



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 37

CTC

Market Report
· Fair demand
· Assams sold irregularly easier following quality. .
· Few Cachars followed similar trend.

Buying Analysis
· Hindustan Unilever : Selective TCPL : Operated
· Western India : Operated on Liquoring Teas
· Exporters : Some enquiry on Bolder Broken and Fannings. Other internal : Fair support

Orthodox

Market Report
· Good demand
· Nominal quantity of tippy teas on offer irregular and lower. Whole leaf and broken sold at irregularly lower rates following quality.
· Fannings and secundaries followed a similar trend.

Buying Analysis
· Middle East : Active
· CIS: Good Support
· TCPL: Operated Hindustan Unilever : Selective

DUST

Market Report
· Good demand
· Liquoring Assams irregular around last.
· Few Cachars followed similar trend.

Buying Analysis
· Hindustan Unilever : Active TCPL : Operated
· Western India : Good support on liquoring lines
· Other Internal and Local : Fair enquiry.

Darjeeling

Market Report
· Fair demand.
· All sorts irregularly easier with many teas witnessing outlots.
· Exporters: Very Selective Hindustan Unilever : Very Selective Local/Internal: Operated

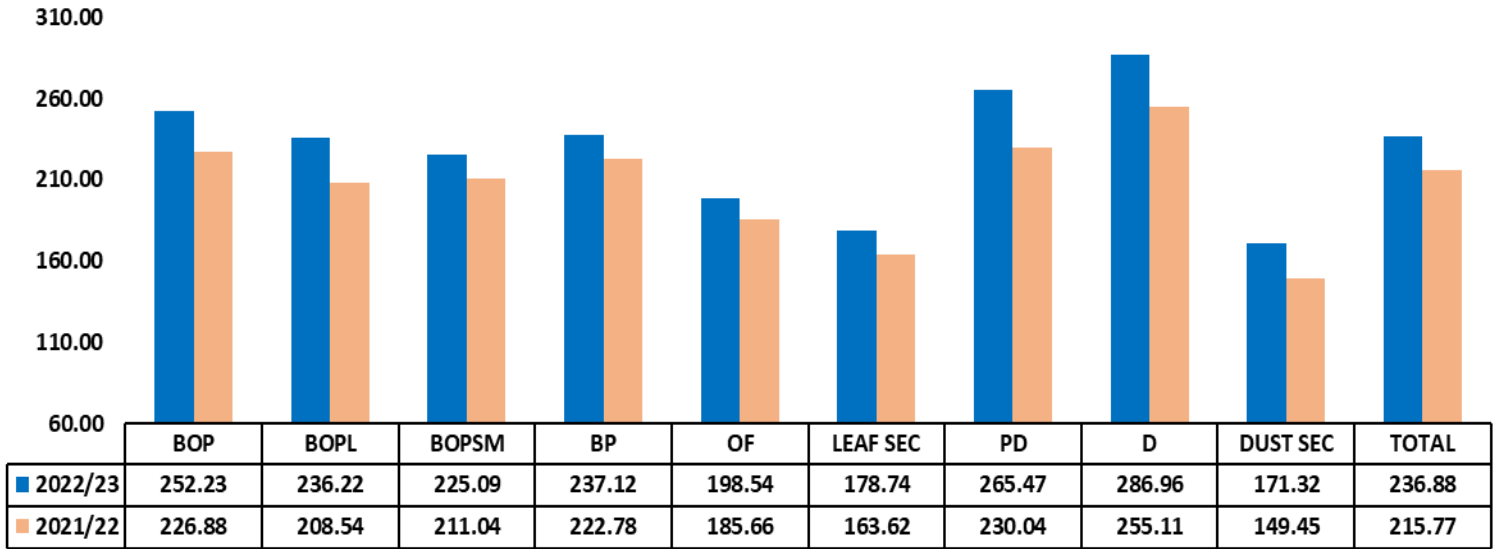
AUCTION AVERAGES

	2022/23			2021/22			UP TO SALE 37		
	SALE 37	SALE 36	+/-	SALE 37	SALE 36	+/-	2022/23	2021/22	2020/21
CTC LEAF	217.83	232.90	-15.07	196.61	202.06	-5.45	232.96	214.95	283.40
DUST	248.35	241.44	6.90	220.96	210.72	10.23	246.08	217.89	297.50
TOTAL	227.83	235.51	-7.68	203.95	204.70	-0.74	236.88	215.77	287.61
ORTHODOX	286.29	303.73	-17.44	241.44	247.00	-5.56	326.92	246.74	293.67
DARJEELING	302.53	314.00	-11.47	423.52	386.20	37.32	393.62	465.88	414.33
ALL TEAS	246.81	260.04	-13.23	216.11	218.91	-2.81	266.43	227.73	291.48

KOLKATA AUCTION AVERAGES

SALE	33	34	35	36	37	38
CTC LEAF	2022/23	240.53	245.80	244.84	232.90	217.83
	2021/22	220.15	211.14	212.16	202.06	196.61
DUST	2022/23	252.51	245.08	245.75	241.44	248.35
	2021/22	222.45	208.90	210.74	210.72	220.96
TOTAL	2022/23	244.27	245.60	245.11	235.51	227.83
	2021/22	220.83	210.48	211.73	204.70	203.95
ORTHODOX	2022/23	346.32	336.61	316.36	303.73	286.29
	2021/22	237.32	236.28	240.39	247.00	241.44
DARJEELING	2022/23	369.27	350.02	285.85	314.00	302.53
	2021/22	413.65	423.56	386.50	386.20	423.52

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 37



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 37

GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	848866.3	451.32	771630.4	304.74	FBOP	3210588.6	341.10	2680778.3	255.10	GBOP1/FBOP1	1732390.4	210.70	1161611.7	172.97
TGFOP	1900846.7	398.65	1897608.7	284.46	GFBOP	1573359.1	344.52	1147740.8	251.06	BOPF/GOF/FOF	1521485.1	244.36	1453836.5	170.34
GFOP	1178226.8	350.52	1278140.6	276.25	GBOP	1939335.9	335.00	1543170.4	242.58					
FOP	1180789.3	257.95	1167004.5	230.82	BPS	563913.1	302.83	424300.5	258.64					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%	OFFERED	SOLD	AVG.	OUT%
BROKENS	23,01,693	14,60,792	218.13	37%	21,77,315	14,29,140	236.26	34%	3,26,70,464	2,25,23,559	236.80	31%
FANNINGS	6,49,390	4,42,475	233.31	32%	5,97,106	3,90,380	241.74	35%	1,00,85,153	68,56,364	241.20	32%
LEAF SEC.	2,03,140	1,75,084	176.16	14%	2,03,098	1,74,866	185.68	14%	32,83,707	26,38,560	178.74	20%
LEAF TOTAL	31,54,222.9	20,78,350.6	217.83	34%	29,77,519.9	19,94,386.2	232.90	33%	4,60,39,323.5	3,20,18,482.1	232.96	30%
DUST	9,56,776	7,81,316	274.52	18%	8,21,431	6,21,769	273.88	24%	1,46,10,827	1,08,68,510	265.00	26%
DUST SEC.	2,66,830	2,31,346	159.96	13%	3,03,956	2,56,410	162.78	16%	34,76,942	27,49,300	171.32	21%
DUST TOTAL	12,23,605.2	10,12,661.2	248.35	17%	11,25,386.2	8,78,179.1	241.44	22%	1,80,87,768.7	1,36,17,809.8	246.08	25%
TOTAL	43,77,828.1	30,91,011.8	227.83	29%	41,02,906.2	28,72,565.3	235.51	30%	6,41,27,092.2	4,56,36,291.9	236.88	29%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	5,74,878	4,78,314	321.24	17%	6,12,335	4,85,756	331.79	21%	83,11,704	75,85,323	369.94	9%
BROKENS	7,67,757	6,64,120	302.72	13%	8,68,357	7,75,242	321.73	11%	95,03,424	89,73,005	337.45	6%
FANNINGS	1,60,678	1,32,616	202.96	17%	1,85,274	1,63,553	220.97	12%	19,84,978	16,80,658	240.26	15%
SECONDARY	1,98,745	1,56,790	180.56	21%	1,65,660	1,33,282	198.30	20%	25,72,772	22,29,047	203.46	13%
ORTH. TOTAL	17,02,058.3	14,31,840.1	286.29	16%	18,31,625.5	15,57,833.1	303.73	15%	2,23,72,876.8	2,04,68,033.7	326.92	9%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	45,294	18,457	466.32	59%	41,146	23,748	452.01	42%	8,27,007	4,44,140	574.34	46%
BROKENS	14,217	9,718	163.28	32%	11,457	7,282	183.39	36%	3,60,026	2,30,901	230.44	36%
FANNINGS	11,657	10,356	141.30	11%	16,784	13,606	143.03	19%	3,94,503	1,96,595	177.00	50%
DARJ. TOTAL	71,167.9	38,530.8	302.53	46%	69,387.2	44,636.6	314.00	36%	15,81,536.3	8,71,635.3	393.62	45%

