



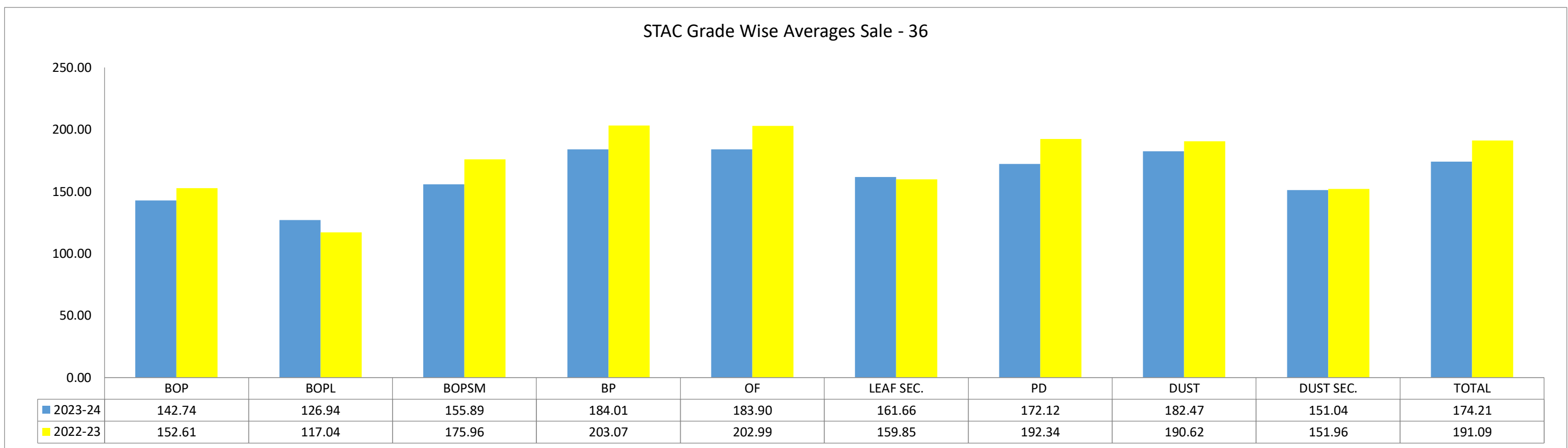
J THOMAS & COMPANY PRIVATE LIMITED
SILIGURI MARKET SYNOPSIS - Sale 36 (2023)

Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed fair demand. * Select few best sorts were firm to occasionally dearer. * Good and Medium sorts were easier and lower. * Plainer sorts were irregular following quality. 	<ul style="list-style-type: none"> * Market witnessed good demand. * Good and best descriptions were easier and lower. * Medium sorts were irregular. * Plainer sorts were firm to occasionally dearer.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * Internal mainstay of the market. * Northern India active. * Western India operated. * TCPL selective. * Good Support from HUL. 	<ul style="list-style-type: none"> * Western India active on the liquoring sorts. * Internal active. * TCPL selective. * Limited Export Enquiry.

AUCTION AVERAGES									
	2023/24			2022/23			UPTO SALE 36		
	Sale 36	Sale 35	+/-	Sale 36	Sale 35	+/-	2023/24	2022/23	2021/22
LEAF	158.55	161.54	-3.00	184.46	187.43	-2.97	174.69	192.00	190.63
DUST	152.73	153.59	-0.85	171.48	174.25	-2.77	170.51	184.34	177.50
TOTAL	157.91	160.50	-2.60	182.92	185.75	-2.83	174.21	191.09	189.06

STAC AUCTION AVERAGES									
SALE	29	30	31	32	33	34	35	36	
LEAF	2023/24	178.35	173.99	163.65	161.96	155.81	165.40	161.54	158.55
	2022/23	182.06	189.42	189.00	188.43	182.02	181.80	187.43	184.46
DUST	2023/24	179.81	170.25	165.52	164.72	160.77	156.58	153.59	152.73
	2022/23	180.98	183.07	187.29	179.58	177.91	183.78	174.25	171.48
TOTAL	2023/24	178.53	173.60	163.86	162.28	156.44	164.28	160.50	157.91
	2022/23	181.92	188.66	188.79	187.41	181.52	182.06	185.75	182.92

