



J THOMAS & COMPANY PRIVATE LIMITED

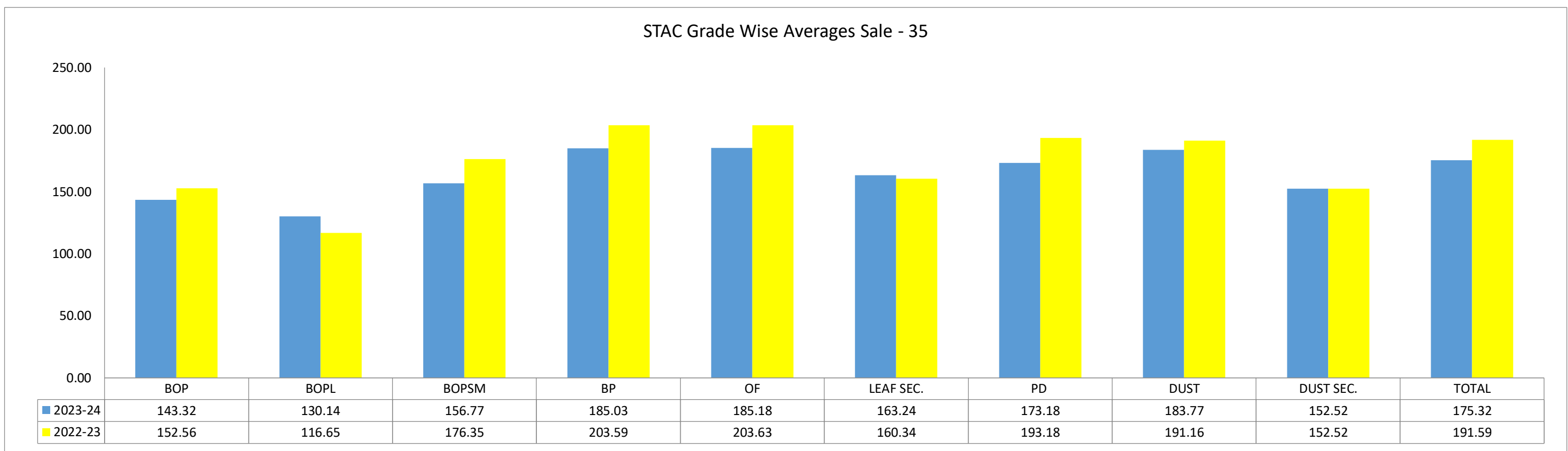
SILIGURI MARKET SYNOPSIS - Sale 35 (2023)

| Market Report | |
|---|---|
| LEAF | DUST |
| <ul style="list-style-type: none"> * Market witnessed fair demand. * Select few improved best descriptions were steady around last, remainder irregular. * Good and Medium sorts were easier and lower. * Plain sorts were irregular following quality. | <ul style="list-style-type: none"> * Market witnessed good demand. * Good and best descriptions were easier and lower. * Medium sorts were irregular. * Plain sorts were firm to occasionally dearer. |

| Buying Analysis | |
|---|---|
| LEAF | DUST |
| <ul style="list-style-type: none"> * Internal mainstay of the market. * Northern India active. * Western India operated. * TCPL selective. * HUL operated. | <ul style="list-style-type: none"> * Western India active on the liquoring sorts. * Internal active. * TCPL selective. * Good support from exporters. |

| AUCTION AVERAGES | | | | | | | | | |
|------------------|---------------|---------------|--------------|---------------|---------------|-------------|---------------|---------------|---------------|
| | 2023/24 | | | 2022/23 | | | UPTO SALE 35 | | |
| | Sale 35 | Sale 34 | +/- | Sale 35 | Sale 34 | +/- | 2023/24 | 2022/23 | 2021/22 |
| LEAF | 161.54 | 165.40 | -3.86 | 187.43 | 181.80 | 5.63 | 175.80 | 192.45 | 192.05 |
| DUST | 153.59 | 156.58 | -2.99 | 174.25 | 183.78 | -9.52 | 171.67 | 185.12 | 178.67 |
| TOTAL | 160.50 | 164.28 | -3.78 | 185.75 | 182.06 | 3.69 | 175.32 | 191.59 | 190.45 |

