



## J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 19 (2023 - 24)

CTC
Market Report
· Good demand
· Liquoring Assams met with better competition than last and sold around last levels.
· Browner sorts irregularly easier. Dooars sold around last levels.

Buying Analysis
· Western India : Good support
· Major blenders : Operated selectively
· Exporters : Some enquiry on bolder broken Other Internal/Local : Fair support

Orthodox
Market Report
· Fair demand at reduced levels
· Bolder whole leaf irregular and at times tended lower. Whole leaf and broken sold at irregularly lower rates and also witnessed withdrawals.
· Fannings and secondaries irregular around last.

Buying Analysis
· Middle East : Selective
· CIS: Good Support

DUST
Market Report
· Good demand
· Selected Assams barely steady.
· Remainder tended irregularly easier.

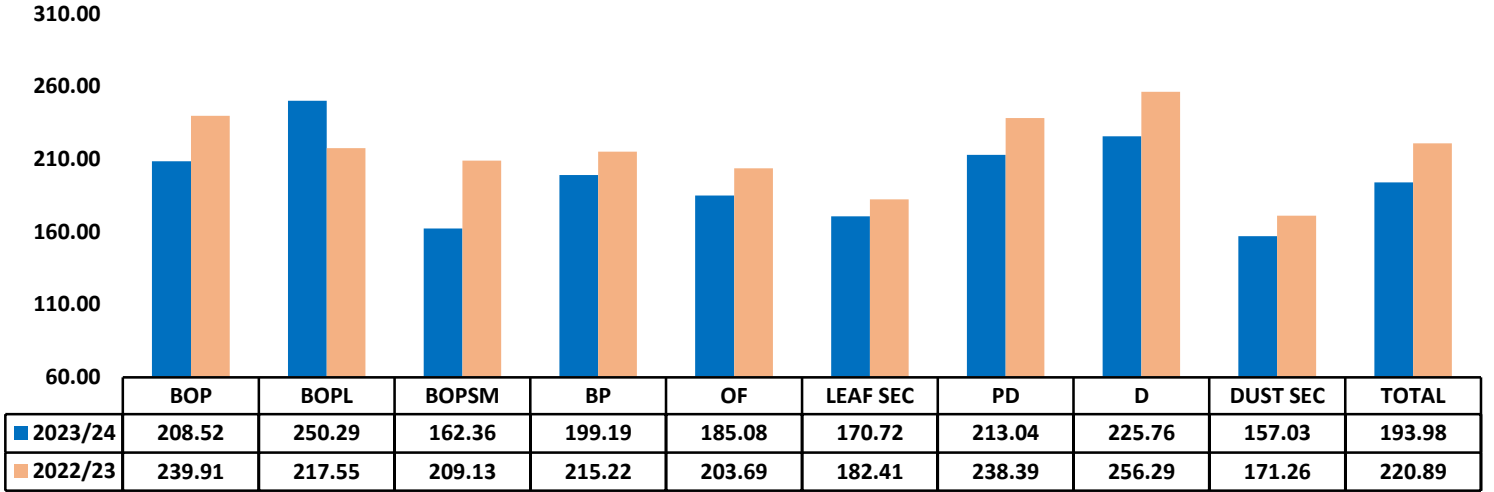
Buying Analysis
· Major blenders : Fair support
· Exporters : Active <span style="float: right;">Western India : Good support</span>
· Other internal : Fair support

Darjeeling
Market Report
· Good demand
· All sorts irregular and at times easier in line with quality. Selected teas maintaining quality firm at last levels.
· Exporters and Local : Mainstay <span style="float: right;">TCPL: Very Selective</span>

AUCTION AVERAGES									
	2023/24			2022/23			UP TO SALE 19		
	SALE 19	SALE 18	+/-	SALE 19	SALE 18	+/-	2023/24	2022/23	2021/22
CTC LEAF	196.70	187.49	9.21	193.63	211.61	-17.98	193.13	217.47	212.04
DUST	189.22	193.73	-4.51	207.84	221.97	-14.13	196.41	231.89	209.99
TOTAL	194.30	189.32	4.98	197.51	214.21	-16.70	193.98	220.89	211.56
ORTHODOX	210.08	223.92	-13.84	265.85	272.08	-6.23	230.56	264.60	248.72
DARJEELING	811.52	856.91	-45.38	503.92	547.41	-43.49	754.06	566.00	561.42
ALL TEAS	207.04	209.78	-2.74	218.46	238.92	-20.46	214.07	239.84	225.31

