



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 45

CTC
Market Report
• Good demand.
• Liquoring Assams met with good enquiry and sold readily. Mediums sold in line with quality. Remainder browner / fibrous sorts tended irregularly easier.
• Few Dooars and Cachar seen sold around last levels.

Buying Analysis
• Western India : Good enquiry for better teas on offer
• Hindustan Unilever: Good support TCPL : Operated primarily on mediums
• Exporters: Better enquiry on bolder brokens Other Internal & Local: Fair support

Orthodox
Market Report
• Good demand.
• Nominal quantity of Tippy teas on offer readily absorbed. Well made whole leaf sold around last levels. Remainder whole leaf irregularly lower following quality. Well made brokens around last. BOP and BPS grades faced less competition and at times witnessed withdrawals.
• Remainder brokens saw better enquiry and sold at improved levels over last. Secondaries followed a similar trend as brokens. Fannings sold around last levels.

Buying Analysis
• Middle East : Active.
• CIS: Operated
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DUST
Market Report
• Strong demand.
• Well made good and better medium sorts saw improved demand around last.
• Browner and fibrous sorts saw limited enquiry and tended easier. Dooars and Cachars followed similar trend.

Buying Analysis
• Hindustan Unilever: Active TCPL : Operated primarily on medium and plainer categories
• Western India : Good demand for liquoring sorts on offer
• Other Internal and Local : Fair support

Darjeeling
Market Report
• Fair demand..
• Primarily brokens and fannings on offer sold at irregularly easier levels with the browner sorts being outlisted. Greenish teas sold well in line with quality and were readily absorbed
• TCPL : Operated Hindustan Unilever - Quiet Exporters- Selective Local & Internal: Mainstay

