



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 22 (2023 - 24)

CTC
Market Report
• Good demand
• Selected improved liquoring sorts witnessed some competition and appreciated in value. Bhanji and reprinted descriptions irregularly easier.
• Dooars and Cachar followed similar trend.

Buying Analysis	
• TCPL : Better enquiry than last	Hindustan Unilever : Operated
• Western India : Supported the better teas on offer	
• Other Internal/Local : Fair support	

Orthodox
Market Report
• Good demand
• Whole leaf and larger broken with improved quality saw better competition. Remainder whole leaf and larger broken irregular around last.
• Smaller broken met with less demand and witnessed withdrawals, particularly smaller flakier sorts. Fannings and Secondaries irregular around last.

Buying Analysis	
• Middle East : Improved participation	
• CIS: Active	

DUST
Market Report
• Good demand
• Liquoring Assams sold around last
• Remainder followed similar trend.

Buying Analysis	
• Major Blenders: Operated	
• Western India : Operated on better teas	
• Other internal : Fair support	

Darjeeling
Market Report
• Fair demand
• Some earlier whole leaf, broken and fannings sold in line with quality. Remainder tended easier and witnessed outlots across all categories.
• Local/Internal : Mainstay Exporters : Selective

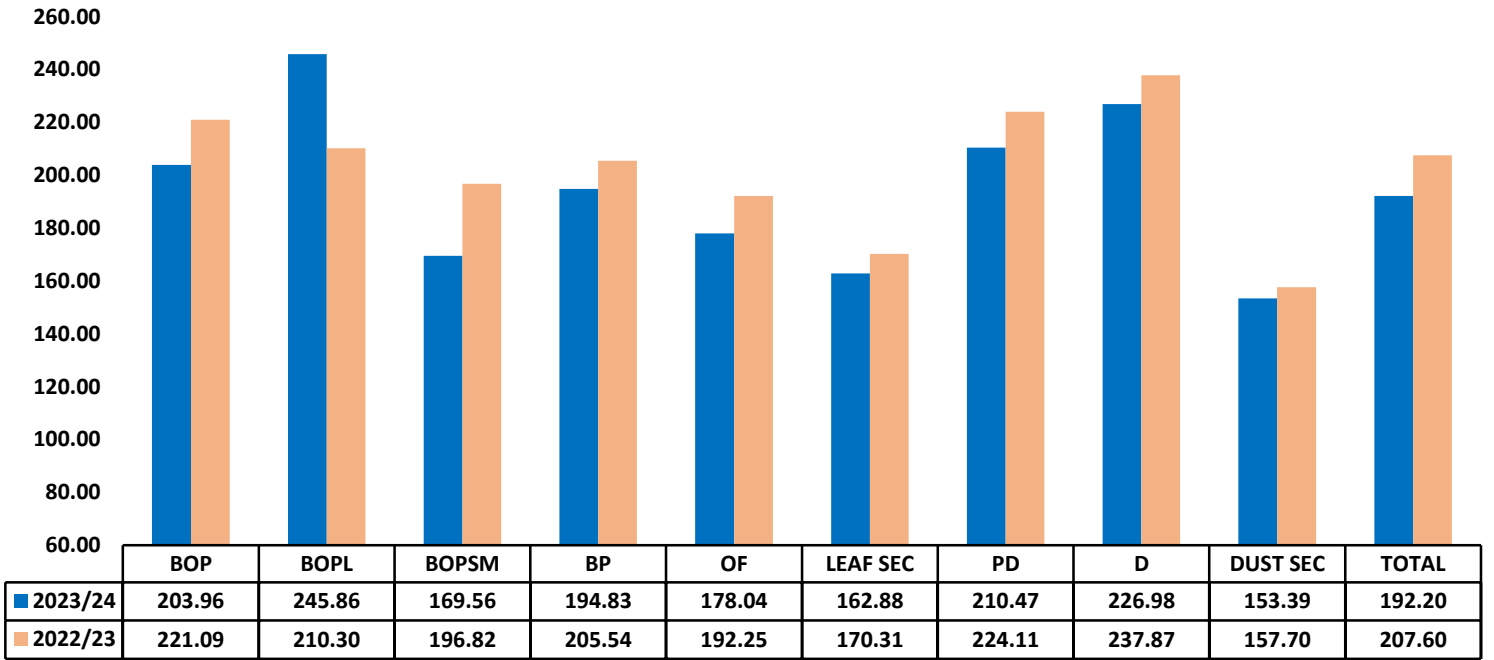
AUCTION AVERAGES

	2023/24			2022/23			UP TO SALE 22		
	SALE 22	SALE 21	+/-	SALE 22	SALE 21	+/-	2023/24	2022/23	2021/22
CTC LEAF	198.97	184.91	14.06	186.41	186.15	0.26	191.20	205.37	217.31
DUST	200.89	189.65	11.24	199.26	189.22	10.05	194.92	213.98	209.84
TOTAL	199.47	186.28	13.19	189.99	187.06	2.93	192.20	207.60	215.37
ORTHODOX	214.23	206.43	7.81	270.09	261.49	8.60	220.03	264.11	245.81
DARJEELING	454.49	518.46	-63.97	296.84	343.42	-46.59	596.68	444.75	560.46
ALL TEAS	210.22	200.46	9.76	215.66	209.88	5.78	209.08	228.80	229.60

KOLKATA AUCTION AVERAGES

SALE		18	19	20	21	22	23
CTC LEAF	2023/24	187.49	196.70	181.28	184.91	198.97	
	2022/23	211.61	193.63	196.88	186.15	186.41	214.16
DUST	2023/24	193.73	189.22	189.50	189.65	200.89	
	2022/23	221.97	207.84	200.75	189.22	199.26	208.45
TOTAL	2023/24	189.32	194.30	183.69	186.28	199.47	
	2022/23	214.21	197.51	197.95	187.06	189.99	212.26
ORTHODOX	2023/24	223.92	210.08	197.25	206.43	214.23	
	2022/23	272.08	265.90	259.36	261.49	270.09	314.32
DARJEELING	2023/24	856.91	811.52	596.90	518.46	454.49	
	2022/23	547.41	503.92	395.40	343.42	296.84	278.28

