



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 21 (2023 - 24)

CTC
Market Report
• Good demand
• Assams tended easier following drop in quality and saw some outlots. Mediums met with slightly better demand.
• Cachar and Doars followed similar trend.

Buying Analysis
• Western India : Supported the better teas on offer
• Major Blenders: Operated on medium/plainer category
• Exporters : Some enquiry on bolder broken and fannings Other Internal/Local : Fair

Orthodox
Market Report
• Good demand
• Well made whole leaf and broken saw improvement in quality and witnessed better competition and sold readily. Remainder irregular around last.
• Smaller broken met with less demand. Fannings and secondaries sold irregular around last.

Buying Analysis
• CIS: Good Support
• Middle East :Operated selectively

DUST
Market Report
• Good demand
• Liquoring Assams sold around last
• Remainder followed similar trend.

Buying Analysis
• Hindustan Unilever : Operated TCPL : Quiet
• Western India : Operated on better teas
• Other internal : Fair support

Darjeeling
Market Report
• Fair demand
• The whole leaf grades faced resistance and witnessed outlots. Greenish broken and fannings sold in line with quality.
• TCPL: Selective Hindustan Unilever : Quiet Exporters : Active Local/Internal : Good support

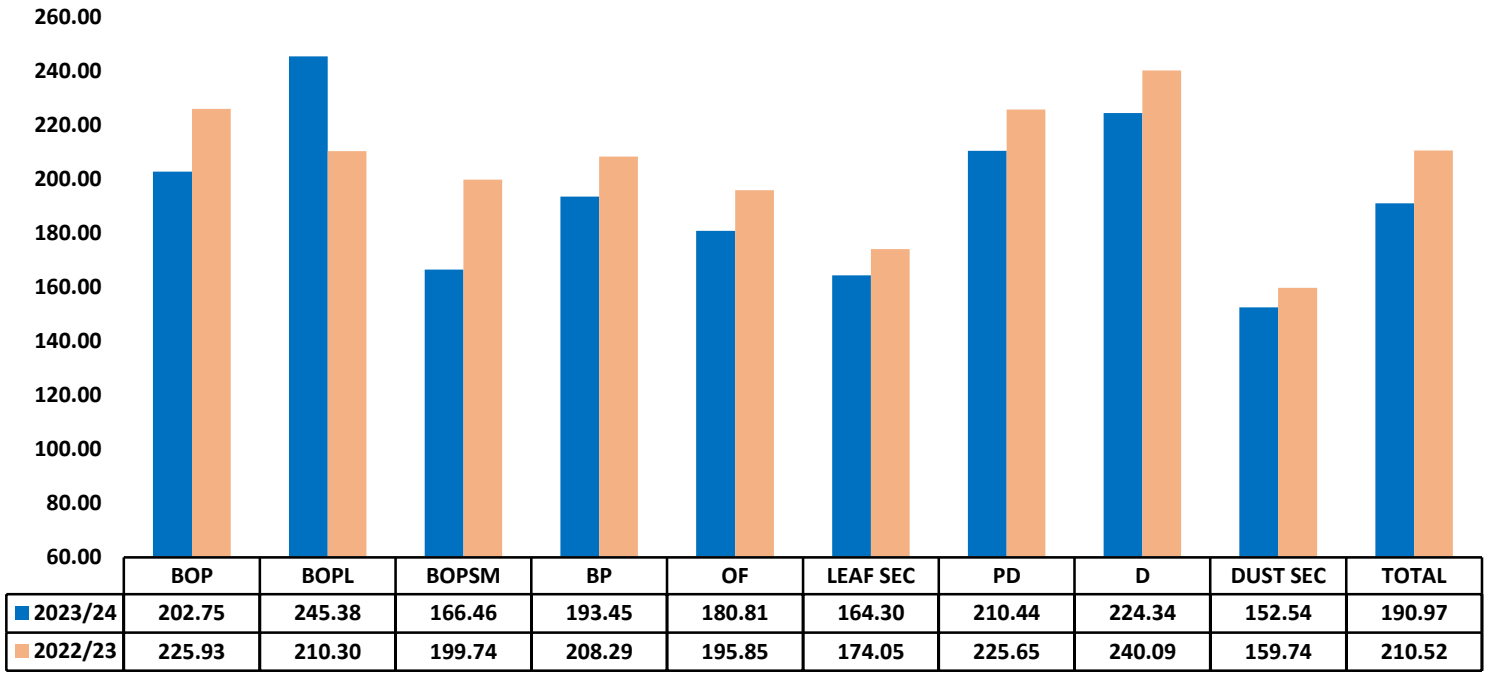
AUCTION AVERAGES

	2023/24			2022/23			UP TO SALE 21		
	SALE 21	SALE 20	+/-	SALE 21	SALE 20	+/-	2023/24	2022/23	2021/22
CTC LEAF	184.91	181.28	3.63	186.15	196.88	-10.73	189.87	208.42	216.80
DUST	189.65	189.50	0.15	189.22	200.75	-11.53	193.94	216.65	209.29
TOTAL	186.28	183.69	2.59	187.06	197.95	-10.89	190.97	210.52	214.88
ORTHODOX	206.43	197.25	9.17	261.49	259.36	2.13	220.97	263.17	246.60
DARJEELING	518.46	596.90	-78.44	343.42	395.40	-51.98	639.26	478.22	579.48
ALL TEAS	200.46	196.91	3.54	209.88	219.48	-9.60	208.89	230.96	229.25

KOLKATA AUCTION AVERAGES

SALE		17	18	19	20	21	22
CTC LEAF	2023/24	201.03	187.49	196.70	181.28	184.91	
	2022/23	236.78	211.61	193.63	196.88	186.15	186.41
DUST	2023/24	197.76	193.73	189.22	189.50	189.65	
	2022/23	244.73	221.97	207.84	200.75	189.22	199.26
TOTAL	2023/24	200.11	189.32	194.30	183.69	186.28	
	2022/23	238.74	214.21	197.51	197.95	187.06	189.99
ORTHODOX	2023/24	234.46	223.92	210.08	197.25	206.43	
	2022/23	280.14	272.08	265.90	259.36	261.49	270.09
DARJEELING	2023/24	869.17	856.91	811.52	596.90	518.46	
	2022/23	678.34	547.41	503.92	395.40	343.42	296.84

