



J THOMAS & COMPANY PRIVATE LIMITED

SILIGURI MARKET SYNOPSIS - Sale 26(2021)

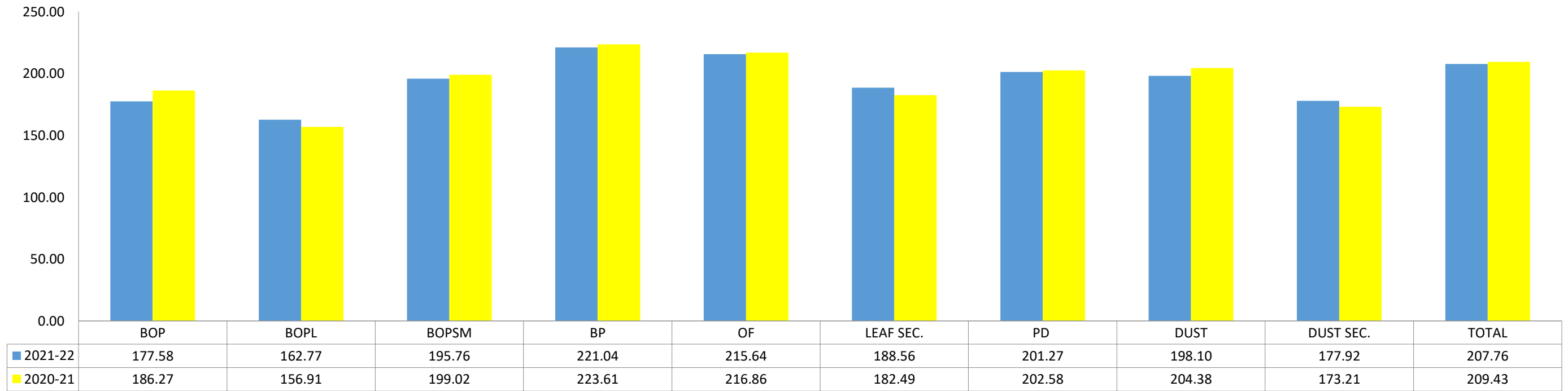
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed fair demand. * Good and best categories were easier and lower following quality. * Medium and plainer categories also followed a similar trend. 	<ul style="list-style-type: none"> * Fair demand. * Good and best categories tended easier following quality. * Medium and plainer followed a similar trend.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * Local and regional packeteers mainstay of the market. * Western India operated on the liquoring sorts. * HUL operated. * TCPL operated selectively. * Limited Export enquiry. 	<ul style="list-style-type: none"> * Western India operated on liquoring sorts. * TCPL operated. * Internal lent good support. * HUL silent.

AUCTION AVERAGES									
	2021/22			2020/21			UPTO Sale 26		
	Sale 26	Sale 25	+/-	Sale 26	Sale 25	+/-	2021/22	2020/21	2019/20
LEAF	193.13	204.33	-11.20	230.53	228.47	2.07	209.24	211.28	150.56
DUST	183.77	196.37	-12.60	217.95	212.28	5.66	196.27	197.75	140.56
TOTAL	192.17	203.36	-11.19	228.76	226.01	2.75	207.76	209.43	149.41

STAC AUCTION AVERAGES									
SALE		19	20	21	22	23	24	25	26
LEAF	2021/22	207.05	209.82	213.20	218.50	223.26	216.00	204.33	193.13
	2020/21	189.35	186.09	187.14	206.27	209.43	222.16	228.47	230.53
DUST	2021/22	183.58	193.47	209.04	209.04	210.34	202.46	196.37	183.77
	2020/21	183.63	172.81	181.71	180.45	192.84	206.90	212.28	217.95
TOTAL	2021/22	203.21	207.46	211.26	217.35	221.71	214.40	203.36	192.17
	2020/21	188.64	184.05	186.44	202.51	207.24	220.02	226.01	228.76

