



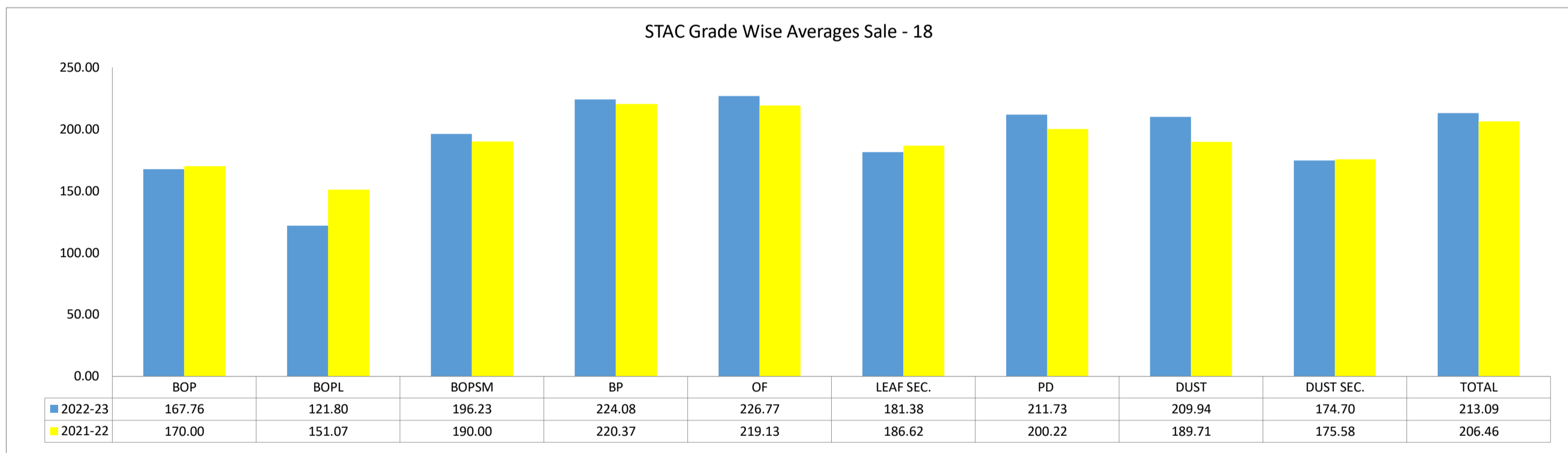
J THOMAS & COMPANY PRIVATE LIMITED
SILIGURI MARKET SYNOPSIS - Sale 18(2022)

Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed fair demand. * Good and best category teas met with fair demand but levels were easier and lower following quality. * Medium categories also followed a similar trend. * Plainer categories met with less demand with the browner sorts witnessing high percentage of withdrawals. 	<ul style="list-style-type: none"> * Market witnessed fair demand. * Good and best category teas were easier and lower following quality. * Medium and Plainer varieties also followed a similar trend.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * Internal mainstay of the market. * Regional packeteers and Northern India were active. * Western India operated. * HUL selective * TCPL selective. 	<ul style="list-style-type: none"> * Western India active. * Internal and Northern India lent good support. * TCPL & HUL very selective.

	AUCTION AVERAGES								
	2022/23			2021/22			UPTO SALE 18		
	Sale 18	Sale 17	+/-	Sale 18	Sale 17	+/-	2022/23	2021/22	2020/21
LEAF	185.27	203.84	-18.57	200.10	199.20	0.90	213.94	207.86	209.02
DUST	179.07	199.84	-20.76	185.73	191.06	-5.32	205.32	193.60	193.05
TOTAL	184.54	203.42	-18.88	198.33	198.31	0.03	213.09	206.46	207.39

SALE	STAC AUCTION AVERAGES						
		14	15	16	17	18	
		2022/23	2021/22	2022/23	2021/22	2022/23	2021/22
LEAF		264.81	226.35	230.25	203.84	185.27	
DUST		267.56	241.17	218.04	199.84	179.07	
TOTAL		265.00	227.35	229.07	203.42	184.54	