| STAC AUCTION AVERAGES | | | | | | | | | |
|-----------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|
| SALE | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 | |
| LEAF | 2023/24 | 185.50 | 178.35 | 173.99 | 163.65 | 161.96 | 155.81 | 165.40 | 161.54 |
| | 2022/23 | 180.05 | 182.06 | 189.42 | 189.00 | 188.43 | 182.02 | 181.80 | 187.43 |
| DUST | 2023/24 | 176.04 | 179.81 | 170.25 | 165.52 | 164.72 | 160.77 | 156.58 | 153.59 |
| | 2022/23 | 180.02 | 180.98 | 183.07 | 187.29 | 179.58 | 177.91 | 183.78 | 174.25 |
| TOTAL | 2023/24 | 184.32 | 178.53 | 173.60 | 163.86 | 162.28 | 156.44 | 164.28 | 160.50 |
| | 2022/23 | 180.05 | 181.92 | 188.66 | 188.79 | 187.41 | 181.52 | 182.06 | 185.75 |

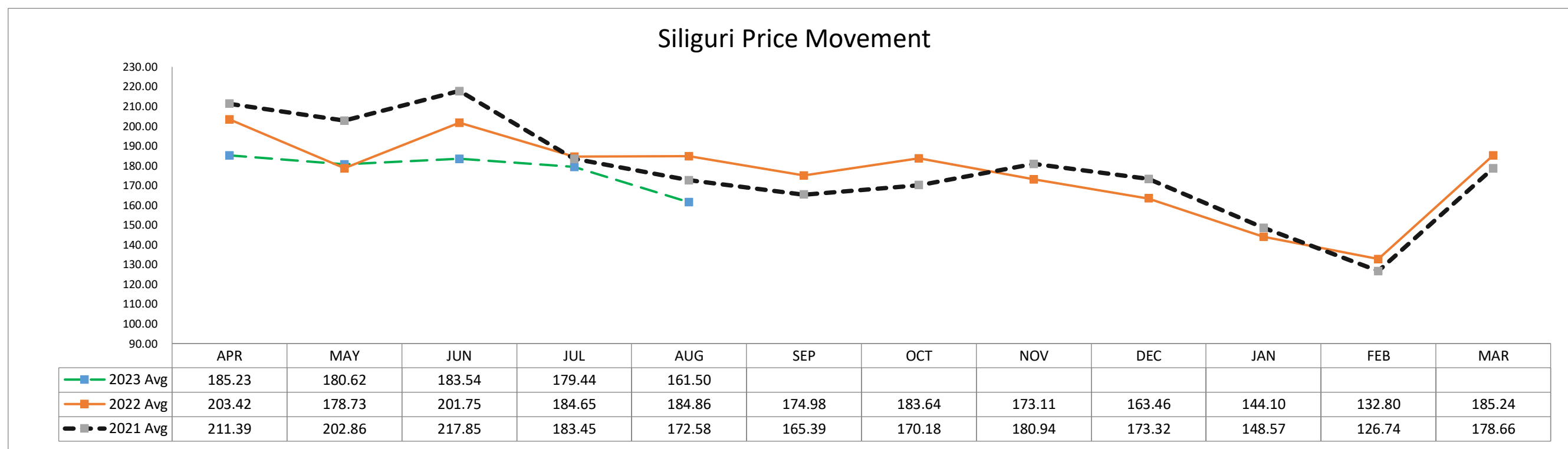


| OFFER / SOLD QUANTITY & AVERAGE PRICE (2023/24) | | | | | | | | | | | | |
|---|----------------|----------------|---------------|------------|----------------|----------------|---------------|------------|-----------------|-----------------|---------------|------------|
| | THIS SALE | | | | LAST SALE | | | | UPTO SALE 35 | | | |
| | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % |
| BROKENS | 3678187 | 2456599 | 162.08 | 33% | 3702061 | 2394172 | 164.35 | 35% | 52158915 | 36645606 | 174.75 | 30% |
| FANNINGS | 1276438 | 773364 | 168.82 | 39% | 1255738 | 800044 | 176.14 | 36% | 15981074 | 10825825 | 185.17 | 32% |
| LEAF SEC. | 500349 | 351411 | 141.83 | 30% | 480244 | 323469 | 146.58 | 33% | 6476397 | 5006230 | 163.24 | 23% |
| LEAF TOTAL | 5454975 | 3581375 | 161.54 | 34% | 5438043 | 3517685 | 165.40 | 35% | 74616386 | 52477661 | 175.80 | 30% |
| | THIS SALE | | | | LAST SALE | | | | TO DATE | | | |
| | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % |
| DUST | 655781 | 449394 | 156.73 | 31% | 639193 | 403898 | 161.14 | 37% | 7817531 | 5527652 | 176.17 | 29% |
| DUST SEC. | 112170 | 89779 | 137.87 | 20% | 141739 | 108366 | 139.58 | 24% | 1664412 | 1301289 | 152.52 | 22% |
| DUST TOTAL | 767951 | 539173 | 153.59 | 30% | 780932 | 512265 | 156.58 | 34% | 9481943 | 6828941 | 171.67 | 28% |
| TOTAL | 6222926 | 4120548 | 160.50 | 34% | 6218975 | 4029950 | 164.28 | 35% | 84098329 | 59306603 | 175.32 | 29% |

| OFFER / SOLD QUANTITY & AVERAGE PRICE | | | | | | | | | | | | |
|---------------------------------------|-----------|---------|--------|-------|-----------|---------|--------|-------|--------------|----------|--------|-------|
| LEAF | THIS SALE | | | | LAST SALE | | | | UPTO SALE 35 | | | |
| | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % |
| 2023-24 | 5454975 | 3581375 | 161.54 | 34% | 5438043 | 3517685 | 165.40 | 35% | 74616386 | 52477661 | 175.80 | 30% |
| 2022-23 | 4431488 | 3135805 | 187.43 | 29% | 4350149 | 3204592 | 181.80 | 26% | 73114307 | 52271029 | 192.45 | 29% |
| DUST | THIS SALE | | | | LAST SALE | | | | TO DATE | | | |
| | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % |
| 2023-24 | 767951 | 539173 | 153.59 | 30% | 780932 | 512265 | 156.58 | 34% | 9481943 | 6828941 | 171.67 | 28% |
| 2022-23 | 600529 | 458095 | 174.25 | 24% | 577327 | 488024 | 183.78 | 15% | 9074722 | 6999009 | 185.12 | 23% |
| TOTAL | THIS SALE | | | | LAST SALE | | | | TO DATE | | | |
| | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % |
| 2023-24 | 6222926 | 4120548 | 160.50 | 34% | 6218975 | 4029950 | 164.28 | 35% | 84098329 | 59306603 | 175.32 | 29% |
| 2022-23 | 5032017 | 3593900 | 185.75 | 29% | 4927476 | 3692616 | 182.06 | 25% | 82189028 | 59270038 | 191.59 | 28% |