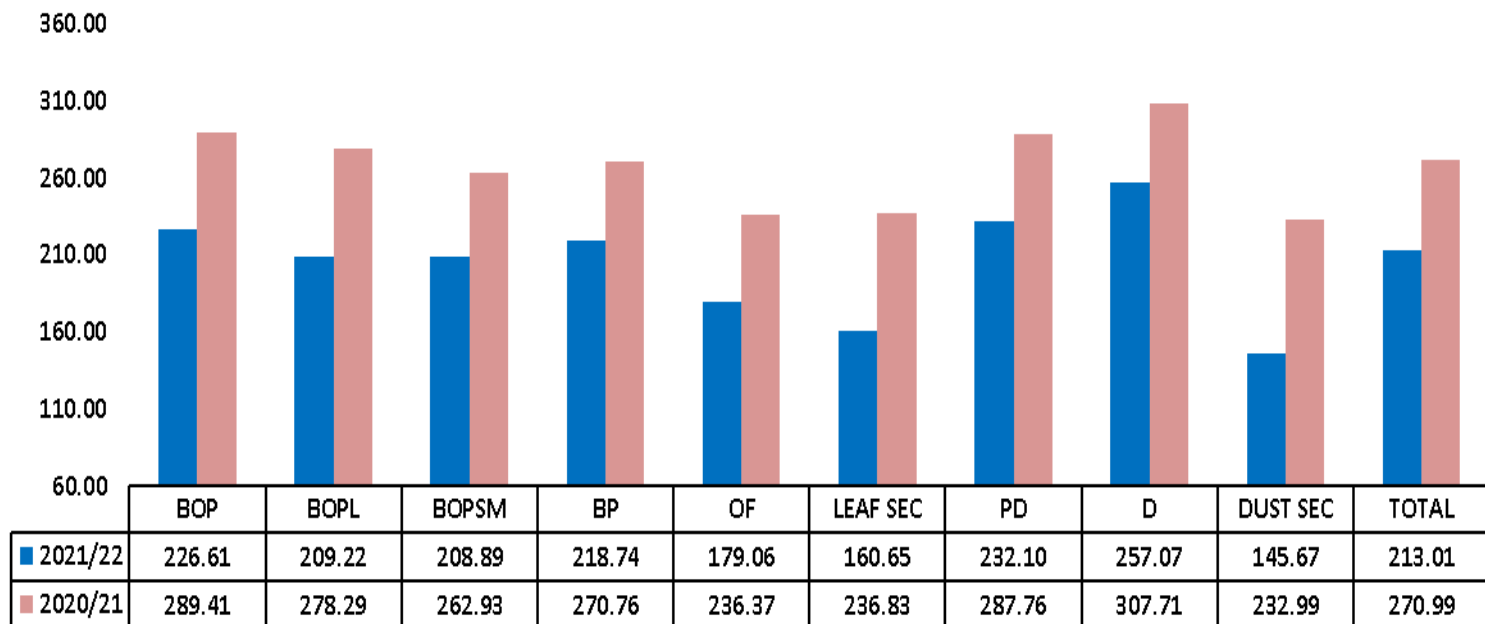
AUCTION AVERAGES

	2021/22			2020/21			UP TO SALE 45		
	SALE 45	SALE 44	+/-	SALE 45	SALE 44	+/-	2021/22	2020/21	2019/20
CTC LEAF	204.65	209.10	-4.44	215.28	224.21	-8.93	211.73	268.77	163.11
DUST	206.92	209.22	-2.30	219.40	223.41	-4.01	216.29	275.88	174.23
TOTAL	205.26	209.13	-3.87	216.68	223.97	-7.28	213.01	270.99	166.27
ORTHODOX	215.36	218.84	-3.47	238.35	241.86	-3.51	240.99	282.84	231.16
DARJEELING	294.73	314.31	-19.58	242.51	286.11	-43.60	430.59	389.63	353.33
ALL TEAS	209.15	212.34	-3.19	222.02	228.65	-6.63	223.18	275.96	185.88

KOLKATA AUCTION AVERAGES

SALE	41	42	43	44	45	46
CTC LEAF	2021/22	No Sale	211.22	203.94	209.10	204.65
	2020/21	247.31	240.55	No Sale	224.21	215.28
DUST	2021/22	No Sale	213.09	200.89	209.22	206.92
	2020/21	249.52	242.97	No Sale	223.41	219.40
TOTAL	2021/22	No Sale	211.72	203.09	209.13	205.26
	2020/21	247.99	241.36	No Sale	223.96	216.68
ORTHODOX	2021/22	No Sale	230.65	220.20	218.84	215.36
	2020/21	262.37	240.76	No Sale	241.86	238.35
DARJEELING	2021/22	No Sale	360.85	294.80	314.31	294.73
	2020/21	316.33	306.06	No Sale	286.11	242.51

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 45



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 45

GRADE	2021-22		2020-21		GRADE	2021-22		2020-21		GRADE	2021-22		2020-21	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1237383.7	298.40	778307.7	350.67	FBOP	4170781.7	250.58	3101631.4	292.76	GBOP1/FBOP1	1723456.1	164.35	1200611.5	194.75
TGFOP	2758779.0	280.10	1767057.4	329.88	GBOP	1914751.9	246.63	1114495.0	290.89	BOPF/GOF/FOF	2273016.6	162.80	1572233.5	231.13
GFOP	1821692.9	271.37	1046830.0	292.39	GBOP	2337737.8	240.06	1448060.7	287.98					
FOP	1621542.9	224.43	902710.6	252.83	BPS	604094.0	252.31	477595.2	284.65					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2,543,431	1,944,530	210.22	24%	2,297,555	1,780,264	216.27	23%	49,895,402	36,692,367	216.97	26%
FANNINGS	776,870	610,316	205.59	21%	735,544	553,778	208.67	25%	15,023,831	10,184,013	213.63	32%
LEAF SEC.	258,747	222,174	153.33	14%	264,403	238,213	156.49	10%	4,849,856	4,143,853	160.65	15%
LEAF TOTAL	3,579,047.2	2,777,020.4	204.65	22%	3,297,502.3	2,572,255.1	209.10	22%	69,769,088.4	51,020,232.7	211.73	27%
DUST	1,130,527	785,148	227.68	31%	1,024,880	761,082	230.80	26%	21,570,768	15,433,508	237.04	28%
DUST SEC.	354,628	231,210	136.41	35%	367,220	269,149	148.21	27%	6,456,794	4,535,591	145.67	30%
DUST TOTAL	1,485,155.5	1,016,357.8	206.92	32%	1,392,099.8	1,030,231.6	209.22	26%	28,027,562.0	19,969,099.4	216.29	29%
TOTAL	5,064,202.6	3,793,378.1	205.26	25%	4,689,602.1	3,602,486.7	209.13	23%	97,796,650.4	70,989,332.1	213.01	27%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	676,998	601,167	243.35	11%	577,796	472,642	252.29	18%	12,512,174	11,220,040	268.79	10%
BROKENS	850,605	681,188	225.80	20%	687,081	504,828	225.58	27%	13,699,201	11,764,262	245.38	14%
FANNINGS	165,852	141,204	135.09	15%	164,770	116,501	141.92	29%	3,130,819	2,462,881	162.48	21%
SECONDARY	186,391	158,332	135.82	15%	150,928	117,832	131.80	22%	2,436,073	2,187,487	163.23	10%
ORTH. TOTAL	1,879,847.2	1,581,891.5	215.36	16%	1,580,575.1	1,211,802.2	218.84	23%	31,778,266.4	27,634,669.7	240.99	13%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	34,762	19,714	525.36	43%	27,597	12,378	574.11	55%	835,149	527,811	650.83	37%
BROKENS	23,268	14,941	227.86	36%	14,379	11,244	221.93	22%	420,617	280,183	273.23	33%
FANNINGS	46,120	22,916	139.92	50%	19,332	12,673	142.53	34%	555,707	297,282	187.85	47%
DARJ. TOTAL	104,150.7	57,570.8	294.73	45%	61,307.9	36,294.9	314.31	41%	1,811,473.0	1,105,275.6	430.59	39%

