



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 12

CTC
Market Report
• Good demand.
• Nominal quantity of new season Dooras seen sold between BLF-180-220 and Estate at 330.
• Remaining old season teas sold in line with quality.

Buying Analysis
• Exporters : Limited enquiry
• Hindustan Unilever : Selective
• Western India : Operated Other Internal/Local: Active

Orthodox
Market Report
• Strong demand.
• Nominal quantity of new season teas on offer sold between Gingia - 275-310 and Oodlabari - 360-400.
• Old season teas sold in line with quality.

Buying Analysis
• Middle East : Active
• Local and Other Internal : Some enquiry

DUST
Market Report
• Good demand.
• All sorts irregularly easier following decline in quality.

Buying Analysis
• Major blenders : Operated
• Western India : Good support on few liquoring lines
• Other Internal and Local : Fair support

Darjeeling
Market Report
• Good demand.
• Broken and fannings on offer sold in line with quality and witnessed few outlots.
• Local and Other Internal : Main stay of the market. Exporters : Selective.

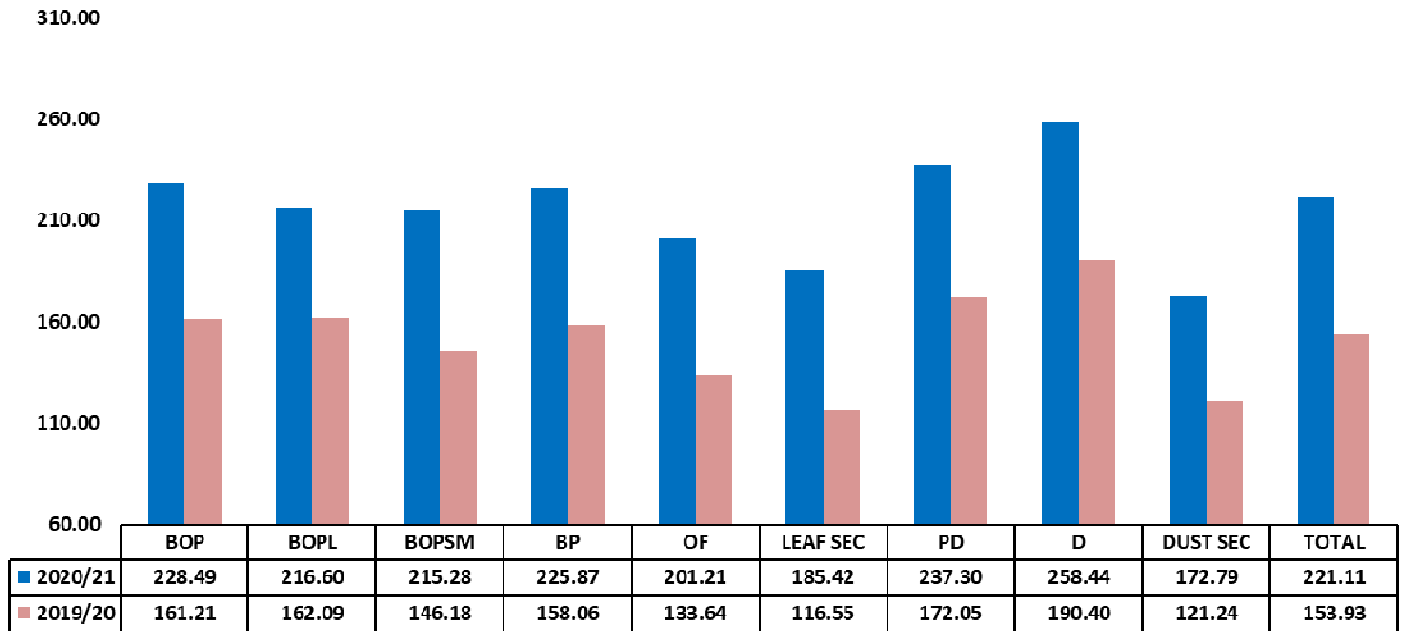
AUCTION AVERAGES

	2020/21			2019/20			UPTO SALE 12		
	SALE 12	SALE 10	+/-	SALE 12	SALE 10	+/-	2020/21	2019/20	2018/19
CTC LEAF	150.03	153.38	-3.35	93.02	96.48	-3.46	219.56	151.11	152.20
DUST	137.21	131.00	6.21	80.78	89.66	-8.88	224.72	161.33	160.95
TOTAL	145.92	145.51	0.41	89.92	94.68	-4.76	221.11	153.93	154.90
ORTHODOX	196.18	-		142.28	132.47	9.82	257.48	209.68	208.54
DARJEELING	126.65	-		110.99	-		330.79	324.00	418.50
ALL TEAS	148.75	145.51	3.24	104.29	101.49	2.80	230.86	169.07	166.23

KOLKATA AUCTION AVERAGES

SALE		07	08	09	10	11	12
CTC LEAF	2020/21	168.80	158.85	150.99	153.38	No Sale	150.03
	2019/20	108.87	99.44	93.95	96.48	92.06	93.02
DUST	2020/21	165.07	151.29	141.29	131.00	No Sale	137.21
	2019/20	99.99	101.83	94.64	89.66	88.20	80.78
TOTAL	2020/21	167.62	156.36	147.73	145.51	No Sale	145.92
	2019/20	105.88	100.23	94.14	94.68	No Sale	89.92
ORTHODOX	2020/21	211.14	229.81	No Sale	No Sale	No Sale	196.18
	2019/20	130.56	137.74	134.08	132.47	No Sale	142.28