KOLKATA AUCTION AVERAGES							
SALE		15	16	17	18	19	20
CTC LEAF	2023/24	180.67	193.72	201.03	187.49	196.70	
	2022/23	229.66	234.36	236.78	211.61	193.63	196.88
DUST	2023/24	207.36	209.04	197.76	193.73	189.22	
	2022/23	273.25	268.28	244.73	221.97	207.84	200.75
TOTAL	2023/24	184.54	197.09	200.11	189.32	194.30	
	2022/23	236.80	241.59	238.74	214.21	197.51	197.95
ORTHODOX	2023/24	256.53	245.28	234.46	223.92	210.08	
	2022/23	229.53	267.65	280.14	272.08	265.85	259.36
DARJEELING	2023/24	283.89	713.04	869.17	856.91	811.52	
	2022/23	289.66	976.63	678.34	547.41	503.92	395.40

## Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 19



### KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 19

GRADE	2023 - 24		2022 - 23		GRADE	2023 - 24		2022 - 23		GRADE	2023 - 24		2022 - 23	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	142215.4	266.70	96497.4	342.77	FBOP	627531.8	233.76	337788.7	271.33	GBOP1/FBOP1	286790.6	157.09	113189.7	213.33
TGFOP	437039.7	253.48	264151.0	316.89	GFBOP	195839.0	213.28	180808.6	273.53	BOPF/GOF/FOF	301820.3	143.16	103097.6	210.38
GFOP	263692.1	261.49	150110.5	301.62	GBOP	223780.3	205.08	194187.7	266.45					
FOP	262324.6	248.21	129982.4	256.34	BPS	185914.4	328.07	77479.9	267.41					

### OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	6,84,395	5,42,124	198.93	21%	6,67,508	5,10,317	183.83	24%	35,50,094	23,56,340	191.18	34%
FANNINGS	2,07,682	1,62,272	197.45	22%	1,72,802	1,37,406	206.38	20%	8,93,873	6,37,368	205.96	29%
LEAF SEC.	43,754	35,253	158.92	19%	57,204	44,295	171.07	23%	2,12,598	1,60,233	170.72	25%
LEAF TOTAL	9,35,830.1	7,39,648.3	196.70	21%	8,97,513.8	6,92,017.6	187.49	23%	46,56,564.7	31,53,941.9	193.13	32%
DUST	4,47,953	3,14,430	191.79	30%	3,66,822	2,57,222	197.28	30%	14,93,459	9,64,786	202.06	35%
DUST SEC.	41,530	33,961	165.36	18%	39,277	30,419	163.68	23%	1,70,444	1,38,449	157.03	19%
DUST TOTAL	4,89,482.8	3,48,391.2	189.22	29%	4,06,099.1	2,87,641.1	193.73	29%	16,63,903.0	11,03,234.3	196.41	34%
TOTAL	14,25,312.9	10,88,039.5	194.30	24%	13,03,612.9	9,79,658.7	189.32	25%	63,20,467.7	42,57,176.2	193.98	33%

### OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	5,36,640	2,86,627	231.15	47%	4,52,994	3,53,277	245.14	22%	22,14,415	15,46,157	251.28	30%
BROKENS	5,65,026	3,13,028	235.35	45%	5,29,529	3,14,864	241.31	41%	23,64,990	14,66,009	246.29	38%
FANNINGS	1,28,193	90,310	134.71	30%	1,18,937	90,817	143.46	24%	4,98,880	3,38,473	144.57	32%
SECONDARY	1,35,344	1,26,976	153.82	6%	94,626	89,263	160.39	6%	3,90,121	3,61,335	158.62	7%
ORTH. TOTAL	13,65,202.1	8,16,940.6	210.08	40%	11,96,085.1	8,48,220.7	223.92	29%	54,68,406.7	37,11,974.4	230.56	32%

### OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	18,499	11,618	1,053.13	37%	10,906	8,216	1,058.01	25%	46,029	24,942	1,061.13	46%
BROKENS	5,496	5,042	430.28	8%	2,345	2,060	505.58	12%	11,906	10,103	425.92	15%
FANNINGS	3,995	2,173	404.23	46%	2,426	2,170	428.95	11%	15,229	10,061	322.32	34%
DARJ. TOTAL	27,990.4	18,833.0	811.52	33%	15,676.2	12,446.0	856.91	21%	73,164.4	45,106.3	754.06	38%

