



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 37 (2023 - 24)

CTC
Market Report
• Good demand.
• Assams around last and at times irregularly easier.
• Dooars saw better enquiry.

Buying Analysis
• Western India : Supported the better teas on offer
• Major blenders: Operated
• Exporters: Some enquiry on bolder brokens and fannings Other Internal/local: Fair enquiry

Orthodox
Market Report
• Good demand
• Nominal quantity of tippy teas on offer readily absorbed. Whole leaf and brokens sold at levels similar to last.
• Leafy fannings and cleaner secondaries followed a similar trend.

Buying Analysis
• Middle East : Active
• CIS: Operated
• TCPL: Selective

DUST
Market Report
• Good demand
• Liquoring Assams sold well around last with a few lines appreciated.
• Remainder barely steady and irregularly easier.

Buying Analysis
• Major blenders: Active
• SI Packeteers: Operated
• Western India : Fair support on better teas

Darjeeling
Market Report
• Selective demand
• Few select whole leaf grades sold above Rs 500 level while remainder struggled at Rs 300-500. Brokens and fannings witnessed selective demand as well with many outlots being witnessed . Greenish sorts met with better demand.
• Exporters : Barely operated TCPL : Operated HUL: Quiet Local/Internal : Fair Support

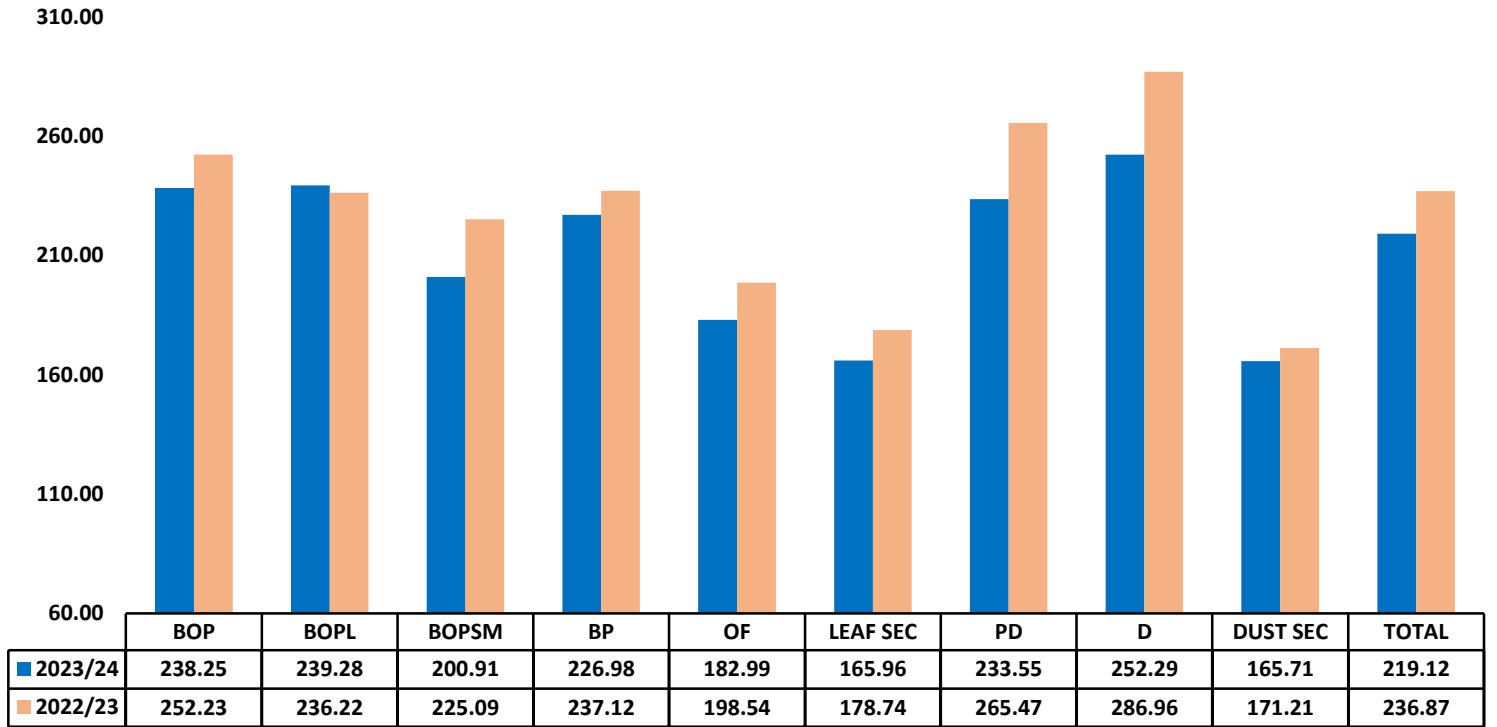
AUCTION AVERAGES

	2023/24			2022/23			UP TO SALE 37		
	SALE 37	SALE 36	+/-	SALE 37	SALE 36	+/-	2023/24	2022/23	2021/22
CTC LEAF	208.79	215.41	-6.61	217.83	232.90	-15.07	218.61	232.96	214.95
DUST	216.61	214.12	2.49	248.35	241.17	7.17	220.20	246.07	217.89
TOTAL	211.39	214.96	-3.56	227.83	235.43	-7.60	219.12	236.87	215.77
ORTHODOX	234.02	232.15	1.87	286.29	303.73	-17.44	225.19	326.93	246.78
DARJEELING	320.21	340.87	-20.66	302.53	314.00	-11.47	421.58	393.62	465.88
ALL TEAS	218.04	220.59	-2.55	246.81	260.01	-13.19	223.13	266.45	227.74

KOLKATA AUCTION AVERAGES

	SALE	33	34	35	36	37	38
CTC LEAF	2023/24	211.40	214.56	215.34	215.41	208.79	
	2022/23	240.53	245.80	244.84	232.90	217.83	210.85
DUST	2023/24	205.79	214.72	214.17	214.12	216.61	
	2022/23	252.51	245.08	245.75	241.44	248.35	227.68
TOTAL	2023/24	209.54	214.61	214.94	214.96	211.39	
	2022/23	244.27	245.60	245.11	235.51	227.83	215.71
ORTHODOX	2023/24	224.05	220.23	228.38	232.15	234.02	
	2022/23	346.32	336.63	316.38	303.73	286.29	277.46
DARJEELING	2023/24	389.46	317.92	339.61	340.87	320.21	
	2022/23	369.27	350.02	285.85	314.00	302.53	304.79