STAC Grade Wise Averages up to Sale - 26



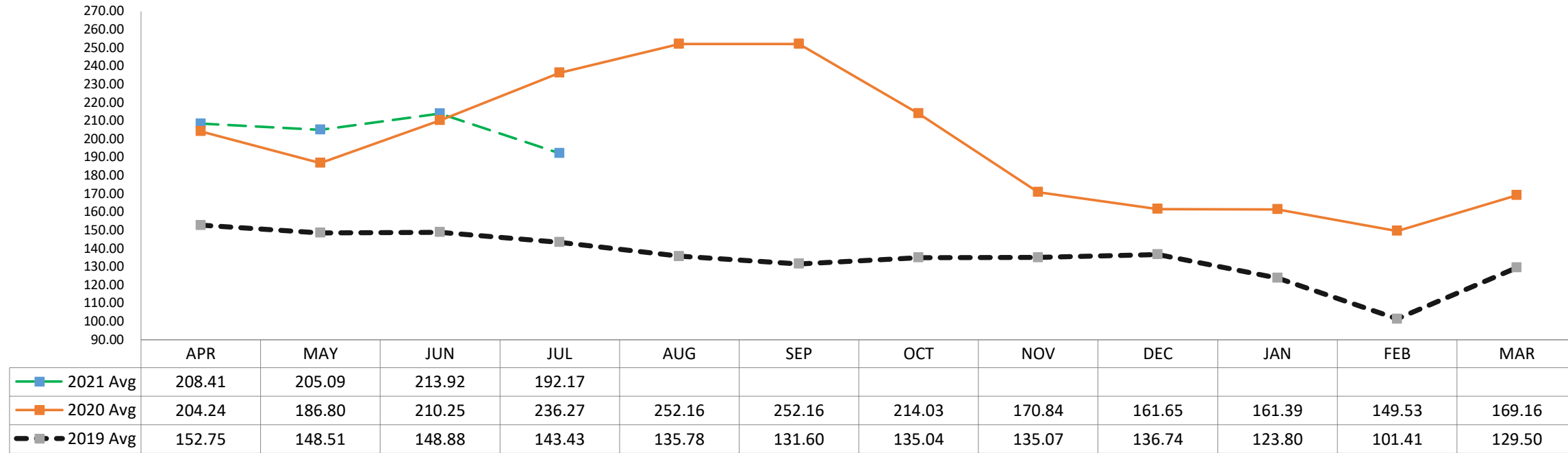
OFFER / SOLD QUANTITY & AVERAGE PRICE (2021/22)												
	THIS SALE				LAST SALE				UPTO SALE 26			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2828450.6	2030106.0	193.79	28%	2329462.8	1611375.2	205.44	31%	22035698.1	16503568.9	210.51	25%
FANNINGS	995032.2	552729.4	200.82	44%	957368.8	536617.4	206.75	44%	7249666.5	4839355.7	215.64	33%
LEAF SEC.	354938.2	245965.8	170.32	31%	293672.4	223665.4	190.54	24%	3069438.8	2513764.6	188.56	18%
LEAF TOTAL	4178421.0	2828801.2	193.13	32%	3580504.0	2371658.0	204.33	34%	32354803.4	23856689.20	209.24	26%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	449144.2	262783.3	186.43	41%	409517.9	280969.4	199.02	31%	3581624.3	2513642.4	200.34	30%
DUST SEC.	100532.3	60225.2	172.19	40%	70252.3	46941.8	180.52	33%	766172.1	556898.8	177.92	27%
DUST TOTAL	549676.5	323008.5	183.77	41%	479770.2	327911.2	196.37	32%	4347796.40	3070541.20	196.27	29%
TOTAL	4728097.5	3151809.7	192.17	33%	4060274.2	2699569.2	203.36	34%	36702599.8	26927230.40	207.76	27%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 26			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	4178421.0	2828801.2	193.13	32%	3580504.0	2371658.0	204.33	34%	32354803.4	23856689.2	209.24	26%
2020-21	3123123.0	2785444.2	230.53	11%	2399426.8	2086465.8	228.47	12%	16711009.4	14414593.6	211.28	14%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	549676.5	323008.5	183.77	41%	479770.2	327911.2	196.37	32%	4347796.4	3070541.2	196.27	29%
2020-21	499236.3	456868.4	217.95	8%	417489.8	374160.6	212.28	10%	2732872.2	2288083.7	197.75	16%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	4728097.5	3151809.7	192.17	33%	4060274.2	2699569.2	203.36	34%	36702599.8	26927230.4	207.76	27%
2020-21	3622359.3	3242312.6	228.76	10%	2816916.6	2460626.4	226.01	13%	19443881.6	16702677.3	209.43	14%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2021/22		UPTO SALE 26			2021/22		UPTO SALE 26		
	Sale 26	Sale 25	2021/22	2020/21	2019/20	Sale 26	Sale 25	2021/22	2020/21	2019/20
BELOW 100	0.0	0.0	0.0	0.4	2.5	0.0	0.0	0.0	1.5	5.2
BETWEEN 100.00-119.99	4.7	0.6	0.7	2.4	33.9	3.5	1.0	0.6	2.0	30.2
BETWEEN 120.00-139.99	24.7	22.0	7.6	4.3	17.6	18.4	17.0	7.2	5.2	21.8
BETWEEN 140.00-159.99	8.2	12.0	16.7	8.6	7.8	9.6	10.3	17.7	13.9	12.3
BETWEEN 160.00-179.99	6.6	6.4	15.1	20.1	10.0	18.2	15.5	19.9	14.1	13.8
BETWEEN 180.00-199.99	7.4	7.4	8.4	10.6	10.8	15.5	12.5	12.4	11.1	10.2
BETWEEN 200.00-219.99	13.9	9.8	9.4	8.2	8.0	10.8	9.9	11.0	16.6	4.8
BETWEEN 220.00-239.99	9.1	11.1	10.4	12.2	4.9	8.6	9.4	9.8	15.1	1.7
BETWEEN 240.00-259.99	7.2	8.0	9.4	10.2	2.6	8.0	10.1	9.2	11.1	0.1
BETWEEN 260.00-279.99	7.5	6.4	7.1	9.0	1.6	4.4	5.9	5.3	6.3	0.0
BETWEEN 280.00-299.99	5.9	6.3	6.1	8.5	0.3	2.5	4.5	3.4	2.4	0.0
300 AND ABOVE	4.6	10.1	9.2	5.5	0.0	0.6	3.9	3.6	0.4	0.0