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 22



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 22

GRADE	2023 - 24		2022 - 23		GRADE	2023 - 24		2022 - 23		GRADE	2023 - 24		2022 - 23	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	275974.2	251.82	138561.3	344.95	FBOP	957748.4	227.82	592480.8	276.81	GBOP1/FBOP1	620519.0	148.76	341113.0	204.29
TGFOP	759419.2	241.97	409396.2	319.92	GFBOP	391268.4	202.10	285988.7	278.19	BOPF/GOF/FOF	509158.3	139.42	204410.6	204.08
GFOP	410191.7	251.98	221728.6	303.70	GBOP	420555.9	191.85	320349.8	271.29					
FOP	432714.5	237.87	214513.1	250.17	BPS	292296.7	328.05	131355.7	269.15					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	8,13,090	5,55,883	201.03	32%	8,37,436	5,62,097	185.69	33%	59,74,841	40,26,213	190.32	33%
FANNINGS	2,70,259	1,75,185	209.47	35%	2,28,638	1,56,031	193.71	32%	16,05,631	11,20,528	202.90	30%
LEAF SEC.	91,991	72,256	157.66	21%	80,345	62,384	155.91	22%	4,38,929	3,37,181	162.88	23%
LEAF TOTAL	11,75,340.6	8,03,324.6	198.97	32%	11,46,419.0	7,80,512.4	184.91	32%	80,19,400.3	54,83,922.4	191.20	32%
DUST	4,02,196	2,33,233	210.31	42%	3,63,935	2,65,394	195.31	27%	26,22,073	16,87,330	202.97	36%
DUST SEC.	60,086	51,193	158.02	15%	57,084	52,384	161.01	8%	3,91,220	3,27,166	153.39	16%
DUST TOTAL	4,62,281.8	2,84,426.4	200.89	38%	4,21,018.7	3,17,776.6	189.65	25%	30,13,292.9	20,14,495.6	194.92	33%
TOTAL	16,37,622.4	10,87,751.0	199.47	34%	15,67,437.7	10,98,290.0	186.28	30%	1,10,32,693.2	74,98,418.0	192.20	32%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	4,47,507	4,25,384	230.97	5%	4,98,500	4,24,093	225.59	15%	36,25,117	27,21,195	240.34	25%
BROKENS	4,55,812	3,23,447	227.35	29%	5,15,871	3,01,939	228.82	41%	39,04,540	24,52,823	236.76	37%
FANNINGS	80,254	66,349	139.34	17%	1,00,410	79,779	139.37	21%	7,81,107	5,65,028	141.04	28%
SECONDARY	1,00,046	90,283	143.42	10%	1,63,500	1,54,927	144.86	5%	8,12,586	7,50,685	151.19	8%
ORTH. TOTAL	10,83,619.2	9,05,462.4	214.23	16%	12,78,281.3	9,60,739.0	206.43	25%	91,23,350.6	64,89,731.0	220.03	29%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	36,795	17,304	583.30	53%	41,190	17,607	649.33	57%	1,59,468	77,614	791.59	51%
BROKENS	19,900	8,109	345.51	59%	16,237	5,592	346.61	66%	61,044	32,967	399.31	46%
FANNINGS	23,738	7,558	276.52	68%	14,524	7,706	344.15	47%	62,156	32,511	331.52	48%
DARI. TOTAL	80,433.2	32,971.1	454.49	59%	71,950.0	30,905.3	518.46	57%	2,82,668.6	1,43,091.5	596.68	49%

OFFER / SOLD QUANTITY & AVERAGE PRICE

CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	1175340.6	803324.6	198.97	32%	1146419.0	780512.4	184.91	32%	8019400.3	5483922.4	191.20	32%
2022-23	1450434.2	892075.6	186.41	38%	1511292.2	920342.1	186.15	39%	11285932.3	6447979.5	205.37	43%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	462281.8	284426.4	200.89	38%	421018.7	317777.6	189.65	25%	3013292.9	2014495.6	194.92	33%
2022-23	487176.3	344507.7	199.26	29%	626222.8	388961.8	189.22	38%	3884210.8	2245062.7	213.98	42%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	1083619.2	905462.4	214.23	16%	1278281.3	960739.0	206.43	25%	9123350.6	6489731.0	220.03	29%
2022-23	554195.1	519344.0	270.09	6%	483680.1	453557.2	261.49	6%	3995591.1	3801319.8	264.11	5%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	80433.2	32971.1	454.49	59%	71950.0	30905.3	518.46	57%	282668.6	143091.5	596.68	49%
2022-23	92364.8	42748.7	296.84	54%	100683.9	48402.6	343.42	52%	469465.1	231639.3	444.75	51%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	2801674.8	2026184.5	210.22	28%	2917669.0	2089934.4	200.46	28%	20438712.4	14131240.5	209.08	31%
2022-23	2584170.4	1798676.0	215.66	30%	2721878.9	1811263.7	209.88	33%	19635199.3	12726001.2	228.80	35%

