



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 37/2023

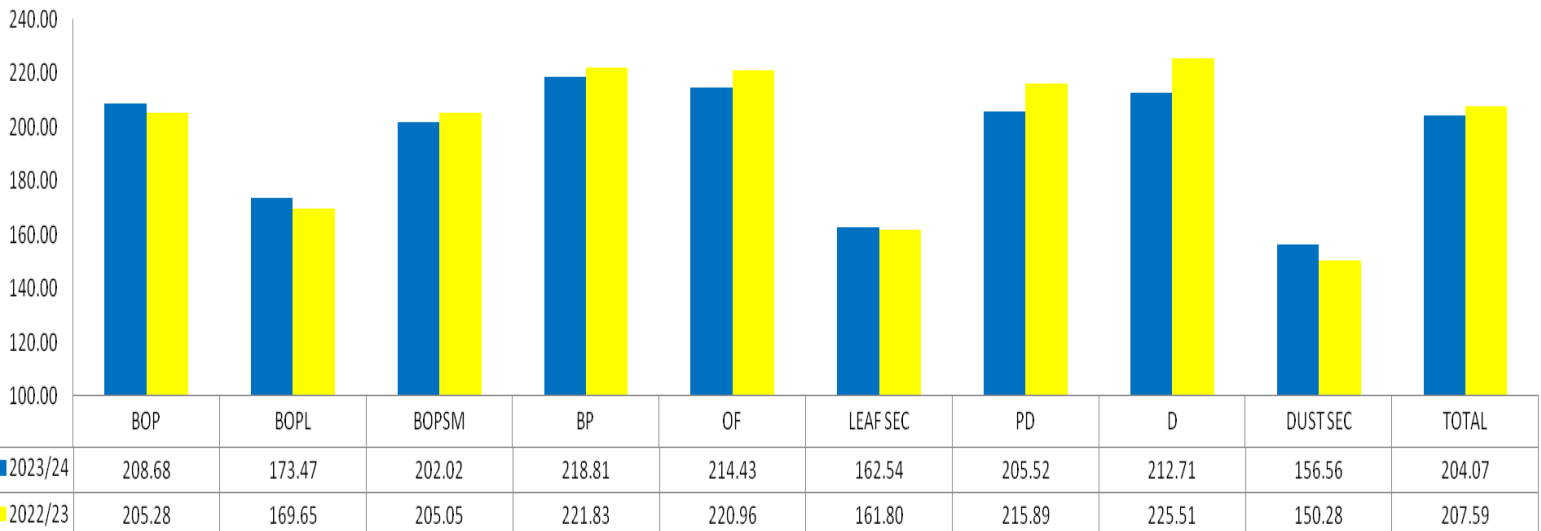
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Best varieties barely steady. * Good descriptions irregular and lower. * Select cleaner mediums around last. Remainder easier. 	<ul style="list-style-type: none"> * Market witnessed good demand. * Best varieties firm. * Remainder irregular and at times lower.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * MAJOR BLENDERS : Active. * WI : Operated on liquoring sorts. * INTERNALS : Fair support. * Some export enquiry on bolder brokens. 	<ul style="list-style-type: none"> * MAJOR BLENDERS : Active. * WI : Operated. * INTERNALS : Fair support. * SOUTH INDIA : Some enquiry.

AUCTION AVERAGES												
	2023/24			2022/23			2021/22			UPTO Sale 37		
	Sale 37	Sale 36	+/-	Sale 37	Sale 36	+/-	Sale 37	Sale 36	+/-	2023/24	2022/23	2021/22
LEAF	193.46	192.32	1.14	200.34	212.36	-12.01	178.67	174.72	3.95	206.36	208.21	193.87
DUST	193.87	194.12	-0.25	208.00	213.00	-5.00	174.23	174.36	-0.13	198.56	205.98	189.95
TOTAL	193.58	192.88	0.70	202.49	212.53	-10.05	177.37	174.61	2.76	204.07	207.59	192.68

