



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 38/2023

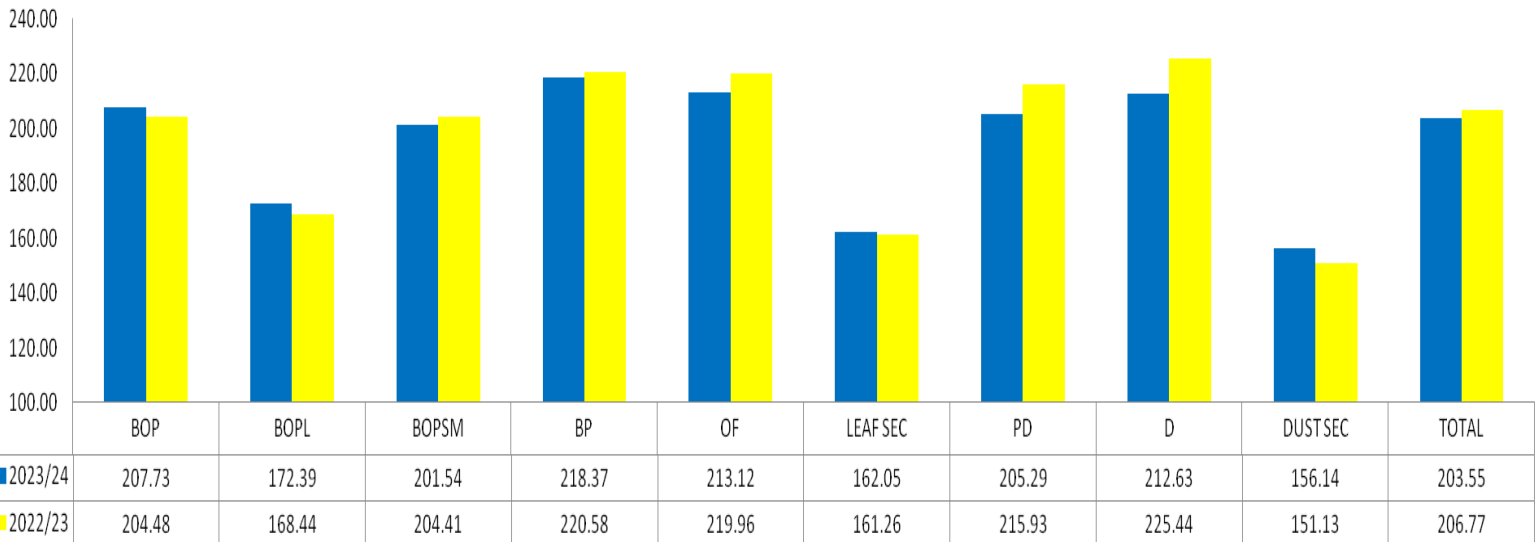
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Best and good descriptions around last. * Cleaner mediums steady. * Remainder irregular following quality. 	<ul style="list-style-type: none"> * Market witnessed good demand. * Best varieties firm. * Good sorts and better mediums steady. * Remainder irregular around last.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * MAJOR BLENDERS : Active. * WI : Good support. * INTERNALS : Fair support. * EXPORTERS: Some enquiry on bolder broken. 	<ul style="list-style-type: none"> * MAJOR BLENDERS : Active. * WI : Operated on liquoring varieties. * INTERNALS : Fair support. * SOUTH INDIA : Some enquiry.

AUCTION AVERAGES												
	2023/24			2022/23			2021/22			UPTO Sale 38		
	Sale 38	Sale 37	+/-	Sale 38	Sale 37	+/-	Sale 38	Sale 37	+/-	2023/24	2022/23	2021/22
LEAF	197.08	193.46	3.63	191.13	200.34	-9.21	176.04	178.67	-2.64	205.68	207.10	192.90
DUST	196.56	193.87	2.69	205.11	208.00	-2.88	176.42	174.23	2.18	198.42	205.92	189.21
TOTAL	196.93	193.58	3.35	195.18	202.49	-7.31	176.15	177.37	-1.22	203.55	206.77	191.78

