



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 46(2021)

Market Report

LEAF

DUST

- * Market witnessed good demand.
- * Clean and good liquoring varieties maintaining quality were firm to occasionally dearer.
- * Select clean grainy mediums received better enquiry and sold well.
- * Remainder irregular and lower following quality.

- * Market witnessed good demand.
- * Select clean and liquoring varieties were firm to occasionally dearer with competition.
- * Remaining teas maintaining appearance and liquor were irregular around last.
- * Brown and fibrous varieties were discounted and witnessed some outlots.

Buying Analysis

LEAF

DUST

- * TCPL : Operated
- * HUL : Active.
- * WI : Active on liquoring sorts.
- * Internals : Fair support.
- * Exporter : Some enquiry on bolder brokens

- * MAJOR BLENDERS : Active.
- * WI : Active on liquoring sorts.
- * Internals : Fair support.

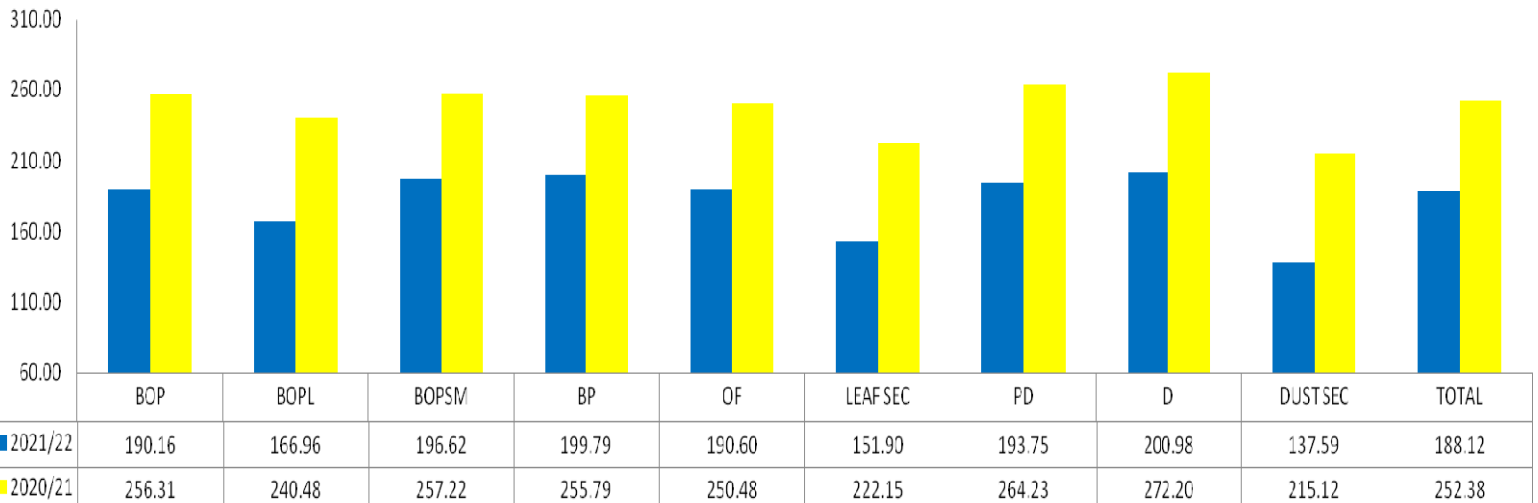
AUCTION AVERAGES

	2021/22			2020/21			2019/20			UPTO Sale 46		
	Sale 46	Sale 45	+/-	Sale 46	Sale 45	+/-	Sale 46	Sale 45	+/-	2021/22	2020/21	2019/20
LEAF	185.46	186.68	-1.22	185.90	190.37	-4.48	139.50	139.88	-0.38	189.30	249.88	149.03
DUST	177.49	177.71	-0.22	187.57	194.97	-7.39	156.94	162.10	-5.16	185.33	257.26	157.47
TOTAL	183.36	184.31	-0.95	186.44	191.68	-5.24	144.53	146.57	-2.04	188.12	252.38	151.75

