



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 36 (2023 - 24)

CTC
Market Report
• Good demand.
• Assams around last and at times irregularly easier.
• Dooars and Cachars followed similar trend.

Buying Analysis
• Western India : Supported the better teas on offer
• Major blenders: Operated
• Exporters: Some enquiry on bolder brokens and fannings Other Internal/local: Fair enquiry

Orthodox
Market Report
• Strong demand
• Select few tippy few teas on offer sold in line with quality. Whole leaf irregular around last. Larger brokens sold at fully firm to dearer rates.
• Smaller brokens irregular around last. Leafy fannings and cleaner secondaries followed a similar trend.

Buying Analysis
• Middle East : Active
• CIS: Operated
• TCPL: Selective

DUST
Market Report
• Good demand
• All sorts barely steady and irregularly easier.

Buying Analysis
• Major blenders: Active
• Other Packeteers: Good Support
• Other Internal and Local : Operated

Darjeeling
Market Report
• Fair demand
• Few select whole leaf grades sold above Rs 500 level while remainder struggled at Rs 300-500. Brokens and fannings witnessed selective demand as well with many outlots being witnessed .
• Exporters : Barely operated TCPL & HUL: Active Local/Internal : Fair Support

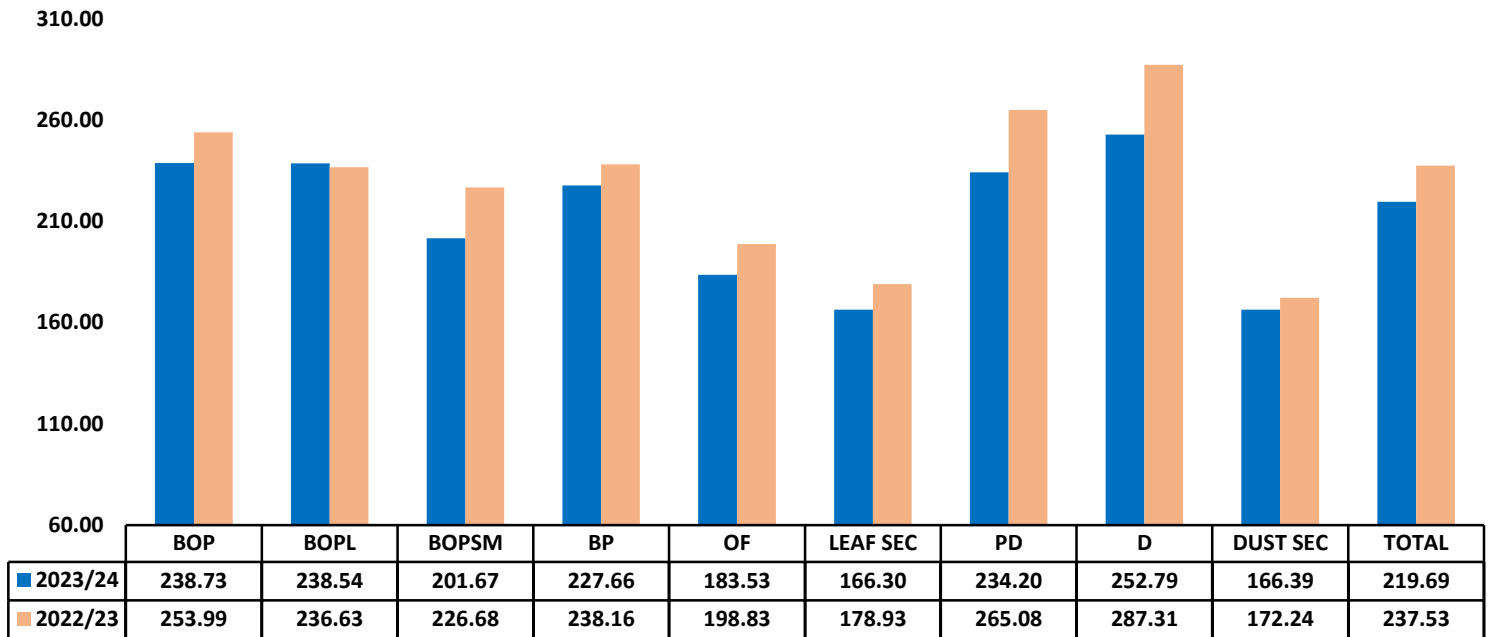
AUCTION AVERAGES

	2023/24			2022/23			UP TO SALE 36		
	SALE 36	SALE 35	+/-	SALE 36	SALE 35	+/-	2023/24	2022/23	2021/22
CTC LEAF	215.41	215.34	0.06	232.90	244.84	-11.94	219.31	234.01	216.26
DUST	214.12	214.17	-0.05	241.17	245.75	-4.58	220.47	245.88	217.64
TOTAL	214.96	214.94	0.02	235.43	245.11	-9.69	219.69	237.53	216.64
ORTHODOX	232.15	228.38	3.77	303.73	316.38	-12.65	224.75	329.99	247.14
DARJEELING	340.87	339.61	1.26	314.00	285.85	28.15	427.87	397.83	468.04
ALL TEAS	220.59	219.50	1.09	260.01	270.04	-10.04	223.47	267.89	228.58

KOLKATA AUCTION AVERAGES

SALE		32	33	34	35	36	37
CTC LEAF	2023/24	223.95	211.40	214.56	215.34	215.41	
	2022/23	242.61	240.53	245.80	244.84	232.90	217.83
DUST	2023/24	218.62	205.79	214.72	214.17	214.12	
	2022/23	251.12	252.51	245.08	245.75	241.44	248.35
TOTAL	2023/24	222.27	209.54	214.61	214.94	214.96	
	2022/23	245.05	244.27	245.60	245.11	235.51	227.83
ORTHODOX	2023/24	226.96	224.05	220.23	228.38	232.15	
	2022/23	356.41	346.32	336.63	316.38	303.73	286.29
DARJEELING	2023/24	472.30	389.46	317.92	339.61	340.87	
	2022/23	399.25	369.27	350.02	285.85	314.00	302.53