GTAC AUCTION AVERAGES										
SALE	31	32	33	34	35	36	37	38		
LEAF	2023/24	209.13	204.19	198.49	199.76	199.02	192.32	193.46	197.08	
	2022/23	210.35	210.56	210.88	212.36	217.99	212.36	200.34	191.13	
DUST	2023/24	195.11	200.53	190.04	192.98	189.90	194.12	193.87	196.56	
	2022/23	209.05	214.29	210.98	211.54	211.71	213.00	208.00	205.11	
TOTAL	2023/24	205.49	203.13	195.78	197.73	196.17	192.88	193.58	196.93	
	2022/23	210.00	211.67	210.91	212.12	216.31	212.53	202.49	195.18	

GTAC Grade Wise Averages Upto Sale 38



OFFER / SOLD QUANTITY & AVERAGE PRICE (2023/24)

	THIS SALE				LAST SALE				UPTO Sale 38			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	3415179	2536645.0	203.66	26%	2941051.65	2096339.2	199.24	29%	47862544.5	34061717.6	210.27	29%
FANNINGS	1308072.5	794014.2	196.15	39%	1150165.55	706812.5	194.89	39%	17257898.4	11138960.8	213.12	35%
LEAF SEC.	432579.6	319852.5	147.25	26%	386604.7	291767.1	148.42	25%	5832484.9	4607096.7	153.75	21%
LEAF TOTAL	5155831.1	3650511.7	197.08	29%	4477821.9	3094918.8	193.46	31%	70952927.8	49807775.2	205.68	30%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	1739177.9	1175005.5	206.93	32%	1631173.1	1112204.2	204.48	32%	26545819.8	16494634.4	208.97	38%
DUST SEC.	334175.9	261691.5	150.01	22%	329128.0	257011.0	147.98	22%	5053130.6	4116448.9	156.14	19%
DUST TOTAL	2073353.8	1436697.0	196.56	31%	1960301.1	1369215.2	193.87	30%	31598950.4	20611083.29	198.42	35%
TOTAL	7229184.9	5087208.7	196.93	30%	6438123.0	4464134.0	193.58	31%	102551878.2	70418858.44	203.55	31%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO Sale 38			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023/24	5155831.1	3650511.7	197.08	29%	4477821.9	3094918.8	193.46	31%	70952927.8	49807775.2	205.68	30%
2022/23	4196990.0	3126561.7	191.13	26%	4136510.8	2957510.6	200.34	29%	69990897.9	48327204.5	207.10	31%
DUST	THIS SALE				LAST SALE				UPTO Sale 38			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023/24	2073353.8	1436697.0	196.56	31%	1960301.1	1369215.2	193.87	30%	31598950.4	20611083.3	198.42	35%
2022/23	1586278.8	1275258.0	205.11	20%	1455034.0	1150499.3	208.00	21%	27506790.3	18790909.3	205.92	32%
TOTAL	THIS SALE				LAST SALE				UPTO Sale 38			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023/24	7229184.9	5087208.7	196.93	30%	6438123.0	4464134.0	193.58	31%	102551878.2	70418858.4	203.55	31%
2022/23	5783268.8	4401819.7	195.18	24%	5591544.8	4108009.9	202.49	27%	97497688.1	67118113.8	206.77	31%