OFFER / SOLD QUANTITY & AVERAGE PRICE

CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	3579047.2	2777020.4	204.65	22%	3297502.3	2572255.1	209.10	22%	69769088.4	51020232.7	211.73	27%
2020-21	3577458.2	2100678.0	215.28	41%	3150612.6	1787235.0	224.21	43%	42866263.9	31774582.5	268.77	26%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	1485155.5	1016357.8	206.92	32%	1392099.8	1030231.6	209.22	26%	28027562.0	19969099.4	216.29	29%
2020-21	1551793.4	1081919.6	219.40	30%	1254932.2	788093.8	223.41	37%	19063392.6	14427787.8	275.88	24%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	1879847.2	1581891.5	215.36	16%	1580575.1	1211802.2	218.84	23%	31778266.4	27634669.7	240.99	13%
2020-21	1299014.0	979628.3	238.35	25%	903751.2	719247.1	241.86	20%	21164029.1	17465483.3	282.84	17%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	104150.7	57570.8	294.73	45%	61307.9	36294.9	314.31	41%	1811473.0	1105275.6	430.59	39%
2020-21	94747.8	48936.4	242.51	48%	98626.6	44832.0	286.11	55%	1791390.4	964046.8	389.63	46%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2021-22	7048200.5	5432840.4	209.15	23%	6331485.0	4850583.7	212.34	23%	131386389.8	99729277.4	223.18	24%
2020-21	6523013.4	4211162.3	222.02	35%	5407922.6	3339407.9	228.65	38%	84885076.0	64631900.4	275.96	24%

PRICE RANGE	CTC LEAF						DUST				
% OF TEAS SOLD	2021/22		UP TO SALE 45			2021/22		UP TO SALE 45			
	SALE 45	SALE 44	2021/22	2020/21	2019/20	SALE 45	SALE 44	2021/22	2020/21	2019/20	
	BELOW 160	33.39	31.75	27.50	1.86	49.65	34.37	31.32	29.21	4.53	43.85
BETWEEN 160.00-179.99	13.32	11.90	11.06	3.65	11.09	10.27	10.47	8.25	3.84	11.92	
BETWEEN 180.00-199.99	9.97	10.37	9.50	5.23	12.54	9.77	10.49	7.99	4.60	7.45	
BETWEEN 200.00-219.99	9.61	9.90	9.50	7.94	11.90	7.11	8.55	9.07	7.54	9.55	
BETWEEN 220.00-139.99	5.84	5.44	9.09	16.51	7.66	5.31	3.64	6.15	10.12	15.28	
BETWEEN 240.00-259.99	6.05	5.43	7.83	13.28	3.29	3.88	3.74	5.43	12.35	10.34	
BETWEEN 260.00-279.99	4.68	6.31	6.64	13.35	1.64	4.09	3.56	6.68	11.42	1.17	
ABOVE 280	17.15	18.89	18.86	38.19	2.23	25.21	28.23	27.22	45.60	0.44	