DARJEELING	2020/21	167.96	164.03	No Sale	No Sale	No Sale	126.65
	2019/20	153.88	88.65	101.08	No Sale	No Sale	110.92

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 12



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 12

GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1326291.7	313.07	1874235.6	278.12	FBOP	5142648.8	272.00	5685965.6	230.26	GBOP1/FBOP1	2188098.8	177.73	3348149.6	105.64
TGFOP	2664854.2	304.20	3503750.6	257.88	GFBOP	1927592.9	267.15	2889182.4	233.31	BOPF/GOF/FOF	2757062.6	200.33	3647091.5	164.99
GFOP	1531314.7	279.46	2263022.8	243.54	GBOP	2473874.2	263.22	3831112.3	216.55					
FOP	1517597.9	243.55	2565566.4	169.54	BPS	712457.0	278.06	909814.8	218.89					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	3,03,001	2,79,499	154.01	8%	9,46,549	8,57,861	155.66	9%	6,42,11,518	4,87,27,155	223.24	24%
FANNINGS	1,22,549	1,14,744	146.57	6%	3,42,969	2,93,811	164.90	14%	1,79,51,195	1,33,00,620	222.85	26%
LEAF SEC.	43,243	38,912	131.66	10%	2,66,927	2,62,220	133.00	2%	73,89,298	65,37,157	185.42	12%
LEAF TOTAL	4,68,792.4	4,33,154.4	150.03	8%	15,56,444.1	14,13,892.4	153.38	9%	8,95,52,011.3	6,85,64,932.7	219.56	23%
DUST	1,52,699	1,39,410	148.61	9%	3,82,077	3,11,550	155.65	18%	2,63,94,063	2,00,65,916	248.61	24%
DUST SEC.	74,118	65,300	112.86	12%	5,06,459	4,55,810	114.15	10%	1,16,28,955	92,28,761	172.79	21%
DUST TOTAL	2,26,816.4	2,04,710.2	137.21	10%	8,88,535.4	7,67,360.0	131.00	14%	3,80,23,018.4	2,92,94,676.9	224.72	23%
TOTAL	6,95,608.8	6,37,864.6	145.92	8%	24,44,979.5	21,81,252.4	145.51	11%	12,75,75,029.7	9,78,59,609.6	221.11	23%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

	OFFERED	SOLD	AVG.	OUT %	No Sale				OFFERED	SOLD	AVG.	OUT %
WHOLE LEAF	20,132	19,618	233.33	3%					1,29,97,837	1,10,71,121	283.11	15%
BROKENS	10,951	9,089	201.78	17%					1,56,34,543	1,31,57,084	266.54	16%
FANNINGS	11,598	5,652	125.67	51%					37,01,362	30,12,137	198.62	19%
SECONDARY	17,970	16,169	172.61	10%					29,20,485	27,08,584	174.19	7%
ORTH. TOTAL	60,650.2	50,528.5	196.18	17%					3,52,54,227.9	2,99,48,925.3	257.48	15%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

