



J THOMAS & COMPANY PRIVATE LIMITED

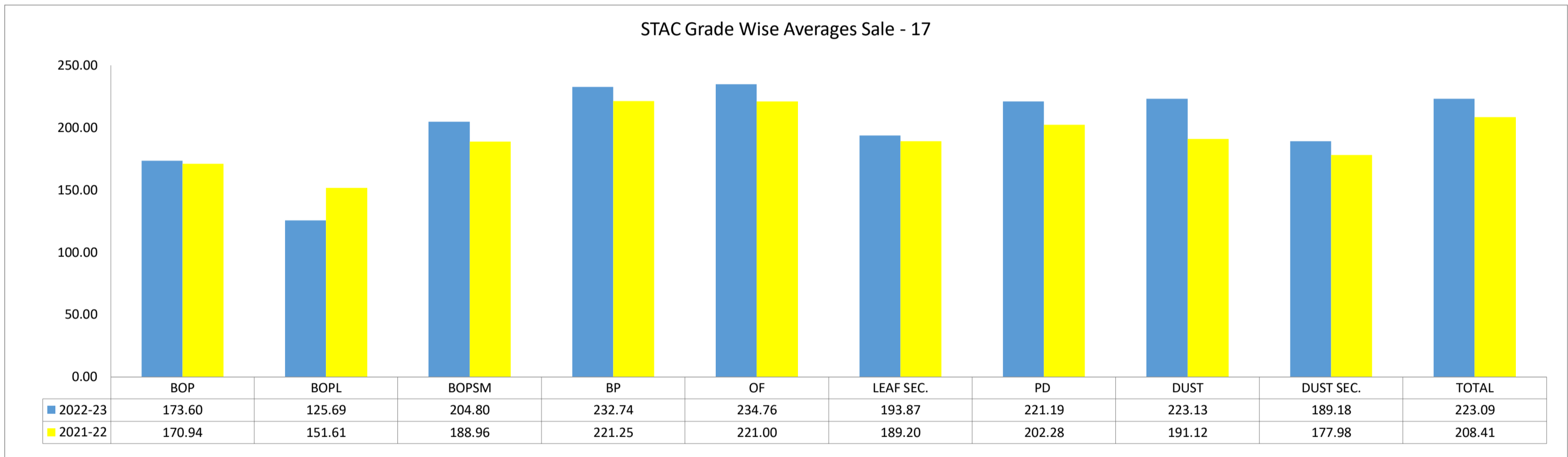
SILIGURI MARKET SYNOPSIS - Sale 17(2022)

Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed fair demand. * Good and best category teas met with better demand but levels were easier and lower following quality. * Medium categories * Plainer categories had less demand and sold at easier levels and witnessed high percentage of withdrawals. 	<ul style="list-style-type: none"> * Market witnessed fair demand. * Good and best category teas were easier and lower following quality. * Medium and Plainer varieties also followed a similar trend.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * Internal mainstay of the market. * Regional packeteers and Northern India were active. * Western India operated on the liquoring sorts. * HUL operated. * TCPL very selective. 	<ul style="list-style-type: none"> * Western India active on the liquoring sorts. * Internal and Northern India lent good support. * TCPL & HUL very selective.

AUCTION AVERAGES									
	2022/23			2021/22			UPTO SALE 17		
	Sale 17	Sale 16	+/-	Sale 17	Sale 16	+/-	2022/23	2021/22	2020/21
LEAF	203.84	230.25	-26.42	199.20	211.55	-12.35	223.69	209.66	209.02
DUST	199.84	218.04	-18.20	191.06	191.72	-0.66	217.14	196.11	193.05
TOTAL	203.42	229.07	-25.65	198.31	209.78	-11.48	223.09	208.41	207.39

STAC AUCTION AVERAGES									
SALE	14	15	16	17					
LEAF	2022/23	264.81	226.35	230.25	203.84				
	2021/22	213.76	212.79	211.55	199.20				
DUST	2022/23	267.56	241.17	218.04	199.84				
	2021/22	206.08	197.69	191.72	191.06				
TOTAL	2022/23	265.00	227.35	229.07	203.42				
	2021/22	213.14	211.42	209.78	198.31				

