



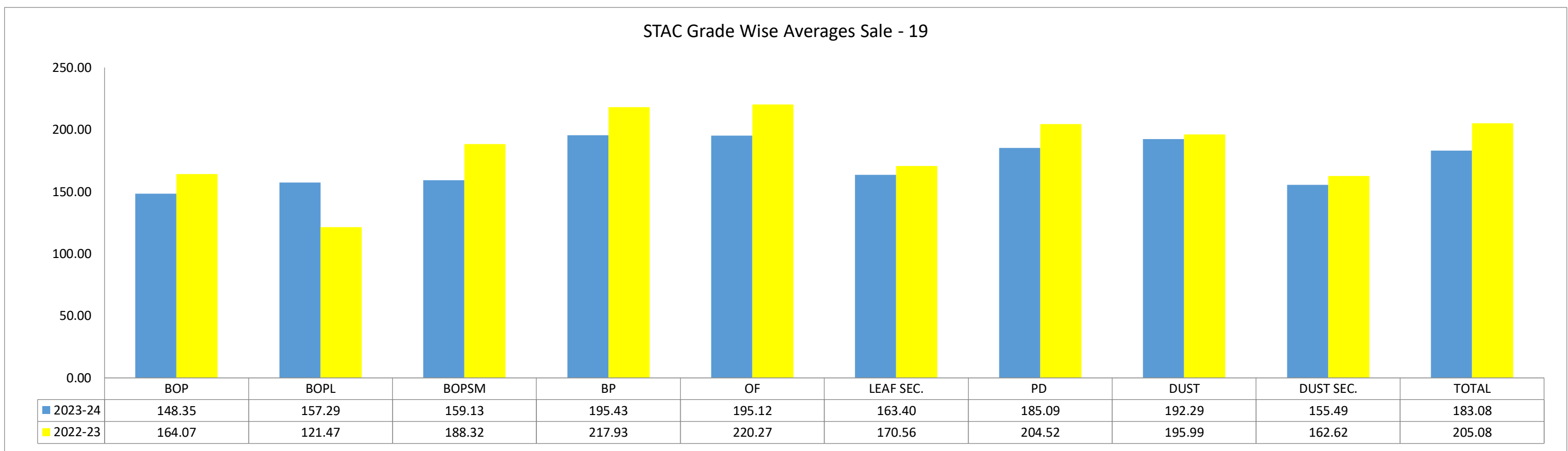
J THOMAS & COMPANY PRIVATE LIMITED
SILIGURI MARKET SYNOPSIS - Sale 19 (2023)

Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Good and best sorts were steady to occasionally dearer. * Medium and Plainer sorts were barely steady. 	<ul style="list-style-type: none"> * Market witnessed good demand. * Nominal weights of Good and best sorts were steady. * Medium irregular and Plainer steady.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * Internal mainstay of the market. * Northern India active. * Western India operated. * TCPL selective * HUL operated. * Limited Export enquiry. 	<ul style="list-style-type: none"> * Western India active on the liquoring sorts. * Internal active. * Limited Export enquiry. * HUL selective

AUCTION AVERAGES									
	2023/24			2022/23			UPTO SALE 19		
	Sale 19	Sale 18	+/-	Sale 19	Sale 18	+/-	2023/24	2022/23	2021/22
LEAF	182.34	176.52	5.82	177.41	185.27	-7.86	183.37	206.28	207.77
DUST	178.48	171.08	7.40	165.89	179.07	-13.18	180.41	194.87	191.81
TOTAL	181.90	175.95	5.95	175.92	184.54	-8.62	183.08	205.08	206.08

STAC AUCTION AVERAGES										
SALE	14	15	16	17	18	19				
LEAF	2023/24	182.34	188.08	182.76	177.64	176.52	182.34			
	2022/23	177.41	226.35	230.25	203.84	185.27	177.41			
DUST	2023/24	178.48	189.30	184.95	169.44	171.08	178.48			
	2022/23	165.89	241.17	218.04	199.84	179.07	165.89			
TOTAL	2023/24	181.90	188.18	182.95	176.75	175.95	181.90			
	2022/23	175.92	227.35	229.07	203.42	184.54	175.92			

