



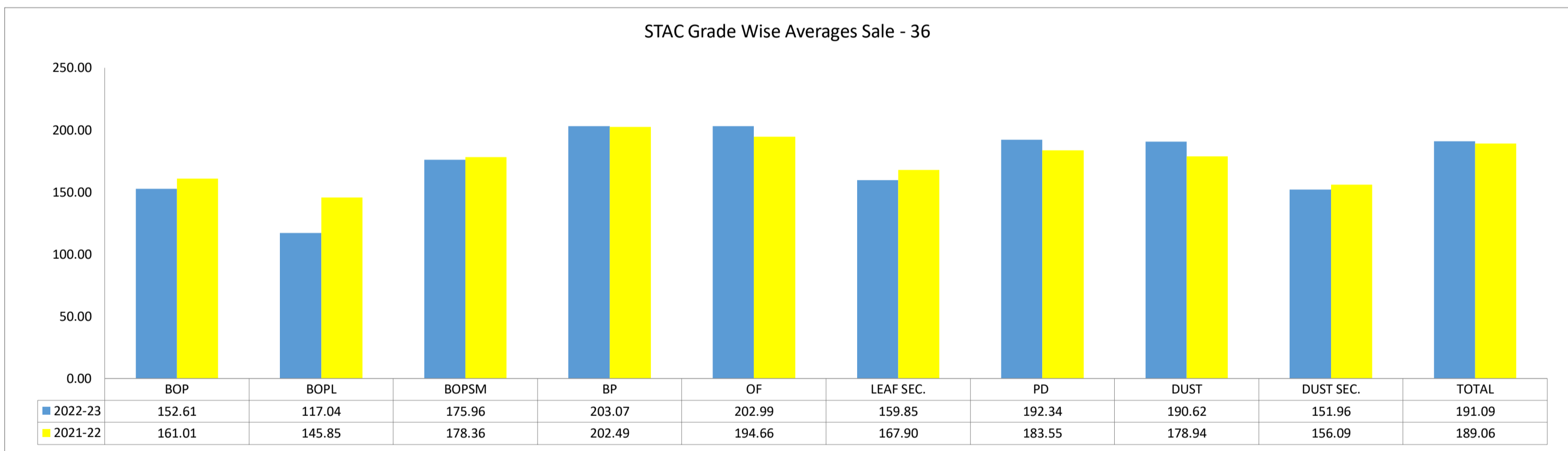
J THOMAS & COMPANY PRIVATE LIMITED
SILIGURI MARKET SYNOPSIS - Sale 36(2022)

Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Select few best category teas were steady around last * Good and best category teas were easier and lower following quality. * Medium categories were irregular. * Plain categories were barely steady. 	<ul style="list-style-type: none"> * Market witnessed good demand. * Good and best category teas were easier and lower following quality. * Medium categories were irregular. * Plain varieties were steady.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * Internal mainstay of the market. * Regional packeteers and Northern India were active. * Western India operated. * HUL & TCPL operative 	<ul style="list-style-type: none"> * Western India active on the liquoring sorts. * Internal and Northern India lent good support. * HUL Active * TCPL selective

	AUCTION AVERAGES								
	2022/23			2021/22			UPTO SALE 36		
	Sale 36	Sale 35	+/-	Sale 36	Sale 35	+/-	2022/23	2021/22	2020/21
LEAF	184.46	187.43	-2.97	169.89	170.58	-0.69	192.00	190.63	235.50
DUST	171.48	174.25	-2.77	159.07	163.27	-4.20	184.34	177.50	225.99
TOTAL	182.92	185.75	-2.83	168.68	169.58	-0.90	191.09	189.06	234.27

SALE	STAC AUCTION AVERAGES									
		29	30	31	32	33	34	35	36	
		2022/23	2021/22	2022/23	2021/22	2022/23	2021/22	2022/23	2021/22	2022/23
LEAF		182.06	189.42	189.00	188.43	182.02	181.80	187.43	184.46	
DUST		180.98	183.07	187.29	179.58	177.91	183.78	174.25	171.48	
TOTAL		181.92	188.66	188.79	187.41	181.52	182.06	185.75	182.92	