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 21



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 21

GRADE	2023 - 24		2022 - 23		GRADE	2023 - 24		2022 - 23		GRADE	2023 - 24		2022 - 23	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	218442.7	254.48	130026.2	341.17	FBOP	825845.0	228.25	526238.2	271.96	GBOP1/FBOP1	545183.6	149.97	249137.5	205.42
TGFOP	640288.5	244.32	367406.7	316.13	GFBOP	330041.4	201.86	260288.4	274.32	BOPF/GOF/FOF	447214.3	139.78	179683.8	203.54
GFOP	355976.5	253.71	197331.8	301.03	GBOP	360658.0	192.99	292469.3	267.90					
FOP	385359.5	239.06	193207.4	250.66	BPS	264075.4	327.24	116603.4	267.90					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	8,37,436	5,62,097	185.69	33%	7,74,220	5,51,893	180.57	29%	51,61,751	34,70,330	188.60	33%
FANNINGS	2,28,638	1,56,031	193.71	32%	2,12,861	1,51,943	191.90	29%	13,35,372	9,45,343	201.68	29%
LEAF SEC.	80,345	62,384	155.91	22%	53,995	42,307	152.40	22%	3,46,938	2,64,925	164.30	24%
LEAF TOTAL	11,46,419.0	7,80,512.4	184.91	32%	10,41,076.0	7,46,143.5	181.28	28%	68,44,059.7	46,80,597.8	189.87	32%
DUST	3,63,935	2,65,394	195.31	27%	3,62,483	2,23,917	208.32	38%	22,19,877	14,54,096	201.79	34%
DUST SEC.	57,084	52,384	161.01	8%	1,03,606	85,141	140.02	18%	3,31,134	2,75,973	152.54	17%
DUST TOTAL	4,21,018.7	3,17,776.6	189.65	25%	4,66,089.3	3,09,057.3	189.50	34%	25,51,011.1	17,30,069.2	193.94	32%
TOTAL	15,67,437.7	10,98,290.0	186.28	30%	15,07,165.4	10,55,200.8	183.69	30%	93,95,070.8	64,10,667.0	190.97	32%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	4,98,500	4,24,093	225.59	15%	4,64,695	3,25,561	219.85	30%	31,77,611	22,95,811	242.08	28%
BROKENS	5,15,871	3,01,939	228.82	41%	5,67,867	3,61,428	213.19	36%	34,48,728	21,29,376	238.19	38%
FANNINGS	1,00,410	79,779	139.37	21%	1,01,562	80,427	129.25	21%	7,00,853	4,98,679	141.27	29%
SECONDARY	1,63,500	1,54,927	144.86	5%	1,58,919	1,44,140	144.20	9%	7,12,540	6,60,402	152.25	7%
ORTH. TOTAL	12,78,281.3	9,60,739.0	206.43	25%	12,93,043.3	9,11,555.2	197.25	30%	80,39,731.4	55,84,268.6	220.97	31%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	41,190	17,607	649.33	57%	35,455	17,760	757.03	50%	1,22,673	60,310	851.35	51%
BROKENS	16,237	5,592	346.61	66%	13,001	9,164	449.75	30%	41,144	24,858	416.86	40%
FANNINGS	14,524	7,706	344.15	47%	8,665	7,185	388.74	17%	38,418	24,953	348.18	35%
DARJ. TOTAL	71,950.0	30,905.3	518.46	57%	57,121.0	34,108.8	596.90	40%	2,02,235.4	1,10,120.4	639.26	46%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	1146419.0	780512.4	184.91	32%	1041076.0	746143.5	181.28	28%	6844059.7	4680597.8	189.87	32%
2022-23	1511292.2	920342.1	186.15	39%	1740574.1	1043110.3	196.88	40%	9835498.1	5555903.9	208.42	44%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	421018.7	317777.6	189.65	25%	466089.3	309057.3	189.50	34%	2551011.1	1730069.2	193.94	32%
2022-23	626222.8	388961.8	189.22	38%	815589.0	396993.4	200.75	51%	3397034.5	1900555.0	216.65	44%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	1278281.3	960739.0	206.43	25%	1293043.3	911555.2	197.25	30%	8039731.4	5584268.6	220.97	31%
2022-23	483680.1	453557.2	261.49	6%	669119.8	627314.2	259.36	6%	3441396.0	3281975.8	263.17	5%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	71950.0	30905.3	518.46	57%	57121.0	34108.8	596.90	40%	202235.4	110120.4	639.26	46%
2022-23	100683.9	48402.6	343.42	52%	91584.8	34041.0	395.40	63%	377100.3	188890.5	478.22	50%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	2917669.0	2089934.4	200.46	28%	2857329.7	2000864.8	196.91	30%	17637037.6	12105056.0	208.89	31%
2022-23	2721878.9	1811263.7	209.88	33%	3316867.6	2101458.8	219.48	37%	17051028.9	10927325.2	230.96	36%