	OFFERED	SOLD	AVG.	OUT %	No Sale				OFFERED	SOLD	AVG.	OUT %
WHOLE LEAF	4,705	2,894	327.09	38%					13,05,829	6,57,997	524.97	50%
BROKENS	6,050	3,258	120.58	46%					6,15,580	4,25,097	223.67	31%
FANNINGS	34,157	20,508	99.32	40%					8,71,974	4,96,442	165.13	43%
DARJ. TOTAL	44,912.0	26,660.6	126.65	41%					27,93,382.5	15,79,535.8	330.79	43%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	468792.4	433154.4	150.03	8%	1556444.1	1413892.4	153.38	9%	89552011.3	68564932.7	219.56	23%
2019-20	409941.9	364036.9	93.02	11%	1146325.8	917831.8	96.48	20%	128512278.7	91123064.7	151.11	29%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	226816.4	204710.2	137.21	10%	888535.4	767360.0	131.00	14%	38023018.4	29294676.9	224.72	23%
2019-20	243702.4	123548.6	80.78	49%	484042.0	328565.8	89.66	32%	47179094.2	34714937.7	161.33	26%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	60650.2	50528.5	196.18	17%	0.0	0.0	0.00	-	35254227.9	29948925.3	257.48	15%
2019-20	239657.3	183866.9	142.28	23%	311724.1	274111.6	132.47	12%	49535185.6	39487893.1	209.68	20%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	44912.0	26660.6	126.65	41%	0.0	0.0	0.00	-	2793382.5	1579535.8	330.79	43%
2019-20	11461.4	3420.2	110.99	70%	0.0	0.0	0.00	-	3420661.7	1945474.9	324.00	43%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	801171.0	715053.7	148.75	11%	2444979.5	2181252.4	145.51	11%	165622640.1	129388070.7	230.86	22%
2019-20	904763.0	674872.6	104.29	25%	1942091.9	1520509.2	101.49	22%	228647220.3	167271370.4	169.07	27%

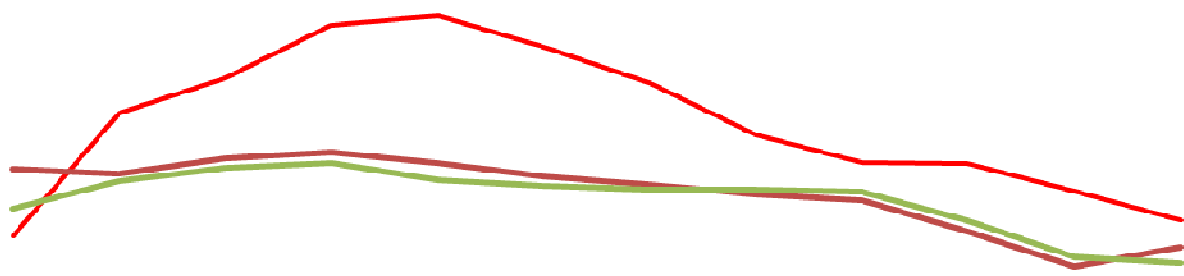
PRICE RANGE	CTC LEAF					DUST				
% OF TEAS SOLD	2020/21		UP TO SALE 12			2020/21		UP TO SALE 12		
	SALE 12	SALE 10	2020/21	2019/20	2018/19	SALE 12	SALE 10	2020/21	2019/20	2018/19
	BELOW 160	69.88	67.27	24.15	58.15	64.72	89.08	87.10	24.36	52.92
BETWEEN 160.00-179.99	21.60	17.64	12.43	11.36	13.09	9.09	4.60	11.61	10.42	10.95
BETWEEN 180.00-199.99	4.11	6.01	8.26	11.21	9.90	0.60	3.75	8.37	7.50	10.96
BETWEEN 200.00-219.99	2.23	5.19	8.37	9.12	6.20	0.61	3.39	7.70	8.11	12.86
BETWEEN 220.00-139.99	1.77	1.80	11.14	5.41	3.06	0.14	1.14	7.84	11.42	8.30
BETWEEN 240.00-259.99	0.23	1.36	8.32	2.24	1.35	0.39	0.02	8.15	8.05	1.53
BETWEEN 260.00-279.99	0.03	0.63	7.42	1.08	0.71	0.09	0.00	6.79	1.23	0.38
ABOVE 280	0.14	0.10	19.92	1.43	0.98	0.00	0.00	25.19	0.36	0.15