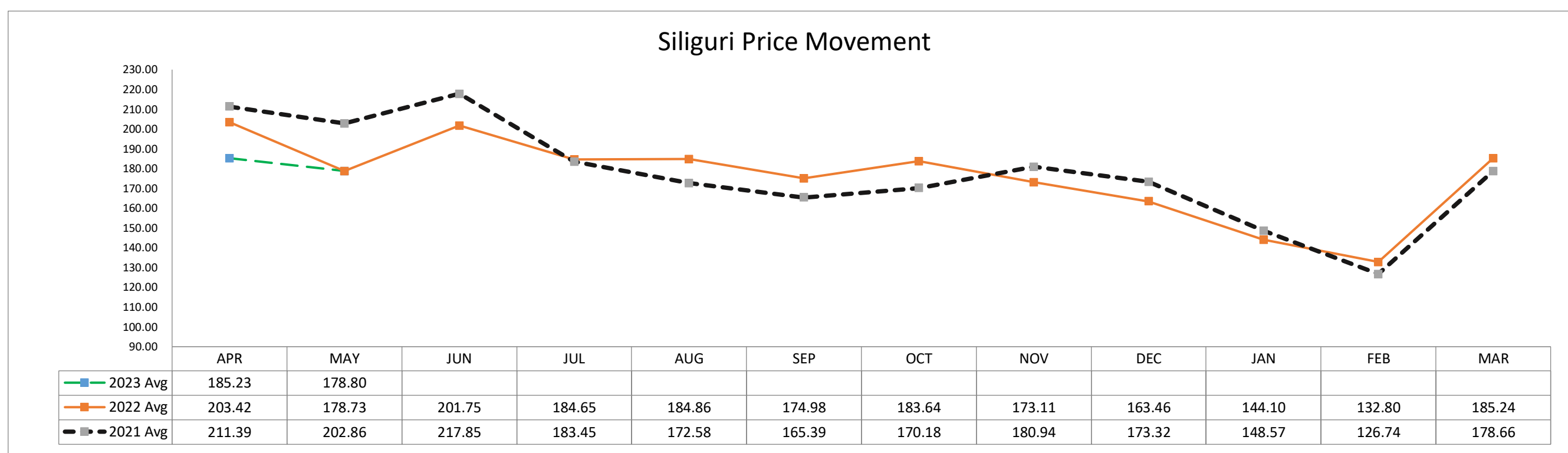


OFFER / SOLD QUANTITY & AVERAGE PRICE (2023/24)												
	THIS SALE				LAST SALE				UPTO SALE 19			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1406694	1033577	182.61	27%	1619816	1172893	174.16	28%	9684202	6445642	182.67	33%
FANNINGS	318867	273795	192.44	14%	399987	284939	194.69	29%	2430159	1949439	195.12	20%
LEAF SEC.	177829	155741	162.79	12%	179428	152920	160.82	15%	1101213	919326	163.40	17%
LEAF TOTAL	1903390	1463113	182.34	23%	2199230	1610753	176.52	27%	13215573	9314408	183.37	30%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	198685	147495	184.50	26%	236218	146649	179.00	38%	1190859	803589	186.77	33%
DUST SEC.	46178	39052	155.71	15%	46980	41049	142.78	13%	247734	205106	155.49	17%
DUST TOTAL	244863	186547	178.48	24%	283197	187698	171.08	34%	1438593	1008695	180.41	30%
TOTAL	2148253	1649661	181.90	23%	2482427	1798451	175.95	28%	14654166	10323103	183.08	30%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 19			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	1903390	1463113	182.34	23%	2199230	1610753	176.52	27%	13215573	9314408	183.37	30%
2022-23	2870048	1778048	177.41	38%	2773496	1700358	185.27	39%	13904094	8481876	206.28	39%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	244863	186547	178.48	24%	283197	187698	171.08	34%	1438593	1008695	180.41	30%
2022-23	399732	264368	165.89	34%	372493	227415	179.07	39%	1590462	997050	194.87	37%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	2148253	1649661	181.90	23%	2482427	1798451	175.95	28%	14654166	10323103	183.08	30%
2022-23	3269780	2042416	175.92	38%	3145989	1927773	184.54	39%	15494555	9478926	205.08	39%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2023/24		UPTO SALE 19			2023/24		UPTO SALE 19		
	Sale 19	Sale 18	2023/24	2022/23	2021/22	Sale 19	Sale 18	2023/24	2022/23	2021/22
BELOW 100	0.9	0.9	1.2	2.8	0.0	0.1	0.5	0.4	1.1	0.0
BETWEEN 100.00-119.99	25.7	32.3	30.0	5.5	0.2	11.6	17.7	12.9	7.9	0.1
BETWEEN 120.00-139.99	12.0	12.2	12.9	13.4	3.7	13.1	18.2	19.8	12.2	4.3
BETWEEN 140.00-159.99	4.4	3.3	3.2	10.2	20.2	13.8	8.8	9.5	12.3	24.6
BETWEEN 160.00-179.99	7.4	5.1	4.5	8.8	17.1	15.7	12.6	9.7	9.5	20.3
BETWEEN 180.00-199.99	8.2	5.9	5.6	8.3	9.0	10.7	9.2	8.6	9.2	11.2
BETWEEN 200.00-219.99	9.2	9.5	7.7	9.0	9.5	12.1	13.7	11.8	10.9	10.4
BETWEEN 220.00-239.99	10.0	11.2	9.0	9.2	10.2	10.5	7.4	9.3	12.3	11.1
BETWEEN 240.00-259.99	8.5	6.9	7.5	10.0	9.2	7.1	8.8	8.2	10.7	9.0
BETWEEN 260.00-279.99	4.4	4.9	5.8	5.7	7.1	2.3	2.6	5.6	5.8	4.9
BETWEEN 280.00-299.99	3.9	3.6	4.8	5.3	6.0	2.1	0.4	3.5	3.2	2.5
300 AND ABOVE	5.2	4.3	7.7	11.8	7.8	0.8	0.0	0.8	5.0	1.8