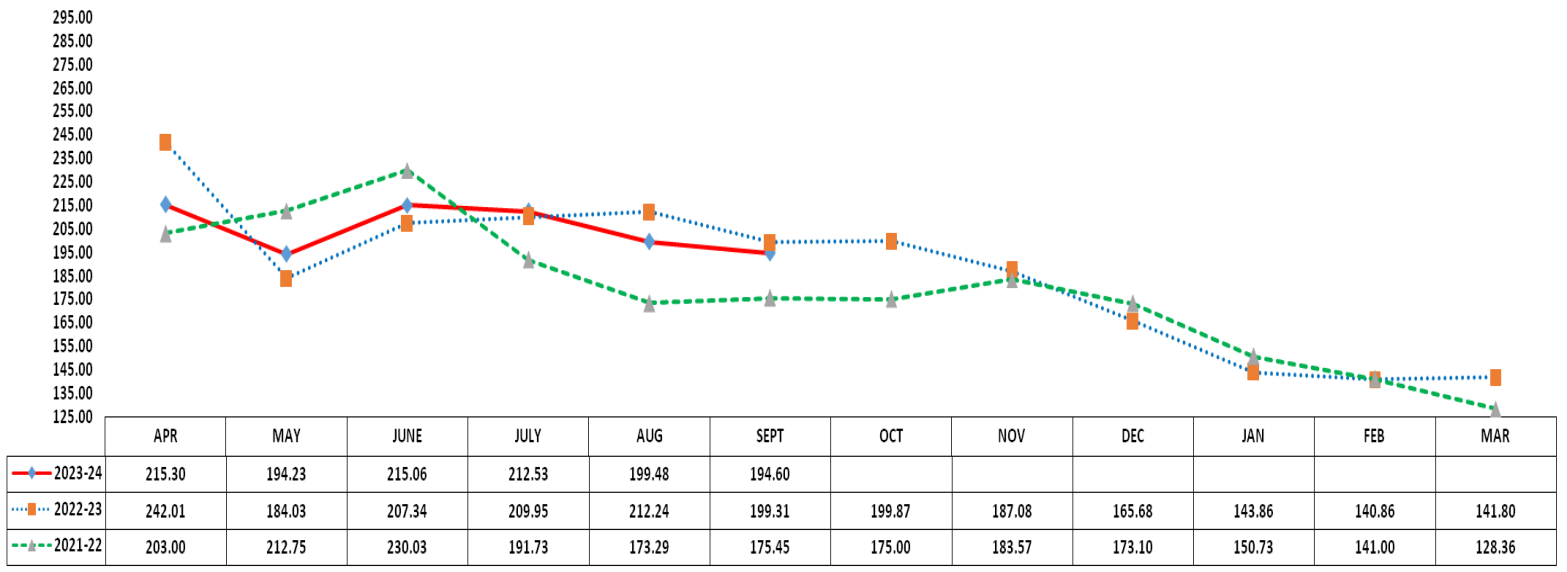
PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2023/24		UP TO Sale 38			2023/24		UP TO Sale 38		
	Sale 38	Sale 37	2023/24	2022/23	2021/22	Sale 38	Sale 37	2023/24	2022/23	2021/22
BELOW 100	1.37	1.01	0.46	0.64	0.05	0.25	0.66	0.36	0.71	0.25
BETWEEN 100.00-119.99	4.06	5.09	4.67	5.50	2.78	4.95	4.85	4.66	7.26	5.76
BETWEEN 120.00-139.99	9.29	8.57	9.78	8.93	11.37	10.93	11.98	12.00	11.46	15.16
BETWEEN 140.00-159.99	13.87	13.41	12.36	12.09	17.48	13.96	13.98	14.32	12.02	15.55
BETWEEN 160.00-179.99	12.75	16.27	12.55	13.39	17.20	11.35	11.41	11.45	13.65	13.97
BETWEEN 180.00-199.99	8.79	9.54	9.59	10.97	12.68	8.38	9.05	8.86	8.85	11.33
BETWEEN 200.00-219.99	14.46	14.64	10.79	9.80	11.23	14.75	16.15	11.57	7.80	9.89
BETWEEN 220.00-239.99	16.66	14.44	11.30	7.56	7.83	14.84	11.91	10.92	6.12	7.63
BETWEEN 240.00-259.99	8.49	7.49	8.33	7.46	5.71	8.26	8.24	9.02	6.70	5.25
BETWEEN 260.00-279.99	3.96	2.97	6.62	6.45	4.06	5.62	4.80	6.74	4.78	4.52
BETWEEN 280.00-299.99	1.36	1.93	4.19	5.29	3.53	2.38	2.87	4.73	5.16	4.57
300 AND ABOVE	4.96	4.64	9.36	11.92	6.08	4.33	4.10	5.38	15.48	6.12

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2023			LAST YEAR-2022			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
39	134454	45130	179584	146563	48612	195175	-12109	-3482	-15591
40	125584	42479	168063	164386	53641	218027	-38802	-11162	-49964
41	123376	41520	164896	119274	35852	155126	4102	5668	9770
TOTAL	383414	129129	512543	430223	138105	568328	-46809	-8976	-55785

