



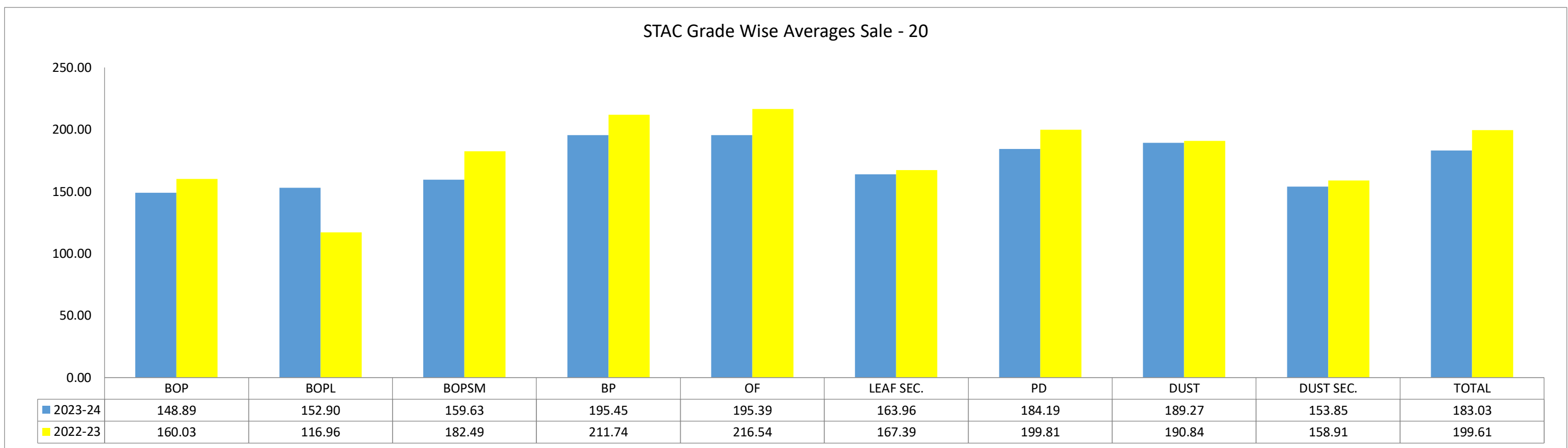
**J THOMAS & COMPANY PRIVATE LIMITED**  
SILIGURI MARKET SYNOPSIS - Sale 20 (2023)

Market Report	
LEAF	DUST
<ul style="list-style-type: none"> <li>* Market witnessed good demand.</li> <li>* Good and best sorts were firm to occasionally dearer.</li> <li>* Medium and Plainer sorts were barely steady.</li> </ul>	<ul style="list-style-type: none"> <li>* Market witnessed good demand.</li> <li>* Nominal weights of Good and best sorts were steady.</li> <li>* Medium and Plainer sorts barely steady.</li> </ul>

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> <li>* Internal mainstay of the market.</li> <li>* Northern India active.</li> <li>* Western India operated.</li> <li>* TCPL selective</li> <li>* HUL operated.</li> <li>* Limited Export enquiry.</li> </ul>	<ul style="list-style-type: none"> <li>* Western India active on the liquoring sorts.</li> <li>* Internal active.</li> <li>* Limited Export enquiry.</li> <li>* HUL selective</li> </ul>

AUCTION AVERAGES									
	2023/24			2022/23			UPTO SALE 20		
	Sale 20	Sale 19	+/-	Sale 20	Sale 19	+/-	2023/24	2022/23	2021/22
LEAF	184.07	182.34	1.72	174.67	177.41	-2.74	183.46	200.76	208.04
DUST	172.44	178.48	-6.04	170.21	165.89	4.32	179.14	190.07	192.11
<b>TOTAL</b>	<b>182.70</b>	<b>181.90</b>	<b>0.80</b>	<b>174.14</b>	<b>175.92</b>	<b>-1.78</b>	<b>183.03</b>	<b>199.61</b>	<b>206.27</b>

STAC AUCTION AVERAGES									
SALE	14	15	16	17	18	19	20		
LEAF	2023/24	184.07	188.08	182.76	177.64	176.52	182.34	184.07	
	2022/23	174.67	226.35	230.25	203.84	185.27	177.41	174.67	
DUST	2023/24	172.44	189.30	184.95	169.44	171.08	178.48	172.44	
	2022/23	170.21	241.17	218.04	199.84	179.07	165.89	170.21	
TOTAL	2023/24	182.70	188.18	182.95	176.75	175.95	181.90	182.70	
	2022/23	174.14	227.35	229.07	203.42	184.54	175.92	174.14	