GTAC AUCTION AVERAGES										
SALE		30	31	32	33	34	35	36	37	
LEAF	2023/24	211.35	209.13	204.19	198.49	199.76	199.02	192.32	193.46	
	2022/23	215.87	210.35	210.56	210.88	212.36	217.99	212.36	200.34	
DUST	2023/24	208.24	195.11	200.53	190.04	192.98	189.90	194.12	193.87	
	2022/23	213.51	209.05	214.29	210.98	211.54	211.71	213.00	208.00	
TOTAL	2023/24	210.47	205.49	203.13	195.78	197.73	196.17	192.88	193.58	
	2022/23	215.17	210.00	211.67	210.91	212.12	216.31	212.53	202.49	

GTAC Grade Wise Averages Upto Sale 37



OFFER / SOLD QUANTITY & AVERAGE PRICE (2023/24)

	THIS SALE				LAST SALE				UPTO Sale 37			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2941051.65	2096339.2	199.24	29%	2761455.7	1915406.1	198.66	31%	44447365.5	31525072.6	210.80	29%
FANNINGS	1150165.55	706812.5	194.89	39%	1143192.8	655901.8	197.98	43%	15949825.9	10344946.6	214.43	35%
LEAF SEC.	386604.7	291767.1	148.42	25%	428235.4	334148.1	144.85	22%	5399905.3	4287244.2	154.23	21%
LEAF TOTAL	4477821.9	3094918.8	193.46	31%	4332883.9	2905456.0	192.32	33%	65797096.7	46157263.5	206.36	30%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	1631173.1	1112204.2	204.48	32%	1712940.7	1085303.2	204.58	37%	24806641.9	15319628.9	209.12	38%
DUST SEC.	329128.0	257011.0	147.98	22%	327262.0	248001.5	148.35	24%	4718954.7	3854757.4	156.56	18%
DUST TOTAL	1960301.1	1369215.2	193.87	30%	2040202.7	1333304.7	194.12	35%	29525596.6	19174386.29	198.56	35%
TOTAL	6438123.0	4464134.0	193.58	31%	6373086.6	4238760.7	192.88	33%	95322693.3	65331649.74	204.07	31%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO Sale 37			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023/24	4477821.9	3094918.8	193.46	31%	4332883.9	2905456.0	192.32	33%	65797096.7	46157263.5	206.36	30%
2022/23	4136510.8	2957510.6	200.34	29%	3285091.8	2376701.3	212.36	28%	65793907.9	45200642.8	208.21	31%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023/24	1960301.1	1369215.2	193.87	30%	2040202.7	1333304.7	194.12	35%	29525596.6	19174386.3	198.56	35%
2022/23	1455034.0	1150499.3	208.00	21%	1174003.7	897764.2	213.00	24%	25920511.5	17515651.3	205.98	32%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023/24	6438123.0	4464134.0	193.58	31%	6373086.6	4238760.7	192.88	33%	95322693.3	65331649.7	204.07	31%
2022/23	5591544.8	4108009.9	202.49	27%	4459095.5	3274465.5	212.53	27%	91714419.3	62716294.1	207.59	32%

