



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 21/2023

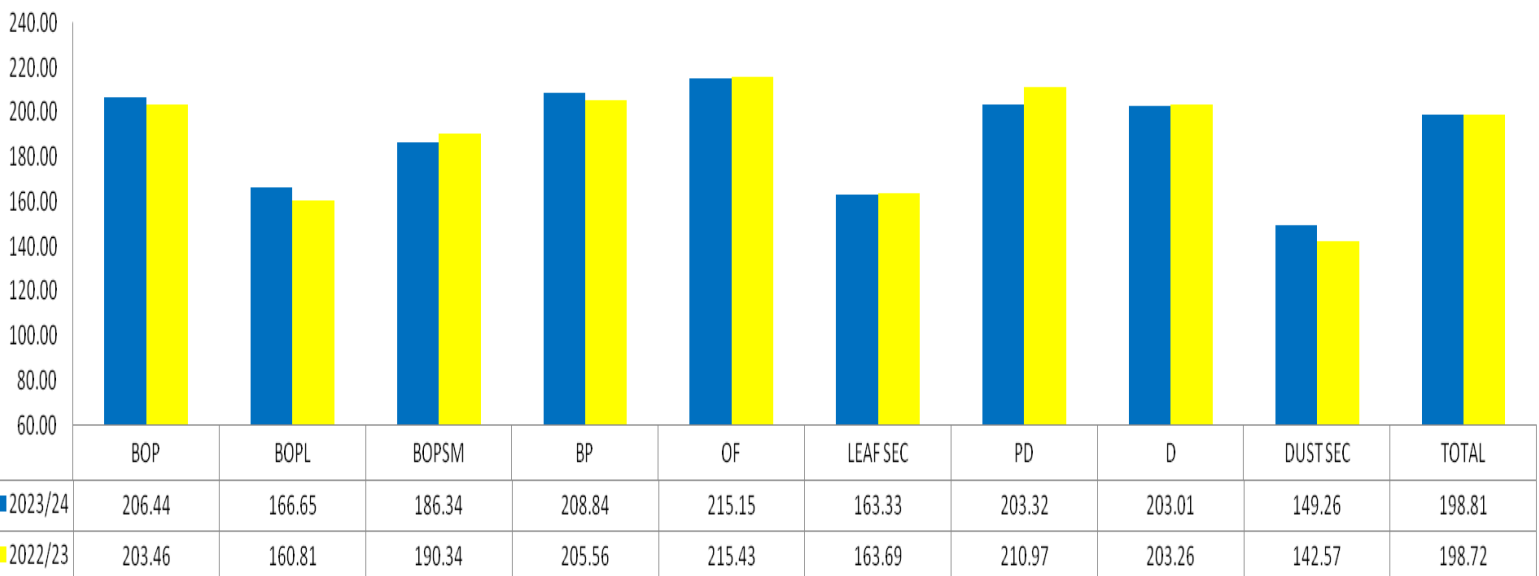
Market Report	
LEAF	DUST
* Good demand for improved liquoring varieties which appreciated with competition. * Remainder witnessed a fair demand and sold at irregular levels.	* Market witnessed fair demand. * Select improved liquoring varieties steady and at times appreciated with competition. * Remainder irregular and lower and witnessed withdrawals.

Buying Analysis	
LEAF	DUST
* HUL : Active. * TCPL : Selective. * WI : Operated on liquoring sorts. * Internals : Fair support.	* HUL : Active. * TCPL : Operated. * WI : Operated. * Internals : Fair support.

