



J THOMAS & COMPANY PRIVATE LIMITED

SILIGURI MARKET SYNOPSIS - Sale 45(2021)

Market Report

LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Good and Best categories were firm to dearer. * Medium and plainer categories were steady around last. 	<ul style="list-style-type: none"> * Market witnessed good demand. * Select few good liquoring teas were steady to dearer. * Medium and plainer categories were irregular and lower following quality.

Buying Analysis

LEAF	DUST
<ul style="list-style-type: none"> * Internal mainstay of the market. * Western India operated on the liquoring sorts. * HUL & TCPL operated. * Exporters operated. 	<ul style="list-style-type: none"> * Western India operated on the liquoring sorts. * Internal active . * TCPL selective. * HUL silent.

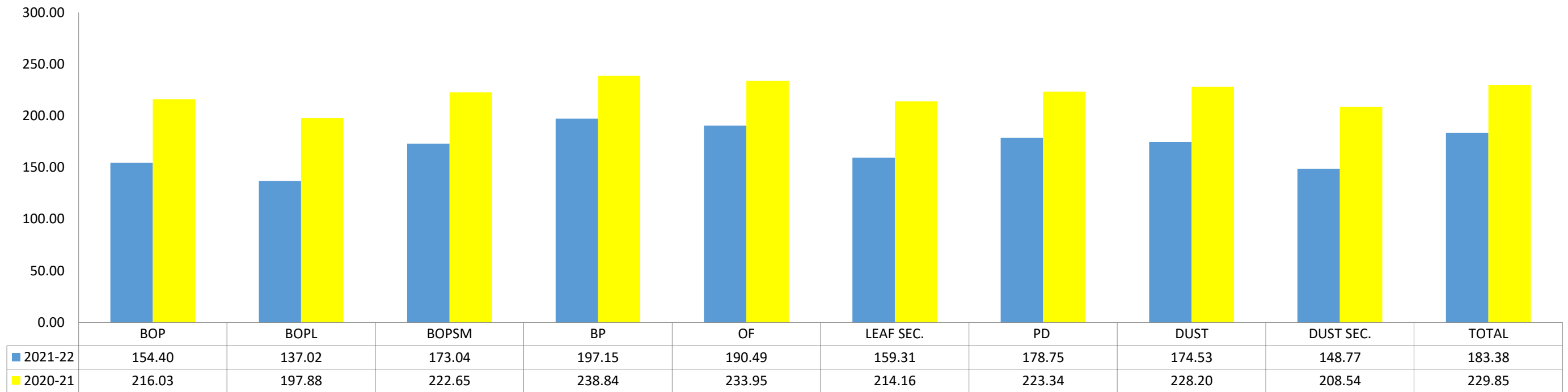
AUCTION AVERAGES

	2021/22			2020/21			UPTO Sale 45		
	Sale 45	Sale 44	+/-	Sale 45	Sale 44	+/-	2021/22	2020/21	2019/20
LEAF	188.31	192.72	-4.41	175.66	196.45	-20.79	184.89	230.99	140.71
DUST	173.52	168.70	4.82	170.28	183.79	-13.51	171.84	221.76	134.04
TOTAL	186.84	190.04	-3.20	174.94	194.94	-20.00	183.38	229.85	139.91

STAC AUCTION AVERAGES

SALE		37	38	39	40	42	43	44	45
LEAF	2021/22	166.33	162.53	162.87	153.61	177.49	178.44	192.72	188.31
	2020/21	252.54	248.15	240.83	225.79	209.91	136.84	196.45	175.66
DUST	2021/22	152.39	156.72	151.31	150.41	157.94	161.55	168.70	173.52
	2020/21	242.78	240.13	229.37	213.14	197.18	134.35	183.79	170.28
TOTAL	2021/22	164.62	161.88	161.54	153.27	175.61	176.53	190.04	186.84
	2020/21	251.41	247.18	239.55	224.61	208.90	136.57	194.94	174.94

STAC Grade Wise Averages up to Sale - 45



OFFER / SOLD QUANTITY & AVERAGE PRICE (2021/22)												
	THIS SALE				LAST SALE				UPTO SALE 45			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	4266794.4	3723542.0	191.18	13%	1390173.0	1270163.2	194.85	9%	74295497.2	57050586.6	187.14	23%
FANNINGS	1322860.0	1096673.6	194.27	17%	410985.4	361003.6	208.53	12%	25716469.5	17749668.3	190.49	31%
LEAF SEC.	664165.6	564291.6	157.73	15%	249021.4	214324.0	153.43	14%	11179695.8	8893071.8	159.31	20%
LEAF TOTAL	6253820.0	5384507.2	188.31	14%	2050179.8	1845490.8	192.72	10%	111191662.5	83693326.70	184.89	25%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	663896.7	456021.6	183.49	31%	218228.9	173610.5	178.75	20%	13157368.6	8809595.9	177.41	33%
DUST SEC.	220190.6	135997.6	140.09	38%	65910.7	57281.7	138.23	13%	3218120.1	2123288.1	148.77	34%
DUST TOTAL	884087.3	592019.2	173.52	33%	284139.6	230892.2	168.70	19%	16375488.70	10932884.00	171.84	33%
TOTAL	7137907.3	5976526.4	186.84	16%	2334319.4	2076383.0	190.04	11%	127567151.2	94626210.70	183.38	26%