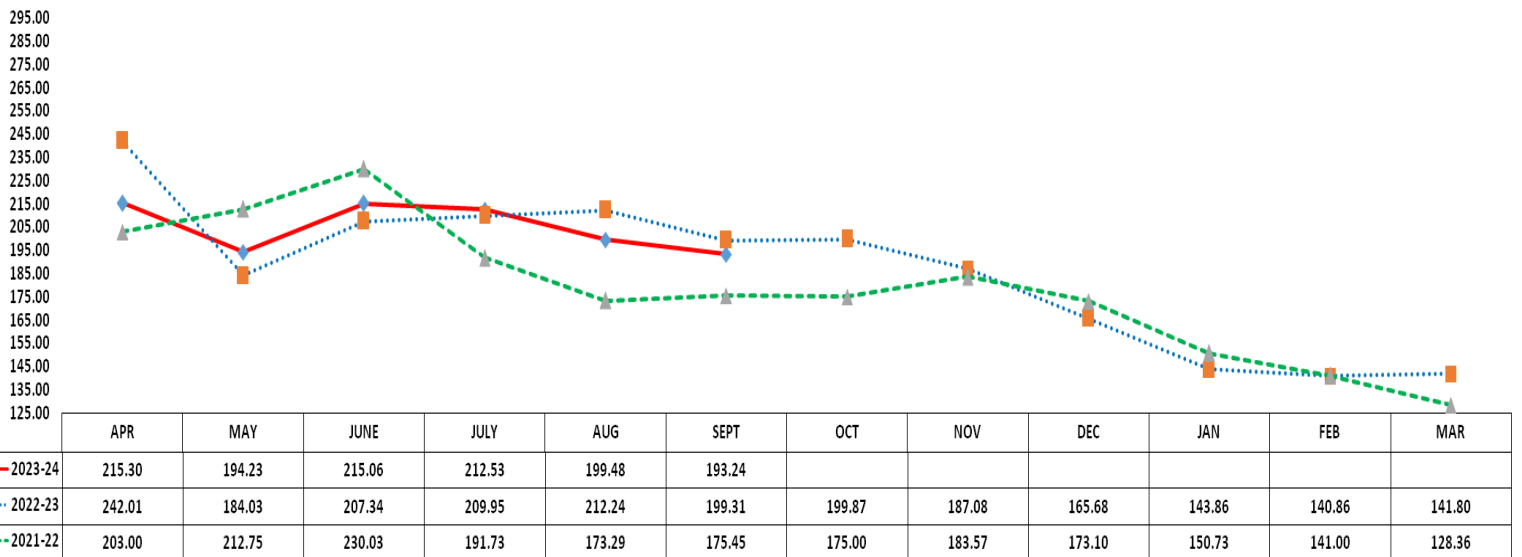
PRICE RANGE

% OF TEAS SOLD	LEAF						DUST				
	2023/24		UP TO Sale 37				2023/24		UP TO Sale 37		
	Sale 37	Sale 36	2023/24	2022/23	2021/22	Sale 37	Sale 36	2023/24	2022/23	2021/22	
BELOW 100	1.01	0.97	0.39	0.68	0.04	0.66	0.75	0.37	0.75	0.22	
BETWEEN 100.00-119.99	5.09	5.80	4.72	5.70	2.60	4.85	6.07	4.64	7.58	5.25	
BETWEEN 120.00-139.99	8.57	9.76	9.82	9.07	10.89	11.98	10.49	12.08	11.61	14.74	
BETWEEN 140.00-159.99	13.41	13.09	12.24	11.66	17.17	13.98	11.69	14.35	12.13	15.68	
BETWEEN 160.00-179.99	16.27	15.19	12.54	12.76	17.34	11.41	11.27	11.45	13.10	14.21	
BETWEEN 180.00-199.99	9.54	10.57	9.65	10.83	12.81	9.05	7.74	8.90	8.74	11.44	
BETWEEN 200.00-219.99	14.64	12.29	10.50	9.86	11.51	16.15	17.67	11.33	7.82	10.03	
BETWEEN 220.00-239.99	14.44	14.03	10.87	7.58	7.93	11.91	15.03	10.63	6.16	7.87	
BETWEEN 240.00-259.99	7.49	9.34	8.31	7.37	5.85	8.24	9.94	9.08	6.38	5.41	
BETWEEN 260.00-279.99	2.97	3.25	6.83	6.49	4.04	4.80	4.77	6.82	4.76	4.49	
BETWEEN 280.00-299.99	1.93	1.75	4.42	5.45	3.56	2.87	1.78	4.90	4.97	4.51	
300 AND ABOVE	4.64	3.96	9.71	12.54	6.26	4.10	2.77	5.46	15.98	6.16	

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2023			LAST YEAR-2022			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
38	130394	41476	171870	133228	42078	175306	-2834	-602	-3436
39	134454	45130	179584	146563	48612	195175	-12109	-3482	-15591
40	125584	42479	168063	164386	53641	218027	-38802	-11162	-49964
TOTAL	390432	129085	519517	444177	144331	588508	-53745	-15246	-68991