GTAC AUCTION AVERAGES

SALE		39	40	41	42	43	44	45	46
LEAF	2021/22	178.78	174.33	0.00	176.17	178.54	185.59	186.68	185.46
	2020/21	264.43	253.94	237.31	224.36	212.19	203.89	190.37	185.90
DUST	2021/22	173.69	168.96	0.00	171.65	173.79	184.60	177.71	177.49
	2020/21	265.12	265.12	244.77	232.66	219.28	219.28	194.97	187.57
TOTAL	2021/22	177.42	172.77	0.00	174.91	177.20	185.30	184.31	183.36
	2020/21	264.67	257.46	239.51	227.01	214.50	205.05	191.68	186.44

GTAC Grade Wise Averages Upto Sale 46



OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)

	THIS SALE				LAST SALE				UPTO Sale 46			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	3898029.0	3111726.0	190.98	20%	4050125.1	3136088.7	194.48	23%	77900706.8	56615072.4	195.12	27%
FANNINGS	992477.0	763488.6	185.37	23%	1083985.0	835165.6	190.02	23%	24186609.2	16262108.0	190.60	33%
LEAF SEC.	488827.0	415163.4	144.28	15%	570510.2	535355.2	135.75	6%	10030680.4	8182619.7	146.39	18%
LEAF TOTAL	5379333.0	4290378.0	185.46	20%	5704620.3	4506609.5	186.68	21%	112117996.4	81059800.1	189.30	28%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	1640861.0	1190102.9	191.35	27%	1800211.7	1213676.6	194.44	33%	41625900.2	27036624.2	197.50	35%
DUST SEC.	452021.9	343740.2	129.52	24%	522888.1	400968.3	127.10	23%	10686034.6	6892939.6	137.59	35%
DUST TOTAL	2092882.9	1533843.1	177.49	27%	2323099.8	1614644.9	177.71	30%	52311934.8	33929563.80	185.33	35%
TOTAL	7472215.9	5824221.1	183.36	22%	8027720.1	6121254.4	184.31	24%	164429931.1	114989363.90	188.12	30%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO Sale 46			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021/22	5379333.0	4290378.0	185.46	20%	5704620.3	4506609.5	186.68	21%	112117996.4	81059800.1	189.30	28%
2020/21	3325444.5	2255960.8	185.90	32%	4848446.2	3262980.7	190.37	33%	78897167.2	58188006.6	249.88	26%
DUST	THIS SALE				LAST SALE				UPTO Sale 46			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021/22	2092882.9	1533843.1	177.49	27%	2323099.8	1614644.9	177.71	30%	52311934.8	33929563.8	185.33	35%
2020/21	1527800.0	1086131.4	187.57	29%	1978036.7	1296091.6	194.97	34%	38258318.5	29873889.9	257.26	22%
TOTAL	THIS SALE				LAST SALE				UPTO Sale 46			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021/22	7472215.9	5824221.1	183.36	22%	8027720.1	6121254.4	184.31	24%	164429931.1	114989363.9	188.12	30%
2020/21	4853244.5	3342092.2	186.44	31%	6826482.9	4559072.3	191.68	33%	117155485.7	88061896.5	252.38	25%