OFFER / SOLD QUANTITY & AVERAGE PRICE

CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	3154222.9	2078350.6	217.83	34%	2977519.9	1994386.2	232.90	33%	46039323.5	32018482.1	232.96	30%
2021-22	3072321.6	2149295.5	196.61	30%	3003914.4	2242636.2	202.06	25%	44789087.7	32192199.5	214.95	28%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	1223605.2	1012661.2	248.35	17%	1125386.2	878179.1	241.44	22%	18087768.7	13617809.8	246.08	25%
2021-22	1252487.2	927352.1	220.96	26%	1436106.1	980115.2	210.72	32%	17685244.9	12459634.9	217.89	30%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	1702058.3	1431840.1	286.29	16%	1831625.5	1557833.1	303.73	15%	22372876.8	20468033.7	326.92	9%
2021-22	1259790.5	1161280.8	241.44	8%	1389471.5	1292479.8	247.00	7%	20603403.2	18137317.3	246.74	12%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	71167.9	38530.8	302.53	46%	69387.2	44636.6	314.00	36%	1581536.3	871635.3	393.62	45%
2021-22	68161.7	38454.1	423.52	44%	83438.4	56900.9	386.20	32%	1278107.7	794214.6	465.88	38%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	6151054.2	4561382.6	246.81	26%	6003918.9	4475035.0	260.04	25%	88081505.3	66975961.0	266.43	24%
2021-22	5652761.0	4276382.5	216.11	24%	5912930.4	4572132.1	218.91	23%	84355843.5	63583366.3	227.73	25%

PRICE RANGE	CTC LEAF											DUST				
	2022/23		UP TO SALE 37			2022/23		UP TO SALE 37			2022/23		UP TO SALE 37			
	SALE 37	SALE 36	2022/23	2021/22	2020/21	SALE 37	SALE 36	2022/23	2021/22	2020/21	SALE 37	SALE 36	2022/23	2021/22	2020/21	
	BELOW 160	20.90	14.90	22.46	24.61	2.24	17.33	19.67	19.09	27.35	5.08					
BETWEEN 160.00-179.99	11.95	10.53	8.31	11.00	3.44	5.45	7.18	8.97	8.45	2.72						
BETWEEN 180.00-199.99	8.15	8.66	7.28	9.77	3.96	6.58	7.18	7.53	7.91	3.49						
BETWEEN 200.00-219.99	7.80	6.26	6.90	9.78	5.53	5.98	5.82	7.19	9.89	5.20						
BETWEEN 220.00-139.99	9.85	7.30	6.64	10.18	14.49	5.67	6.18	6.45	6.52	6.85						
BETWEEN 240.00-259.99	12.29	12.88	7.89	8.22	9.50	5.96	6.30	5.89	6.03	7.94						
BETWEEN 260.00-279.99	11.06	12.78	7.77	6.72	12.36	9.12	3.55	4.60	6.91	9.24						
ABOVE 280	18.00	26.70	32.75	19.71	48.48	43.91	44.12	40.28	26.94	59.48						