PRICE RANGE	CTC LEAF						DUST				
	2023/24		UP TO SALE 22			2023/24		UP TO SALE 22			
	SALE 22	SALE 21	2023/24	2022/23	2021/22	SALE 22	SALE 21	2023/24	2022/23	2021/22	
BELOW 160	40.95	42.58	42.67	30.07	13.79	33.93	37.25	36.90	22.19	18.63	
BETWEEN 160.00-179.99	9.87	8.57	8.39	11.69	18.02	6.69	10.03	9.28	14.46	12.62	
BETWEEN 180.00-199.99	4.47	8.78	5.35	10.62	12.87	9.37	4.27	6.35	9.48	12.84	
BETWEEN 200.00-219.99	6.98	14.40	8.63	9.42	12.92	9.35	15.07	8.41	10.76	12.27	
BETWEEN 220.00-139.99	7.30	8.99	8.61	7.83	9.47	7.47	9.26	11.26	9.46	8.68	
BETWEEN 240.00-259.99	5.38	5.20	6.79	7.21	8.20	9.92	10.87	11.15	8.91	13.04	
BETWEEN 260.00-279.99	4.64	3.95	5.83	5.94	6.06	7.61	5.88	6.40	5.25	10.20	
ABOVE 280	20.40	7.53	13.73	17.22	18.67	15.66	7.37	10.25	19.49	11.73	

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
	2023/24		UP TO SALE 22				2023/24		UP TO SALE 22
	SALE 22	SALE 21	2023/24	2022/23	2021/22		SALE 22	SALE 21	2023/24
BELOW 200	32.40	41.32	31.41	14.90	14.20	BELOW 300.00	20.32	9.57	12.70
BETWEEN 200.00-219.99	16.03	15.41	12.72	4.56	4.06	BETWEEN 301.00-400.99	20.61	21.13	15.27
BETWEEN 220.00-239.99	25.62	19.14	19.33	8.29	17.92	BETWEEN 401.00-500.99	15.36	17.39	15.38
BETWEEN 240.00-259.99	14.03	12.11	17.27	8.21	26.49	BETWEEN 501.00-600.99	24.55	6.68	13.49
BETWEEN 260.00-279.99	4.49	3.82	7.46	29.57	17.76	BETWEEN 601.00-700.99	10.72	31.46	14.13
ABOVE 280	7.44	8.21	11.80	34.47	19.58	ABOVE 701.00	8.43	13.77	29.02

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2023 - 24					LAST YEAR-2022 - 23					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
23	42472	44822	3896	14206	105396	31959	19409	2733	10578	64679	10513	25413	1163	3628	40717
24	52966	53852	2670	20636	130124	51393	31004	2185	18810	103392	1573	22848	485	1826	26732
25	52168	55725	3611	24053	135557	55738	32916	2553	21228	112435	-3570	22809	1058	2825	23122
TOTAL	147606	154399	10177	58895	371077	139090	83329	7471	50616	280506	8516	71070	2706	8279	90571

Kolkata Monthly Price Movement All Teas

300.00
270.00
240.00
210.00
180.00
150.00
120.00
90.00

	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2023	219.11	204.76										
2022	250.79	221.98	269.73	281.40	279.27	243.06	238.64	229.50	196.20	166.34	153.29	148.10
2021	221.95	231.86	247.45	233.39	222.66	220.03	214.09	216.58	199.72	174.92	153.76	149.03