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2020/21		UP TO SALE 12			% OF TEAS SOLD	2020/21		UP TO SALE 12
	SALE 12	SALE 10	2020/21	2019/20	2018/19		SALE 12	SALE 10	2020/21
	BELOW 200	60.99	No Sale	15.97	39.00		34.04	BELOW 300.00	94.41
BETWEEN 200.00-219.99	8.02	No Sale	4.77	10.73	19.53	BETWEEN 301.00-400.99	3.73	No Sale	10.91
BETWEEN 220.00-239.99	4.14	No Sale	11.54	13.53	21.04	BETWEEN 401.00-500.99	0.74	No Sale	10.00
BETWEEN 240.00-259.99	8.04	No Sale	19.76	12.13	11.98	BETWEEN 501.00-600.99	0.00	No Sale	6.76
BETWEEN 260.00-279.99	8.14	No Sale	13.30	10.62	7.19	BETWEEN 601.00-700.99	0.37	No Sale	11.78
ABOVE 280	10.67	No Sale	34.65	13.99	6.21	ABOVE 701.00	0.75	No Sale	5.64

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2020					LAST YEAR-2019					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
14	30211	4982	943	3347	39483	6332	2439		912	9683	23879	2543		2435	28857
TOTAL	30211	4982	943	3347	39483	6332	2439	0	912	9683	23879	2543	943	2435	29800

Kolkata Monthly Price Movement All Teas

320.00
310.00
300.00
290.00
280.00
270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00
180.00
170.00
160.00
150.00
140.00
130.00
120.00
110.00
100.00



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2020	135.40	229.93	256.90	298.01	305.68	281.24	253.52	212.91	191.84	190.75	169.79	146.92
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	138.46	111.75	126.52
2018	156.43	177.98	187.56	191.03	178.80	173.63	170.75	170.58	169.27	146.87	119.00	114.22

CTTA BUYING (ALL TEAS) FOR THE SALE 12

	CTC LEAF			DUST			TOTAL				
	SALE 12										
OFFER	4,68,792.4 Kgs			2,26,816.4 Kgs			6,95,608.8 Kgs				
SOLD	4,33,154.4 Kgs			2,04,710.2 Kgs			6,37,864.6 Kgs				
SOLD %	92%			90%			92%				
ZONES	KGS.	AVG.	%	Kgs	AVG	%	Kgs	AVG	%		
W.India	90,477.8	156.65	21%	W.India	64,339.8	132.39	31%	W.India	1,54,817.6	146.57	24%
Local	68,497.8	160.37	16%	WI.Pack	62,638.8	143.14	31%	WI.Pack	1,02,463.6	142.26	16%
Exports	68,215.8	140.12	16%	N.India	32,548.8	130.01	16%	N.India	87,158.0	142.15	14%
N.India	54,609.2	149.39	13%	Packeteers	22,978.0	146.23	11%	Local	73,551.2	157.97	12%
Packeteers	43,220.0	143.57	10%	Others	11,067.0	139.18	5%	Exports	69,727.4	139.29	11%
WI.Pack	39,824.8	140.87	9%	Local	5,053.4	125.40	2%	Packeteers	66,198.0	144.49	10%
S.India	32,768.2	147.92	8%	HUL	2,718.0	140.07	1%	S.India	34,623.0	148.75	5%
HUL	22,522.2	147.86	5%	S.India	1,854.8	163.39	1%	HUL	25,240.2	147.02	4%
Others	13,018.6	162.82	3%	Exports	1,511.6	101.71	1%	Others	24,085.6	151.96	4%
Grand Total	4,33,154.4	150.03	100%	TOTAL	2,04,710.2	137.21	100%	TOTAL	6,37,864.6	145.92	100%