AUCTION AVERAGES												
	2023/24			2022/23			2021/22			UPTO Sale 21		
	Sale 21	Sale 20	+/-	Sale 21	Sale 20	+/-	Sale 21	Sale 20	+/-	2023/24	2022/23	2021/22
LEAF	195.13	186.98	8.15	180.25	179.87	0.39	228.26	222.03	6.23	200.89	199.51	211.69
DUST	187.83	175.88	11.95	166.20	176.40	-10.20	211.10	209.27	1.83	193.40	196.25	202.24
TOTAL	193.01	183.91	9.10	176.20	178.92	-2.71	223.05	217.93	5.12	198.81	198.72	209.12

GTAC AUCTION AVERAGES										
SALE		14	15	16	17	18	19	20	21	
LEAF	2023/24	242.60	237.01	219.12	202.15	196.11	193.37	186.98	195.13	
	2022/23	282.49	290.94	262.89	215.37	194.05	186.06	179.87	180.25	
DUST	2023/24	235.44	230.34	212.96	202.17	188.86	187.60	175.88	187.83	
	2022/23	318.46	295.45	271.38	224.33	206.12	183.69	176.40	166.20	
TOTAL	2023/24	240.82	235.42	217.59	202.16	193.93	191.74	183.91	193.01	
	2022/23	290.27	292.04	264.75	217.18	196.46	185.46	178.92	176.20	

GTAC Grade Wise Averages Upto Sale 21



OFFER / SOLD QUANTITY & AVERAGE PRICE (2023/24)

	THIS SALE				LAST SALE				UPTO Sale 21			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1536635.5	1000192.8	197.49	35%	1284036.9	878712.0	188.56	32%	8414105.3	5260250.2	201.16	37%
FANNINGS	456329.4	301466.5	206.37	34%	380476.8	268821.0	198.22	29%	2486166.5	1744713.3	215.15	30%
LEAF SEC.	148520.4	125002.8	149.11	16%	129604.1	109052.7	146.51	16%	664927.6	560534.9	154.00	16%
LEAF TOTAL	2141485.3	1426662.1	195.13	33%	1794117.8	1256585.7	186.98	30%	11565199.3	7565498.3	200.89	35%

LEAF	THIS SALE				LAST SALE				UPTO Sale 21			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023/24	2141485.3	1426662.1	195.13	33%	1794117.8	1256585.7	186.98	30%	11565199.3	7565498.3	200.89	35%
2022/23	2811304.0	1490062.0	180.25	47%	3022110.6	1496843.1	179.87	50%	14387556.7	8102414.1	199.51	44%

DUST	THIS SALE				LAST SALE				UPTO Sale 21			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023/24	926990.0	585316.0	187.83	37%	881300.7	480795.6	175.88	45%	4976711.6	2904057.7	193.40	42%
2022/23	1238889.4	603235.1	166.20	51%	1266282.8	564842.0	176.40	55%	5428272.3	2609746.1	196.25	52%

TOTAL	THIS SALE				LAST SALE				UPTO Sale 21			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023/24	3068475.3	2011978.1	193.01	34%	2675418.5	1737381.3	183.91	35%	16541910.9	10469556.0	198.81	37%
2022/23	4050193.4	2093297.1	176.20	48%	4288393.4	2061685.0	178.92	52%	19815829.1	10712160.2	198.72	46%