GTAC Monthly Price Movement



* Please note September 2023-24 Price is calculated on Sale 36,37 Only

GTAC BUYING (NEW TEAS) FOR THE Sale 37

CTC LEAF				DUST				TOTAL						
OFFER	44,77,821.9			Kgs	OFFER	19,60,301.1			Kgs	OFFER	64,38,123.0			Kgs
SOLD	30,94,918.8			Kgs	SOLD	13,69,215.2			Kgs	SOLD	44,64,134.0			Kgs
SOLD %	69%				SOLD %	70%				SOLD %	69%			
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%			
TCPL	2,57,738.1	159.76	8%	TCPL	3,91,622.5	190.88	29%	TCPL	6,49,360.6	178.53	15%			
HUL	5,54,516.0	185.98	18%	HUL	2,02,481.0	235.36	15%	HUL	7,56,997.0	199.19	17%			
W.India	6,84,005.7	213.88	22%	W.India	1,33,631.5	201.21	10%	W.India	8,17,637.2	211.81	18%			
Wl.Pack	1,42,772.1	231.23	5%	Wl.Pack	54,057.0	179.03	4%	Wl.Pack	1,96,829.1	216.90	4%			
N.India	5,59,332.4	191.97	18%	N.India	1,51,955.5	175.33	11%	N.India	7,11,287.9	188.41	16%			
Nl.Pack	2,68,388.1	194.58	9%	Nl.Pack	46,156.5	184.69	3%	Nl.Pack	3,14,544.6	193.13	7%			
Packeteers	93,049.7	157.33	3%	Packeteers	88,720.0	172.57	6%	Packeteers	1,81,769.7	164.77	4%			
C.India	34,998.7	188.13	1%	C.India	46,610.5	206.99	3%	C.India	81,609.2	198.90	2%			
Exports	1,47,284.8	197.69	5%	Exports	63,650.7	166.72	5%	Exports	2,10,935.5	188.34	5%			
Local	1,25,761.8	141.72	4%	Local	25,500.5	142.35	2%	Local	1,51,262.3	141.83	3%			
S.India	26,875.9	320.09	1%	S.India	1,19,901.5	209.95	9%	S.India	1,46,777.4	230.12	3%			
Others	2,00,195.5	193.56	6%	Others	44,928.0	154.35	3%	Others	2,45,123.5	186.38	5%			
TOTAL	30,94,918.8	193.46	100%	TOTAL	13,69,215.2	193.87	100%	TOTAL	44,64,134.0	193.58	100%			

ASSAM BATTING ORDER (GTAC+CTTA) Upto Sale 37

*Above 25,000 Kgs

MARK	2023-24			2022-23		
	RANK	KGS	AVG	RANK	KGS	AVG
Gatoonga	1	3,15,331.3	472.74	1	3,44,906.2	438.51
HOOKHMOL	2	1,69,319.1	449.67	2	1,71,617.9	422.29
Mokrung	3	1,69,550.6	428.86	3	2,25,696.3	419.47
Sotai	4	74,550.0	415.42	7	1,04,760.1	388.58
Halmari	5	3,73,591.8	405.29	4	3,30,039.8	415.54
Salkathoni	6	2,80,211.4	396.56	6	2,98,239.6	403.61
Banamalie	7	84,295.0	387.44	5	87,893.2	410.05
DOOMURDULLUNG	8	1,23,857.4	380.73	8	1,24,937.3	385.97
Deckiajuli	9	3,05,760.1	370.04	15	2,71,235.5	350.34
Borjan	10	3,91,526.5	369.59	20	4,33,975.6	342.32
MADHUHATI	11	72,459.9	365.01			
Ghillidary	12	1,37,713.7	364.90	17	1,57,113.3	344.80
Behubor	13	40,784.8	362.58	9	59,199.4	379.43
HAJUA	14	1,28,489.6	356.86	10	1,09,066.1	377.98
Duflating	15	1,90,793.7	352.63	12	2,49,708.9	358.25
Haroocharai	16	1,26,926.3	351.21	177	1,73,721.8	251.73
KAMARBUND	17	93,542.8	348.42	11	95,055.4	369.62
NAHORHABICLONALSPECIAL	18	89,123.6	336.14	19	1,34,461.2	342.65
Gelakey	19	1,05,831.6	335.98	13	91,733.8	357.12
Khona	20	1,59,074.9	331.76	22	1,50,171.9	330.22
Kharikatia	21	2,55,197.7	322.38	30	4,02,600.1	320.12
Harmutty	22	58,353.2	321.81	35	47,828.2	317.12
Hatimara	23	71,833.1	321.73		19,707.0	282.39
Deha	24	2,16,832.0	320.85	14	1,78,544.7	354.64
DOOLAHAT	25	2,84,972.7	319.23	44	3,42,796.8	310.14

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