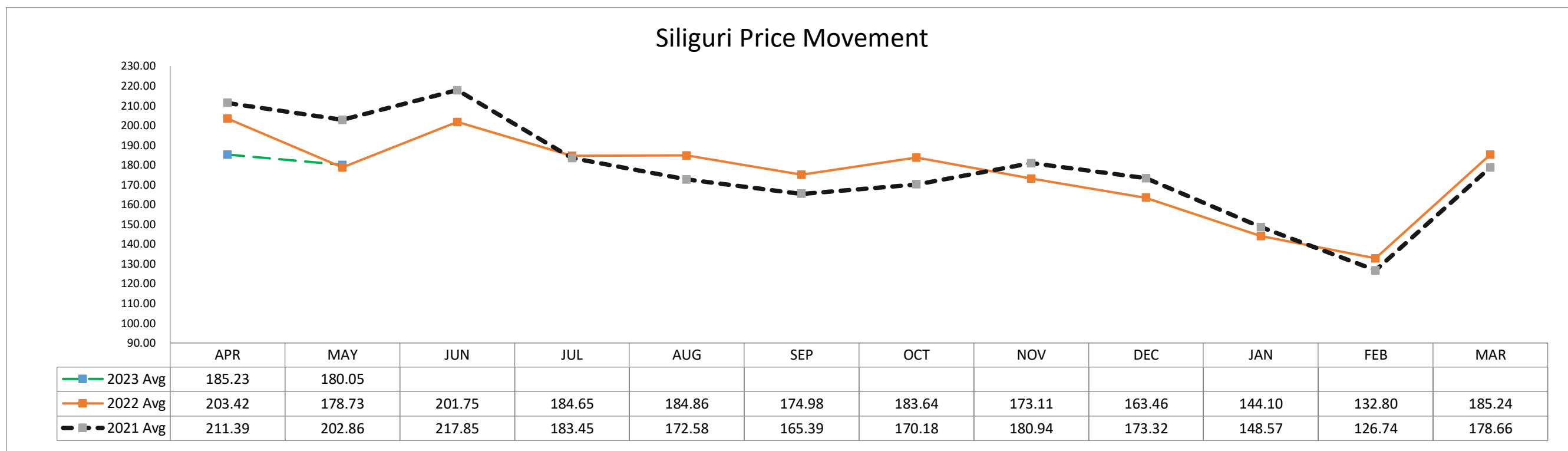


OFFER / SOLD QUANTITY & AVERAGE PRICE (2023/24)												
	THIS SALE				LAST SALE				UPTO SALE 20			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1308138	1023841	182.73	22%	1406694	1033577	182.61	27%	10992339	7469483	182.68	32%
FANNINGS	346483	276599	197.36	20%	318867	273795	192.44	14%	2776642	2226038	195.39	20%
LEAF SEC.	169018	140802	167.64	17%	177829	155741	162.79	12%	1270230	1060128	163.96	17%
<b>LEAF TOTAL</b>	<b>1823639</b>	<b>1441242</b>	<b>184.07</b>	<b>21%</b>	<b>1903390</b>	<b>1463113</b>	<b>182.34</b>	<b>23%</b>	<b>15039212</b>	<b>10755650</b>	<b>183.46</b>	<b>28%</b>
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	204313	156717	178.74	23%	198685	147495	184.50	26%	1395172	960306	185.46	31%
DUST SEC.	45703	34979	144.20	23%	46178	39052	155.71	15%	293437	240085	153.85	18%
<b>DUST TOTAL</b>	<b>250016</b>	<b>191696</b>	<b>172.44</b>	<b>23%</b>	<b>244863</b>	<b>186547</b>	<b>178.48</b>	<b>24%</b>	<b>1688608</b>	<b>1200391</b>	<b>179.14</b>	<b>29%</b>
<b>TOTAL</b>	<b>2073654</b>	<b>1632938</b>	<b>182.70</b>	<b>21%</b>	<b>2148253</b>	<b>1649661</b>	<b>181.90</b>	<b>23%</b>	<b>16727820</b>	<b>11956041</b>	<b>183.03</b>	<b>29%</b>

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 20			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	1823639	1441242	184.07	21%	1903390	1463113	182.34	23%	15039212	10755650	183.46	28%
2022-23	2680315	1793982	174.67	33%	2870048	1778048	177.41	38%	16584409	10275857	200.76	38%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	250016	191696	172.44	23%	244863	186547	178.48	24%	1688608	1200391	179.14	29%
2022-23	351273	241162	170.21	31%	399732	264368	165.89	34%	1941735	1238213	190.07	36%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	2073654	1632938	182.70	21%	2148253	1649661	181.90	23%	16727820	11956041	183.03	29%
2022-23	3031589	2035144	174.14	33%	3269780	2042416	175.92	38%	18526144	11514070	199.61	38%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2023/24		UPTO SALE 20			2023/24		UPTO SALE 20		
	Sale 20	Sale 19	2023/24	2022/23	2021/22	Sale 20	Sale 19	2023/24	2022/23	2021/22
BELOW 100	0.6	0.9	1.1	2.8	0.0	2.5	0.1	0.7	1.1	0.0
BETWEEN 100.00-119.99	24.6	25.7	29.3	7.7	0.2	14.1	11.6	13.1	10.4	0.2
BETWEEN 120.00-139.99	15.4	12.0	13.2	14.9	3.5	16.6	13.1	19.3	12.8	4.2
BETWEEN 140.00-159.99	5.4	4.4	3.5	10.1	18.7	12.6	13.8	10.0	12.1	21.7
BETWEEN 160.00-179.99	6.9	7.4	4.8	8.5	18.1	14.4	15.7	10.4	10.3	21.9
BETWEEN 180.00-199.99	6.1	8.2	5.7	8.0	9.6	9.0	10.7	8.6	8.8	12.7
BETWEEN 200.00-219.99	8.4	9.2	7.8	8.7	9.9	8.5	12.1	11.3	10.0	11.0
BETWEEN 220.00-239.99	7.8	10.0	8.9	8.8	10.4	10.7	10.5	9.6	11.8	11.1
BETWEEN 240.00-259.99	8.0	8.5	7.6	9.4	9.1	3.7	7.1	7.5	9.9	8.8
BETWEEN 260.00-279.99	5.6	4.4	5.8	5.4	7.0	2.6	2.3	5.1	5.6	4.6
BETWEEN 280.00-299.99	3.0	3.9	4.5	4.9	6.3	2.7	2.1	3.4	3.0	2.4
300 AND ABOVE	8.2	5.2	7.8	10.7	7.3	2.5	0.8	1.1	4.1	1.5