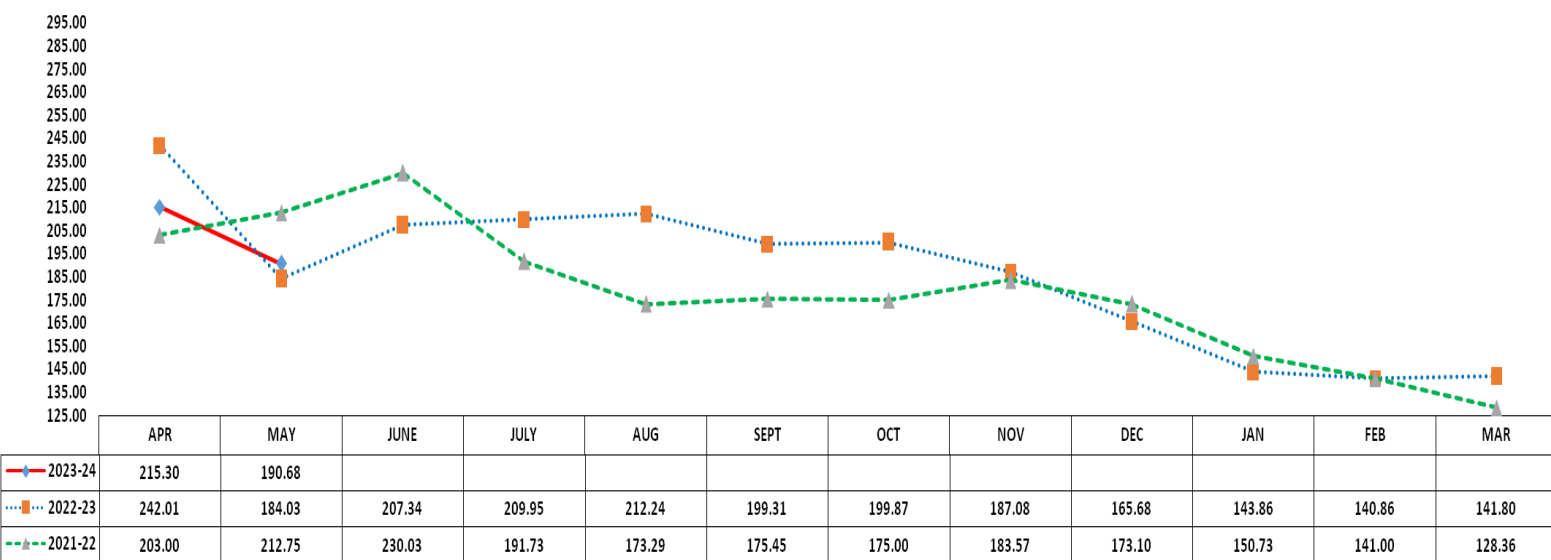
PRICE RANGE

% OF TEAS SOLD	LEAF						DUST				
	2023/24		UP TO Sale 21			2023/24		UP TO Sale 21			
	Sale 21	Sale 20	2023/24	2022/23	2021/22	Sale 21	Sale 20	2023/24	2022/23	2021/22	
BELOW 100	0.38	0.20	0.21	0.11	0.00	0.00	0.00	0.03	0.05	0.00	
BETWEEN 100.00-119.99	5.42	6.70	3.98	3.65	0.01	7.75	4.04	4.44	5.42	0.06	
BETWEEN 120.00-139.99	15.26	19.60	13.00	9.71	0.18	14.19	25.82	14.79	12.11	0.19	
BETWEEN 140.00-159.99	15.27	13.86	14.82	15.63	3.58	14.63	15.61	14.09	13.74	6.71	
BETWEEN 160.00-179.99	10.55	11.24	10.81	13.90	20.09	12.79	11.84	12.16	15.07	27.44	
BETWEEN 180.00-199.99	8.94	8.19	8.47	12.21	22.99	7.25	10.27	8.48	11.38	22.28	
BETWEEN 200.00-219.99	11.37	10.67	10.30	12.35	19.59	16.73	11.81	12.90	10.48	14.22	
BETWEEN 220.00-239.99	9.50	10.04	11.85	8.39	12.35	7.59	9.71	11.17	8.32	9.73	
BETWEEN 240.00-259.99	5.33	5.70	8.24	7.84	6.61	6.04	4.90	8.42	6.17	8.02	
BETWEEN 260.00-279.99	6.05	5.95	6.66	4.94	4.83	6.35	1.87	5.54	4.25	4.59	
BETWEEN 280.00-299.99	3.76	2.59	3.81	3.20	3.55	2.82	2.01	2.96	3.83	3.20	
300 AND ABOVE	8.16	5.25	7.83	8.08	6.23	3.85	2.13	5.03	9.18	3.57	

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2023			LAST YEAR-2022			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
22	54648	17088	71736	46165	15794	61959	8483	1294	9777
23	72835	22280	95115	56483	19076	75559	16352	3204	19556
24	74758	25462	100220	62124	21532	83656	12634	3930	16564
TOTAL	202241	64830	267071	164772	56402	221174	37469	8428	45897