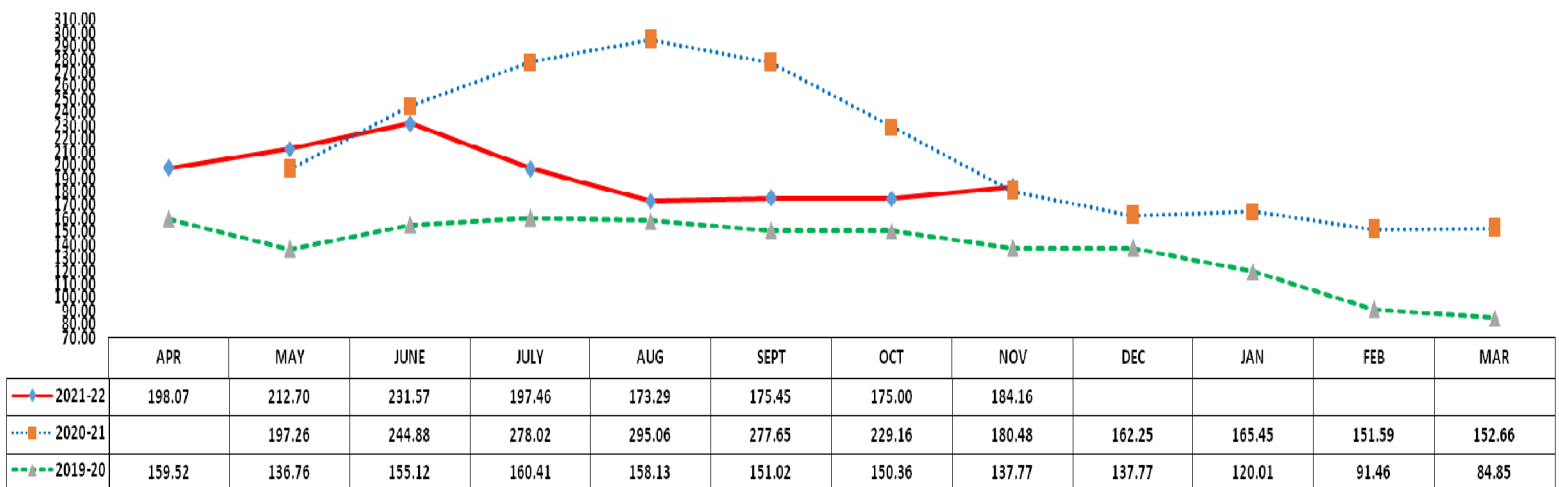
PRICE RANGE

% OF TEAS SOLD	LEAF						DUST				
	2021/22		UP TO Sale 46				2021/22		UP TO Sale 46		
	Sale 46	Sale 45	2021/22	2020/21	2019/20	Sale 46	Sale 45	2021/22	2020/21	2019/20	
BELOW 100	0.02	0.32	0.09	0.13	4.15	1.46	1.10	0.43	0.96	4.14	
BETWEEN 100.00-119.99	5.62	6.01	3.99	0.51	23.09	7.42	12.02	7.68	0.73	16.31	
BETWEEN 120.00-139.99	15.64	16.23	13.01	0.90	24.64	26.53	27.04	17.87	0.93	24.35	
BETWEEN 140.00-159.99	20.48	20.10	18.37	2.55	14.12	16.29	13.24	15.47	1.81	13.22	
BETWEEN 160.00-179.99	15.31	14.30	16.89	6.85	11.01	12.39	11.35	13.21	5.15	10.21	
BETWEEN 180.00-199.99	11.37	10.37	12.16	6.64	7.96	10.47	9.17	10.53	6.53	8.03	
BETWEEN 200.00-219.99	8.68	8.11	10.11	9.15	6.65	5.38	3.75	8.52	8.90	8.47	
BETWEEN 220.00-239.99	7.02	5.20	7.09	13.65	4.83	3.55	3.30	6.53	12.87	11.33	
BETWEEN 240.00-259.99	3.55	4.17	5.18	15.71	1.90	2.75	4.29	4.71	16.81	3.69	
BETWEEN 260.00-279.99	2.77	4.33	3.89	17.22	0.77	3.64	2.26	4.52	12.58	0.22	
BETWEEN 280.00-299.99	2.83	4.15	3.33	9.09	0.36	2.73	3.91	4.26	8.30	0.04	
300 AND ABOVE	6.72	6.70	5.88	17.60	0.52	7.39	8.58	6.27	24.44	0.00	

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2021			LAST YEAR-2020			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
47	56085	15551	71636	54362	18619	72981	1723	-3068	-1345
48	40845	10918	51763	52521	18481	71002	-11676	-7563	-19239
49	44507	13979	58486	44012	15398	59410	495	-1419	-924
TOTAL	141437	40448	181885	150895	52498	203393	-9458	-12050	-21508

