



## J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 30

### CTC

Market Report
· Good demand
· Liquoring Assams irregular around last.
· Cachar and Dooars followed similar trend.

### DUST

Market Report
· Good demand
· Assams irregular around last.
· Dooars followed similar trend.

### Buying Analysis

· Western India : Good support on liquoring teas
· TCPL : Good support      Hindustan Unilever: Operated
· Exporters : Operated on bolder brokens and fannings

### Buying Analysis

· Hindustan Unilever : Active      TCPL : Good Support
· Western India : Competed for liquoring lines
· Other Internal : Good support

### Orthodox

Market Report
· Strong demand.
· Select few tippy teas on offer sold at attractive rates. Well made whole leaf and brokens irregular around last. Remainder whole leaf and brokens irregular and at times lower following quality.
· Leafy fannings and cleaner secondaries irregular around last. Remainder browner stalkier varieties sold at lower rates.

### Darjeeling

Market Report
· Fair demand.
· Whole leaf grades of mid to high elevation estates sold readily between Rs.600-800/- with few select lines selling above that. Demand for the plainer category was subdued with teas selling between Rs.300-400/- and witnessing outlots. Brokens and fannings sold between Rs 200-300/- based on quality with few preferred lines selling between Rs.350-450/- with competition.
· Exporters: Active      Hindustan Unilever : Selective      TCPL- Did not operate Local/Internal: Mainstay

### Buying Analysis

· Middle East : Active
· CIS: Good Support
· Hindustan Unilever: Selective      TCPL: Operated selectively on larger brokens