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2021			LAST YEAR-2020			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
27	109887	12138	122025	101714	13902	115616	8173	-1764	6409
28	109939	12472	122411	98138	14838	112976	11801	-2366	9435
29	105922	11878	117800	88772	13248	102020	17150	-1370	15780
TOTAL	325748	36488	362236	288624	41988	330612	37124	-5500	22189

Siliguri Price Movement



STAC BUYING (ALL TEAS) FOR THE Sale 26											
	CTC LEAF			DUST				TOTAL			
	Sale 26										
OFFER	41,78,421.0			OFFER	5,49,676.5			OFFER	47,28,097.5		
SOLD	28,27,694.2			SOLD	3,23,008.5			SOLD	31,50,702.7		
SOLD %	68%			SOLD %	59%			SOLD %	67%		
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%
Local	8,96,342.8	190.85	32%	W.India	86,008.8	204.50	27%	Local	9,72,089.7	190.30	31%
N.India	7,65,153.8	185.91	27%	Local	75,746.9	183.80	23%	N.India	8,21,552.6	185.67	26%
R.Pack	4,18,610.6	232.40	15%	N.India	56,398.8	182.47	17%	R.Pack	4,22,864.3	231.99	13%
W.India	2,61,460.0	196.90	9%	Exports	35,387.7	136.97	11%	W.India	3,47,468.8	198.78	11%
HUL	1,48,996.4	192.47	5%	Packeteers	27,871.0	181.83	9%	HUL	1,48,996.4	192.47	5%
Others	1,38,114.6	163.95	5%	C.India	17,356.3	203.93	5%	Others	1,47,528.8	164.29	5%
C.India	91,598.4	176.23	3%	TCPL	10,571.1	160.32	3%	C.India	1,08,954.7	180.64	3%
Exports	56,488.2	142.28	2%	Others	9,414.2	169.24	3%	Exports	91,875.9	140.23	3%
Packeteers	27,437.4	170.95	1%	R.Pack	4,253.7	191.61	1%	Packeteers	55,308.4	176.43	2%
TCPL	22,939.2	161.25	1%					TCPL	33,510.3	160.95	1%
TOTAL	28,27,694.2	193.13		TOTAL	3,23,008.5	183.77		TOTAL	31,50,702.7	192.17	

DOOARS BATTING ORDER (STAC+CTTA) Sale 26				
MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
PAHARGOOMIAH	126883.1	323.21	1,80,271	291.89
DANGUJHAR	108120.3	319.63	91,883	272.30
CHULSA	91966.7	317.10	49,248	275.96
DIANARAMBARI	103591.7	315.80	45,615	293.03
JITI	121098.1	313.10	1,71,867	278.59
KARTICK	105803.2	311.33	67,236	299.50
GHATIAROYAL	182437.2	307.60	88,500	300.78
ANANDAPURROYAL	89175.9	307.33	38,499	273.19
CHALOUNI	89558.7	305.91	81,447	281.11
RYDAK	279728.8	304.76	1,15,117	275.60
KUMARGRAM	153097.1	304.27	1,08,748	278.81
HOPE	125520.4	301.85	1,53,940	279.04
MEENGLAS	179639.4	301.68	79,674	238.21
GULMA	168607.4	299.42	93,980	303.38
BARADIGHI	177701.1	295.72	1,29,049	288.92
CHENGMARI	122116.3	290.92	1,21,311	259.37
Nangdala	97166.6	290.52	56,767	287.72
ARYAMANSPECIAL	36420.4	290.34	13,657	256.10
LEESHIVER	202025.5	288.44	1,00,706	261.52
AIBHEEL	316723.4	287.92	1,45,069	266.32
HILLAROYALE	31763.4	284.84		
SANKOS	139876.2	284.57	72,565	263.44
BINAGURI	310743.5	284.29	2,09,406	266.60
GANDRAPARA	273732.60	281.65	168889.00	253.84
WASHABARIE	165998.50	281.02	96265.40	266.26

* Above 30,000 Kgs.