GTAC Monthly Price Movement



* Please note November 2021-22 Price is calculated on Sale 44,45,46 Only

GTAC BUYING (ALL TEAS) FOR THE Sale 46

CTC LEAF			DUST			TOTAL					
OFFER	53,79,333.0	Kgs	OFFER	20,92,882.9	Kgs	OFFER	74,72,215.9	Kgs			
SOLD	42,80,470.6	Kgs	SOLD	15,30,641.4	Kgs	SOLD	58,11,112.0	Kgs			
SOLD %	80%		SOLD %	73%		SOLD %	78%				
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	2,04,814.0	130.55	5%	TCPL	3,17,057.3	143.48	21%	TCPL	5,21,871.3	138.41	9%
HUL	11,51,539.6	178.34	27%	HUL	2,98,592.6	229.08	20%	HUL	14,50,132.2	188.79	25%
W.India	6,34,045.3	202.59	15%	W.India	1,90,394.8	204.27	12%	W.India	8,24,440.1	202.98	14%
Wl.Pack	2,49,771.4	240.21	6%	Wl.Pack	2,59,488.9	189.65	17%	Wl.Pack	5,09,260.3	214.45	9%
N.India	8,41,842.6	184.79	20%	N.India	1,05,581.4	170.52	7%	N.India	9,47,424.0	183.20	16%
Nl.Pack	3,21,547.5	174.33	8%	Nl.Pack	40,469.1	165.81	3%	Nl.Pack	3,62,016.6	173.38	6%
Packeteers	97,762.3	140.76	2%	Packeteers	61,201.1	136.14	4%	Packeteers	1,58,963.4	138.98	3%
C.India	1,10,292.8	208.42	3%	C.India	15,915.5	144.64	1%	C.India	1,26,208.3	200.38	2%
Exports	1,62,185.7	193.39	4%	Exports	82,638.9	140.63	5%	Exports	2,44,824.6	175.58	4%
Local	3,72,129.8	198.44	9%	Local	72,774.1	150.52	5%	Local	4,44,903.9	190.60	8%
S.India	-	-	0%	S.India	-	-	0%	S.India	-	-	0%
Others	1,34,539.6	160.43	3%	Others	86,527.7	142.42	6%	Others	2,21,067.3	153.38	4%
TOTAL	42,80,470.6	185.89		TOTAL	15,30,641.4	177.86		TOTAL	58,11,112.0	183.78	

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 46

MARK	2021-22			2020-21		
	RANK	KGS	AVG	RANK	KGS	AVG
Gatoonga	1	6,94,751	390.74	6	6,28,912	355.34
Halmari	2	5,26,098	388.91	1	3,64,912	385.91
HOOKHMOL	3	2,87,902	385.28	3	2,57,102	372.09
Mokrung	4	3,62,703	378.81	4	3,82,831	371.71
Sotai	5	1,67,137	354.94	13	79,751	344.01
Borjan	6	5,90,428	346.34	39	4,82,345	319.02
DOOMURDULLUNG	7	2,93,782	343.28	2	2,81,369	380.65
Gelakey	8	1,65,111	343.23	7	75,813	352.60
Duflating	9	3,38,920	343.19	11	2,78,554	346.51
HAJUA	10	2,04,197	342.29	5	2,56,543	367.78
Khongea	11	3,63,373	339.72	30	3,51,081	324.73
Banamalie	12	1,80,144	334.19	23	1,26,715	331.37
Salkathoni	13	5,56,270	333.49	16	4,53,042	339.31
DUBBA	14	3,12,820	329.00	10	1,15,548	346.60
Ghillidary	15	1,67,680	326.18	107	1,43,423	293.61
Kharikatia	16	6,62,915	325.52	35	2,87,775	320.36
SREESIBBARI	17	2,14,508	324.10	87	1,46,435	299.09
Deha	18	3,28,971	323.04	18	2,34,862	336.96
Borbam	19	4,81,820	316.71	34	1,40,967	320.38
Khona	20	1,88,222	316.28	468	2,48,677	236.45
Hirajuli	21	2,63,025	316.25	98	2,21,884	294.91
Majuli	22	8,09,208	315.50	44	5,42,254	314.32
Silonibari	23	4,05,134	312.54	42	96,608	317.30
NAHORHABICLONALSPECIAL	24	93,814	311.79	29	46,581	324.76
Mohokutie	25	1,25,960	311.61	15	1,58,539	341.75

* Above 50,000 Kgs