CTTA BUYING (ALL TEAS) FOR THE SALE 22

	CTC LEAF			DUST				TOTAL			
	SALE 22										
OFFER	11,75,340.6 Kgs			4,62,281.8 Kgs			16,37,622.4 Kgs				
SOLD	8,03,324.6 Kgs			2,84,426.4 Kgs			10,87,751.0 Kgs				
SOLD %	68%			62%			66%				
ZONES	KGS.	AVG.	%	Kgs	AVG	%	Kgs	AVG	%		
W.India	2,53,546.6	241.78	32%	HUL	60,564.2	224.25	21%	W.India	3,05,726.2	242.83	28%
N.India	1,30,859.4	194.04	16%	S.India	53,129.4	235.19	19%	N.India	1,68,746.2	182.63	16%
Local	1,28,512.6	172.23	16%	W.India	52,179.6	247.92	18%	Local	1,50,594.0	174.01	14%
TCPL	68,698.2	148.23	9%	N.India	37,886.8	143.22	13%	HUL	1,17,648.6	194.10	11%
HUL	57,084.4	162.11	7%	Others	27,919.2	129.20	10%	Others	75,445.4	132.77	7%
WI.Pack	54,180.6	242.30	7%	Local	22,081.4	184.41	8%	TCPL	73,286.6	149.73	7%
Others	47,526.2	134.87	6%	Exports	21,919.6	157.47	8%	S.India	65,581.8	230.91	6%
Exports	31,543.4	166.56	4%	TCPL	4,588.4	172.14	2%	WI.Pack	56,510.8	239.10	5%
NI.Pack	18,920.8	218.40	2%	WI.Pack	2,330.2	164.69	1%	Exports	53,463.0	162.83	5%
S.India	12,452.4	212.69	2%	NI.Pack	1,827.6	216.65	1%	NI.Pack	20,748.4	218.24	2%
Grand Total	8,03,324.6	198.97	100%	TOTAL	2,84,426.4	200.89	100%	TOTAL	10,87,751.0	199.47	100%

	ORTHODOX			DARJEELING			
	SALE 22						
OFFER	10,83,619.2 Kgs			80,433.2 Kgs			
SOLD	9,05,462.4 Kgs			32,971.1 Kgs			
SOLD %	84%			41%			
ZONE	Kgs	AVG	%	Kgs	AVG	%	
Others	2,36,733.2	215.35	26%	Local	19,626.2	485.10	60%
Middle East	1,89,592.6	226.52	21%	Exports	9,698.8	361.35	29%
Local	1,87,664.2	221.07	21%	Others	2,839.5	504.50	9%
Other Exports	1,05,670.8	193.21	12%	C.India	587.8	740.20	2%
Domestic	67,641.8	168.67	7%	Domestic	122.4	551.00	0%
W.India	66,017.6	197.30	7%	W.India	96.4	256.00	0%
CIS	25,159.8	315.37	3%				
N.India	14,602.2	239.17	2%				
Exports	12,380.2	184.78	1%				
TOTAL	9,05,462.4	214.23	100%	TOTAL	32,971.1	454.49	100%

ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 22

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
GATOONGA	29879	420.36	53353	407.07
MOKRUNG	13831	392.58	25896	384.57
HALMARI	71325	391.63	62175	381.51
HOOKHMOL	21460	387.26	23720	347.97
DECKIAJULI	51533	381.11	35644	349.10
BANAMALIE	13955	367.16	11054	358.05
SALKATHONI	37518	353.54	64077	340.48
DUFLATING	18618	340.74	28676	356.86
KAMARBUND	11489	336.54	9920	343.19
DOOMNI	52413	335.93	59967	317.40
HAJUA	26197	324.44	16070	301.23
KHONA	29733	317.71	19215	301.03
BETTYBARI	75446	317.64	39194	269.80
GELAKEY	25142	314.61	21217	326.11
DILLI CLONAL	35043	312.94	24539	314.51
GHILLIDARY	30366	310.07	40829	296.48
AMGOORIE	90118	309.64	52085	309.06
BORBAM	61541	308.26	57101	294.39
BORJAN	52160	306.59	103795	308.12
NAGRIJULI	25643	305.78	61860	245.96
KHARIKATIA	39506	304.59	66338	285.62
MAJULI	27025	302.29	87200	300.83
DEHA	36499	301.27	38312	300.81
KOPOU	26374	301.23	0	0.00
TINGALIHILLS	28065	300.06	13625	267.89

* Above 10,000 Kgs.

DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 22

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
KARTICK	45181	347.90	47822	326.87
DALGAON	148760	314.06	128873	279.17
BARADIGHI	81134	312.46	99239	277.19
DIANA (RAMBARI)	12025	312.07	40946	302.88
CHULSA	50667	311.82	70132	340.17
GHATIA ROYAL	54531	309.70	68358	308.27
GULMA	83883	308.61	95994	282.07
HOPE	81174	306.76	64869	321.58
MAINAKROYAALE	23594	305.49	3463	282.58
JITI	139626	304.07	129504	306.46
PAHARGOOMIAH	95433	302.80	118143	291.10
ARYAMAN SPECIAL	19062	300.72	20730	288.29
SANKOS	64274	299.17	93064	310.40
KUMARGRAM	98103	298.72	65749	298.91
BINAGURI	165490	296.04	146398	281.12
RYDAK	127764	291.06	97364	285.59
ATAL	21403	291.06	39529	240.85
NEPUCHAPUR	118400	289.75	107718	283.09
DANGUAJHAR	134549	288.17	81365	318.58
CHALOUNI	64236	287.36	59459	299.59
ZURRANTEE	32946	286.82	36868	300.43
LEESH RIVER	117111	284.35	89351	334.66
KARALAVALLEYROYAL	21816	283.38	13590	236.98
BHATKAWA	32969	281.19	73053	288.76
WASHABARI	106672	279.90	88805	246.74

* Above 10,000 Kgs.

ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 22

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
KOILAMARI	226206	256.73	230342	277.98
DEJOO	62562	252.44	54246	367.25
NOKHROY	37379	247.31	0	0.00
BORPATRA	59553	243.67	24496	344.34
PENGAREE	51963	242.72	0	0.00
NAGRIJULI	19298	242.64	0	0.00
GINGIA	84061	240.46	108090	260.60
HARMUTTY	65841	239.79	19969	336.62
DIKOM	111469	236.13	95865	278.80
NAMSANG	46862	236.13	71023	266.37
BAGHJAN	234095	235.32	202638	262.60
MADHUTING	99421	235.14	0	0.00
BARGANG	75333	234.85	15884	269.93
SUOLA	44087	233.59	23225	268.27
MAIJONGA	24679	233.00	9886	246.69
KOOMSONG	217253	231.47	160440	271.10
DIROK	22182	231.24	0	0.00
PHILLOBARI	139662	229.23	84315	254.79
MENOKA	48010	229.22	52554	258.88
SINGLIJAN	68408	228.74	61049	274.66
DILLICLONALBB	67938	228.35	0	0.00
MOHUNBAREE	16021	227.06	20887	279.19
DHELAKHAT	59623	226.90	43687	268.85
MAJULIGHUR	155075	226.16	165994	260.72
SEAJULI	75100	225.86	59321	269.30

** Above 10,000 Kgs.*

DARJEELING BATTING ORDER Sale 14 to 22

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
TEESTA VALLEY	10193	862.19	7685	712.81
SUNGMA	1570	806.64	2633	891.87
BARNESBEG (ORGANIC)	4169	789.05	5675	360.17
GIELLE	7873	783.65	8502	596.08
BADAMTAM (ORGANIC)	3763	741.08	6038	641.75
THURBO	11503	725.72	24771	430.39
BALASUN	2032	725.47	4167	757.87
CASTLETON	9769	711.35	18006	472.34
PUTTABONG	6635	699.94	2903	992.11
RUNGLEERUNGLIOT	2749	691.00	0	0.00
GLENBURN	5664	657.38	9502	523.05
GOPALDHARA	5610	613.41	2781	432.05
HILLTON	1116	575.65	11038	350.71
MARGARET'S HOPE	11588	553.84	20487	522.10
KALEJVALLEY(UP)	7118	553.60	0	0.00
MIM	7814	514.75	16263	461.32
SINGELL	1581	479.99	2611	375.11
ROHINI	5365	471.62	3776	292.21
POOBONG	2545	468.35	918	318.42
SOURENI	2329	437.12	2397	231.08
UPPER FAGU	10739	423.49	13902	288.42
GYA/MILLIKTHONG	1910	382.94	4136	558.06
SNOWVIEW	2361	340.38	1718	317.39
MISSION HILL	5731	321.58	11887	248.18

* Above 1000 Kgs.

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