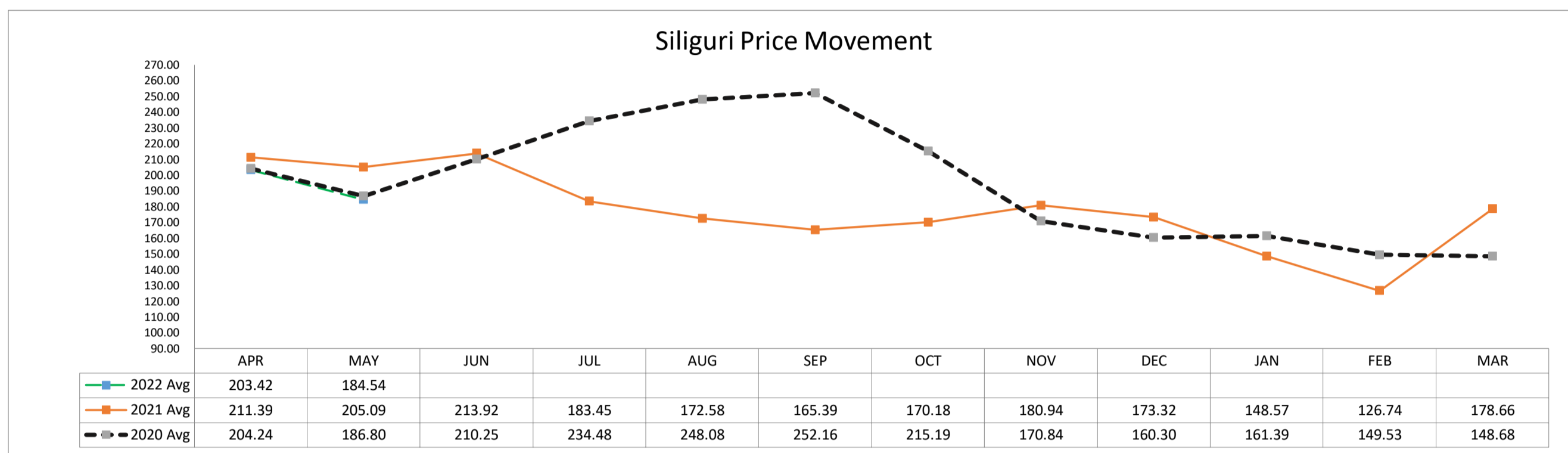


	OFFER / SOLD QUANTITY & AVERAGE PRICE (2022/23)											
	THIS SALE				LAST SALE				UPTO SALE 18			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1835543.0	1069716.6	185.72	42%	2446826.6	1357182.4	203.26	45%	7846234.0	4485348.0	214.18	43%
FANNINGS	589889.8	360846.0	200.03	39%	719522.5	459117.1	213.36	36%	2344200.4	1568161.7	226.77	33%
LEAF SEC.	348063.2	269795.4	163.77	22%	283297.6	213927.6	187.07	24%	843610.8	650318.2	181.38	23%
LEAF TOTAL	2773496.0	1700358.0	185.27	39%	3449646.7	2030227.1	203.84	41%	11034045.2	6703827.92	213.94	39%
	THIS SALE				LAST SALE				TO DATE			
DUST	294856.2	176878.6	186.01	40%	339436.0	194343.9	203.88	43%	1004155.6	612704.9	211.32	39%
DUST SEC.	77636.7	50535.9	154.80	35%	66005.0	41936.7	181.11	36%	186574.4	119977.9	174.70	36%
DUST TOTAL	372492.9	227414.5	179.07	39%	405441.0	236280.6	199.84	42%	1190729.96	732682.76	205.32	38%
TOTAL	3145988.9	1927772.5	184.54	39%	3855087.7	2266507.7	203.42	41%	12224775.2	7436510.68	213.09	39%

LEAF	OFFER / SOLD QUANTITY & AVERAGE PRICE											
	THIS SALE				LAST SALE				UPTO SALE 18			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	2773496.0	1700358.0	185.27	39%	3449646.7	2030227.1	203.84	41%	11034045.2	6703827.9	213.94	39%
2021-22	2040721.6	1572204.4	200.10	23%	2069680.6	1514881.2	199.20	27%	11022898.8	8352429.2	207.86	24%
	THIS SALE				LAST SALE				TO DATE			
DUST	372492.9	227414.5	179.07	39%	405441.0	236280.6	199.84	42%	1190730.0	732682.8	205.32	38%
2021-22	301296.8	220649.2	185.73	27%	279790.9	186859.9	191.06	33%	1293088.8	909900.8	193.60	30%
	THIS SALE				LAST SALE				TO DATE			
TOTAL	3145988.9	1927772.5	184.54	39%	3855087.7	2266507.7	203.42	41%	12224775.2	7436510.7	213.09	39%
2020-21	2342018.4	1792853.6	198.33	23%	2349471.5	1701741.1	198.31	28%	12315987.6	9262330.0	206.46	25%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2022/23		UPTO SALE 18			2021/22		UPTO SALE 18		
	Sale 18	Sale 17	2022/23	2021/22	2020/21	Sale 18	Sale 17	2022/23	2021/22	2020/21
BELOW 100	4.5	2.9	2.6	0.0	1.3	1.9	0.6	0.8	0.0	8.7
BETWEEN 100.00-119.99	6.9	4.2	3.5	0.2	6.7	8.5	3.8	5.0	0.2	0.5
BETWEEN 120.00-139.99	12.3	12.7	11.2	4.0	5.6	12.7	7.5	9.3	4.5	12.4
BETWEEN 140.00-159.99	10.4	7.8	10.4	21.7	13.6	14.2	11.5	11.6	25.2	11.7
BETWEEN 160.00-179.99	12.2	5.8	9.0	16.0	18.3	11.9	9.1	9.0	18.1	13.6
BETWEEN 180.00-199.99	12.6	9.2	8.6	8.4	7.4	13.9	13.9	10.1	11.1	6.1
BETWEEN 200.00-219.99	13.0	13.0	9.3	8.9	5.1	13.9	12.6	11.4	9.7	10.0
BETWEEN 220.00-239.99	10.3	13.7	9.4	10.1	6.3	11.9	18.4	12.7	10.7	7.4
BETWEEN 240.00-259.99	8.1	13.1	10.0	8.9	5.1	7.0	12.9	12.0	9.7	10.7
BETWEEN 260.00-279.99	3.0	5.9	6.1	7.2	5.9	2.7	6.8	7.4	5.8	13.0
BETWEEN 280.00-299.99	4.2	5.7	5.8	6.1	11.0	1.5	2.4	4.2	2.9	5.0
300 AND ABOVE	2.5	5.8	14.2	8.5	13.8	0.0	0.5	6.7	2.1	1.0