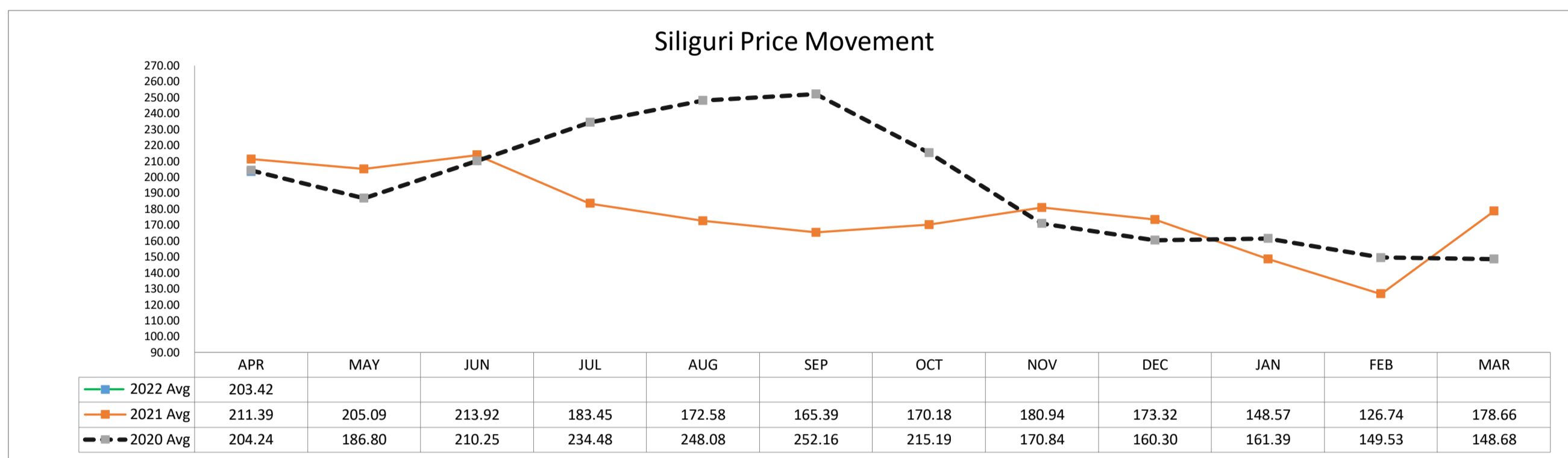


OFFER / SOLD QUANTITY & AVERAGE PRICE (2022/23)												
	THIS SALE				LAST SALE				UPTO SALE 17			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2446826.6	1357182.4	203.26	45%	1951242.6	1030499.0	230.92	47%	6010691.0	3415631.4	223.09	43%
FANNINGS	719522.5	459117.1	213.36	36%	582872.4	377046.0	238.03	35%	1754310.6	1207315.7	234.76	31%
LEAF SEC.	283297.6	213927.6	187.07	24%	134835.8	105190.4	195.86	22%	495547.6	380522.8	193.87	23%
LEAF TOTAL	3449646.7	2030227.1	203.84	41%	2668950.8	1512735.4	230.25	43%	8260549.2	5003469.92	223.69	39%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	339436.0	194343.9	203.88	43%	227098.3	141927.7	220.78	38%	709299.4	435826.3	221.60	39%
DUST SEC.	66005.0	41936.7	181.11	36%	32484.3	19725.2	198.30	39%	108937.7	69442.0	189.18	36%
DUST TOTAL	405441.0	236280.6	199.84	42%	259582.6	161652.9	218.04	38%	818237.06	505268.26	217.14	38%
TOTAL	3855087.7	2266507.7	203.42	41%	2928533.4	1674388.3	229.07	43%	9078786.3	5508738.18	223.09	39%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO SALE 17			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	3449646.7	2030227.1	203.84	41%	2668950.8	1512735.4	230.25	43%	8260549.2	5003469.9	223.69	39%
2021-22	2069680.6	1514881.2	199.20	27%	2108496.0	1769181.0	211.55	16%	8982177.2	6780224.8	209.66	25%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	405441.0	236280.6	199.84	42%	259582.6	161652.9	218.04	38%	818237.1	505268.3	217.14	38%
2021-22	279790.9	186859.9	191.06	33%	275504.6	173152.2	191.72	37%	991792.0	689251.6	196.11	31%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	3855087.7	2266507.7	203.42	41%	2928533.4	1674388.3	229.07	43%	9078786.3	5508738.2	223.09	39%
2020-21	2349471.5	1701741.1	198.31	28%	2384000.6	1942333.2	209.78	19%	9973969.2	7469476.4	208.41	25%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2022/23		UPTO SALE 17			2021/22		UPTO SALE 17		
	Sale 17	Sale 16	2022/23	2021/22	2020/21	Sale 17	Sale 16	2022/23	2021/22	2020/21
BELOW 100	2.9	1.2	1.9	0.0	1.3	0.6	0.0	0.3	0.0	8.7
BETWEEN 100.00-119.99	4.2	1.0	2.4	0.2	6.7	3.8	4.0	3.4	0.2	0.5
BETWEEN 120.00-139.99	12.7	12.5	10.8	4.6	5.6	7.5	10.7	7.8	4.9	12.4
BETWEEN 140.00-159.99	7.8	9.8	10.4	22.9	13.6	11.5	7.2	10.4	24.8	11.7
BETWEEN 160.00-179.99	5.8	6.2	7.9	14.2	18.3	9.1	6.4	7.7	15.9	13.6
BETWEEN 180.00-199.99	9.2	4.3	7.3	7.6	7.4	13.9	3.0	8.5	11.4	6.1
BETWEEN 200.00-219.99	13.0	4.2	8.0	7.8	5.1	12.6	10.9	10.3	9.7	10.0
BETWEEN 220.00-239.99	13.7	7.8	9.1	9.7	6.3	18.4	11.6	13.0	9.3	7.4
BETWEEN 240.00-259.99	13.1	14.7	10.6	8.9	5.1	12.9	21.7	14.2	10.7	10.7
BETWEEN 260.00-279.99	5.9	11.3	7.1	7.5	5.9	6.8	11.8	9.4	6.6	13.0
BETWEEN 280.00-299.99	5.7	8.5	6.3	6.6	11.0	2.4	5.5	5.4	3.7	5.0
300 AND ABOVE	5.8	18.5	18.2	10.0	13.8	0.5	7.1	9.7	2.7	1.0