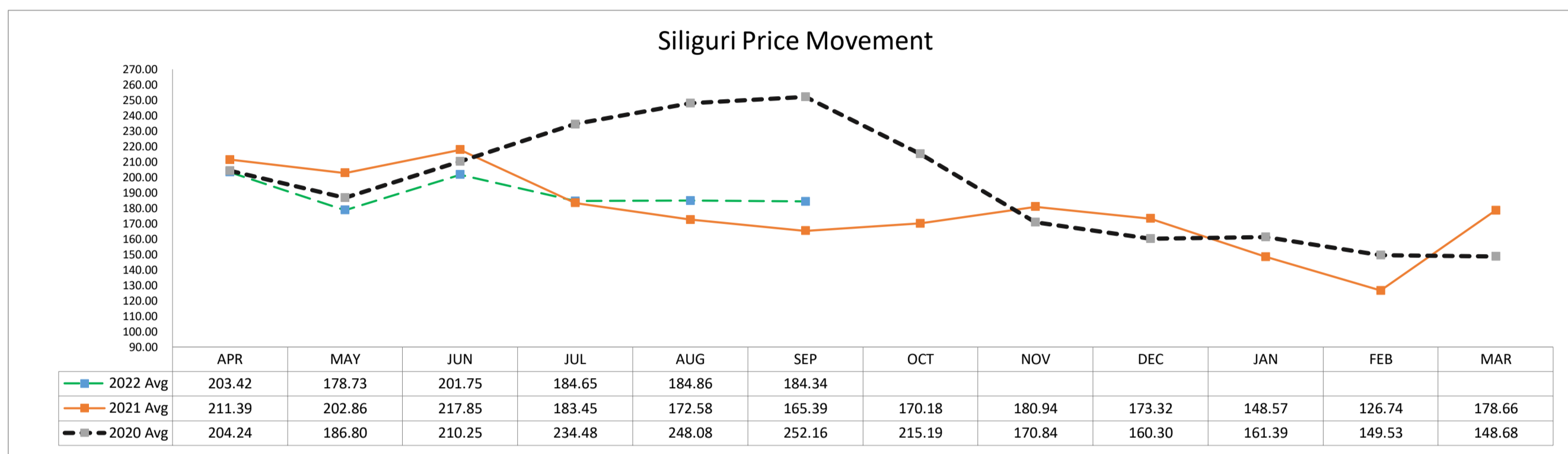


	OFFER / SOLD QUANTITY & AVERAGE PRICE (2022/23)											
	THIS SALE				LAST SALE				UPTO SALE 36			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2952822.6	2101595.0	185.98	29%	3013115.4	2098436.6	188.76	30%	53064414.9	37763471.5	192.94	29%
FANNINGS	1047699.4	761035.8	193.19	27%	1048394.6	742301.8	194.66	29%	17557984.9	12344099.2	202.99	30%
LEAF SEC.	367614.2	298581.2	151.53	19%	369978.2	295066.6	159.78	20%	6860043.0	5324670.6	159.85	22%
LEAF TOTAL	4368136.2	3161212.0	184.46	28%	4431488.2	3135805.0	187.43	29%	77482442.8	55432241.32	192.00	28%
	THIS SALE				LAST SALE				TO DATE			
DUST	411966.6	331777.3	179.18	19%	493536.3	366474.8	180.97	26%	7846537.9	6040220.6	191.76	23%
DUST SEC.	111927.6	93905.1	144.28	16%	106992.6	91620.2	147.38	14%	1752078.0	1384470.8	151.96	21%
DUST TOTAL	523894.2	425682.4	171.48	19%	600528.9	458095.0	174.25	24%	9598615.86	7424691.36	184.34	23%
TOTAL	4892030.4	3586894.4	182.92	27%	5032017.1	3593900.0	185.75	29%	87081058.7	62856932.68	191.09	28%

LEAF	OFFER / SOLD QUANTITY & AVERAGE PRICE											
	THIS SALE				LAST SALE				UPTO SALE 36			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	4368136.2	3161212.0	184.46	28%	4431488.2	3135805.0	187.43	29%	77482442.8	55432241.3	192.00	28%
2021-22	4613670.8	3580693.4	169.89	22%	4667104.8	3544166.8	170.58	24%	74489630.9	55678558.3	190.63	25%
	THIS SALE				LAST SALE				TO DATE			
DUST	523894.2	425682.4	171.48	19%	600528.9	458095.0	174.25	24%	9598615.9	7424691.4	184.34	23%
2021-22	654944.6	449990.6	159.07	31%	776020.1	560726.8	163.27	28%	11133187.9	7516380.4	177.50	32%
	THIS SALE				LAST SALE				TO DATE			
TOTAL	4892030.4	3586894.4	182.92	27%	5032017.1	3593900.0	185.75	29%	87081058.7	62856932.7	191.09	28%
2020-21	5268615.4	4030684.0	168.68	23%	5443124.9	4104893.6	169.58	25%	85622818.8	63194938.7	189.06	26%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2022/23		UPTO SALE 36			2021/22		UPTO SALE 36		
	Sale 36	Sale 35	2022/23	2021/22	2020/21	Sale 36	Sale 35	2022/23	2021/22	2020/21
BELOW 100	1.6	1.0	6.0	0.1	0.1	2.6	1.7	3.5	0.5	0.5
BETWEEN 100.00-119.99	20.0	19.9	17.5	11.1	0.8	12.3	14.9	12.9	9.4	0.7
BETWEEN 120.00-139.99	10.1	10.7	10.3	14.5	1.4	12.1	7.6	9.2	13.2	1.9
BETWEEN 140.00-159.99	8.0	6.8	6.9	11.8	2.8	10.2	14.1	10.6	18.9	4.8
BETWEEN 160.00-179.99	9.5	7.5	6.1	11.3	6.8	20.1	16.4	12.7	14.9	5.4
BETWEEN 180.00-199.99	9.3	8.0	6.1	8.3	6.3	13.7	15.4	9.5	11.1	6.9
BETWEEN 200.00-219.99	8.6	10.8	8.0	10.5	10.1	11.5	10.1	10.7	9.8	15.9
BETWEEN 220.00-239.99	11.7	9.3	8.9	9.7	25.0	8.3	11.4	12.0	9.7	21.7
BETWEEN 240.00-259.99	8.0	10.5	9.7	7.2	16.1	6.5	5.1	8.6	6.2	23.3
BETWEEN 260.00-279.99	5.1	6.9	6.9	5.3	16.5	2.8	2.8	5.5	3.2	14.9
BETWEEN 280.00-299.99	4.8	5.0	4.8	4.6	9.4	0.0	0.4	2.6	1.6	3.3
300 AND ABOVE	3.2	3.5	8.9	5.6	4.7	0.0	0.0	2.2	1.4	0.9