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 37



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 37

GRADE	2023 - 24		2022 - 23		GRADE	2023 - 24		2022 - 23		GRADE	2023 - 24		2022 - 23	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	959852.4	279.53	848866.3	451.32	FBOP	2766424.3	241.95	3210588.6	341.10	GBOP1/FBOP1	1992911.0	141.71	1732390.4	210.70
TGFOP	2451809.9	248.63	1900846.7	398.65	GFBOP	1500906.4	220.54	1573359.1	344.52	BOPF/GOF/FOF	1679660.7	142.45	1521485.1	244.36
GFOP	1484420.4	239.65	1178226.8	350.52	GBOP	2006873.5	204.86	1939335.9	335.00					
FOP	1296887.2	224.09	1180789.3	257.95	BPS	935378.6	332.45	704055.7	302.44					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	20,05,858	14,68,196	214.89	27%	18,80,726	14,49,627	225.16	23%	3,01,33,859	2,18,36,265	223.14	28%
FANNINGS	6,46,326	4,41,183	208.69	32%	6,15,272	4,04,437	210.73	34%	99,87,821	66,31,578	224.98	34%
LEAF SEC.	2,29,230	1,88,084	161.44	18%	2,56,161	2,10,324	157.14	18%	33,15,527	26,82,811	165.96	19%
LEAF TOTAL	28,81,413.6	20,97,462.8	208.79	27%	27,52,158.6	20,64,387.9	215.41	25%	4,34,37,207.0	3,11,50,653.8	218.61	28%
DUST	12,60,263	8,66,609	228.97	31%	13,64,862	8,84,406	228.83	35%	1,83,95,990	1,22,01,135	231.63	34%
DUST SEC.	2,50,147	1,78,923	156.74	28%	2,74,611	2,19,516	154.86	20%	32,79,243	25,60,460	165.71	22%
DUST TOTAL	15,10,409.7	10,45,531.5	216.61	31%	16,39,473.5	11,03,922.3	214.12	33%	2,16,75,232.3	1,47,61,594.9	220.20	32%
TOTAL	43,91,823.3	31,42,994.3	211.39	28%	43,91,632.0	31,68,310.1	214.96	28%	6,51,12,439.3	4,59,12,248.7	219.12	29%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	4,27,780	3,89,843	249.35	9%	5,02,536	4,51,500	247.14	10%	1,08,37,694	92,05,233	245.94	15%
BROKENS	4,62,019	4,24,102	268.99	8%	5,20,507	4,86,873	258.02	6%	1,16,29,549	85,86,684	244.84	26%
FANNINGS	1,12,843	99,944	141.34	11%	1,22,037	91,290	141.50	25%	25,08,887	18,49,054	142.82	26%
SECONDARY	1,36,141	1,31,976	146.60	3%	1,36,326	1,17,677	137.94	14%	28,77,973	24,96,838	142.08	13%
ORTH. TOTAL	11,38,782.6	10,45,864.9	234.02	8%	12,81,406.0	11,47,340.3	232.15	10%	2,78,54,102.4	2,21,37,808.6	225.19	21%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	56,666	17,114	523.21	70%	66,018	19,228	509.45	71%	7,10,364	3,32,238	638.61	53%
BROKENS	18,411	13,594	186.80	26%	17,517	11,083	204.78	37%	3,09,725	1,90,910	251.90	38%
FANNINGS	23,550	10,167	156.89	57%	18,646	7,931	122.34	57%	4,14,906	1,76,843	197.04	57%
DARJ. TOTAL	98,626.9	40,874.9	320.21	59%	1,02,180.4	38,242.2	340.87	63%	14,34,994.7	6,99,990.8	421.58	51%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	2881413.6	2097462.8	208.79	27%	2752158.6	2064387.9	215.41	25%	43437207.0	31150653.8	218.61	28%
2022-23	3154222.9	2078350.6	217.83	34%	2977519.9	1994386.2	232.90	33%	46039323.5	32018482.1	232.96	30%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	1510409.7	1045531.5	216.61	31%	1639473.5	1103922.3	214.12	33%	21675232.3	14761594.9	220.20	32%
2022-23	1223605.2	1012661.2	248.35	17%	1125386.2	877263.3	241.17	22%	18087768.7	13616894.0	246.07	25%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	1138782.6	1045864.9	234.02	8%	1281406.0	1147340.3	232.15	10%	27854102.4	22137808.6	225.19	21%
2022-23	1703340.5	1432299.1	286.29	16%	1834117.6	1559285.4	303.73	15%	22405605.5	20485797.0	326.93	9%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	98626.9	40874.9	320.21	59%	102180.4	38242.2	340.87	63%	1434994.7	699990.8	421.58	51%
2022-23	71167.9	38530.8	302.53	46%	69387.2	44636.6	314.00	36%	1581536.4	871635.4	393.62	45%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	5629232.8	4229734.1	218.04	25%	5775218.4	4353892.6	220.59	25%	94401536.4	68750048.1	223.13	27%
2022-23	6152336.4	4561841.6	246.81	26%	6006411.0	4475571.5	260.01	25%	88114234.0	66992808.5	266.45	24%