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 36



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 36

GRADE	2023 - 24		2022 - 23		GRADE	2023 - 24		2022 - 23		GRADE	2023 - 24		2022 - 23	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	896529.5	279.45	779047.0	458.73	FBOP	2659288.3	240.43	2947489.6	344.32	GBOP1/FBOP1	1885157.1	141.23	1600590.2	213.13
TGFOP	2357939.2	248.56	1791310.1	401.80	GFBOP	1424321.0	219.40	1462570.4	347.55	BOPF/GOF/FOF	1584960.9	142.43	1394605.1	248.04
GFOP	1410605.6	239.94	1105994.7	352.70	GBOP	1899777.7	203.76	1797890.7	337.91					
FOP	1258141.1	224.38	1110798.2	259.02	BPS	875179.9	331.98	652752.8	302.72					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	18,80,726	14,49,627	225.16	23%	20,78,395	14,62,404	221.46	30%	2,81,28,002	2,03,68,069	223.73	28%
FANNINGS	6,15,272	4,04,437	210.73	34%	7,09,057	3,60,391	215.94	49%	93,41,495	61,90,394	226.14	34%
LEAF SEC.	2,56,161	2,10,324	157.14	18%	2,11,326	1,70,541	161.57	19%	30,86,297	24,94,727	166.30	19%
LEAF TOTAL	27,52,158.6	20,64,387.9	215.41	25%	29,98,778.3	19,93,335.5	215.34	34%	4,05,55,793.5	2,90,53,191.0	219.31	28%
DUST	13,64,862	8,84,406	228.83	35%	13,72,055	8,90,770	224.67	35%	1,71,35,727	1,13,34,527	231.84	34%
DUST SEC.	2,74,611	2,19,516	154.86	20%	2,29,017	1,55,999	154.19	32%	30,29,096	23,81,537	166.39	21%
DUST TOTAL	16,39,473.5	11,03,922.3	214.12	33%	16,01,071.7	10,46,768.8	214.17	35%	2,01,64,822.6	1,37,16,063.4	220.47	32%
TOTAL	43,91,632.0	31,68,310.1	214.96	28%	45,99,850.0	30,40,104.3	214.94	34%	6,07,20,616.0	4,27,69,254.4	219.69	30%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	5,02,536	4,51,500	247.14	10%	4,84,237	4,33,443	242.78	10%	1,04,09,914	88,15,390	245.79	15%
BROKENS	5,20,507	4,86,873	258.02	6%	5,09,838	4,58,494	256.10	10%	1,11,67,530	81,62,581	243.59	27%
FANNINGS	1,22,037	91,290	141.50	25%	1,19,080	86,648	141.39	27%	23,96,044	17,49,110	142.91	27%
SECONDARY	1,36,326	1,17,677	137.94	14%	1,53,604	1,27,931	139.19	17%	27,41,833	23,64,862	141.83	14%
ORTH. TOTAL	12,81,406.0	11,47,340.3	232.15	10%	12,66,758.1	11,06,516.0	228.38	13%	2,67,15,319.8	2,10,91,943.7	224.75	21%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	66,018	19,228	509.45	71%	50,170	16,046	517.33	68%	6,53,698	3,15,124	644.87	52%