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2022			LAST YEAR-2021			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
37	144018	11704	155722	119738	11788	131526	24280	-84	24196
38	138983	12043	151026	125420	11642	137062	13563	401	13964
39	134890	12582	147472	134768	13286	148054	122	-704	-582
TOTAL	417891	36329	454220	379926	36716	416642	37965	-387	23614



STAC BUYING (ALL TEAS) FOR THE Sale 36												
	CTC LEAF			DUST			TOTAL					
	KGS	AVG	%	KGS	AVG	%	KGS	AVG	%	KGS	AVG	%
OFFER	4,368,136.2			523,894.2			4,892,030.4					
SOLD	3,161,212.0			425,682.4			3,586,894.4					
SOLD %	72%			81%			73%					
Local	1,122,357.8	186.43	36%	103,799.7	181.88	24%	1,226,157.5	186.05	34%			
N.India	716,145.2	173.77	23%	101,148.2	165.17	24%	803,584.6	174.31	22%			
W.India	384,176.6	206.58	12%	87,439.4	178.77	21%	485,324.8	197.95	14%			
R.Pack	340,732.0	246.65	11%	55,473.1	167.61	13%	346,203.9	245.13	10%			
Packeteers	263,348.8	149.31	8%	37,609.6	184.36	9%	285,524.6	147.35	8%			
Others	143,819.4	149.72	5%	22,175.8	124.04	5%	181,429.0	156.90	5%			
HUL	70,463.4	127.01	2%	6,447.8	114.00	2%	125,936.5	144.89	4%			
TCPL	65,207.4	112.30	2%	6,116.9	202.71	1%	65,207.4	112.30	2%			
C.India	29,874.4	191.37	1%	5,471.9	150.32	1%	35,991.3	193.29	1%			
Exports	22,970.0	128.00	1%				29,417.8	124.93	1%			
S.India	2,117.0	112.88	0%				2,117.0	112.88	0%			
TOTAL	3,161,212.0	184.46		425,682.4	171.48		3,586,894.4	182.92				

DOOARS BATTING ORDER (STAC+CTTA) Sale 36				
MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
CHULSA	248011.10	328.25	247,504.90	302.16
KARTICK	180040.40	316.55	235,334.60	304.18
HOPE	244021.10	314.36	241,894.60	285.43
DANGUJHAR	335904.60	313.19	382,617.90	309.17
JITI	323679.90	310.96	289,269.70	297.21
ANANDAPURROYAL	150326.00	308.92	196,293.90	301.73
GULMA	404963.50	308.00	435,302.40	296.43
SANKOS	410272.18	304.05	326,058.80	270.33
KUMARGRAM	318225.50	303.49	334,060.90	286.90
LEESHRIVER	388039.70	303.16	322,777.20	278.33
DIANARAMBARI	157849.60	299.98	175,512.30	292.52
HILLAROYALE	172903.80	299.48	130,274.30	279.59
GHATIAROYAL	455278.40	298.34	418,527.80	288.93
CHALOUNI	206961.70	296.34	203,047.30	288.47
AIBHEEL	593359.45	292.52	558,658.10	276.63
BHARNOBARIROYAL	276357.90	290.83	107,882.20	222.53
MEENGLAS	516218.20	287.74	316,665.80	289.52
RYDAK	403980.00	287.31	572,981.40	288.46
BINAGURI	533003.90	286.46	659,948.30	274.94
BARADIGHI	299073.70	284.85	389,969.00	281.52
ARYAMANSPECIAL	160070.40	284.77	105,510.50	277.96
GANDRAPARA	361501.40	279.80	504,936.80	269.11
CHENGAMARI	520564.20	278.78	284,500.10	265.37
DALGAON	469882.70	278.62	462,359.10	257.61
NOWERANUDDY	206203.40	277.79	278,743.80	253.07

* Above 30,000 Kgs.