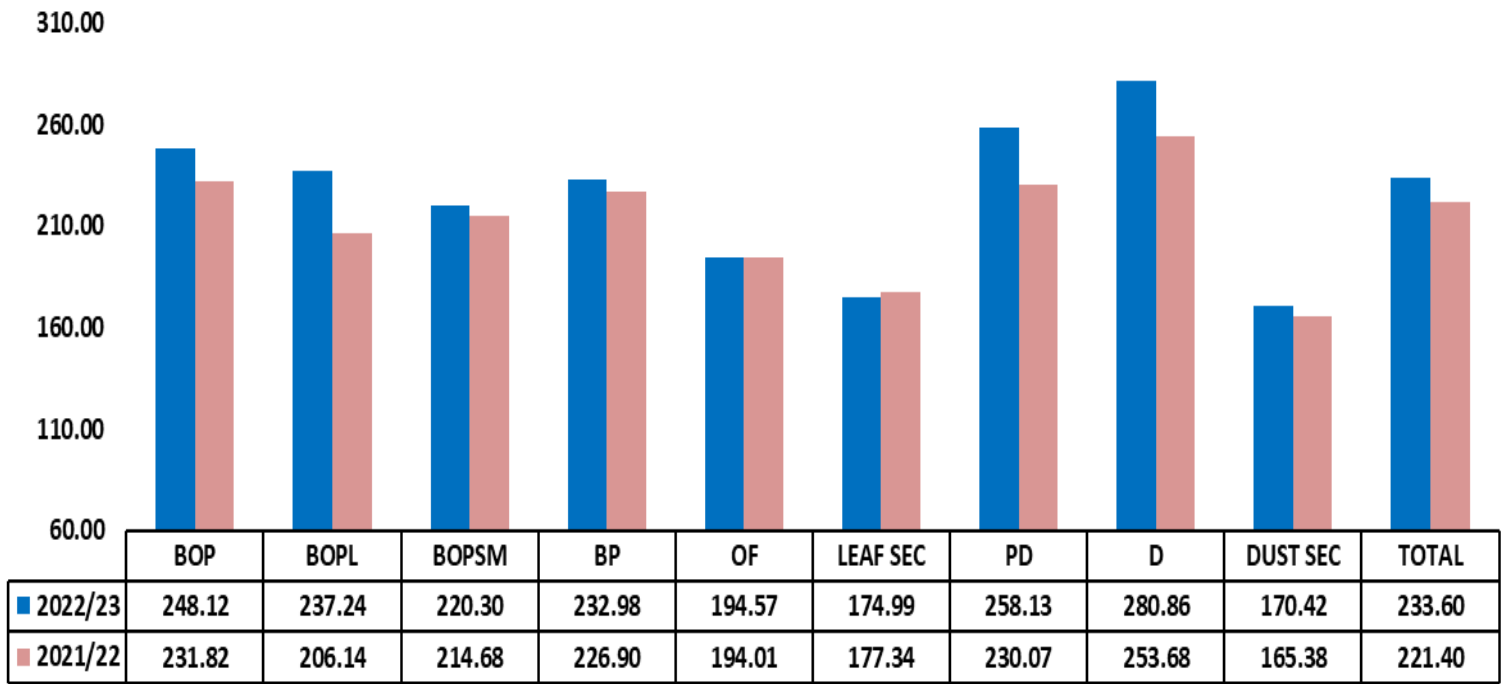
### AUCTION AVERAGES

	2022/23			2021/22			UP TO SALE 30		
	SALE 30	SALE 29	+/-	SALE 30	SALE 29	+/-	2022/23	2021/22	2020/21
CTC LEAF	246.39	237.39	9.00	214.02	210.97	3.05	229.35	220.80	252.38
DUST	261.07	247.97	13.09	213.72	224.82	-11.10	243.75	223.07	259.97
TOTAL	250.86	240.99	9.86	213.93	214.17	-0.24	233.60	221.40	254.40
ORTHODOX	348.86	348.84	0.01	240.85	254.20	-13.35	326.26	252.61	306.65
DARJEELING	440.35	450.83	-10.48	427.14	484.33	-57.19	418.19	500.93	434.22
ALL TEAS	285.92	278.53	7.39	224.17	228.81	-4.64	263.03	234.85	277.77

### KOLKATA AUCTION AVERAGES

SALE		26	27	28	29	30	31
CTC LEAF	2022/23	252.47	241.02	230.00	237.39	246.39	
	2021/22	245.61	224.25	221.48	210.97	214.02	209.98
DUST	2022/23	268.29	265.24	252.34	247.97	261.07	
	2021/22	254.57	244.09	231.26	224.82	213.72	211.35
TOTAL	2022/23	257.35	248.26	236.89	240.99	250.86	
	2021/22	247.99	229.40	224.12	214.17	213.93	210.36
ORTHODOX	2022/23	387.92	366.86	356.73	348.84	348.86	
	2021/22	283.18	265.27	260.58	254.20	240.85	240.79
DARJEELING	2022/23	485.78	473.56	469.19	450.83	440.35	
	2021/22	485.99	509.89	506.42	484.33	427.14	494.31

## Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 30



### KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 30

GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22		GRADE	2022 - 23		2021 - 22	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	436481.3	459.88	330241.6	308.76	FBOP	1667827.3	336.22	1629435.9	255.54	GBOP1/FBOP1	921371.9	213.43	705778.4	182.36
TGFOP	1100919.9	390.32	1036893.3	288.96	GFBOP	807142.6	339.59	496006.7	249.31	BOPF/GOF/FOF	759466.5	245.72	663141.8	181.37
GFOP	688450.2	346.94	672845.7	288.28	GBOP	997277.5	331.74	763376.1	242.72					
FOP	611762.8	267.77	600742.2	247.00	BPS	322283.8	300.07	238772.1	272.82					

### OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1,538,021	1,187,302	255.71	23%	1,458,420	1,098,743	244.08	25%	20,131,789	13,277,533	232.63	34%
FANNINGS	516,492	368,844	247.94	29%	499,960	386,766	249.31	23%	6,308,759	4,117,525	238.96	35%
LEAF SEC.	206,825	186,789	184.10	10%	234,924	193,825	175.64	17%	2,043,666	1,530,219	174.99	25%
<b>LEAF TOTAL</b>	<b>2,261,338.0</b>	<b>1,742,934.8</b>	<b>246.39</b>	<b>23%</b>	<b>2,193,304.3</b>	<b>1,679,334.0</b>	<b>237.39</b>	<b>23%</b>	<b>28,484,213.2</b>	<b>18,925,277.7</b>	<b>229.35</b>	<b>34%</b>
DUST	734,141	601,914	284.86	18%	804,686	675,379	268.17	16%	9,265,035	6,565,530	259.04	29%
DUST SEC.	215,329	161,004	172.13	25%	252,909	193,141	177.33	24%	1,874,279	1,368,522	170.42	27%
<b>DUST TOTAL</b>	<b>949,470.2</b>	<b>762,918.3</b>	<b>261.07</b>	<b>20%</b>	<b>1,057,594.6</b>	<b>868,519.9</b>	<b>247.97</b>	<b>18%</b>	<b>11,139,314.2</b>	<b>7,934,051.9</b>	<b>243.75</b>	<b>29%</b>
<b>TOTAL</b>	<b>3,210,808.2</b>	<b>2,505,853.1</b>	<b>250.86</b>	<b>22%</b>	<b>3,250,898.9</b>	<b>2,547,853.9</b>	<b>240.99</b>	<b>22%</b>	<b>39,623,527.4</b>	<b>26,859,329.6</b>	<b>233.60</b>	<b>32%</b>

### OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	473,797	451,292	401.85	5%	483,682	460,550	399.53	5%	4,475,497	4,231,109	371.81	5%
BROKENS	601,947	581,348	361.18	3%	526,945	505,807	365.93	4%	4,833,022	4,690,258	334.33	3%
FANNINGS	121,866	107,499	257.32	12%	133,541	121,206	264.72	9%	980,638	863,781	239.71	12%
SECONDARY	181,406	152,131	209.24	16%	189,398	164,177	216.14	13%	1,446,929	1,259,911	202.64	13%
<b>ORTH. TOTAL</b>	<b>1,379,015.1</b>	<b>1,292,269.3</b>	<b>348.86</b>	<b>6%</b>	<b>1,333,566.9</b>	<b>1,251,738.7</b>	<b>348.84</b>	<b>6%</b>	<b>11,736,086.5</b>	<b>11,045,058.9</b>	<b>326.26</b>	<b>6%</b>

### OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	48,075	25,333	587.09	47%	48,732	25,652	628.98	47%	539,923	297,680	611.95	45%
BROKENS	15,778	10,545	240.02	33%	15,952	9,771	232.01	39%	266,680	170,934	240.16	36%
FANNINGS	17,815	6,419	190.31	64%	15,446	8,809	174.77	43%	288,590	123,726	197.99	57%
<b>DARJ. TOTAL</b>	<b>81,667.7</b>	<b>42,297.1</b>	<b>440.35</b>	<b>48%</b>	<b>80,129.8</b>	<b>44,232.4</b>	<b>450.83</b>	<b>45%</b>	<b>1,095,193.3</b>	<b>592,339.7</b>	<b>418.19</b>	<b>46%</b>

## OFFER / SOLD QUANTITY &amp; AVERAGE PRICE

CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	2261338.0	1742934.8	246.39	23%	2193304.3	1679334.0	237.39	23%	28484213.2	18925277.7	229.35	34%
2021-22	3235081.4	1941057.4	214.02	40%	2818620.0	2102315.3	210.97	25%	23444544.2	15944381.8	220.80	32%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	949470.2	762918.3	261.07	20%	1057594.6	868519.9	247.97	18%	11139314.2	7934051.9	243.75	29%
2021-22	1266154.9	810934.0	213.72	36%	1043239.6	632744.8	224.82	39%	8457049.4	5692326.0	223.07	33%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	1379015.1	1292269.3	348.86	6%	1333566.9	1251738.7	348.84	6%	11736086.5	11045058.9	326.26	6%
2021-22	1403762.0	1048804.2	240.85	25%	1158352.5	867514.5	254.20	25%	10930489.1	9402804.6	252.61	14%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	81667.7	42297.1	440.35	48%	80129.8	44232.4	450.83	45%	1095193.3	592339.7	418.19	46%
2021-22	89711.1	52565.8	427.14	41%	114611.4	70492.0	484.33	38%	745061.5	465696.7	500.93	37%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	4671490.9	3840419.4	285.92	18%	4664595.6	3843825.0	278.53	18%	52454807.2	38496728.1	263.03	27%
2021-22	5994709.4	3853361.4	224.17	36%	5134823.5	3673066.6	228.81	28%	43577144.2	31505209.1	234.85	28%