**OFFER / SOLD QUANTITY & AVERAGE PRICE**

CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	935830.1	739648.3	196.70	21%	897513.8	692017.6	187.49	23%	4656564.7	3153941.9	193.13	32%
2022-23	1563215.9	903030.4	193.63	42%	1666162.6	944509.5	211.61	43%	6583631.9	3592451.6	217.47	45%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	489482.8	348391.2	189.22	29%	406099.1	287641.1	193.73	29%	1663903.0	1103234.3	196.41	34%
2022-23	542056.3	339174.7	207.84	37%	623298.6	315979.3	221.97	49%	1955222.7	1114599.8	231.89	43%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	1365202.1	816940.6	210.08	40%	1196085.1	848220.7	223.92	29%	5468406.7	3711974.4	230.56	32%
2022-23	402157.0	386547.0	265.85	4%	690805.4	671278.2	272.08	3%	2288596.1	2201104.4	264.60	4%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	27990.4	18833.0	811.52	33%	15676.2	12446.0	856.91	21%	73164.4	45106.3	754.06	38%
2022-23	51027.4	26960.0	503.92	47%	59437.4	28783.1	547.41	52%	184831.7	106446.9	566.00	42%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023-24	2818505.5	1923813.1	207.04	32%	2515374.2	1840325.5	209.78	27%	11862038.9	8014256.9	214.07	32%
2022-23	2558456.6	1655712.1	218.46	35%	3039704.0	1960550.1	238.92	36%	11012282.4	7014602.6	239.84	36%

PRICE RANGE	CTC LEAF					DUST				
	2023/24		UP TO SALE 19			2023/24		UP TO SALE 19		
	SALE 19	SALE 18	2023/24	2022/23	2021/22	SALE 19	SALE 18	2023/24	2022/23	2021/22
BELOW 160	34.58	42.39	42.40	24.69	17.55	36.44	38.09	37.23	15.19	19.31
BETWEEN 160.00-179.99	12.13	6.62	6.87	11.31	19.33	11.17	10.03	9.45	11.95	13.58
BETWEEN 180.00-199.99	5.50	6.34	4.76	10.46	13.30	6.81	6.64	6.32	8.73	11.20
BETWEEN 200.00-219.99	9.30	8.64	7.45	8.74	10.79	7.61	5.76	6.05	8.74	8.97
BETWEEN 220.00-139.99	10.74	11.67	8.69	7.30	8.06	15.19	15.15	12.42	8.90	10.19
BETWEEN 240.00-259.99	9.27	8.22	7.77	7.43	6.67	14.68	11.00	11.25	10.20	12.45
BETWEEN 260.00-279.99	5.81	5.78	6.62	7.17	6.14	3.04	5.48	6.61	7.74	12.60
ABOVE 280	12.65	10.35	15.45	22.90	18.17	5.06	7.85	10.67	28.54	11.71

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING			
	2023/24		UP TO SALE 19				% OF TEAS SOLD	2023/24		UP TO SALE 19
	SALE 19	SALE 18	2023/24	2022/23	2021/22			SALE 19	SALE 18	2023/24
BELOW 200	39.30	24.87	23.32	12.51	11.72	BELOW 300.00	6.71	11.06	17.61	
BETWEEN 200.00-219.99	15.54	13.92	10.61	3.35	2.25	BETWEEN 301.00-400.99	4.40	4.40	5.83	
BETWEEN 220.00-239.99	21.41	18.78	19.11	8.57	19.94	BETWEEN 401.00-500.99	17.36	6.85	10.97	
BETWEEN 240.00-259.99	7.69	25.34	21.81	7.85	25.85	BETWEEN 501.00-600.99	7.37	7.72	6.66	
BETWEEN 260.00-279.99	3.83	6.82	10.55	34.69	19.39	BETWEEN 601.00-700.99	6.68	14.44	8.73	
ABOVE 280	12.23	10.27	14.59	33.03	20.84	ABOVE 701.00	57.48	55.53	50.20	

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2023 - 24					LAST YEAR-2022 - 23					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
20	22752	49649	3063	9650	85114	44981	25599	4601	18802	93983	-22229	24050	-1538	-9152	-8869
21	29954	48914	4284	9556	92708	31153	18525	4068	11537	65283	-1199	30389	216	-1981	27425
TOTAL	52706	98563	7347	19206	177822	76134	44124	8669	30339	159266	-23428	54439	-1322	-11133	18556