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2022			LAST YEAR-2021			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
19	75721	7653	83374	30591	4862	35453	45130	2791	47921
20	65740	5501	71241	43774	4888	48662	21966	613	22579
21	53244	3823	57067	49704	5424	55128	3540	-1601	1939
TOTAL	194705	16977	211682	124069	15174	139243	70636	1803	49860



STAC BUYING (ALL TEAS) FOR THE Sale 18											
	CTC LEAF			DUST			TOTAL				
	KGS	AVG	%	KGS	AVG	%	KGS	AVG	%		
OFFER	27,73,496.0			3,72,492.9			31,45,988.9				
SOLD	16,99,666.6			2,27,414.5			19,27,081.1				
SOLD %	61%			61%			61%				
ZONE											
Local	6,28,673.4	184.77	37%	W.India	71,167.6	179.02	31%	Local	6,90,688.4	184.35	36%
N.India	4,85,878.6	193.09	29%	Local	62,015.0	180.08	27%	N.India	5,44,349.6	192.69	28%
Others	1,71,083.2	163.97	10%	N.India	58,471.0	189.41	26%	W.India	2,28,680.2	186.14	12%
W.India	1,57,512.6	189.35	9%	Others	27,702.8	163.26	12%	Others	1,98,786.0	163.87	10%
R.Pack	1,56,508.6	215.86	9%	TCPL	4,039.7	128.52	2%	R.Pack	1,58,824.8	215.10	8%
TCPL	37,995.8	125.16	2%	R.Pack	2,316.2	164.08	1%	TCPL	42,035.5	125.48	2%
HUL	24,292.6	125.99	1%	C.India	1,029.4	165.50	0%	HUL	24,965.4	128.53	1%
Packeteers	22,699.4	132.05	1%	HUL	672.8	220.00	0%	Packeteers	22,699.4	132.05	1%
Exports	11,198.4	157.88	1%					Exports	11,198.4	157.88	1%
C.India	3,259.8	182.90	0%					C.India	4,289.2	178.72	0%
TOTAL	16,99,666.6	185.30		TOTAL	2,27,414.5	179.07		TOTAL	19,27,081.1	184.57	

DOOARS BATTING ORDER (STAC+CTTA) SALE 14 TO 18				
MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
LEESHRIVER	57781.00	343.11	85,845.10	289.41
CHULSA	41873.60	342.04	40,106.70	305.90
MEENGLAS	45527.90	332.55	61,502.20	307.59
GHATIAROYAL	34959.50	326.17	74,888.30	296.18
DANGUJHAR	44776.30	325.77	47,264.90	304.42
HOPE	51384.90	322.97	57,295.20	299.52
SANKOS	42580.73	320.47	40,119.90	278.49
AIBHEEL	80301.35	319.48	1,42,827.40	283.14
JITI	81530.90	312.14	65,309.60	298.19
PAHARGOOMIAH	77964.10	311.28	40,396.60	320.60
HULDIBARIOYAL	63090.30	306.01	83,562.10	274.86
HILLAROYALE	31107.80	302.50		
CHALOUNI	35863.40	301.03	42,061.60	298.49
GANDRAPARA	67031.70	300.20	1,18,818.90	281.50
RYDAK	42331.70	300.01	77,453.60	298.43
GULMA	44896.70	299.39	50,636.90	291.62
BHATKAWA	36859.60	297.00	68,734.00	258.53
BARADIGHI	51720.90	296.07	55,978.10	307.93
CHENGMARI	90521.70	291.25	23,155.00	282.72
BEECH	71294.70	287.60	91,377.90	256.26
BINAGURI	84171.30	287.27	1,33,674.70	277.43
DALGAON	67909.80	282.22	47,973.50	278.30
NOWERANUDDY	30573.40	280.11	20,758.70	220.17
BHAGATPURGOLD	36092.40	279.92	44,017.80	251.63
RUNGAMUTTEE	44505.90	273.44	20,558.80	243.75

* Above 30,000 Kgs.