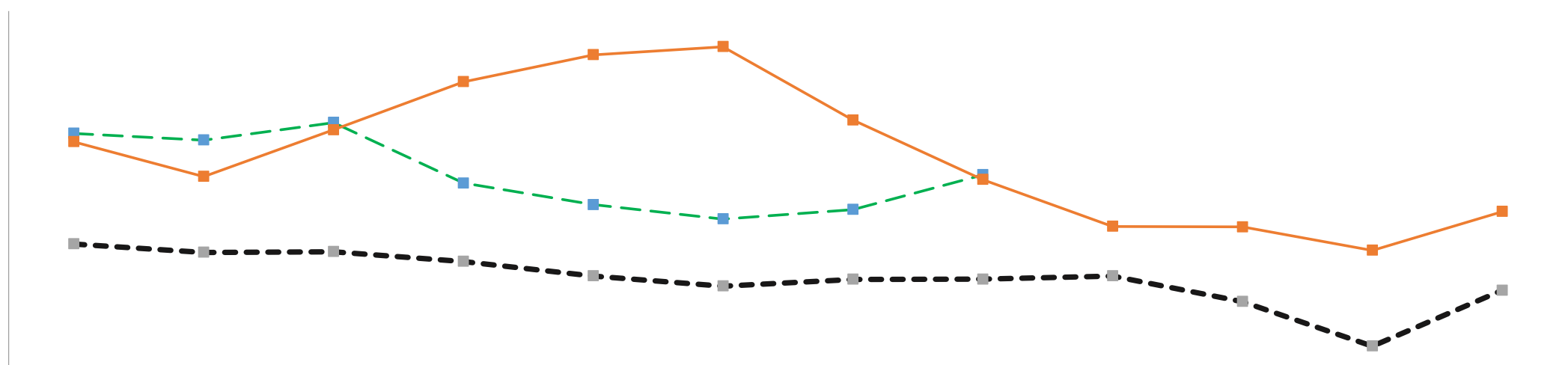
OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 45			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	6253820.0	5384507.2	188.31	14%	2050179.8	1845490.8	192.72	10%	111191662.5	83693326.7	184.89	25%
2020-21	4583384.4	2452506.6	175.66	46%	4781277.8	2641857.6	196.45	45%	84427968.5	65599104.0	230.99	22%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	884087.3	592019.2	173.52	33%	284139.6	230892.2	168.70	19%	16375488.7	10932884.0	171.84	33%
2020-21	690371.2	380988.4	170.28	45%	698108.9	358899.0	183.79	49%	11960590.6	9265123.8	221.76	23%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	7137907.3	5976526.4	186.84	16%	2334319.4	2076383.0	190.04	11%	127567151.2	94626210.7	183.38	26%
2020-21	5273755.6	2833495.0	174.94	46%	5479386.7	3000756.6	194.94	45%	96388559.1	74864227.8	229.85	22%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2021/22		UPTO SALE 45			2021/22		UPTO SALE 45		
	Sale 45	Sale 44	2021/22	2020/21	2019/20	Sale 45	Sale 44	2021/22	2020/21	2019/20
BELOW 100	0.0	0.1	0.1	0.1	17.1	0.3	0.3	0.3	0.4	12.4
BETWEEN 100.00-119.99	11.4	10.9	14.1	0.6	26.2	19.9	18.4	12.5	0.5	24.5
BETWEEN 120.00-139.99	22.7	18.9	15.5	1.1	12.9	14.7	19.2	15.4	1.4	22.3
BETWEEN 140.00-159.99	9.0	8.3	11.9	3.2	9.6	14.5	14.5	19.4	4.5	15.0
BETWEEN 160.00-179.99	9.9	10.7	11.5	7.4	11.9	9.3	12.4	13.5	7.1	12.8
BETWEEN 180.00-199.99	8.5	9.2	8.4	7.8	11.1	6.4	2.8	10.1	8.9	9.5
BETWEEN 200.00-219.99	8.4	9.4	9.8	11.5	5.5	9.8	8.9	9.3	17.2	2.8
BETWEEN 220.00-239.99	7.7	8.5	8.5	25.4	3.1	10.0	9.4	8.8	22.8	0.6
BETWEEN 240.00-259.99	6.0	7.1	6.1	16.4	1.8	6.8	8.0	5.5	21.6	0.0
BETWEEN 260.00-279.99	4.3	4.6	4.7	15.0	0.8	6.0	5.5	2.7	12.5	0.0
BETWEEN 280.00-299.99	2.1	2.1	3.9	7.7	0.1	2.4	0.5	1.3	2.4	0.0
300 AND ABOVE	9.9	10.2	5.5	3.7	0.0	0.1	0.0	1.0	0.7	0.0