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING			
	2022/23		UP TO SALE 37				% OF TEAS SOLD	2022/23		UP TO SALE 37
	SALE 37	SALE 36	2022/23	2021/22	2020/21			SALE 37	SALE 36	2022/23
	BELOW 200	12.61	10.28	10.18	17.49		7.61	BELOW 300.00	52.12	46.14
BETWEEN 200.00-219.99	5.11	3.07	3.11	6.73	2.67	BETWEEN 301.00-400.99	17.30	19.34	16.34	
BETWEEN 220.00-239.99	5.31	5.62	4.80	13.09	5.72	BETWEEN 401.00-500.99	6.21	16.67	13.23	
BETWEEN 240.00-259.99	5.70	4.80	4.88	22.05	8.15	BETWEEN 501.00-600.99	16.63	10.00	10.00	
BETWEEN 260.00-279.99	4.27	4.86	8.51	18.22	9.52	BETWEEN 601.00-700.99	6.54	4.24	6.92	
ABOVE 280	67.00	71.37	68.52	22.42	66.33	ABOVE 701.00	1.20	3.61	12.41	

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2022					LAST YEAR-2021					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
38	108767	77912	3577	38494	228750	89592	63243	3876	31685	188396	19175	14669	-299	6809	40354
39	96527	82014	3532	38622	220695	98161	59567	3773	35336	196837	-1634	22447	-241	3286	23858
40	No Sale					102882	57667	3676	36792	201017	-102882	-57667	-3676	-36792	-201017
41	77981	58802	3377	32829	172989	No Sale					77981	58802	3377	32829	172989
TOTAL	283275	218728	10486	109945	622434	290635	180477	11325	103813	586250	-7360	38251	-839	6132	36184

Kolkata Monthly Price Movement All Teas

330.00
300.00
270.00
240.00
210.00
180.00
150.00
120.00
90.00

	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2022	250.79	221.98	269.73	281.40	279.27	253.37						
2021	221.95	231.86	247.45	233.39	222.66	220.03	214.09	216.58	199.72	174.92	153.76	149.03
2020	0.00	235.61	257.39	299.74	306.81	283.87	255.65	213.51	191.96	190.80	169.81	147.25

CTTA BUYING (ALL TEAS) FOR THE SALE 37

	CTC LEAF			DUST				TOTAL					
	SALE 37												
OFFER	31,54,222.9			Kgs	OFFER	12,23,605.2		Kgs	OFFER	43,77,828.1			Kgs
SOLD	20,78,350.6			Kgs	SOLD	10,12,661.2		Kgs	SOLD	30,91,011.8			Kgs
SOLD %	66%				SOLD %	83%			SOLD %	71%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%		
N.India	4,32,949.0	198.37	21%	HUL	2,61,594.4	291.60	26%	W.India	5,88,119.2	249.18	19%		
W.India	3,30,905.8	264.92	16%	W.India	2,57,213.4	228.92	25%	HUL	5,54,146.6	260.87	18%		
Local	3,26,297.0	206.53	16%	Exports	1,90,854.2	271.28	19%	N.India	5,04,903.8	196.11	16%		
HUL	2,92,552.2	233.39	14%	TCPL	85,451.4	270.88	8%	Exports	3,64,094.6	246.49	12%		
Exports	1,73,240.4	219.17	8%	Others	81,633.4	216.96	8%	Local	3,60,190.6	200.89	12%		
WI.Pack	1,64,964.0	243.67	8%	N.India	71,954.8	182.55	7%	TCPL	2,05,182.4	210.80	7%		
TCPL	1,19,731.0	167.92	6%	Local	33,893.6	146.58	3%	Others	2,31,340.6	208.50	7%		
Others	1,49,707.2	203.89	7%	S.India	16,186.4	167.27	2%	WI.Pack	1,78,843.6	240.86	6%		
Packeteers	72,441.8	161.06	3%	WI.Pack	13,879.6	207.52	1%	Packeteers	72,441.8	161.06	2%		
NI.Pack	10,629.8	224.76	1%					S.India	21,118.8	159.19	1%		
S.India	4,932.4	132.67	0%					NI.Pack	10,629.8	224.76	0%		
Grand Total	20,78,350.6	217.83	100%	TOTAL	10,12,661.2	248.34	100%	TOTAL	30,91,011.8	227.83	100%		