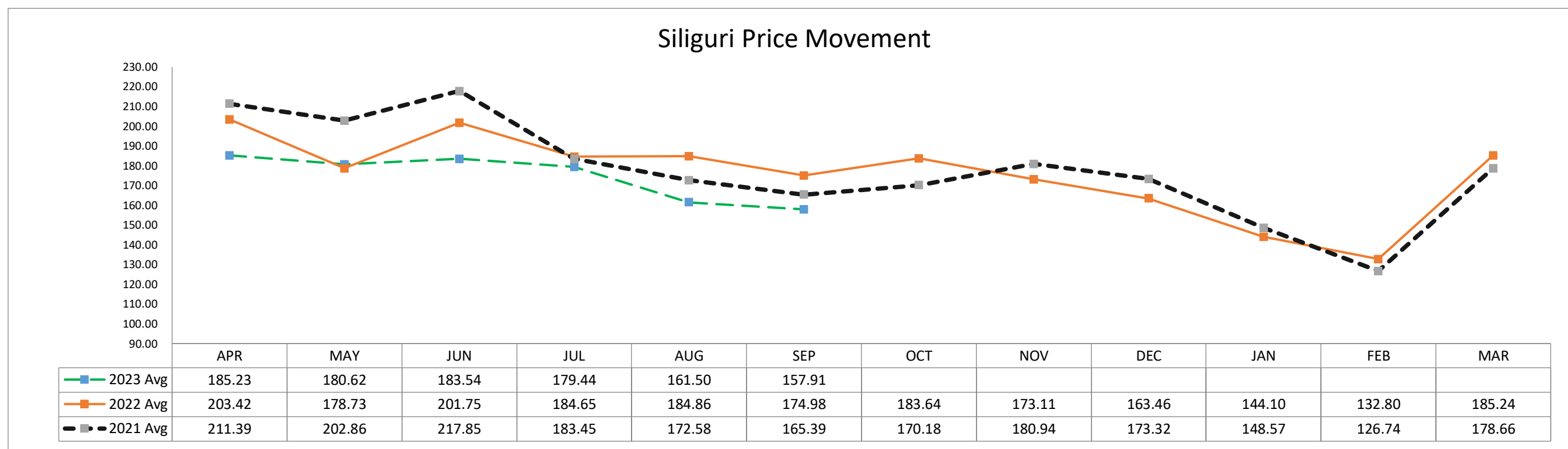


OFFER / SOLD QUANTITY & AVERAGE PRICE (2023/24)												
	THIS SALE				LAST SALE				UPTO SALE 36			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	3507375	2484362	159.13	29%	3678187	2456599	162.08	33%	55666290	39129968	173.75	30%
FANNINGS	1236839	759040	165.58	39%	1276438	773364	168.82	39%	17217912	11584865	183.88	33%
LEAF SEC.	494383	357505	139.54	28%	500349	351411	141.83	30%	6970781	5363736	161.66	23%
LEAF TOTAL	5238597	3600907	158.55	31%	5454975	3581375	161.54	34%	79854983	56078568	174.69	30%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	595946	362822	158.41	39%	655781	449394	156.73	31%	8413477	5890474	175.08	30%
DUST SEC.	147244	82636	127.79	44%	112170	89779	137.87	20%	1811657	1383925	151.04	24%
DUST TOTAL	743190	445458	152.73	40%	767951	539173	153.59	30%	10225133	7274399	170.51	29%
TOTAL	5981787	4046365	157.91	32%	6222926	4120548	160.50	34%	90080116	63352967	174.21	30%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 36			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	5238597	3600907	158.55	31%	5454975	3581375	161.54	34%	79854983	56078568	174.69	30%
2022-23	4368136	3161212	184.46	28%	4431488	3135805	187.43	29%	77482443	55432241	192.00	28%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	743190	445458	152.73	40%	767951	539173	153.59	30%	10225133	7274399	170.51	29%
2022-23	523894	425682	171.48	19%	600529	458095	174.25	24%	9598616	7424691	184.34	23%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	5981787	4046365	157.91	32%	6222926	4120548	160.50	34%	90080116	63352967	174.21	30%
2022-23	4892030	3586894	182.92	27%	5032017	3593900	185.75	29%	87081059	62856933	191.09	28%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2023/24		UPTO SALE 36			2023/24		UPTO SALE 36		
	Sale 36	Sale 35	2023/24	2022/23	2021/22	Sale 36	Sale 35	2023/24	2022/23	2021/22
BELOW 100	5.0	5.7	2.8	6.0	0.1	3.0	1.4	1.9	3.5	0.5
BETWEEN 100.00-119.99	34.4	31.0	32.4	17.5	11.1	27.5	26.2	19.8	12.9	9.4
BETWEEN 120.00-139.99	9.3	9.9	9.8	10.3	14.5	10.1	11.6	12.0	9.2	13.2
BETWEEN 140.00-159.99	7.6	7.4	5.3	6.9	11.8	13.8	16.4	12.4	10.6	18.9
BETWEEN 160.00-179.99	7.8	8.2	5.7	6.1	11.3	16.2	16.7	12.6	12.7	14.9
BETWEEN 180.00-199.99	8.4	8.4	6.3	6.1	8.3	13.2	11.6	10.3	9.5	11.1
BETWEEN 200.00-219.99	10.7	9.5	7.8	8.0	10.5	11.3	10.5	10.7	10.7	9.8
BETWEEN 220.00-239.99	7.0	9.4	8.5	8.9	9.7	3.2	4.7	8.9	12.0	9.7
BETWEEN 240.00-259.99	4.1	4.8	7.2	9.7	7.2	1.4	0.8	5.1	8.6	6.2
BETWEEN 260.00-279.99	2.1	2.4	5.4	6.9	5.3	0.3	0.2	3.0	5.5	3.2
BETWEEN 280.00-299.99	1.4	1.7	3.8	4.8	4.6	0.0	0.0	2.2	2.6	1.6
300 AND ABOVE	2.1	1.6	5.0	8.9	5.6	0.0	0.0	0.8	2.2	1.4