PRICE RANGE	CTC LEAF					DUST				
% OF TEAS SOLD	2023/24		UP TO SALE 37			2023/24		UP TO SALE 37		
	SALE 37	SALE 36	2023/24	2022/23	2021/22	SALE 37	SALE 36	2023/24	2022/23	2021/22
	BELOW 160	24.64	20.12	26.22	22.46	24.62	23.36	21.97	22.74	19.09
BETWEEN 160.00-179.99	7.84	8.27	7.38	8.31	11.00	5.39	7.13	7.58	8.97	8.45
BETWEEN 180.00-199.99	8.46	6.99	7.51	7.28	9.76	5.70	6.51	6.68	7.53	7.91
BETWEEN 200.00-219.99	16.03	14.87	9.57	6.90	9.78	15.78	14.80	10.31	7.19	9.89
BETWEEN 220.00-139.99	14.90	14.86	10.08	6.64	10.18	15.73	15.91	10.21	6.45	6.52
BETWEEN 240.00-259.99	11.92	12.30	9.68	7.89	8.22	10.88	13.49	11.73	5.89	6.03
BETWEEN 260.00-279.99	4.97	10.68	8.09	7.77	6.72	6.27	5.98	9.69	4.60	6.91
ABOVE 280	11.24	11.92	21.47	32.75	19.71	16.89	14.22	21.07	40.28	26.93

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2023/24		UP TO SALE 37			% OF TEAS SOLD	2023/24		UP TO SALE 37
	SALE 37	SALE 36	2023/24	2022/23	2021/22		SALE 37	SALE 36	2023/24
	BELOW 200	28.44	27.17	32.54	10.18		17.49	BELOW 300.00	54.86
BETWEEN 200.00-219.99	10.55	15.27	12.41	3.11	6.73	BETWEEN 301.00-400.99	6.23	4.15	9.92
BETWEEN 220.00-239.99	12.67	12.17	16.87	4.80	13.09	BETWEEN 401.00-500.99	11.58	10.49	10.93
BETWEEN 240.00-259.99	13.19	13.14	14.97	4.88	22.04	BETWEEN 501.00-600.99	10.18	24.67	13.31
BETWEEN 260.00-279.99	12.53	13.64	8.33	8.51	18.22	BETWEEN 601.00-700.99	12.34	4.19	10.47
ABOVE 280	22.62	18.61	14.87	68.51	22.42	ABOVE 701.00	4.80	5.52	15.54

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2023 - 24					LAST YEAR-2022 - 23					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
38	79523	54647	3861	35886	173917	108767	77912	3577	38494	228750	-29244	-23265	284	-2608	-54833
39	77909	56931	3508	34162	172510	96527	82014	3532	38622	220695	-18618	-25083	-24	-4460	-48185
40	85191	55654	3650	36893	181388	No Sale					85191	55654	3650	36893	181388
TOTAL	242623	167232	11019	106941	527815	205294	159926	7109	77116	449445	37329	7306	3910	29825	78370

Kolkata Monthly Price Movement All Teas

300.00
270.00
240.00
210.00
180.00
150.00
120.00
90.00

	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2023	219.11	204.76	234.21	232.86	221.12	219.34						
2022	253.95	222.13	270.02	281.45	279.35	243.08	238.86	229.39	195.78	166.34	153.29	148.10
2021	221.95	231.86	247.45	233.39	222.66	220.03	214.09	216.58	199.72	174.69	153.67	152.30

CTTA BUYING (ALL TEAS) FOR THE SALE 37

	CTC LEAF			DUST				TOTAL					
	SALE 37												
OFFER	28,81,413.6			Kgs	OFFER	15,10,409.7		Kgs	OFFER	43,91,823.3			Kgs
SOLD	20,97,462.8			Kgs	SOLD	10,45,531.5		Kgs	SOLD	31,42,994.3			Kgs
SOLD %	73%				SOLD %	69%			SOLD %	72%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%		
HUL	4,75,111.3	208.38	23%	HUL	3,77,021.2	240.70	36%	HUL	8,52,132.5	222.68	27%		
TCPL	3,87,076.7	188.63	18%	TCPL	2,48,928.0	208.42	24%	TCPL	6,36,004.7	196.38	20%		
Local	3,37,186.8	196.26	16%	W.India	1,60,903.2	215.23	15%	W.India	4,37,607.6	224.99	14%		
W.India	2,76,704.4	230.67	13%	S.India	57,269.6	237.37	5%	Local	3,66,915.2	193.44	12%		
Others	1,66,322.8	246.54	8%	Exports	51,452.4	121.53	5%	Others	1,93,919.8	239.08	6%		
N.India	1,21,132.7	179.21	6%	WI.Pack	49,579.8	246.62	5%	Exports	1,67,100.9	154.72	5%		
Exports	1,15,648.5	169.48	6%	N.India	42,095.0	161.49	4%	N.India	1,63,227.7	174.64	5%		
S.India	91,321.9	243.30	4%	Local	29,728.4	161.50	3%	S.India	1,48,591.5	241.01	5%		
WI.Pack	85,307.3	266.89	4%	Others	27,597.0	194.12	3%	WI.Pack	1,34,887.1	259.44	4%		
Packeteers	40,470.5	206.58	2%	NI.Pack	957.0	187.63	0%	Packeteers	40,470.5	206.58	1%		
NI.Pack	1,179.8	216.00	0%				0%	NI.Pack	2,136.8	203.29	0%		
			0%				0%				0%		
Grand Total	20,97,462.8	208.79	100%	TOTAL	10,45,531.5	216.61	100%	TOTAL	31,42,994.3	211.39	100%		