GTAC Monthly Price Movement



* Please note May 2023-24 Price is calculated on Sale 18,19,20,21 Only

GTAC BUYING (NEW TEAS) FOR THE Sale 21

CTC LEAF			DUST				TOTAL				
OFFER	21,41,485.3	Kgs	OFFER	9,26,990.0	Kgs	OFFER	30,68,475.3	Kgs			
SOLD	14,26,662.1	Kgs	SOLD	5,85,316.0	Kgs	SOLD	20,11,978.1	Kgs			
SOLD %	67%		SOLD %	63%		SOLD %	66%				
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	19,328.0	153.21	1%	TCPL	34,466.0	178.79	6%	TCPL	53,794.0	169.60	3%
HUL	1,51,278.8	175.27	11%	HUL	1,01,585.5	215.37	17%	HUL	2,52,864.3	191.38	13%
W.India	2,68,087.7	213.17	19%	W.India	1,12,948.5	186.42	19%	W.India	3,81,036.2	205.24	19%
WI.Pack	94,724.4	221.32	7%	WI.Pack	80,579.5	209.16	14%	WI.Pack	1,75,303.9	215.73	9%
N.India	4,80,541.0	191.34	34%	N.India	95,471.9	191.11	16%	N.India	5,76,012.9	191.30	29%
NI.Pack	1,62,284.7	194.44	11%	NI.Pack	32,261.5	183.29	6%	NI.Pack	1,94,546.2	192.59	10%
Packeteers	78,029.3	158.63	5%	Packeteers	37,880.1	168.00	6%	Packeteers	1,15,909.4	161.69	6%
C.India	36,086.9	246.09	3%	C.India	6,337.0	247.70	1%	C.India	42,423.9	246.33	2%
Exports	55,730.3	158.93	4%	Exports	23,891.8	131.69	4%	Exports	79,622.1	150.76	4%
Local	73,976.6	209.67	5%	Local	14,598.1	169.13	2%	Local	88,574.7	202.98	4%
S.India	-	-	0%	S.India	35,869.0	138.56	6%	S.India	35,869.0	138.56	2%
Others	6,594.4	252.95	0%	Others	9,427.1	139.14	2%	Others	16,021.5	185.99	1%
TOTAL	14,26,662.1	195.13	100%	TOTAL	5,85,316.0	187.83	100%	TOTAL	20,11,978.1	193.01	100%

ASSAM BATTING ORDER (GTAC+CTTA) Sale 21

MARK	2023-24			2022-23		
	RANK	KGS	AVG	RANK	KGS	AVG
Haroocharai	1	1,117.8	437.15	131	32,136.4	240.58
Gatoonga	2	25,421.3	417.18	1	48,478.0	404.81
Mokrung	3	13,831.0	392.58	2	23,637.4	386.95
Halmari	4	54,946.7	383.56	3	56,011.9	380.69
Sotai	5	2,869.1	380.56	4	13,203.3	368.30
Deckiajuli	6	42,374.3	376.22	7	28,359.9	349.25
HOOKHMOL	7	15,448.4	375.63	6	16,761.8	349.37
Banamalie	8	10,329.3	363.20	5	9,659.4	352.26
Duflating	9	16,220.9	337.07	8	22,666.8	347.48
Doomni	10	40,206.0	336.55	15	52,730.6	315.25
Salkathoni	11	27,652.6	336.49	10	58,810.9	338.01
HAJUA	12	20,214.2	333.17	25	16,070.2	301.23
KAMARBUND	13	8,723.4	332.45	9	8,690.8	339.33
Bettybari	14	65,706.4	317.71	93	30,491.3	254.02
DILLICLONAL	15	32,808.5	312.76	17	19,958.8	310.13
Borbam	16	42,593.4	312.51	27	51,687.8	297.52
Gelakey	17	23,203.5	310.10	12	17,860.0	323.04
Kharikatia	18	31,680.6	309.92	42	56,360.9	281.89
Khona	19	24,750.0	308.10	32	16,620.6	293.99
Deha	20	25,441.2	307.97	30	35,063.1	294.94
Borjan	21	43,737.6	306.23	18	91,870.3	309.14
Nagriajuli	22	18,414.8	306.07	112	57,067.1	248.56
Duklingia	23	48,933.8	305.64	109	78,399.2	249.18
AMGOORIE	24	68,783.1	305.15	16	45,696.9	310.24
CHAIBARI	25	395.7	305.00	83	3,042.8	259.37

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