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2023			LAST YEAR-2022			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
37	133675	11363	145038	143300	11645	154945	-9625	-282	-9907
38	134772	11038	145810	141665	12391	154056	-6893	-1353	-8246
39	137150	12729	149879	124185	12009	136194	12965	720	13685
TOTAL	405597	35130	440727	409150	36045	445195	-3553	-915	3778



STAC BUYING (ALL TEAS) FOR THE Sale 36												
CTC LEAF				DUST				TOTAL				
Sale 36												
OFFER	5,238,597			OFFER	743,190			OFFER	5,981,787			
SOLD	3,600,907			SOLD	445,458			SOLD	4,046,365			
SOLD %	69%			SOLD %	60%			SOLD %	68%			
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	
Local	1,082,379.6	158.72	30%	W.India	179,036.1	152.92	40%	Local	1,164,883.3	157.67	29%	
N.India	994,477.6	159.20	28%	Local	82,503.7	143.90	19%	N.India	1,056,698.4	159.11	26%	
HUL	399,145.8	118.47	11%	N.India	62,220.8	157.79	14%	W.India	496,392.3	161.12	12%	
R.Pack	347,037.4	240.80	10%	Packeteers	33,427.5	120.78	8%	HUL	399,145.8	118.47	10%	
W.India	317,356.2	165.75	9%	Others	29,666.7	185.02	7%	R.Pack	371,159.5	236.03	9%	
Packeteers	188,661.2	124.14	5%	R.Pack	24,122.1	167.36	5%	Packeteers	222,088.7	123.64	5%	
TCPL	147,252.0	107.42	4%	TCPL	15,750.1	138.48	4%	TCPL	163,002.1	110.42	4%	
Others	99,466.8	137.78	3%	C.India	12,808.8	194.56	3%	Others	129,133.5	148.64	3%	
C.India	15,478.6	201.10	0%	Exports	5,921.9	123.63	1%	C.India	28,287.4	198.14	1%	
Exports	7,388.8	98.43	0%					Exports	13,310.7	109.64	0%	
TOTAL	3,600,907	158.55		TOTAL	445,458	152.73		TOTAL	4,046,365	157.91		

DOOARS BATTING ORDER (STAC+CTTA) Upto Sale 36				
MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
KARTICK	232195.30	329.14	180,040.40	316.55
GULMA	368891.70	314.40	404,963.50	308.00
DALGAON	557489.10	291.96	469,882.70	278.62
BINAGURI	599623.90	289.22	533,003.90	286.46
MAINAKROYAALE	53517.30	284.56	34,763.40	256.12
GHATIAROYAL	277888.10	284.20	455,278.40	298.34
JITI	535946.80	280.84	323,679.90	310.96
RYDAK	514736.10	280.06	403,980.00	287.31
PAHARGOOMIAH	344293.40	276.39	492,693.10	270.59
KUMARGRAM	311301.50	275.12	318,225.50	303.49
CHULSA	209409.90	275.09	248,011.10	328.25
BARADIGHI	345966.80	274.18	299,073.70	284.85
BHATKAWA	80205.70	270.86	352,984.00	261.77
BIJALIMONI	139236.70	270.62	149,224.10	233.63
HOPE	260981.30	270.15	244,021.10	314.36
SANKOS	383678.10	268.52	410,272.18	304.05
ARYAMANSPECIAL	122631.10	267.26	160,070.40	284.77
DANGUJHAR	411891.50	266.53	335,904.60	313.19
KARALAVALLEYROYAL	123729.10	266.31	118,144.10	221.33
NEPUCHAPUR	399676.30	265.68	393,894.30	274.67
NUXALBARIIMPERIAL	142655.40	264.86	177,771.00	265.26
ANANDAPURROYAL	208002.80	264.19	150,326.00	308.92
CHALOUNI	245410.20	260.45	206,961.70	296.34
ATAL	168273.30	258.81	234,964.70	258.75
LEESHRIVER	420233.50	258.38	388,039.70	303.16

* Above 30,000 Kgs.

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