## Kolkata Monthly Price Movement All Teas

300.00  
270.00  
240.00  
210.00  
180.00  
150.00  
120.00  
90.00

	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2023	219.11	208.38										
2022	250.79	221.98	269.73	281.40	279.27	243.06	238.64	229.50	196.20	166.34	153.29	148.10
2021	221.95	231.86	247.45	233.39	222.66	220.03	214.09	216.58	199.72	174.92	153.76	149.03

## CTTA BUYING (ALL TEAS) FOR THE SALE 19

	CTC LEAF			DUST			TOTAL				
	SALE 19										
OFFER	9,35,830.1 Kgs			4,89,482.8 Kgs			14,25,312.9 Kgs				
SOLD	7,39,648.3 Kgs			3,48,391.2 Kgs			10,88,039.5 Kgs				
SOLD %	79%			71%			76%				
ZONES	KGS.	AVG.	%	Kgs	AVG	%	Kgs	AVG	%		
W.India	2,32,052.4	233.67	31%	N.India	60,215.4	155.77	17%	W.India	2,86,201.6	231.31	26%
Local	1,93,574.0	191.89	26%	W.India	54,149.2	221.23	16%	Local	2,32,541.4	189.31	21%
N.India	1,13,607.6	171.73	15%	HUL	50,306.0	212.76	14%	N.India	1,73,823.0	166.20	16%
WI.Pack	51,401.4	205.39	7%	Others	39,117.8	176.04	11%	WI.Pack	90,530.2	211.32	8%
HUL	33,794.0	129.70	5%	WI.Pack	39,128.8	219.12	11%	HUL	84,100.0	179.38	8%
TCPL	27,391.2	159.48	4%	Local	38,967.4	176.50	11%	Others	69,017.9	169.10	6%
Others	29,900.1	160.02	4%	S.India	34,304.4	211.54	10%	S.India	56,354.8	206.73	5%
S.India	22,050.4	199.25	3%	Exports	29,424.6	124.67	8%	Exports	44,530.8	139.95	4%
NI.Pack	20,771.0	171.43	3%	NI.Pack	2,777.6	214.82	1%	TCPL	27,391.2	159.48	3%
Exports	15,106.2	169.70	2%					NI.Pack	23,548.6	176.55	2%
Grand Total	7,39,648.3	196.70	100%	TOTAL	3,48,391.2	189.22	100%	TOTAL	10,88,039.5	194.30	100%

	ORTHODOX			DARJEELING			
	SALE 19						
OFFER	13,65,202.1 Kgs			27,990.4 Kgs			
SOLD	8,16,940.6 Kgs			18,833.0 Kgs			
SOLD %	60%			67%			
ZONE	Kgs	AVG	%	Kgs	AVG	%	
Middle East	3,66,728.4	215.36	45%	Local	9,463.4	646.13	50%
Others	2,42,788.8	179.94	30%	Other Exports	2,975.2	1,058.16	16%
Exports	77,366.0	238.07	9%	Exports	2,777.6	830.09	15%
Other Exports	32,769.6	240.66	4%	Others	2,190.8	999.82	12%
Local	32,012.8	196.78	4%	TCPL	549.0	673.27	3%
CIS	27,639.4	275.37	3%	Domestic	537.8	1,514.37	3%
Domestic	22,426.8	225.81	3%	S.India	196.4	421.00	1%
W.India	11,126.6	222.78	1%	W.India	101.4	500.00	1%
N.India	3,851.4	262.92	0%	C.India	41.4	5,002.00	0%
CONTINENT	230.8	801.00	0%				
TOTAL	8,16,940.6	210.08	100%	TOTAL	18,833.0	811.52	100%

## ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 19

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
GATOONGA	15509	412.69	27933	414.32
HALMARI	38911	392.55	38694	392.87
DECKIAJULI	29666	378.48	16958	358.08
HOOKHMOL	10726	377.73	13265	356.37
HAJUA	17855	336.50	12158	309.99
DOOMNI	22433	336.25	39710	318.57
BETTYBARI	46914	327.66	16911	258.43
DILLI CLONAL	19640	319.07	15379	318.49
DUKLINGIA	36010	316.66	45448	269.15
KHARIKATIA	15504	316.29	27884	310.02
BORBAM	37021	315.52	46755	299.56
DEHA	18941	313.42	22067	308.37
BORJAN	25129	310.94	71010	314.15
AMGOORIE	57518	310.43	36479	311.35
GELAKEY	16830	309.60	13791	328.22
GHILLIDARY	13081	309.08	28155	313.63
BORSAPORI	11104	308.52	44131	285.64
NAGRIJULI	15119	308.17	30771	278.85
KENDUGURI HI GROWN	21499	306.60	17497	315.49
TINGALIHILLS	16702	305.46	5073	270.51
ORANG(CLONAL)	27177	304.82	12572	251.56
KHONA	17059	302.21	10140	297.06
NAHORHABI(CLSPL)	12765	301.87	3861	339.13
KHOOMTAIE 'A'	13774	299.13	9466	288.92
HIRAJULI	14830	297.37	10834	330.75

\* Above 10,000 Kgs.

## DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 19

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
KARTICK	32216	339.19	30237	322.23
BARADIGHI	51327	312.58	60206	287.08
DALGAON	93588	311.82	93369	274.21
GHATIA ROYAL	52657	310.93	42084	316.75
HOPE	68323	307.19	55094	321.75
CHULSA	36409	306.68	49944	338.11
JITI	105820	304.26	88297	308.91
SANKOS	47243	302.71	55704	309.69
KUMARGRAM	63836	302.60	45564	297.85
ARYAMAN SPECIAL	12187	299.88	15147	278.98
BINAGURI	120188	299.46	101851	280.67
GULMA	54184	298.74	57915	295.38
PAHARGOOMIAH	63111	291.19	86663	304.80
CHALOUNI	51317	289.17	44503	298.55
ZURRANTEE	15223	287.95	33672	304.76
NUXALBARIIMPERIAL	30366	286.04	45293	249.51
DANGUAJHAR	111250	285.64	52776	321.13
LEESH RIVER	81208	284.16	65329	338.52
NEPUCHAPUR	54943	282.86	46919	270.69
ATAL	15903	282.38	25941	255.10
MEENGLAS	50060	281.61	63215	320.27
HILLAROYALE	19750	281.54	35451	297.68
WASHABARI	65993	280.96	52068	251.52
NANGDALA	46224	280.56	34315	290.27
GOPALPUR	14277	280.05	47003	250.71

\* Above 10,000 Kgs.

## ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 19

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
KOILAMARI	128589	263.01	141720	281.11
NOKHROY	24943	262.64	0	0.00
DEJOO	35049	260.59	31773	345.77
NAMSANG	26673	248.09	35985	277.71
HARMUTTY	22418	247.70	15140	332.36
BORPATRA	32264	246.83	12448	327.14
KOOMSONG	138517	245.23	86166	277.77
GINGIA	60418	244.36	80569	266.79
SEAJULI	32006	243.92	31547	279.02
SINGLIJAN	38389	243.49	27820	286.59
BAGHJAN	161051	243.27	119907	274.43
PENGAREE	29697	242.42	0	0.00
PHILLOBARI	79369	241.42	47460	266.54
BARGANG	40501	241.26	9817	272.87
MADHUTING	68399	240.10	0	0.00
DIROK	18202	239.35	0	0.00
DIKSAM	21628	239.23	0	0.00
SESSA 'B'	29978	237.80	4767	364.04
MAIJONGA	17126	237.09	0	0.00
MAJULIGHUR	92890	236.63	86934	268.87
DIKOM	76813	235.74	56906	276.16
DHELAKHAT	34655	235.21	34917	272.38
BEESAKOPIE	127419	234.85	179044	269.99
RAIDANG 'D'	149440	234.37	160620	276.19
KOLONY	32295	233.48	0	0.00

\* Above 10,000 Kgs.

## DARJEELING BATTING ORDER Sale 19

MARK	2023-24		2022-23	
	KGS	AVG	KGS	AVG
GOPALDHARA	547	1249.04	44	2722.00
TEESTA VALLEY	3663	1190.62	4796	841.89
PUTTABONG	923	1174.67	1785	1202.31
CASTLETON	2124	1091.86	8249	637.63
GIELLE	2631	1064.76	3197	827.96
BARNESBEG (ORGANIC)	1725	1058.75	1513	676.73
THURBO	4942	1051.11	9231	560.91
BADAMTAM (ORGANIC)	2136	909.12	4029	753.46
GLENBURN	2103	908.47	5092	661.97
KALEJVALLEY(UP)	1617	885.63	0	0.00
MARGARET'S HOPE	1391	858.34	6638	904.86
MIM	1525	796.86	5030	740.82
HILLTON	530	714.31	3930	525.48
ROHINI	1815	711.74	1697	335.23
SOURENI	885	527.57	0	0.00
UPPER FAGU	4712	495.08	4922	361.13
SNOWVIEW	612	362.63	1718	317.39
MISSION HILL	4735	336.94	6193	305.93

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