PRICE RANGE	CTC LEAF						DUST				
	2022/23		UP TO SALE 30			2022/23		UP TO SALE 30			
	SALE 30	SALE 29	2022/23	2021/22	2020/21	SALE 30	SALE 29	2022/23	2021/22	2020/21	
BELOW 160	17.45	22.16	26.29	20.40	6.66	18.97	18.47	19.65	21.64	11.73	
BETWEEN 160.00-179.99	7.48	9.68	8.53	12.68	10.30	7.68	8.43	10.46	9.64	4.89	
BETWEEN 180.00-199.99	5.22	5.01	7.70	11.38	11.63	5.39	9.78	8.14	9.16	5.99	
BETWEEN 200.00-219.99	5.87	7.24	7.52	10.28	14.31	4.59	6.47	7.46	10.33	8.17	
BETWEEN 220.00-139.99	8.08	5.56	6.19	8.67	9.12	4.37	4.12	6.94	6.98	10.27	
BETWEEN 240.00-259.99	9.81	6.42	6.11	7.34	6.00	5.41	5.82	5.80	7.86	8.43	
BETWEEN 260.00-279.99	7.70	5.30	4.99	6.24	7.71	5.85	4.56	3.90	7.38	8.47	
ABOVE 280	38.40	38.64	32.67	23.01	34.28	47.75	42.35	37.65	27.02	42.05	

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING			
	2022/23		UP TO SALE 30				% OF TEAS SOLD	2022/23		UP TO SALE 30
	SALE 30	SALE 29	2022/23	2021/22	2020/21			SALE 30	SALE 29	2022/23
BELOW 200	9.10	9.55	10.39	15.12	7.60	BELOW 300.00	32.28	31.11	39.00	
BETWEEN 200.00-219.99	3.32	2.55	3.01	4.90	2.22	BETWEEN 301.00-400.99	8.19	14.63	16.43	
BETWEEN 220.00-239.99	3.75	4.41	5.06	13.78	4.70	BETWEEN 401.00-500.99	19.14	13.56	13.73	
BETWEEN 240.00-259.99	4.91	4.66	5.56	21.86	6.27	BETWEEN 501.00-600.99	13.52	11.29	7.99	
BETWEEN 260.00-279.99	3.09	4.23	12.43	18.01	7.64	BETWEEN 601.00-700.99	14.59	9.53	7.47	
ABOVE 280	75.82	74.61	63.55	26.32	71.57	ABOVE 701.00	12.29	19.88	15.37	

## FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2022					LAST YEAR-2021					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
31	62454	54839	2821	23572	143686	80740	58589	4055	30948	174332	-18286	-3750	-1234	-7376	-30646
32	61864	55000	2796	21542	141202	76088	46618	3673	29468	155847	-14224	8382	-877	-7926	-14645
33	65775	61612	2829	26017	156233	99777	60366	3104	39424	202671	-34002	1246	-275	-13407	-46438
TOTAL	190093	171451	8446	71131	441121	256605	165573	10832	99840	532850	-66512	5878	-2386	-28709	-91729

## Kolkata Monthly Price Movement All Teas

330.00  
300.00  
270.00  
240.00  
210.00  
180.00  
150.00  
120.00  
90.00

	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2022	250.79	221.98	269.73	281.40								
2021	221.95	231.86	247.45	233.39	222.66	220.03	214.09	216.58	199.72	174.92	153.76	149.03
2020	0.00	235.61	257.39	299.74	306.81	283.87	255.65	213.51	191.96	190.80	169.81	147.25