PRICE RANGE	ORTHODOX						PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2020/21		UP TO SALE 45			% OF TEAS SOLD	2020/21		UP TO SALE 45	
	SALE 45	SALE 44	2021/22	2020/21	2019/20		SALE 45	SALE 44	2021/22	
	BELOW 200	30.02	30.78	19.51	8.73		25.32	BELOW 300.00	59.00	59.91
BETWEEN 200.00-219.99	11.65	9.80	7.35	3.07	10.42	BETWEEN 301.00-400.99	7.43	6.53	8.68	
BETWEEN 220.00-239.99	24.69	21.20	14.18	6.19	14.06	BETWEEN 401.00-500.99	11.78	7.31	7.52	
BETWEEN 240.00-259.99	16.14	15.50	23.20	12.01	14.57	BETWEEN 501.00-600.99	12.00	8.44	11.54	
BETWEEN 260.00-279.99	11.95	14.47	17.05	13.36	14.92	BETWEEN 601.00-700.99	6.21	14.45	21.50	
ABOVE 280	5.56	8.25	18.71	56.63	20.70	ABOVE 701.00	3.58	3.36	11.07	

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2021					LAST YEAR-2020					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
46	108813	70509	2953	40130	222405	115483	57765	4513	37481	215242	-6670	12744	-1560	2649	7163
47	116132	56575	3180	40817	216704	104678	58943	2527	33916	200064	11454	-2368	653	6901	16640
48	127883	57091	3104	42383	230461	94263	69207	3840	34026	201336	33620	-12116	-736	8357	29125
TOTAL	352828	184175	9237	123330	669570	314424	185915	10880	105423	616642	38404	-1740	-1643	17907	52928

Kolkata Monthly Price Movement All Teas

330.00
300.00
270.00
240.00
210.00
180.00
150.00
120.00
90.00

	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2021	221.46	232.01	247.35	232.00	222.29	219.86	214.16	210.66				
2020	0.00	235.61	257.39	299.74	306.81	283.87	255.65	213.51	191.96	190.75	169.79	146.92
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	137.77	111.02	98.24

CTTA BUYING (ALL TEAS) FOR THE SALE 45

	CTC LEAF			DUST				TOTAL				
	SALE 45											
OFFER	3,579,047.2			Kgs	OFFER	1,485,155.5		Kgs	OFFER	5,064,202.6		Kgs
SOLD	2,777,020.4			Kgs	SOLD	1,016,357.8		Kgs	SOLD	3,793,378.1		Kgs
SOLD %	78%				SOLD %	68%			SOLD %	75%		
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%	
W.India	606,865.0	235.24	22%	HUL	286,210.4	272.87	28%	W.India	860,827.2	231.81	23%	
TCPL	443,836.4	146.97	16%	W.India	253,962.2	223.59	25%	HUL	698,609.0	227.80	18%	
HUL	412,398.6	196.51	15%	WI.Pack	117,746.0	168.54	12%	TCPL	536,855.6	150.41	14%	
Local	397,049.8	178.92	14%	TCPL	93,019.2	166.84	9%	Local	423,402.0	176.10	11%	
N.India	217,649.0	214.05	8%	Exports	82,458.0	114.02	8%	WI.Pack	279,882.8	219.44	7%	
Exports	174,891.0	176.08	6%	Others	79,744.9	167.34	8%	N.India	258,093.0	203.06	7%	
Others	161,994.0	296.50	6%	N.India	40,444.0	143.92	4%	Exports	257,349.0	156.20	7%	
WI.Pack	162,136.8	256.40	6%	Packeteers	31,498.8	223.14	3%	Others	241,738.9	253.89	6%	
S.India	108,806.0	230.93	4%	Local	26,352.2	133.64	3%	S.India	112,242.6	229.68	3%	
Packeteers	59,154.4	137.94	2%	S.India	3,436.6	189.96	0%	Packeteers	90,653.2	167.55	2%	
NI.Pack	32,239.4	247.40	1%	NI.Pack	1,485.4	193.18	0%	NI.Pack	33,724.8	245.01	1%	
Grand Total	2,777,020.4	204.65	100%	TOTAL	1,016,357.8	206.92	100%	TOTAL	3,793,378.1	205.26	100%	