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2023			LAST YEAR-2022			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
20	45493	4124	49617	63636	5510	69146	-18143	-1386	-19529
21	66155	4046	70201	51338	3767	55105	14817	279	15096
22	85786	5606	91392	66536	5100	71636	19250	506	19756
TOTAL	197434	13776	211210	181510	14377	195887	15924	-601	227



STAC BUYING (ALL TEAS) FOR THE Sale 19												
	CTC LEAF			DUST				TOTAL				
	Sale 19			Sale 19				Sale 19				
OFFER	1,903,389.8			244,863.3				2,148,253.1				
SOLD	1,463,113.2			186,547.4				1,649,660.6				
SOLD %	77%			76%				77%				
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	
Local	573,810.0	183.46	39%	Local	78,325.4	183.10	42%	Local	652,135.4	183.42	40%	
N.India	336,086.2	182.39	23%	N.India	47,107.9	185.45	25%	N.India	383,194.1	182.77	23%	
R.Pack	160,587.8	242.84	11%	W.India	41,511.0	172.55	22%	R.Pack	162,337.7	242.77	10%	
Packeteers	141,261.2	114.77	10%	Others	6,524.7	170.05	3%	Packeteers	144,771.3	115.25	9%	
W.India	90,065.8	213.08	6%	Packeteers	3,510.1	134.77	2%	W.India	131,576.8	200.29	8%	
HUL	59,271.2	114.30	4%	C.India	2,546.2	155.74	1%	HUL	61,469.1	114.79	4%	
Others	53,526.2	218.33	4%	Exports	2,283.9	119.81	1%	Others	60,050.9	213.08	4%	
TCPL	19,405.0	147.95	1%	HUL	2,197.9	128.13	1%	TCPL	20,195.4	147.40	1%	
C.India	15,346.2	193.95	1%	R.Pack	1,749.9	236.47	1%	C.India	17,892.4	188.52	1%	
Exports	13,294.2	109.22	1%	TCPL	790.4	133.86	0%	Exports	15,578.1	110.77	1%	
TOTAL	1,463,113.2	182.34		TOTAL	186,547.4	178.48		TOTAL	1,649,660.6	181.90		

DOOARS BATTING ORDER (STAC+CTTA) Upto Sale 19				
MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
KARTICK	32216.10	339.19	30,237.40	322.23
BARADIGHI	51326.70	312.58	60,205.60	287.08
DALGAON	93588.10	311.82	93,369.20	274.21
GHATIROYAL	52656.70	310.93	42,084.30	316.75
HOPE	68323.40	307.19	55,094.30	321.75
CHULSA	36409.10	306.68	49,944.00	338.11
JITI	105820.30	304.26	88,296.50	308.91
SANKOS	47243.40	302.71	55,704.13	309.69
KUMARGRAM	63836.00	302.60	45,563.90	297.85
MAINAKROYALE	4065.40	300.46		
ARYAMANSPECIAL	12187.40	299.88	15,146.90	278.98
BINAGURI	120188.00	299.46	101,851.00	280.67
GULMA	54183.50	298.74	57,914.60	295.38
DIANARAMBARI	7700.90	296.80	18,781.60	292.51
PAHARGOOMIAH	63111.20	291.19	86,662.80	304.80
CHALOUNI	51317.30	289.17	44,503.00	298.55
ZURRENTEE	15222.80	287.95	33,671.60	304.76
NUXALBARIIMPERIAL	30366.10	286.04	45,293.10	249.51
DANGUJHAR	111250.30	285.64	52,776.30	321.13
LEESHIVER	81208.00	284.16	65,328.90	338.52
NEPUCHAPUR	54942.60	282.86	46,919.20	270.69
ATAL	15903.20	282.38	25,940.80	255.10
MEENGLAS	50060.00	281.61	63,215.30	320.27
HILLAROYALE	19750.20	281.54	35,451.30	297.68
WASHABARIE	65993.30	280.96	52,068.40	251.52

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