BROKENS	17,517	11,083	204.78	37%	14,982	10,354	194.44	31%	2,91,314	1,77,316	256.89	39%
FANNINGS	18,646	7,931	122.34	57%	13,872	7,240	153.35	48%	3,91,356	1,66,677	199.49	57%
DARJ. TOTAL	1,02,180.4	38,242.2	340.87	63%	79,023.7	33,639.5	339.61	57%	13,36,367.8	6,59,115.9	427.87	51%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	2752158.6	2064387.9	215.41	25%	2998778.3	1993335.5	215.34	34%	40555793.5	29053191.0	219.31	28%
2022-23	2977519.9	1994386.2	232.90	33%	2292201.6	1728727.4	244.84	25%	42885100.6	29940131.5	234.01	30%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	1639473.5	1103922.3	214.12	33%	1601071.7	1046768.8	214.17	35%	20164822.6	13716063.4	220.47	32%
2022-23	1125386.2	877263.3	241.17	22%	873192.9	734297.0	245.75	16%	16864163.5	12604232.8	245.88	25%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	1281406.0	1147340.3	232.15	10%	1266758.1	1106516.0	228.38	13%	26715319.8	21091943.7	224.75	21%
2022-23	1834117.6	1559285.4	303.73	15%	1594867.7	1310219.4	316.38	18%	20702265.1	19053498.0	329.99	8%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	102180.4	38242.2	340.87	63%	79023.7	33639.5	339.61	57%	1336367.8	659115.9	427.87	51%
2022-23	69387.2	44636.6	314.00	36%	70767.0	43927.0	285.85	38%	1510368.5	833104.5	397.83	45%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	5775218.4	4353892.6	220.59	25%	5945631.7	4180259.8	219.50	30%	88772303.6	64520314.0	223.47	27%
2022-23	6006411.0	4475571.5	260.01	25%	4831029.1	3817170.7	270.04	21%	81961897.6	62430966.8	267.89	24%

PRICE RANGE	CTC LEAF						DUST				
% OF TEAS SOLD	2023/24		UP TO SALE 36			2023/24		UP TO SALE 36			
	SALE 36	SALE 35	2023/24	2022/23	2021/22	SALE 36	SALE 35	2023/24	2022/23	2021/22	
	BELOW 160	20.12	22.19	26.34	22.56	23.65	21.97	19.61	22.69	19.23	26.93
BETWEEN 160.00-179.99	8.27	6.70	7.35	8.05	11.00	7.13	6.78	7.75	9.26	8.64	
BETWEEN 180.00-199.99	6.99	7.94	7.44	7.22	9.97	6.51	6.63	6.75	7.61	8.00	
BETWEEN 200.00-219.99	14.87	12.48	9.10	6.84	10.01	14.80	16.55	9.89	7.29	9.97	
BETWEEN 220.00-139.99	14.86	15.23	9.73	6.42	10.20	15.91	14.21	9.79	6.52	6.74	
BETWEEN 240.00-259.99	12.30	15.97	9.52	7.58	8.40	13.49	17.92	11.79	5.88	6.08	
BETWEEN 260.00-279.99	10.68	7.51	8.32	7.54	6.62	5.98	7.18	9.95	4.24	7.09	
ABOVE 280	11.92	11.99	22.21	33.78	20.15	14.22	11.11	21.39	39.98	26.55	