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2021			LAST YEAR-2020			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
46	149152	11939	161091	113102	11677	124779	36050	262	36312
47	154802	10968	165770	114248	12816	127064	40554	-1848	38706
48	155613	11682	167295	114036	11415	125451	41577	267	41844
TOTAL	459567	34589	494156	341386	35908	377294	118181	-1319	78156

Siliguri Price Movement

270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00
180.00
170.00
160.00
150.00
140.00
130.00
120.00
110.00
100.00
90.00



	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR
2021 Avg	208.41	205.09	213.92	183.45	172.58	165.39	170.18	187.67				
2020 Avg	204.24	186.80	210.25	234.48	248.08	252.16	215.19	185.22	161.65	161.39	149.53	169.16
2019 Avg	152.75	148.51	148.88	143.99	136.66	131.60	135.04	135.07	136.74	123.80	101.41	129.50

STAC BUYING (ALL TEAS) FOR THE Sale 45

	CTC LEAF			DUST				TOTAL			
	Sale 45										
OFFER	62,53,820.0			OFFER	8,84,087.3			OFFER	71,37,907.3		
SOLD	53,83,605.8			SOLD	5,92,019.2			SOLD	59,75,625.0		
SOLD %	86%			SOLD %	67%			SOLD %	84%		
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%
N.India	15,77,282.2	182.00	29%	Local	2,92,853.4	176.39	49%	Local	17,39,809.6	187.25	29%
Local	14,46,956.2	189.45	27%	W.India	1,14,072.0	173.03	19%	N.India	16,64,737.2	182.70	28%
W.India	6,08,385.8	193.15	11%	N.India	87,455.0	195.23	15%	W.India	7,22,457.8	189.98	12%
R.Pack	5,78,952.2	272.03	11%	Packeteers	34,978.6	123.48	6%	R.Pack	5,89,707.0	271.00	10%
HUL	5,51,530.4	139.37	10%	Others	25,179.8	173.28	4%	HUL	5,51,530.4	139.37	9%
TCPL	2,48,511.6	120.75	5%	TCPL	11,982.0	116.51	2%	TCPL	2,60,493.6	120.55	4%
Others	1,42,037.4	200.67	3%	R.Pack	10,754.8	215.82	2%	Others	1,67,217.2	196.54	3%
Packeteers	1,21,119.4	225.38	2%	Exports	8,511.1	114.29	1%	Packeteers	1,56,098.0	202.54	3%
Exports	58,569.2	120.30	1%	C.India	6,232.5	142.34	1%	Exports	67,080.3	119.54	1%
C.India	48,779.0	158.49	1%					C.India	55,011.5	156.66	1%
TOTAL	53,83,605.8	188.32		TOTAL	5,92,019.2	173.52		TOTAL	59,75,625.0	186.85	

DOOARS BATTING ORDER (STAC+CTTA) Sale 45				
MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
KARTICK	376944.10	308.55	2,75,395.50	299.75
DANGUAJHAR	607355.40	306.69	4,42,584.40	273.07
CHULSA	343039.80	301.66	3,14,954.30	281.29
ANANDAPURROYAL	290137.50	298.98	1,89,359.20	282.78
GULMA	658459.30	295.39	6,57,133.30	299.38
JITI	422308.20	295.16	5,58,126.40	282.49
GHATIAROYAL	660378.60	291.11	2,92,653.70	287.31
PAHARGOOMIAH	594870.30	288.21	5,41,508.40	283.87
HOPE	368066.30	286.91	4,42,422.70	278.70
RYDAK	826031.60	284.36	5,66,996.80	281.97
CHALOUNI	335364.50	284.06	3,06,434.30	275.57
MEENGLAS	475522.60	283.88	3,79,883.90	256.81
HILLAROYALE	244159.80	282.08		
KUMARGRAM	543169.10	281.84	4,92,119.60	277.82
ARYAMANSPECIAL	170360.20	280.86	1,23,634.20	268.43
BARADIGHI	579188.60	278.11	4,92,060.10	289.90
DIANARAMBARI	274356.90	275.70	2,29,004.40	275.84
BINAGURI	920402.70	275.01	8,81,890.20	268.69
AIBHEEL	767330.90	273.44	6,63,007.10	272.84
LEESHIVER	442558.30	271.24	2,84,811.30	267.11
DALGAON	686648.30	266.03	6,53,620.80	277.77
SANKOS	486242.90	265.89	4,67,096.30	270.99
GANDRAPARA	706880.80	262.63	6,03,739.30	266.52
CHENGMARI	502855.90	259.80	4,34,688.60	263.40
NOWERANUDDY	396938.70	257.62	3,17,801.70	276.11

* Above 30,000 Kgs.