PRICE RANGE	CTC LEAF					DUST				
% OF TEAS SOLD	2023/24		UP TO SALE 21			2023/24		UP TO SALE 21		
	SALE 21	SALE 20	2023/24	2022/23	2021/22	SALE 21	SALE 20	2023/24	2022/23	2021/22
	BELOW 160	42.58	45.72	42.96	27.69	14.34	37.25	38.08	37.38	21.29
BETWEEN 160.00-179.99	8.57	13.01	8.13	11.74	17.79	10.03	10.30	9.71	13.42	12.64
BETWEEN 180.00-199.99	8.78	5.20	5.50	10.90	13.20	4.27	5.81	5.85	8.91	13.08
BETWEEN 200.00-219.99	14.40	9.34	8.91	9.82	12.43	15.07	9.11	8.26	10.62	12.05
BETWEEN 220.00-139.99	8.99	9.31	8.84	8.22	9.39	9.26	12.66	11.88	9.85	9.14
BETWEEN 240.00-259.99	5.20	5.87	7.04	7.65	8.11	10.87	12.23	11.35	9.60	12.02
BETWEEN 260.00-279.99	3.95	5.76	6.04	6.03	6.15	5.88	5.12	6.21	5.81	10.76
ABOVE 280	7.53	5.79	12.59	17.95	18.59	7.37	6.71	9.36	20.50	11.59

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2023/24		UP TO SALE 21			% OF TEAS SOLD	2023/24		UP TO SALE 21
	SALE 21	SALE 20	2023/24	2022/23	2021/22		SALE 21	SALE 20	2023/24
	BELOW 200	41.32	52.93	31.25	13.20		13.18	BELOW 300.00	9.57
BETWEEN 200.00-219.99	15.41	15.18	12.18	4.21	3.68	BETWEEN 301.00-400.99	21.13	17.30	13.67
BETWEEN 220.00-239.99	19.14	14.19	18.32	8.35	18.91	BETWEEN 401.00-500.99	17.39	19.41	15.39
BETWEEN 240.00-259.99	12.11	7.46	17.80	8.39	26.47	BETWEEN 501.00-600.99	6.68	18.01	10.18
BETWEEN 260.00-279.99	3.82	1.70	7.95	33.27	18.22	BETWEEN 601.00-700.99	31.46	8.88	15.15
ABOVE 280	8.21	8.54	12.51	32.58	19.54	ABOVE 701.00	13.77	34.74	35.19

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2023 - 24					LAST YEAR-2022 - 23					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
22	30453	32875	3904	10528	77760	29894	20069	3928	9766	63657	559	12806	-24	762	14103
23	42472	44822	3896	14206	105396	31959	19409	2733	10578	64679	10513	25413	1163	3628	40717
24	52966	53852	2670	20636	130124	51393	31004	2185	18810	103392	1573	22848	485	1826	26732
TOTAL	125891	131549	10470	45370	313280	113246	70482	8846	39154	231728	12645	61067	1624	6216	81552

Kolkata Monthly Price Movement All Teas

300.00
270.00
240.00
210.00
180.00
150.00
120.00
90.00

	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2023	219.11	203.35										
2022	250.79	221.98	269.73	281.40	279.27	243.06	238.64	229.50	196.20	166.34	153.29	148.10
2021	221.95	231.86	247.45	233.39	222.66	220.03	214.09	216.58	199.72	174.92	153.76	149.03