	ORTHODOX			DARJEELING			
	SALE 12						
OFFER	60,650.2 Kgs			44,912.4 Kgs			
SOLD	50,528.5 Kgs			26,660.4 Kgs			
SOLD %	83%			59%			
ZONE	Kgs	AVG	%	Kgs	AVG	%	
Middle East	27,799.4	191.97	55%	Local	11,624.0	121.45	44%
Others	11,458.0	204.48	23%	Exports	10,495.6	104.15	39%
Local	5,307.7	211.37	11%	Others	2,455.2	109.07	9%
Exports	2,103.7	145.43	4%	C.India	1,290.0	296.42	5%
W.India	1,659.6	203.95	3%	Domestic	557.2	335.99	2%
N.India	886.7	255.63	2%	W.India	199.4	117.00	1%
Domestic	709.1	189.07	1%	S.India	39.0	281.00	0%
Other Exports	604.3	175.70	1%				
TOTAL	50,528.5	196.18	100%	TOTAL	26,660.4	126.65	100%

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 12

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
HALMARI	586864	365.05	705210	287.03
HOOKHMOL	352706	357.58	430403	263.89
HAJUA	329531	355.90	433915	214.27
DOOMUR DULLUNG	431697	346.13	567200	246.95
MOKRUNG	627747	337.76	567045	258.37
BEHUBOR	112691	333.27	0	0.00
KHOOMTAIE 'A'	160962	331.87	209146	192.19
GATOONGA	1056100	328.41	1136517	241.83
BISHNUPRIYAPREMIUM	89462	326.37	63914	241.55
DUBBA	211405	325.03	20183	124.12
SOTAI	125131	322.38	231032	223.50
DEHA	361836	313.97	321579	236.38
CINNATOLIAH	40893	312.10	1704	185.71
KOTALGOORIE	292224	311.68	280229	209.87
MACKEYPORE	239507	309.72	246120	190.35
GELAKEY	145885	306.62	156727	229.48
BANAMALIE	188151	305.98	257271	237.27
UDAYAN	68675	305.92	112794	230.58
LUKWAH	840804	302.71	1101277	231.93
KAMARBUND	207307	302.02	118920	215.45
GHILLIDARY	286277	301.90	295144	232.82
NAMROOP	808737	300.23	452882	191.66
KHARIKATIA	593532	299.21	461538	239.49
DUFLATING	435624	298.88	742597	242.40
CHAIBARI	196200	296.89	163018	213.30

* Above 25,000 Kgs.

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 12

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	473369	286.62	473047	223.55
GULMA	947400	283.98	1065952	212.49
GHATIA ROYAL	557474	279.36	583457	230.03
ANANDAPURROYAL	253318	271.17	183666	200.15
JITI	877063	269.93	1128654	192.62
ETHELBARIBEST	57708	268.67	5660	194.41
HOPE	664668	265.47	635705	183.16
KUMARGRAM	830319	265.42	848986	195.41
CHULSA	522666	265.01	471828	167.67
BARADIGHI	838131	261.34	846670	208.54
MAUSAM	377719	259.12	559931	167.64
PAHARGOOMIAH	989369	258.48	1241856	219.39
BINAGURI	1381110	256.99	1523014	199.63
RAIMOHAN	176703	255.48	187333	192.97
KURTI	405778	253.60	511966	193.80
RYDAK	1096412	249.43	1033584	203.42
CHALOUNI	574096	249.16	637956	175.49
MATRI GOLD	442340	249.08	569021	186.67
NOWERA NUDDY	544610	247.07	597690	191.56
AIBHEEL	1212549	246.89	1260488	188.08
MARAPURROYAL	50062	245.42	0	0.00
ENGO (GOLD)	171361	245.30	40219	169.11
HULDIBARIROYAL	1151916	244.94	763701	169.03
DALGAON	1095645	244.70	999048	202.76
NEW DOOARS	707335	244.46	919811	179.23

* Above 25,000 Kgs.