## CTTA BUYING (ALL TEAS) FOR THE SALE 30

	CTC LEAF			DUST			TOTAL						
	SALE 30												
OFFER	2,261,338.0			Kgs	OFFER	949,470.2			Kgs	OFFER	3,210,808.2		Kgs
SOLD	1,742,934.8			Kgs	SOLD	762,918.3			Kgs	SOLD	2,505,853.1		Kgs
SOLD %	77%				SOLD %	80%				SOLD %	78%		
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%		
W.India	434,494.0	289.85	25%	HUL	208,985.8	321.84	27%	W.India	518,016.4	286.18	21%		
TCPL	314,427.4	221.12	18%	TCPL	129,987.2	256.78	17%	TCPL	444,414.6	231.55	18%		
Local	253,422.8	215.70	15%	S.India	112,901.8	295.50	15%	HUL	370,064.6	285.58	15%		
N.India	176,302.4	204.57	10%	W.India	83,522.4	267.07	11%	Local	297,846.0	207.31	12%		
HUL	161,078.8	238.55	9%	N.India	74,094.4	155.47	10%	N.India	250,396.8	190.04	10%		
Exports	144,240.9	235.55	8%	Others	45,659.3	246.97	6%	Exports	173,106.7	231.94	7%		
WI.Pack	82,118.6	288.83	5%	Local	44,423.2	159.45	6%	S.India	143,306.8	298.78	6%		
Others	84,472.9	234.63	5%	Exports	28,865.8	213.92	4%	Others	130,132.2	238.96	5%		
Packeteers	46,679.4	272.81	3%	WI.Pack	25,124.6	194.85	3%	WI.Pack	107,243.2	266.82	4%		
S.India	30,405.0	310.95	2%	NI.Pack	7,337.4	207.97	1%	Packeteers	48,695.8	269.53	2%		
NI.Pack	15,292.6	334.57	1%	Packeteers	2,016.4	193.63	0%	NI.Pack	22,630.0	293.53	1%		
Grand Total	1,742,934.8	246.39	100%	TOTAL	762,918.3	261.07	100%	TOTAL	2,505,853.1	250.86	100%		

	ORTHODOX			DARJEELING				
	SALE 30							
OFFER	1,379,015.1			Kgs	OFFER	81,667.7		Kgs
SOLD	1,292,269.3			Kgs	SOLD	42,297.1		Kgs
SOLD %	94%				SOLD %	52%		
ZONE	Kgs	AVG	%	Kgs	AVG	%		
Middle East	427,707.8	322.90	33%	Local	13,437.4	354.47	32%	
Others	204,832.5	355.32	16%	Other Exports	7,980.0	595.41	19%	
Exports	185,587.0	362.47	14%	Exports	7,816.8	491.39	18%	
Local	151,836.1	341.64	12%	Others	6,350.5	455.16	15%	
Other Exports	93,153.5	443.81	7%	Domestic	4,392.2	275.19	10%	
W.India	73,149.4	392.46	6%	HUL	2,052.0	535.53	5%	
Domestic	51,551.3	296.03	4%	W.India	268.2	267.39	1%	
N.India	40,101.3	307.97	3%					
TCPL	25,626.3	387.96	2%					
HUL	19,163.1	362.60	1%					
CIS	14,243.0	305.46	1%					
CONTINENT	4,451.6	390.71	0%					
Packeteers	866.4	168.50	0%					
TOTAL	1,292,269.3	348.86	100%	TOTAL	42,297.1	440.35	100%	

## ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 30

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
GATOONGA	180681	454.65	189555	361.88
HOOKHMOL	98098	441.53	77921	399.81
MOKRUNG	110902	431.95	81104	346.13
HALMARI	191686	420.58	141349	386.01
BANAMALIE	49126	419.54	39660	322.18
SOTAI	61454	409.66	37391	356.16
SALKATHONI	194361	406.69	186151	331.28
BEHUBOR	28371	398.02	10245	328.14
DOOMUR DULLUNG	81376	393.27	94776	368.45
KAMARBUND	47403	383.06	43193	301.49
HAJUA	75396	382.73	79173	357.34
DECKIAJULI	137816	369.06	173567	311.72
KOONTAI 'B'	378437	360.68	294767	320.77
DUFLATING	132553	359.81	60864	333.90
DEHA	96431	358.35	98076	312.24
GELAKEY	56098	354.67	52926	348.89
NAHORHABI(CLSPL)	78713	344.33	20478	286.70
KHONGEA	120750	342.56	111381	314.41
GHILLIDARY	89017	341.76	54734	284.62
MANGALAM(CLSPL)	87337	341.59	43858	295.85
BORJAN	285773	337.20	97417	314.88
MOKALBARI(CLONAL)	28157	335.06	53457	275.83
KHONA	84579	334.34	47087	298.35
UDAYAN	33807	333.02	10992	259.95
HIRAJULI	90901	332.51	96074	328.48

\* Above 10,000 Kgs.

## DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 30

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
CHULSA	165019	336.29	146206	308.88
KARTICK	122874	324.72	144681	309.15
HOPE	182262	319.77	179792	292.91
ANANDAPURROYAL	112249	319.22	130575	302.62
DANGUAJHAR	247350	316.69	194211	314.62
JITI	239227	315.10	177082	306.64
LEESH RIVER	276880	312.76	247735	285.79
HILLAROYALE	116044	312.55	69151	275.53
SANKOS	272136	310.62	215924	277.62
KUMARGRAM	205819	308.45	221668	298.66
DIANA (RAMBARI)	127408	307.81	136734	306.65
GHATIA ROYAL	262916	306.23	241780	301.03
GULMA	280093	305.24	252872	297.12
AIBHEEL	420605	301.74	417725	282.35
CHALOUNI	144157	300.25	136891	299.43
BHARNOBARIROYAL	174919	297.07	88984	228.46
MEENGLAS	332313	296.80	238657	295.55
BINAGURI	357971	295.59	420431	282.69
ARYAMAN SPECIAL	88931	294.48	60353	287.48
RYDAK	243557	291.94	380255	299.77
BARADIGHI	210854	289.58	233876	291.98
DALGAON	305335	286.41	272724	266.95
GANDRAPARA	271500	285.89	354575	277.82
CHENGMARI	401745	284.80	166641	281.06
NANGDALA	150784	282.84	154910	269.75

\* Above 10,000 Kgs.

## ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 30

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
MANGALAM(CLSPL)	16536	933.99	0	0.00
DOOMNI	18913	836.83	9345	486.30
MARANGI	15492	581.51	5519	405.43
CHUBWAHIGHGROWN	32444	563.87	0	0.00
HARMUTTY	138624	492.41	151742	296.41
MOKALBARI EAST	72171	478.61	75731	282.66
SESSA 'B'	62227	452.98	124746	253.32
DEJOO	181852	451.74	141939	322.23
NONAIPARA	46263	448.11	116861	276.44
BORPATRA	143830	435.22	96309	262.19
HARCHURAH	44706	396.87	36860	248.23
NOKHROY	83054	396.60	88761	270.32
NONOIHIGHGROWN	11162	392.91	0	0.00
HATTIALLI	206696	391.50	131697	255.07
ORANGAJULI	91790	389.96	149556	260.84
NAGRIJULI	17686	383.96	0	0.00
RUPAI	109911	373.84	122415	235.54
BARGANG	120659	362.78	136108	249.98
DIKOM	285648	361.43	172426	274.74
DIKSAM	18494	359.49	33618	224.10
KOLONY	56240	359.30	55178	243.28
TEZPORE & GOGRA	13382	357.32	4698	264.44
ACHABAM	71159	357.27	53229	247.43
MUTTUCK	102794	354.96	59092	243.62
MANOHARI	15328	354.85	25314	239.47

\* Above 10,000 Kgs.

## DARJEELING BATTING ORDER Sale 14 to 30

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
PUTTABONG	5247	858.70	4537	645.35
BALASUN	7468	843.79	9693	680.39
SUNGMA	5456	798.26	2967	773.16
RISHEEHAT(ORGANIC)	6103	738.52	3755	598.22
TEESTA VALLEY	36205	571.66	29275	558.43
CASTLETON	38721	566.50	23669	792.02
GYA/MILLIKTHONG	4751	564.42	8194	329.93
BADAMTAM (ORGANIC)	12089	533.03	6598	656.62
NAMRING	11114	532.08	15442	585.63
NAMRING(UPPER)	41122	525.68	32836	610.49
GIELLE	27259	501.56	22719	554.13
GLENBURN	23923	477.65	19439	555.14
RINGTONG	1969	476.20	8850	415.17
MARGARET'S HOPE	49501	454.35	31874	616.26
MIM	25022	431.06	12890	531.39
POOBONG	3917	411.73	4696	255.96
THURBO	57947	407.40	37263	557.78
GOPALDHARA	11099	399.92	8572	523.30
SINGBULLI (ORGANIC)	6406	391.19	0	0.00
ROHINI	12230	378.66	12959	454.75
KALEJVALLEY(UP)	8824	378.11	0	0.00
SELIMBONG	1470	369.79	5426	392.04
SINGELL	3048	368.49	4932	371.64
JOGMAYA	3587	339.07	0	0.00
OAKS(ORGANIC)	6085	327.02	6437	267.12

\* Above 1000 Kgs.