	ORTHODOX			DARJEELING				
	SALE 37							
OFFER	11,38,782.6			Kgs	OFFER	98,626.9		Kgs
SOLD	10,45,864.9			Kgs	SOLD	40,874.9		Kgs
SOLD %	92%				SOLD %	41%		
ZONE	Kgs	AVG	%		Kgs	AVG	%	
Local	3,08,493.2	223.93	29%	Local	14,686.4	295.58	36%	
Middle East	2,63,684.5	224.30	25%	Exports	9,026.0	282.38	22%	
Others	2,09,745.1	246.52	20%	Others	7,050.5	293.81	17%	
W.India	82,390.1	224.65	8%	TCPL	6,686.0	499.74	16%	
Other Exports	51,548.6	272.37	5%	W.India	1,601.2	129.58	4%	
TCPL	30,610.5	243.17	3%	HUL	783.6	439.06	2%	
N.India	29,422.0	219.48	3%	C.India	641.2	109.19	2%	
CIS	26,105.1	321.89	2%	Domesti c☐	205.6	138.89	1%	
HUL	23,583.1	226.17	2%	Other Exports	194.4	700.00	0%	
Exports	14,072.3	249.73	1%				0%	
Domesti c☐	5,659.5	179.54	1%					
S.India	550.9	193.00	0%					
TOTAL	10,45,864.9	234.02	100%	TOTAL	40,874.9	320.21	100%	

ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 37

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
GATOONGA	315331	472.74	344906	438.51
HOOKHMOL	169319	449.67	171618	422.29
MOKRUNG	169551	428.86	225696	419.47
SOTAI	74550	415.42	104760	388.58
HALMARI	373592	405.29	330040	415.54
SALKATHONI	280211	396.56	298240	403.61
BANAMALIE	84295	387.44	87893	410.05
DOOMUR DULLUNG	123857	380.73	124937	385.97
DECKIAJULI	305760	370.04	271236	350.34
BORJAN	391527	369.59	433976	342.32
MADHUHATI	72460	365.01	0	0.00
GHILLIDARY	137714	364.90	157113	344.80
BEHUBOR	40785	362.58	59199	379.43
HAJUA	128490	356.86	109066	377.98
DUFLATING	190794	352.63	249709	358.25
HAROOCHARAI	126927	351.21	173722	251.73
KAMARBUND	93543	348.42	95055	369.62
NAHORHABI(CLSPL)	89124	336.14	134461	342.65
GELAKEY	105832	335.98	91734	357.12
KHONA	159075	331.76	150172	330.22
KHARIKATIA	255198	322.38	402600	320.12
HARMUTTY	58353	321.81	47828	317.12
HATIMARA	71833	321.73	19707	282.39
DEHA	217403	320.80	178545	354.64
DOOLAHAT	284973	319.23	342797	310.14

* Above 25,000 Kgs.

DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 37

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
KARTICK	253942	328.19	188562	315.15
GULMA	400944	314.61	424813	307.51
DALGAON	598473	290.97	507111	276.15
BINAGURI	638116	288.92	576409	284.06
GHATIA ROYAL	288449	283.75	478652	296.97
MAINAKROYAALE	55875	282.76	34763	256.12
RYDAK	558793	279.45	448814	286.12
JITI	571648	277.46	329320	311.12
BARADIGHI	370483	277.42	303693	284.22
PAHARGOOMIAH	363517	273.66	523979	270.11
CHULSA	220697	273.32	257060	327.77
KUMARGRAM	346143	271.56	335943	302.84
BIJALIMONI	140346	270.06	168267	230.24
BHATKAWA	86994	269.56	364681	260.77
ARYAMAN SPECIAL	129804	266.16	169163	282.44
HOPE	290753	264.60	251944	313.86
SANKOS	422041	264.42	427610	303.03
NEPUCHAPUR	430141	263.84	412717	273.47
ANANDAPURROYAL	213319	263.15	153300	308.19
NUXALBARIIMPERIAL	150433	262.60	198894	261.17
DANGUAJHAR	444720	262.10	339527	313.00
KARALAVALLEYROYAL	140690	261.24	132878	220.28
LEESH RIVER	461424	253.92	411780	301.16
MATI DHAR	440240	253.52	424950	230.65
ATAL	183633	253.15	254889	256.68

* Above 25,000 Kgs.

ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 37

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
MANGALAM(CLSPL)	30534	620.41	37738	751.84
DOOMNI	46346	538.51	46734	717.50
MARANGI	26043	331.70	79141	396.24
MOKALBARI EAST	122094	303.60	219168	441.41
DEJOO	167439	294.80	314135	429.80
HARMUTTY	180617	291.76	305530	442.27
DIKOM	370602	266.26	479256	366.66
PENGAREE	186116	261.96	0	0.00
BORPATRA	218339	257.23	290497	398.65
KOILAMARI	883171	254.20	847807	304.45
SESSA 'B'	188658	252.67	147560	400.82
SINGLIJAN	282591	245.93	264626	332.13
NOKHROY	106246	244.61	200157	371.37
DHELAKHAT	302838	241.27	259770	350.93
MOHUNBAREE	87170	240.93	110510	343.39
GREENWOOD	26441	240.92	10360	473.75
SEAJULI	286472	240.22	223690	307.51
MENOKA	221561	238.76	210908	316.84
SUOLA	131424	237.88	209987	334.79
BORHATHIGHGROWN	228395	237.64	33777	420.55
TIPPUKHIGHGROWN	34298	237.55	0	0.00
BARGANG	192231	237.01	204689	347.67
AGNIGARHCLONAL	48418	235.26	50075	345.01
MAJULIGHUR	521322	234.22	595959	308.80
GINGIA	295444	233.39	378222	306.96

* Above 25,000 Kgs.

DARJEELING BATTING ORDER Sale 14 to 37

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
TEESTA VALLEY	47391	598.39	76867	458.33
SUNGMA	15132	592.27	9480	685.39
BALASUN	12329	587.61	10876	760.99
PUTTABONG	27995	584.10	8046	745.16
GIELLE	34253	570.29	50699	418.96
BADAMTAM (ORGANIC)	13876	566.46	12506	520.38
RISHEEHAT(ORGANIC)	14571	561.44	9306	661.15
THURBO	45260	554.67	69916	433.76
CASTLETON	37616	535.50	47374	599.10
BARNESBEG (ORGANIC)	11023	533.34	13327	287.13
GOPALDHARA	22635	468.66	21556	387.28
KALEJVALLEY(UP)	19693	439.58	30585	294.76
MARGARET'S HOPE	40115	437.13	52054	470.71
GLENBURN	21845	432.83	37322	390.97
GYA/MILLIKTHONG	14800	420.28	8875	420.63
MIM	34016	381.29	42204	359.99
SINGBULLI (ORGANIC)	11105	341.29	8817	406.75
HILLTON	7846	323.41	34693	277.87
RUNGLEERUNGLIOT	56086	317.23	0	0.00
ROHINI	31138	302.10	14910	384.06
SOURENI	14135	283.67	18145	232.54
UPPER FAGU	34777	261.99	55000	234.88
POOBONG	11984	259.03	11236	318.15
OAKS(ORGANIC)	17146	236.89	7762	328.33
MISSION HILL	34603	206.16	55827	202.21

* Above 5000 Kgs.

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