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2023/24		UP TO SALE 36			% OF TEAS SOLD	2023/24		UP TO SALE 36
	SALE 36	SALE 35	2023/24	2022/23	2021/22		SALE 36	SALE 35	2023/24
	BELOW 200	27.17	30.28	32.74	9.99		17.35	BELOW 300.00	50.99
BETWEEN 200.00-219.99	15.27	14.28	12.50	2.96	6.73	BETWEEN 301.00-400.99	4.15	7.79	10.15
BETWEEN 220.00-239.99	12.17	13.44	17.08	4.77	12.92	BETWEEN 401.00-500.99	10.49	11.98	10.89
BETWEEN 240.00-259.99	13.14	12.57	15.06	4.82	21.99	BETWEEN 501.00-600.99	24.67	25.44	13.50
BETWEEN 260.00-279.99	13.64	11.11	8.12	8.83	18.40	BETWEEN 601.00-700.99	4.19	5.34	10.35
ABOVE 280	18.61	18.33	14.49	68.63	22.60	ABOVE 701.00	5.52	3.58	16.21

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2023 - 24					LAST YEAR-2022 - 23					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
37	74902	49120	4079	29938	158039	93662	73564	3503	33154	203883	-18760	-24444	576	-3216	-45844
38	79523	54647	3861	35886	173917	108767	77912	3577	38494	228750	-29244	-23265	284	-2608	-54833
39	77909	56931	3508	34162	172510	96527	82014	3532	38622	220695	-18618	-25083	-24	-4460	-48185
TOTAL	232334	160698	11448	99986	504466	298956	233490	10612	110270	653328	-66522	-72792	836	-10284	-148862

Kolkata Monthly Price Movement All Teas

300.00
270.00
240.00
210.00
180.00
150.00
120.00
90.00

	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2023	219.11	204.76	234.21	232.86	221.12	220.59						
2022	253.95	222.13	270.02	281.45	279.35	243.08	238.86	229.39	195.78	166.34	153.29	148.10
2021	221.95	231.86	247.45	233.39	222.66	220.03	214.09	216.58	199.72	174.69	153.67	152.30

CTTA BUYING (ALL TEAS) FOR THE SALE 36

	CTC LEAF			DUST				TOTAL					
	SALE 36												
OFFER	27,52,158.6			Kgs	OFFER	16,39,473.5		Kgs	OFFER	43,91,632.0			Kgs
SOLD	20,64,387.9			Kgs	SOLD	11,03,922.3		Kgs	SOLD	31,68,310.1			Kgs
SOLD %	75%				SOLD %	67%			SOLD %	72%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%		
TCPL	4,78,277.1	207.41	23%	HUL	3,35,040.6	243.99	30%	TCPL	8,12,683.9	207.37	26%		
HUL	4,38,794.2	208.13	21%	TCPL	3,34,406.8	207.31	30%	HUL	7,73,834.8	223.65	24%		
Local	2,81,545.2	197.45	14%	W.India	1,30,834.4	218.28	12%	W.India	3,88,685.1	242.71	12%		
W.India	2,57,850.7	255.10	12%	Exports	96,628.2	166.36	9%	Local	3,01,798.8	194.80	10%		
WI.Pack	1,26,163.9	234.68	6%	WI.Pack	81,367.2	227.05	7%	WI.Pack	2,07,531.1	231.69	7%		
S.India	1,24,362.4	267.02	6%	Others	59,771.5	200.77	5%	Exports	2,04,083.7	187.16	6%		
N.India	1,19,752.8	182.65	6%	N.India	36,841.0	146.42	3%	Others	1,78,874.3	199.33	6%		
Others	1,19,102.9	198.60	6%	Local	20,253.6	157.91	2%	N.India	1,56,593.8	174.12	5%		
Exports	1,07,455.5	205.86	5%	S.India	6,515.8	164.91	1%	S.India	1,30,878.2	261.94	4%		
Packeteers	11,083.3	209.33	1%	Packeteers	1,551.6	253.82	0%	Packeteers	12,634.9	214.79	0%		
				NI.Pack	711.6	185.00	0%	NI.Pack	711.6	185.00	0%		
Grand Total	20,64,387.9	215.41	100%	TOTAL	11,03,922.3	214.12	100%	TOTAL	31,68,310.1	214.96	100%		