	ORTHODOX			DARJEELING				
	SALE 37							
OFFER	17,02,058.3			Kgs	OFFER	71,167.9		Kgs
SOLD	14,31,840.1			Kgs	SOLD	38,530.8		Kgs
SOLD %	84%				SOLD %	54%		
ZONE	Kgs	AVG	%		Kgs	AVG	%	
Middle East	3,71,062.4	278.61	26%	Local	19,109.6	283.36	50%	
Others	3,40,535.5	298.20	24%	Exports	7,920.0	268.37	21%	
Local	2,60,534.3	284.30	18%	Others	4,208.4	361.37	11%	
Domestic	1,39,742.2	286.44	10%	W.India	3,652.4	313.73	9%	
Other Exports	95,964.8	282.84	7%	Domestic	1,472.6	360.90	4%	
W.India	55,828.2	316.01	4%	HUL	1,262.0	454.31	3%	
CIS	45,846.9	221.76	3%	C.India	499.2	206.18	1%	
Exports	41,390.0	275.13	3%	TCPL	210.2	959.37	1%	
N.India	33,832.3	261.83	2%	S.India	196.4	206.00	1%	
TCPL	22,302.6	344.10	2%					
HUL	18,985.8	304.76	1%					
CONTINENT	5,815.0	384.22	0%					
TOTAL	14,31,840.1	286.29	100%	TOTAL	38,530.8	302.53	100%	

ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 37

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
GATOONGA	344906	438.51	402429	364.10
HOOKHMOL	171618	422.29	164583	384.34
MOKRUNG	225696	419.47	219561	362.26
HALMARI	330040	415.54	281470	375.80
BANAMALIE	87893	410.05	97989	324.09
SALKATHONI	298240	403.61	398185	322.30
SOTAI	104760	388.58	94580	346.14
DOOMUR DULLUNG	124937	385.97	211768	349.03
BEHUBOR	59199	379.43	31841	298.88
HAJUA	109066	377.98	162578	344.65
KAMARBUND	95055	369.62	100109	292.39
DUFLATING	249709	358.25	190719	332.42
GELAKEY	92378	356.48	95267	343.38
DEHA	178545	354.64	209158	313.43
DECKIAJULI	271236	350.34	366362	278.54
KOONTAI 'B'	793758	348.18	721733	312.26
GHILLIDARY	157113	344.80	103819	305.83
KHONGEA	208475	344.75	212241	328.28
NAHORHABI(CLSPL)	134897	342.41	51018	300.36
BORJAN	433976	342.32	269854	317.74
MANGALAM(CLSPL)	135819	332.57	67925	296.73
KHONA	150172	330.22	107971	308.11
SREE SIBBARI	203154	327.68	120699	297.36
BETTYBARI	283518	326.41	271177	182.94
AMGOORIE	121770	324.55	300819	301.75

* Above 20,000 Kgs.

DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 37

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
CHULSA	257060	327.77	252471	301.49
KARTICK	188562	315.15	253468	303.82
HOPE	251944	313.86	254304	284.29
DANGUAJHAR	339527	313.00	407419	308.81
JITI	329320	311.12	306824	295.45
ANANDAPURROYAL	153300	308.19	206685	301.58
GULMA	424813	307.51	462363	295.91
SANKOS	427610	303.03	346780	269.20
KUMARGRAM	335943	302.84	355570	285.53
LEESH RIVER	411780	301.16	331584	276.99
DIANA (RAMBARI)	161960	298.28	184365	288.30
GHATIA ROYAL	478652	296.97	453079	288.15
HILLAROYALE	181451	296.93	141715	278.12
CHALOUNI	216350	295.80	213515	287.61
BHARNOBARIROYAL	277391	290.76	108247	222.31
AIBHEEL	630549	290.75	584650	275.60
MEENGLAS	534916	287.21	324667	288.70
RYDAK	448814	286.12	611942	287.16
BARADIGHI	303693	284.22	411988	280.12
BINAGURI	576409	284.06	695202	274.38
ARYAMAN SPECIAL	169163	282.44	118079	276.61
GANDRAPARA	372815	279.35	523393	268.12
CHENGMARI	534888	277.71	302469	262.78
NOWERA NUDDY	217332	277.56	296683	253.02
NANGDALA	248897	277.07	235654	253.52

* Above 20,000 Kgs.

ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 37

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
HALMARI	24322	772.22	14354	462.57
MANGALAM(CLSPL)	37738	751.84	0	0.00
DOOMNI	46734	717.50	34050	443.30
HARMUTTY	305530	442.27	247645	305.44
MOKALBARI EAST	219168	441.41	169664	303.14
CHUBWAHIGHGROWN	100952	433.34	0	0.00
DEJOO	314135	429.80	238164	322.35
BORHATHHIGHGROWN	33777	420.55	0	0.00
SESSA 'B'	147560	400.82	191359	258.22
BORPATRA	290497	398.65	200508	267.98
MARANGI	79141	396.24	22054	352.44
HATTIALLI	329553	394.40	210271	254.49
NONAIPARA	178580	384.08	218741	276.99
HARCHURAH	91561	380.55	51686	246.87
SALONAH	36113	380.27	0	0.00
NAGRIJULI	25962	374.93	0	0.00
NOKHROY	200157	371.37	195425	256.55
DIKOM	479256	366.66	269060	271.48
ORANGAJULI	290632	362.54	259689	257.38
KOLONY	98103	358.02	100980	246.68
TEZPORE & GOGRA	49068	356.38	11296	260.63
DHELAKHAT	259770	350.93	259439	255.74
TELOIJAN(CLONAL)	47206	350.61	42038	234.52
BARGANG	204689	347.67	199808	243.97
MANOHARI	26851	346.97	34088	243.23

* Above 20,000 Kgs.

DARJEELING BATTING ORDER Sale 14 to 37

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
BALASUN	10876	760.99	19845	625.70
PUTTABONG	8046	745.16	10705	601.42
SUNGMA	9480	685.39	7548	713.88
RISHEEHAT(ORGANIC)	9306	661.15	10488	558.42
CASTLETON	47374	599.10	42201	702.05
NAMRING	13927	529.54	19789	576.31
NAMRING(UPPER)	54582	527.58	55565	566.96
BADAMTAM (ORGANIC)	12506	520.38	10405	597.67
MARGARET'S HOPE	52054	470.71	51008	562.92
TEESTA VALLEY	76867	458.33	59005	458.62
THURBO	69916	433.76	57560	500.90
GYA/MILLIKTHONG	8875	420.63	11257	306.03
GIELLE	50699	418.96	47832	451.11
SINGBULLI (ORGANIC)	8817	406.75	2830	663.81
GLENBURN	37322	390.97	31994	515.18
GOPALDHARA	21556	387.28	13054	525.01
ROHINI	14910	384.06	18310	433.05
SINGELL	3048	368.49	8525	361.03
MIM	42204	359.99	27986	482.22
OAKS(ORGANIC)	7762	328.33	7926	251.60
POOBONG	11236	318.15	4696	255.96
KALEJVALLEY(UP)	30585	294.76	0	0.00
RINGTONG	4002	287.34	9596	425.45
JOGMAYA	6349	287.27	3017	553.18
BARNESBEG (ORGANIC)	13327	287.13	41630	388.64

* Above 3000 Kgs.