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2022			LAST YEAR-2021			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
18	79596	6993	86589	51334	6526	57860	28262	467	28729
19	75721	7653	83374	30591	4862	35453	45130	2791	47921
20	65740	5501	71241	43774	4888	48662	21966	613	22579
TOTAL	221057	20147	241204	125699	16276	141975	95358	3871	51308



STAC BUYING (ALL TEAS) FOR THE Sale 17												
	CTC LEAF			DUST			TOTAL					
	KGS	AVG	%	KGS	AVG	%	KGS	AVG	%			
OFFER	34,49,646.7			4,05,441.0			38,55,087.7					
SOLD	20,30,227.1			2,35,526.2			22,65,753.3					
SOLD %	59%			58%			59%					
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	
Local	6,97,455.7	190.22	34%	N.India	64,018.2	210.27	27%	Local	7,61,407.7	190.58	34%	
N.India	5,09,223.0	200.72	25%	Local	63,952.0	194.56	27%	N.India	5,73,241.2	201.79	25%	
R.Pack	4,59,342.8	245.33	23%	W.India	62,722.7	202.11	27%	R.Pack	4,61,400.4	245.18	20%	
Others	1,74,867.4	194.48	9%	Others	26,775.6	206.07	11%	Others	2,01,643.0	196.02	9%	
W.India	1,21,206.8	187.18	6%	C.India	6,694.0	193.53	3%	W.India	1,83,929.5	192.27	8%	
HUL	30,421.6	128.75	1%	HUL	5,722.8	126.82	2%	HUL	36,144.4	128.45	2%	
Packeteers	18,617.8	125.90	1%	TCPL	2,743.9	150.00	1%	C.India	18,728.2	178.79	1%	
C.India	12,034.2	170.60	1%	R.Pack	2,057.6	211.61	1%	Packeteers	18,617.8	125.90	1%	
Exports	4,016.6	183.72	0%	Exports	839.4	100.99	0%	TCPL	5,033.7	141.22	0%	
TCPL	2,289.8	130.70	0%					Exports	4,856.0	169.42	0%	
TOTAL	20,30,227.1	203.84		TOTAL	2,35,526.2	199.77		TOTAL	22,65,753.3	203.41		

DOOARS BATTING ORDER (STAC+CTTA) Sale 17				
MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
LEESHRIVER	41275.40	363.39	64,955.10	294.34
CHULSA	30377.20	352.38	32,350.90	307.47
MEENGLAS	36229.90	343.58	54,145.20	310.33
GULMA	30301.30	331.71	33,052.40	308.67
HOPE	41453.30	331.15	49,700.10	301.22
SANKOS	34090.33	328.31	31,464.00	280.11
AIBHEEL	66378.65	326.54	1,12,864.70	287.62
JITI	56640.20	324.80	50,093.50	301.38
PAHARGOOMIAH	71277.10	316.82	36,394.00	322.07
HULDBARIROYAL	60469.90	308.06	80,396.30	276.37
BARADIGHI	43470.30	306.72	48,445.30	318.75
BEECH	54175.30	306.10	71,607.60	262.78
BHATKAWA	32831.80	305.81	57,536.60	265.15
CHALOUNI	32474.80	304.94	33,979.60	299.18
GANDRAPARA	54791.70	304.29	1,02,228.60	284.72
BINAGURI	69859.90	299.03	1,15,070.70	282.48
CHENGMARI	82660.40	296.43	11,851.00	287.50
DALGAON	49875.80	296.11	38,112.10	288.67
WASHABARIE	30085.00	290.03	56,571.00	287.34
RUNGAMUTTEE	35999.90	281.14	14,608.50	250.66
MORAGHAT	57120.40	279.40	51,327.00	255.61
HANSQUA	31505.00	271.89	30,501.60	276.94
MATIDHAR	57044.10	269.82	30,195.20	304.42
DALSINGPARAGOLD	41361.80	263.94	39,894.80	203.07
RHEABARI	31935.70	262.37	35,630.00	268.50

* Above 30,000 Kgs.