	ORTHODOX			DARJEELING				
	SALE 36							
OFFER	12,81,406.0			Kgs	OFFER	1,02,180.4		Kgs
SOLD	11,47,340.3			Kgs	SOLD	38,242.2		Kgs
SOLD %	90%				SOLD %	37%		
ZONE	Kgs	AVG	%		Kgs	AVG	%	
Local	3,38,920.2	231.04	30%	Local	11,050.6	327.46	29%	
Others	3,18,053.6	225.39	28%	Exports	7,614.6	218.67	20%	
N.India	1,46,748.5	219.28	13%	TCPL	6,510.0	534.23	17%	
Middle East	1,38,105.4	231.45	12%	Others	6,264.2	306.87	16%	
Other Exports	54,454.9	256.05	5%	HUL	3,766.6	446.34	10%	
Domestic	35,754.6	229.69	3%	W.India	1,309.6	105.07	3%	
CIS	33,307.7	297.65	3%	C.India	1,264.6	271.94	3%	
Exports	24,097.5	188.68	2%	Domestic	462.0	409.54	1%	
Packeteers	23,249.8	307.31	2%					
TCPL	23,143.1	259.20	2%					
W.India	9,438.9	207.27	1%					
CONTINENT	2,066.2	245.42	0%					
TOTAL	11,47,340.3	232.15	100%	TOTAL	38,242.2	340.87	100%	

ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 36

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
GATOONGA	282979	476.09	321684	441.01
HOOKHMOL	156121	452.88	159721	425.06
MOKRUNG	153989	431.64	217135	420.17
SOTAI	67047	419.31	95789	391.04
HALMARI	343170	407.67	305986	417.10
SALKATHONI	266154	397.87	285054	404.07
BANAMALIE	81315	387.89	79793	412.62
DOOMUR DULLUNG	115673	382.38	119949	388.47
DECKIAJULI	286533	371.75	240207	356.18
BORJAN	359559	369.59	402956	340.83
BEHUBOR	37197	367.27	55223	382.69
MADHUHATI	72460	365.01	0	0.00
GHILLIDARY	121341	364.89	140853	346.16
HAJUA	125657	357.16	105581	379.45
DUFLATING	159353	355.50	240114	358.78
HAROOCHARAI	116812	352.61	164022	251.53
KAMARBUND	86518	349.59	89908	371.52
GELAKEY	99841	338.15	86868	357.94
NAHORHABI(CLSPL)	84898	335.68	121151	343.96
KHONA	148679	334.80	139365	331.47
HATIMARA	54579	328.50	17909	290.80
HARMUTTY	54640	323.08	47828	317.12
KHARIKATIA	247014	322.95	378559	321.60
DEHA	200157	320.98	166391	356.79
KHONGEA	167364	319.61	199157	345.45

* Above 25,000 Kgs.

DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 36

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
KARTICK	232195	329.14	180040	316.55
GULMA	368892	314.40	404964	308.00
DALGAON	557489	291.96	469883	278.62
BINAGURI	599624	289.22	533004	286.46
MAINAKROYAALE	53517	284.56	34763	256.12
GHATIA ROYAL	277888	284.20	455278	298.34
JITI	535947	280.84	323680	310.96
RYDAK	514736	280.06	403980	287.31
PAHARGOOMIAH	344293	276.39	492693	270.59
KUMARGRAM	311302	275.12	318226	303.49
CHULSA	209410	275.09	248011	328.25
BARADIGHI	345967	274.18	299074	284.85
BHATKAWA	80206	270.86	352984	261.77
BIJALIMONI	139237	270.62	149224	233.63
HOPE	260981	270.15	244021	314.36
SANKOS	383678	268.52	410272	304.05
ARYAMAN SPECIAL	122631	267.26	160070	284.77
DANGUAJHAR	411892	266.53	335905	313.19
KARALAVALLEYROYAL	123729	266.31	118144	221.33
NEPUCHAPUR	399676	265.68	393894	274.67
NUXALBARIIMPERIAL	142655	264.86	177771	265.26
ANANDAPURROYAL	208003	264.19	150326	308.92
CHALOUNI	245410	260.45	206962	296.34
ATAL	168273	258.81	234965	258.75
LEESH RIVER	420234	258.38	388040	303.16

* Above 25,000 Kgs.

ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 36

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
MANGALAM(CLSPL)	28703	622.54	34447	783.40
DOOMNI	42382	545.12	39873	747.26
MOKALBARI EAST	111737	307.50	197049	450.14
DEJOO	162533	294.03	289118	436.58
HARMUTTY	168873	290.67	278776	450.72
DIKOM	347884	264.45	434595	369.50
PENGAREE	163622	261.24	0	0.00
BORPATRA	202802	257.17	276981	403.18
KOILAMARI	844555	254.82	794521	308.81
SESSA 'B'	179796	251.79	127841	414.53
NOKHROY	105700	245.32	180688	378.20
SINGLIJAN	262092	244.14	246978	334.45
DHELAKHAT	298037	241.07	236352	355.94
MOHUNBAREE	82508	240.57	110510	343.39
GREENWOOD	25997	239.35	8090	509.73
SEAJULI	270274	238.69	209905	308.75
MENOKA	206890	237.76	210908	316.84
TIPPUKHIGHGROWN	34298	237.55	0	0.00
BARGANG	191752	236.99	199427	349.53
BORHATHIGHGROWN	212264	236.69	24928	474.77
SUOLA	125987	236.19	183654	341.18
AGNIGARHCLONAL	46013	235.22	46547	347.21
SESSA 'M'	26606	234.26	183263	317.81
MAJULIGHUR	492881	233.23	583932	309.63
GINGIA	286459	232.68	327535	309.70

* Above 25,000 Kgs.

DARJEELING BATTING ORDER Sale 14 to 36

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
PUTTABONG	22754	619.12	7381	767.27
TEESTA VALLEY	44647	608.78	72155	467.67
SUNGMA	13767	594.13	9480	685.39
BALASUN	12079	594.08	10636	766.02
GIELLE	31766	590.65	47320	429.95
BADAMTAM (ORGANIC)	13682	573.23	12506	520.38
RISHEEHAT(ORGANIC)	11660	564.19	8644	673.47
THURBO	44737	558.23	68947	434.42
BARNESBEG (ORGANIC)	10192	554.52	13327	287.13
CASTLETON	35755	542.96	46527	597.70
GOPALDHARA	21966	473.34	17900	401.46
GLENBURN	20451	451.21	36294	396.75
KALEJVALLEY(UP)	19412	444.06	29417	301.07
GYA/MILLIKTHONG	12499	442.66	6721	432.24
MARGARET'S HOPE	39537	439.52	51731	468.44
MIM	32184	382.84	39086	371.27
SINGBULLI (ORGANIC)	10899	345.93	8656	404.98
RUNGLEERUNGLIOT	51174	336.21	0	0.00
HILLTON	7846	323.41	34693	277.87
ROHINI	29473	307.53	14683	384.58
SOURENI	14135	283.67	16735	236.98
POOBONG	11161	265.17	9941	340.98
UPPER FAGU	34777	261.99	51538	236.03
OAKS(ORGANIC)	16567	242.19	7762	328.33
MISSION HILL	33463	208.93	52921	201.97

* Above 5000 Kgs.

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