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2023			LAST YEAR-2022			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
21	66155	4046	70201	51338	3767	55105	14817	279	15096
22	85786	5606	91392	66536	5100	71636	19250	506	19756
23	98064	7561	105625	81574	6135	87709	16490	1426	17916
TOTAL	250005	17213	267218	199448	15002	214450	50557	2211	33012



STAC BUYING (ALL TEAS) FOR THE Sale 20											
CTC LEAF				DUST				TOTAL			
Sale 20											
OFFER	1,823,638.6			OFFER	250,015.7			OFFER	2,073,654.3		
SOLD	1,441,241.8			SOLD	191,696.1			SOLD	1,632,937.9		
SOLD %	79%			SOLD %	77%			SOLD %	79%		
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%
Local	468,908.6	190.72	33%	Local	75,365.2	195.17	39%	Local	544,273.8	191.34	33%
N.India	392,499.0	175.17	27%	N.India	54,640.0	169.55	29%	N.India	447,139.0	174.48	27%
R.Pack	191,837.8	250.84	13%	W.India	28,640.3	165.94	15%	R.Pack	193,032.3	250.35	12%
Packeteers	117,555.2	115.17	8%	HUL	8,655.6	142.26	5%	W.India	145,548.3	190.45	9%
W.India	116,908.0	196.45	8%	Others	8,315.3	147.88	4%	Packeteers	125,195.4	114.47	8%
HUL	67,255.2	113.78	5%	Packeteers	7,640.2	103.72	4%	HUL	75,910.8	117.03	5%
Others	51,047.6	197.20	4%	Exports	5,406.8	110.45	3%	Others	59,362.9	190.29	4%
TCPL	19,742.2	122.96	1%	C.India	1,645.5	146.72	1%	TCPL	19,742.2	122.96	1%
Exports	8,286.8	113.92	1%	R.Pack	1,194.5	171.12	1%	Exports	13,693.6	112.55	1%
C.India	7,201.4	191.76	0%					C.India	8,846.9	183.38	1%
TOTAL	1,441,241.8	184.07		TOTAL	191,696.1	172.44		TOTAL	1,632,937.9	182.70	

DOOARS BATTING ORDER (STAC+CTTA) Upto Sale 20				
MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
KARTICK	36352.80	339.99	35,240.30	319.04
DALGAON	111224.20	312.09	105,564.30	272.06
BARADIGHI	61873.30	311.03	67,059.00	283.59
GHATIAROYAL	52656.70	310.93	49,110.50	310.17
CHULSA	39221.50	307.45	55,714.90	336.91
HOPE	71057.00	307.16	55,461.10	321.30
JITI	110328.70	304.99	106,307.30	303.90
KUMARGRAM	71747.20	302.00	57,526.30	295.30
GULMA	63886.60	301.94	65,492.10	291.98
SANKOS	50420.60	301.80	70,930.93	307.46
BINAGURI	130705.30	295.38	122,495.10	275.03
PAHARGOOMIAH	69387.40	294.96	97,595.60	298.03
CHALOUNI	53945.90	288.27	50,486.20	297.28
NEPUCHAPUR	76727.10	286.11	58,170.10	271.93
DANGUJHAR	114999.50	285.46	64,070.70	312.85
LEESHIVER	88740.20	283.38	73,630.90	335.83
RYDAK	84741.40	280.46	67,319.30	285.83
NANGDALA	51736.10	280.07	40,553.30	284.80
NUXALBARIIMPERIAL	37611.70	279.99	51,057.80	247.62
GANDRAPARA	110067.83	278.77	96,364.30	288.17
WASHABARIE	76583.30	278.54	59,618.50	244.82
AIBHEEL	112644.22	275.07	130,585.95	305.19
MEENGLAS	72390.50	272.88	86,054.50	314.83
MECHPARA	34438.50	268.01	13,222.80	310.53
MATIDHAR	88996.40	267.41	144,249.50	227.47

\* Above 30,000 Kgs.

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