	ORTHODOX			DARJEELING				
	SALE 45							
OFFER	1,879,847.2			Kgs	OFFER	104,150.7		Kgs
SOLD	1,581,891.5			Kgs	SOLD	57,572.8		Kgs
SOLD %	84%				SOLD %	55%		
ZONE	Kgs	AVG	%		Kgs	AVG	%	
Middle East	571,022.5	219.55	36%	Local	33,277.2	263.74	58%	
Local	299,733.1	213.43	19%	Exports	9,605.0	337.38	17%	
Other Exports	247,237.1	230.96	16%	TCPL	7,280.6	456.20	13%	
Others	203,142.2	233.39	13%	Others	4,340.6	173.55	8%	
Domestic	115,402.9	157.74	7%	W.India	1,680.8	258.60	3%	
Exports	60,526.7	190.81	4%	Domestic	599.4	523.59	1%	
N.India	41,473.7	211.02	3%	Packeteers	432.8	220.79	1%	
W.India	17,831.5	166.62	1%	N.India	356.4	92.00	1%	
Packeteers	14,138.8	240.09	1%					
CIS	11,237.1	170.06	1%					
S.India	145.9	334.00	0%					
TOTAL	1,581,891.5	215.36	100%	TOTAL	57,572.8	294.73	100%	

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 to 45

MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
HALMARI	488081	385.50	341626	390.22
GATOONGA	628002	381.66	602012	358.82
HOOKHMOL	264659	379.55	243479	374.72
MOKRUNG	351047	376.98	367171	374.48
SOTAI	157609	352.34	78352	344.45
DOOMUR DULLUNG	288442	343.00	271570	383.36
HAJUA	204197	342.29	248331	369.90
DUFLATING	329725	341.59	271825	348.55
GELAKEY	154530	340.34	75813	352.60
BORJAN	538754	337.42	458909	322.12
KHONGEA	342619	336.24	345064	326.19
BANAMALIE	174318	335.26	120162	334.09
SALKATHONI	547394	332.92	424604	342.92
DUBBA	290619	330.35	115025	347.06
KHARIKATIA	644208	324.90	266595	324.57
GHILLIDARY	159374	322.74	141617	294.89
SREE SIBBARI	202745	319.35	139477	300.87
DEHA	313391	318.96	220242	339.98
BORBAM	471697	316.19	128619	325.92
SILONIBARI	384274	315.34	91272	321.46
KHONA	180125	315.14	224361	244.14
HIRAJULI	254553	313.56	208547	300.36
MOHOKUTIE	125129	311.68	158539	341.75
MAJULI	747101	311.43	511077	320.29
NAHORHABI(CLSPL)	85181	309.49	40732	337.16

* Above 25,000 Kgs.

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 to 45

MARK	2021-22		2020-21	
	KGS	AVG	KGS	AVG
DANGUAJHAR	557360	305.25	442584	273.07
KARTICK	341990	305.00	275396	299.75
CHULSA	329769	301.52	314992	281.29
ANANDAPURROYAL	277157	297.27	189359	282.78
GULMA	607803	294.57	657133	299.38
JITI	379286	291.33	558126	282.49
GHATIA ROYAL	624173	289.00	292654	287.31
PAHARGOOMIAH	544291	286.28	540614	283.87
HOPE	336466	284.60	442423	278.70
MEENGLAS	445455	284.48	379884	256.81
RYDAK	787855	284.09	566997	281.97
CHALOUNI	290613	282.65	306434	275.57
KUMARGRAM	505958	280.40	492120	277.82
HILLAROYALE	218333	279.58	0	0.00
ARYAMAN SPECIAL	161726	279.33	123634	268.43
BARADIGHI	540322	276.62	492060	289.90
DIANA (RAMBARI)	256981	275.99	229004	275.84
BINAGURI	874189	273.92	881890	268.69
AIBHEEL	736791	273.08	662442	272.89
LEESH RIVER	415219	272.16	284811	267.11
SANKOS	469729	265.74	467096	270.99
GANDRAPARA	671842	263.76	603739	266.52
DALGAON	620321	261.57	653621	277.77
CHENGMARI	470133	257.62	434689	263.40
NOWERA NUDDY	369171	254.74	317802	276.11

* Above 25,000 Kgs.

N.B:- Siliguri data upto sale 44 2021