CTTA BUYING (ALL TEAS) FOR THE SALE 21

	CTC LEAF			DUST			TOTAL				
	SALE 21										
OFFER	11,46,419.0 Kgs			4,21,018.7 Kgs			15,67,437.7 Kgs				
SOLD	7,80,512.4 Kgs			3,17,777.6 Kgs			10,98,290.0 Kgs				
SOLD %	68%			75%			70%				
ZONES	KGS.	AVG.	%	Kgs	AVG	%	Kgs	AVG	%		
W.India	1,64,035.2	217.32	21%	HUL	86,648.2	211.69	27%	W.India	2,22,505.0	220.13	20%
Local	1,42,183.2	173.40	18%	W.India	58,469.8	227.99	18%	HUL	2,04,019.8	193.19	19%
HUL	1,17,371.6	179.53	15%	S.India	50,865.8	211.36	16%	Local	1,53,349.4	173.13	14%
N.India	1,14,509.8	163.82	15%	Others	34,266.6	139.13	11%	N.India	1,43,118.6	160.70	13%
WI.Pack	74,496.4	215.69	10%	Exports	31,084.4	121.55	10%	Others	82,354.6	150.69	7%
Others	48,088.0	158.93	6%	N.India	28,608.8	148.23	9%	WI.Pack	77,196.0	213.47	7%
NI.Pack	42,167.8	191.29	5%	Local	11,166.2	169.68	4%	S.India	71,200.6	196.85	6%
Exports	39,781.4	157.98	5%	NI.Pack	7,868.4	194.97	2%	Exports	70,865.8	142.00	6%
S.India	20,334.8	160.55	3%	TCPL	6,099.8	199.56	2%	NI.Pack	50,036.2	191.87	5%
TCPL	16,882.6	162.31	2%	WI.Pack	2,699.6	152.25	1%	TCPL	22,982.4	172.20	2%
Packeteers	661.6	185.00	0%					Packeteers	661.6	185.00	0%
Grand Total	7,80,512.4	184.91	100%	TOTAL	3,17,777.6	189.65	100%	TOTAL	10,98,290.0	186.28	100%

	ORTHODOX			DARJEELING			
	SALE 21						
OFFER	12,78,281.3 Kgs			71,950.0 Kgs			
SOLD	9,60,739.0 Kgs			30,905.3 Kgs			
SOLD %	75%			43%			
ZONE	Kgs	AVG	%	Kgs	AVG	%	
Middle East	2,78,752.4	223.24	29%	Local	15,928.4	514.27	52%
Others	2,57,072.5	201.21	27%	Exports	7,617.8	486.55	25%
Local	1,50,151.4	213.76	16%	Others	4,322.1	518.08	14%
Exports	1,40,391.7	154.76	15%	TCPL	2,740.8	608.97	9%
Other Exports	54,533.5	226.63	6%	Domestic	158.4	651.00	1%
CIS	26,293.2	257.35	3%	C.India	116.4	151.00	0%
Domestic	25,341.5	200.70	3%	Other Exports	21.4	4,501.00	0%
W.India	17,966.6	214.20	2%				
N.India	10,236.4	242.88	1%				
TOTAL	9,60,739.0	206.43	100%	TOTAL	30,905.3	518.46	100%

ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 21

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
GATOONGA	25421	417.18	48478	404.81
MOKRUNG	13831	392.58	23637	386.95
HALMARI	54947	383.56	56012	380.69
DECKIAJULI	42374	376.22	28360	349.25
HOOKHMOL	15448	375.63	16762	349.37
BANAMALIE	10329	363.20	9659	352.26
DUFLATING	16221	337.07	22667	347.48
DOOMNI	40206	336.55	52731	315.25
SALKATHONI	27653	336.49	58811	338.01
HAJUA	20214	333.17	16070	301.23
BETTYBARI	65706	317.71	30491	254.02
DILLI CLONAL	32809	312.76	19959	310.13
BORBAM	42593	312.51	51688	297.52
GELAKEY	23204	310.10	17860	323.04
KHARIKATIA	31681	309.92	56361	281.89
KHONA	24750	308.10	16621	293.99
DEHA	25441	307.97	35063	294.94
BORJAN	43738	306.23	91870	309.14
NAGRIJULI	18415	306.07	57067	248.56
DUKLINGIA	48934	305.64	78399	249.18
AMGOORIE	68783	305.15	45697	310.24
MAJULI	25470	303.54	76534	300.96
TINGALIHILLS	21632	301.12	11634	265.39
GHILLIDARY	20714	301.05	36798	301.57
NAHORHABI(CLSPL)	13502	300.96	15420	301.75

* Above 10,000 Kgs.

DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 21

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
KARTICK	40548	343.34	38541	319.44
BARADIGHI	71374	312.41	84326	278.82
DALGAON	129221	312.27	117596	274.86
GHTIA ROYAL	54531	309.70	54351	305.33
CHULSA	44659	308.73	61719	337.02
DIANA (RAMBARI)	10145	307.30	34126	295.27
HOPE	77771	306.17	58653	320.14
MAINAKROYAALE	18620	304.88	2634	281.12
ARYAMAN SPECIAL	15274	304.37	19354	282.30
JITI	129880	303.42	113022	303.65
GULMA	75266	303.31	81529	280.78
KUMARGRAM	83056	300.00	58941	295.64
PAHARGOOMIAH	80966	299.95	110219	292.74
SANKOS	57531	299.32	77291	306.90
BINAGURI	147042	293.99	128511	274.64
NEPUCHAPUR	95881	288.75	85717	276.79
ATAL	19338	288.06	37278	241.25
ZURRANTEE	29180	287.82	36119	302.80
DANGUAJHAR	121775	287.53	68585	312.33
CHALOUNI	60132	287.37	56089	295.96
LEESH RIVER	104539	283.98	81451	334.02
RYDAK	103736	283.77	82873	283.10
NANGDALA	61381	280.02	43098	285.91
NUXALBARIIMPERIAL	39001	278.40	52840	250.55
WASHABARI	92489	276.54	70791	244.24

* Above 10,000 Kgs.

ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 21

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
KOILAMARI	204362	255.55	208261	273.45
NOKHROY	31696	252.75	0	0.00
DEJOO	54960	252.13	43481	337.03
BORPATRA	42688	244.95	20362	319.40
HARMUTTY	52732	240.54	19969	336.62
NAGRIJULI	16395	240.36	0	0.00
PENGAREE	42393	239.54	0	0.00
GINGIA	73760	239.31	102919	260.17
MADHUTING	84693	236.35	0	0.00
BAGHJAN	207147	236.19	193365	264.32
NAMSANG	46862	236.13	59483	268.05
BARGANG	61319	235.97	15228	270.79
DIKOM	96896	234.54	84140	276.12
KOOMSONG	191332	234.01	138999	272.72
MAIJONGA	24222	233.78	6886	231.34
SUOLA	30382	233.30	22628	267.44
SINGLIJAN	61951	231.34	52611	279.04
DIROK	21823	231.02	0	0.00
PHILLOBARI	125504	230.20	70148	259.54
MENOKA	40053	229.02	44413	252.61
DILLICLONALBB	66768	228.34	0	0.00
MOHUNBAREE	13288	227.61	16476	276.07
MAJULIGHUR	136128	227.06	143188	256.68
SEAJULI	60077	227.00	58915	268.65
DHELAKHAT	50570	226.13	43687	268.85

* Above 10,000 Kgs.

DARJEELING BATTING ORDER Sale 14 to 21

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
TEESTA VALLEY	7680	969.95	6354	787.65
GIELLE	5590	885.00	6966	645.86
PUTTABONG	3996	818.12	2550	1060.19
BALASUN	1190	816.73	3746	777.56
THURBO	9793	809.23	18483	468.60
SUNGMA	1570	806.64	2633	891.87
BARNESBEG (ORGANIC)	4065	795.16	2857	504.51
BADAMTAM (ORGANIC)	3386	783.15	5320	682.22
CASTLETON	7471	760.49	13251	523.72
GLENBURN	4006	742.23	8340	561.96
GOPALDHARA	3588	672.02	1263	517.46
KALEJVALLEY(UP)	5108	626.54	0	0.00
MARGARET'S HOPE	8356	608.34	15662	589.29
HILLTON	1116	575.65	8400	384.25
MIM	6269	559.77	14332	487.08
ROHINI	3985	536.27	3776	292.21
SINGELL	1109	511.44	2088	385.40
POOBONG	1804	488.98	918	318.42
SOURENI	1731	480.17	1361	293.61
UPPER FAGU	10085	435.52	10260	314.07
GYA/MILLIKTHONG	1018	412.98	3189	561.15
SNOWVIEW	2361	340.38	1718	317.39
MISSION HILL	5731	321.58	10909	253.77

* Above 1000 Kgs.

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