| PRICE RANGE | | | | | | | | | | |
|-----------------------|---------|---------|--------------|---------|---------|---------|---------|--------------|---------|---------|
| % OF TEAS SOLD | LEAF | | | | | DUST | | | | |
| | 2023/24 | | UPTO SALE 35 | | | 2023/24 | | UPTO SALE 35 | | |
| | Sale 35 | Sale 34 | 2023/24 | 2022/23 | 2021/22 | Sale 35 | Sale 34 | 2023/24 | 2022/23 | 2021/22 |
| BELOW 100 | 5.7 | 5.3 | 2.7 | 6.3 | 0.1 | 1.4 | 3.1 | 1.8 | 3.5 | 0.5 |
| BETWEEN 100.00-119.99 | 31.0 | 30.8 | 32.3 | 17.3 | 10.1 | 26.2 | 25.7 | 19.3 | 12.9 | 8.8 |
| BETWEEN 120.00-139.99 | 9.9 | 8.3 | 9.8 | 10.3 | 14.5 | 11.6 | 10.1 | 12.2 | 9.0 | 13.2 |
| BETWEEN 140.00-159.99 | 7.4 | 6.4 | 5.1 | 6.8 | 11.9 | 16.4 | 18.2 | 12.4 | 10.7 | 18.6 |
| BETWEEN 160.00-179.99 | 8.2 | 8.3 | 5.5 | 5.9 | 11.3 | 16.7 | 12.2 | 12.3 | 12.3 | 15.0 |
| BETWEEN 180.00-199.99 | 8.4 | 8.4 | 6.1 | 5.9 | 8.3 | 11.6 | 9.6 | 10.2 | 9.3 | 11.0 |
| BETWEEN 200.00-219.99 | 9.5 | 9.6 | 7.5 | 8.0 | 10.4 | 10.5 | 10.3 | 10.7 | 10.7 | 10.0 |
| BETWEEN 220.00-239.99 | 9.4 | 9.6 | 8.6 | 8.7 | 9.9 | 4.7 | 7.1 | 9.3 | 12.2 | 9.9 |
| BETWEEN 240.00-259.99 | 4.8 | 6.6 | 7.4 | 9.8 | 7.5 | 0.8 | 2.4 | 5.4 | 8.8 | 6.4 |
| BETWEEN 260.00-279.99 | 2.4 | 2.7 | 5.7 | 7.0 | 5.4 | 0.2 | 0.5 | 3.2 | 5.7 | 3.3 |
| BETWEEN 280.00-299.99 | 1.7 | 2.0 | 3.9 | 4.8 | 4.7 | 0.0 | 0.7 | 2.4 | 2.8 | 1.7 |
| 300 AND ABOVE | 1.6 | 1.9 | 5.2 | 9.2 | 5.8 | 0.0 | 0.2 | 0.9 | 2.3 | 1.5 |

| FUTURE FRESH OFFERING (IN PACKAGES) | | | | | | | | | |
|-------------------------------------|----------------|-------|--------|----------------|-------|--------|------------|-------|-------|
| SALE NO | THIS YEAR-2023 | | | LAST YEAR-2022 | | | DIFFERENCE | | |
| | LEAF | DUST | TOTAL | LEAF | DUST | TOTAL | LEAF | DUST | TOTAL |
| 36 | 131173 | 12654 | 143827 | 116766 | 9262 | 126028 | 14407 | 3392 | 17799 |
| 37 | 133675 | 11363 | 145038 | 143300 | 11645 | 154945 | -9625 | -282 | -9907 |
| 38 | 134772 | 11038 | 145810 | 141665 | 12391 | 154056 | -6893 | -1353 | -8246 |
| TOTAL | 399620 | 35055 | 434675 | 401731 | 33298 | 435029 | -2111 | 1757 | 9553 |