GTAC Monthly Price Movement



* Please note September 2023-24 Price is calculated on Sale 36,37,38 Only

GTAC BUYING (NEW TEAS) FOR THE Sale 38

CTC LEAF				DUST				TOTAL			
OFFER	51,55,831.1	Kgs		OFFER	20,73,353.8	Kgs		OFFER	72,29,184.9	Kgs	
SOLD	36,50,511.7	Kgs		SOLD	14,36,697.0	Kgs		SOLD	50,87,208.7	Kgs	
SOLD %	71%			SOLD %	69%			SOLD %	70%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	4,15,740.7	161.35	11%	TCPL	2,92,241.4	178.79	20%	TCPL	7,07,982.1	168.55	14%
HUL	6,65,026.8	181.31	18%	HUL	1,72,773.1	227.59	12%	HUL	8,37,799.9	190.85	16%
W.India	8,77,018.1	227.31	24%	W.India	2,98,100.2	213.00	21%	W.India	11,75,118.3	223.68	23%
Wl.Pack	2,63,116.8	228.51	7%	Wl.Pack	1,28,737.1	216.68	9%	Wl.Pack	3,91,853.9	224.62	8%
N.India	6,37,494.8	191.08	17%	N.India	1,64,839.5	177.80	11%	N.India	8,02,334.3	188.35	16%
Nl.Pack	1,58,195.5	226.26	4%	Nl.Pack	1,18,338.4	236.29	8%	Nl.Pack	2,76,533.9	230.55	5%
Packeteers	58,323.0	161.55	2%	Packeteers	1,11,904.4	172.46	8%	Packeteers	1,70,227.4	168.72	3%
C.India	42,514.7	186.43	1%	C.India	9,173.4	171.88	1%	C.India	51,688.1	183.85	1%
Exports	2,13,334.5	169.41	6%	Exports	40,073.8	125.78	3%	Exports	2,53,408.3	162.51	5%
Local	1,41,531.2	173.46	4%	Local	36,192.1	176.80	3%	Local	1,77,723.3	174.14	3%
S.India	6,048.9	366.81	0%	S.India	24,292.0	142.65	2%	S.India	30,340.9	187.34	1%
Others	1,72,166.7	200.11	5%	Others	40,031.6	159.44	3%	Others	2,12,198.3	192.43	4%
TOTAL	36,50,511.7	197.08	100%	TOTAL	14,36,697.0	196.56	100%	TOTAL	50,87,208.7	196.93	100%

ASSAM BATTING ORDER (GTAC+CTTA) Upto Sale 38

*Above 25,000 Kgs

MARK	2023-24			2022-23		
	RANK	KGS	AVG	RANK	KGS	AVG
Gatoonga	1	3,25,722.0	471.87	1	3,62,164.4	436.74
HOOKHMOL	2	1,91,775.0	446.18	2	1,81,669.2	420.07
Mokrung	3	1,76,708.6	428.06	3	2,44,805.9	416.62
Sotai	4	86,181.3	412.55	7	1,09,606.6	387.28
Halmari	5	4,04,928.0	403.31	4	3,44,169.1	413.84
Salkathoni	6	2,95,093.0	396.26	6	3,01,719.8	403.56
Banamalie	7	94,798.9	387.73	5	96,973.6	406.05
DOOMURDULLUNG	8	1,71,911.2	378.67	8	1,32,656.4	383.15
Borjan	9	4,21,570.4	370.34	17	4,51,833.0	342.91
Deckiajuli	10	3,28,635.8	369.70	15	2,96,178.1	345.11
Ghillidary	11	1,46,055.3	364.19	20	1,72,457.4	341.90
MADHUHATI	12	73,276.8	363.41			
Behubor	13	43,947.2	359.01	9	59,199.4	379.43
HAJUA	14	1,49,590.4	357.02	10	1,16,434.1	376.78
Duflating	15	2,02,514.4	353.70	12	2,62,494.5	356.22
KAMARBUND	16	1,01,096.7	349.14	11	1,00,595.6	367.81
Haroocharai	17	1,38,518.0	349.06	173	1,82,905.2	251.80
NAHORHABICLONALSPECIAL	18	92,840.1	337.30	18	1,35,130.6	342.59
Gelakey	19	1,17,781.5	331.63	13	99,917.0	355.36
Khona	20	1,71,058.6	330.83	22	1,59,300.6	328.99
Kharikatia	21	2,67,828.1	322.95	31	4,31,906.1	317.47
Deha	22	2,33,476.0	321.33	14	1,89,324.3	352.46
DOOLAHAT	23	3,05,222.2	320.87	42	3,57,915.4	309.74
Khongea	24	1,91,982.2	320.16	19	2,23,380.0	342.13
Hatimara	25	85,082.6	319.10		22,829.2	263.09

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