| STAC BUYING (ALL TEAS) FOR THE Sale 35 | | | | | | | | | | | | |
|--|-------------|--------|-----|------------|-----------|--------|-----|------------|-------------|--------|-----|--|
| | CTC LEAF | | | DUST | | | | TOTAL | | | | |
| | Sale 35 | | | Sale 35 | | | | Sale 35 | | | | |
| OFFER | 5,454,975 | | | 767,951 | | | | 6,222,926 | | | | |
| SOLD | 3,581,375 | | | 539,173 | | | | 4,120,548 | | | | |
| SOLD % | 66% | | | 70% | | | | 66% | | | | |
| ZONE | KGS | AVG | % | ZONE | KGS | AVG | % | ZONE | KGS | AVG | % | |
| Local | 1,021,518.2 | 162.09 | 29% | W.India | 215,755.6 | 150.91 | 40% | Local | 1,140,795.3 | 161.84 | 28% | |
| N.India | 981,505.4 | 154.22 | 27% | Local | 119,277.1 | 159.75 | 22% | N.India | 1,098,405.5 | 153.81 | 27% | |
| R.Pack | 425,794.8 | 230.05 | 12% | N.India | 116,900.1 | 150.36 | 22% | W.India | 493,196.6 | 158.45 | 12% | |
| HUL | 360,121.0 | 122.39 | 10% | Exports | 31,598.5 | 133.24 | 6% | R.Pack | 430,230.8 | 228.96 | 10% | |
| W.India | 277,441.0 | 164.32 | 8% | Others | 30,201.2 | 186.00 | 6% | HUL | 360,121.0 | 122.39 | 9% | |
| Others | 198,600.2 | 152.83 | 6% | TCPL | 10,685.6 | 183.78 | 2% | Others | 228,801.4 | 157.21 | 6% | |
| TCPL | 146,297.2 | 112.05 | 4% | C.India | 6,882.2 | 133.74 | 1% | TCPL | 156,982.8 | 116.94 | 4% | |
| Packeteers | 122,478.4 | 158.47 | 3% | R.Pack | 4,436.0 | 123.80 | 1% | Packeteers | 125,915.1 | 156.99 | 3% | |
| C.India | 47,618.6 | 164.39 | 1% | Packeteers | 3,436.7 | 104.33 | 1% | C.India | 54,500.8 | 160.52 | 1% | |
| | | | | Exports | | | | Exports | 31,598.5 | 133.24 | 1% | |
| TOTAL | 3,581,375 | 161.54 | | TOTAL | 539,173 | 153.59 | | TOTAL | 4,120,548 | 160.50 | | |

| DOOARS BATTING ORDER (STAC+CTTA) Upto Sale 35 | | | | |
|---|-----------|--------|------------|--------|
| MARK | 2023-24 | | 2022-23 | |
| | KGS | AVG | KGS | AVG |
| KARTICK | 214237.90 | 330.00 | 178,247.60 | 317.12 |
| GULMA | 356473.30 | 313.84 | 383,520.90 | 307.48 |
| DALGAON | 517598.30 | 292.78 | 439,394.70 | 280.58 |
| BINAGURI | 573597.90 | 289.33 | 501,630.90 | 287.89 |
| MAINAKROYAALE | 49796.90 | 288.44 | 31,502.20 | 258.93 |
| GHATIAROYAL | 250732.60 | 286.81 | 415,326.40 | 300.22 |
| JITI | 506576.70 | 284.03 | 311,245.70 | 311.05 |
| CHULSA | 185322.10 | 281.49 | 232,188.70 | 329.32 |
| RYDAK | 478579.10 | 280.91 | 362,169.00 | 288.08 |
| PAHARGOOMIAH | 326230.60 | 278.23 | 464,181.90 | 271.10 |
| KUMARGRAM | 302814.60 | 276.19 | 294,068.90 | 304.14 |
| BARADIGHI | 314763.00 | 275.87 | 296,990.90 | 285.07 |
| HOPE | 233522.80 | 275.76 | 230,230.50 | 315.28 |
| BHATKAWA | 75688.70 | 272.64 | 337,778.80 | 263.10 |
| KARALAVALLEYROYAL | 108749.30 | 271.71 | 107,476.50 | 222.74 |
| BIJALIMONI | 130359.70 | 271.64 | 135,496.70 | 234.90 |
| SANKOS | 350902.00 | 271.59 | 380,927.18 | 305.94 |
| DANGUJHAR | 381961.00 | 270.22 | 329,867.60 | 313.30 |
| ARYAMANSPECIAL | 114346.80 | 268.73 | 146,815.20 | 287.04 |
| NEPUCHAPUR | 379316.70 | 267.06 | 374,575.90 | 275.20 |
| NUXALBARIIMPERIAL | 134872.60 | 266.27 | 162,228.60 | 268.11 |
| ANANDAPURROYAL | 204941.60 | 264.90 | 140,458.60 | 312.48 |
| CHALOUNI | 233724.80 | 263.09 | 189,656.30 | 297.56 |
| ATAL | 157004.90 | 262.56 | 206,986.70 | 261.46 |
| LEESHIVER | 395346.50 | 261.59 | 365,402.30 | 305.11 |

* Above 30,000 Kgs.

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