



J THOMAS & COMPANY PRIVATE LIMITED
GUWAHATI MARKET SYNOPSIS - Sale 20/2023

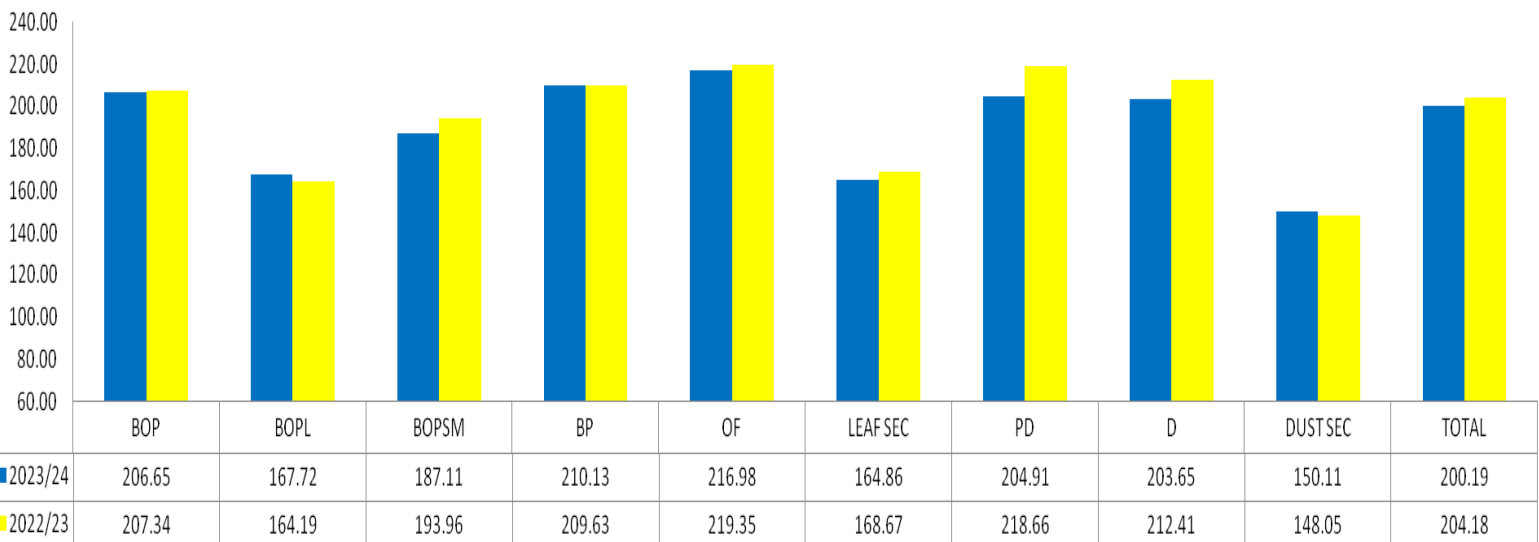
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed fair demand. * Select improved liquoring teas steady. * Remainder easier following quality. 	<ul style="list-style-type: none"> * Market witnessed fair demand. * All varieties irregular and lower following quality.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * Major Blenders : Selective. * WI : Operated on liquoring sorts. * Internals : Fair support. 	<ul style="list-style-type: none"> * Major Blenders : Selective. * WI : Operated. * Internals : Less enquiry.

AUCTION AVERAGES												
	2023/24			2022/23			2021/22			UPTO Sale 20		
	Sale 20	Sale 19	+/-	Sale 20	Sale 19	+/-	Sale 20	Sale 19	+/-	2023/24	2022/23	2021/22
LEAF	186.98	193.37	-6.39	179.87	186.06	-6.19	222.03	215.18	6.85	202.23	203.85	209.92
DUST	175.88	187.60	-11.72	176.40	183.69	-7.29	209.27	202.34	6.93	194.80	205.28	201.11
TOTAL	183.91	191.74	-7.83	178.92	185.46	-6.55	217.93	211.60	6.33	200.19	204.18	207.56

GTAC AUCTION AVERAGES										
SALE		14	15	16	17	18	19	20	21	
LEAF	2023/24	242.60	237.01	219.12	202.15	196.11	193.37	186.98		
	2022/23	282.49	290.94	262.89	215.37	194.05	186.06	179.87		
DUST	2023/24	235.44	230.34	212.96	202.17	188.86	187.60	175.88		
	2022/23	318.46	295.45	271.38	224.33	206.12	183.69	176.40		
TOTAL	2023/24	240.82	235.42	217.59	202.16	193.93	191.74	183.91		
	2022/23	290.27	292.04	264.75	217.18	196.46	185.46	178.92		

GTAC Grade Wise Averages Upto Sale 20



OFFER / SOLD QUANTITY & AVERAGE PRICE (2023/24)

	THIS SALE				LAST SALE				UPTO Sale 20			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1284036.9	878712.0	188.56	32%	1271074.6	838918.8	192.73	34%	6877469.8	4260057.4	202.02	38%
FANNINGS	380476.8	268821.0	198.22	29%	340058.8	234005.5	211.29	31%	2029837.1	1443246.8	216.98	29%
LEAF SEC.	129604.1	109052.7	146.51	16%	102697.4	83233.3	149.44	19%	516407.2	435532.1	155.41	16%
LEAF TOTAL	1794117.8	1256585.7	186.98	30%	1713830.8	1156157.6	193.37	33%	9423714.0	6138836.2	202.23	35%

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	749226.1	371306.0	185.37	50%	692616.6	366862.9	196.63	47%	3544502.0	1912372.1	204.30	46%
DUST SEC.	132074.6	109489.6	143.70	17%	116667.5	88162.5	150.00	24%	505219.6	406369.6	150.11	20%
DUST TOTAL	881300.7	480795.6	175.88	45%	809284.1	455025.4	187.60	44%	4049721.6	2318741.72	194.80	43%
TOTAL	2675418.5	1737381.3	183.91	35%	2523114.9	1611183.0	191.74	36%	13473435.6	8457577.93	200.19	37%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO Sale 20			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023/24	1794117.8	1256585.7	186.98	30%	1713830.8	1156157.6	193.37	33%	9423714.0	6138836.2	202.23	35%
2022/23	3022110.6	1496843.1	179.87	50%	2438294.8	1416501.5	186.06	42%	11576252.8	6612352.1	203.85	43%

DUST	THIS SALE				LAST SALE				UPTO Sale 20			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023/24	881300.7	480795.6	175.88	45%	809284.1	455025.4	187.60	44%	4049721.6	2318741.7	194.80	43%
2022/23	1266282.8	564842.0	176.40	55%	923389.7	477332.7	183.69	48%	4189382.9	2006511.0	205.28	52%

TOTAL	THIS SALE				LAST SALE				UPTO Sale 20			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2023/24	2675418.5	1737381.3	183.91	35%	2523114.9	1611183.0	191.74	36%	13473435.6	8457577.9	200.19	37%
2022/23	4288393.4	2061685.0	178.92	52%	3361684.5	1893834.2	185.46	44%	15765635.7	8618863.0	204.18	45%

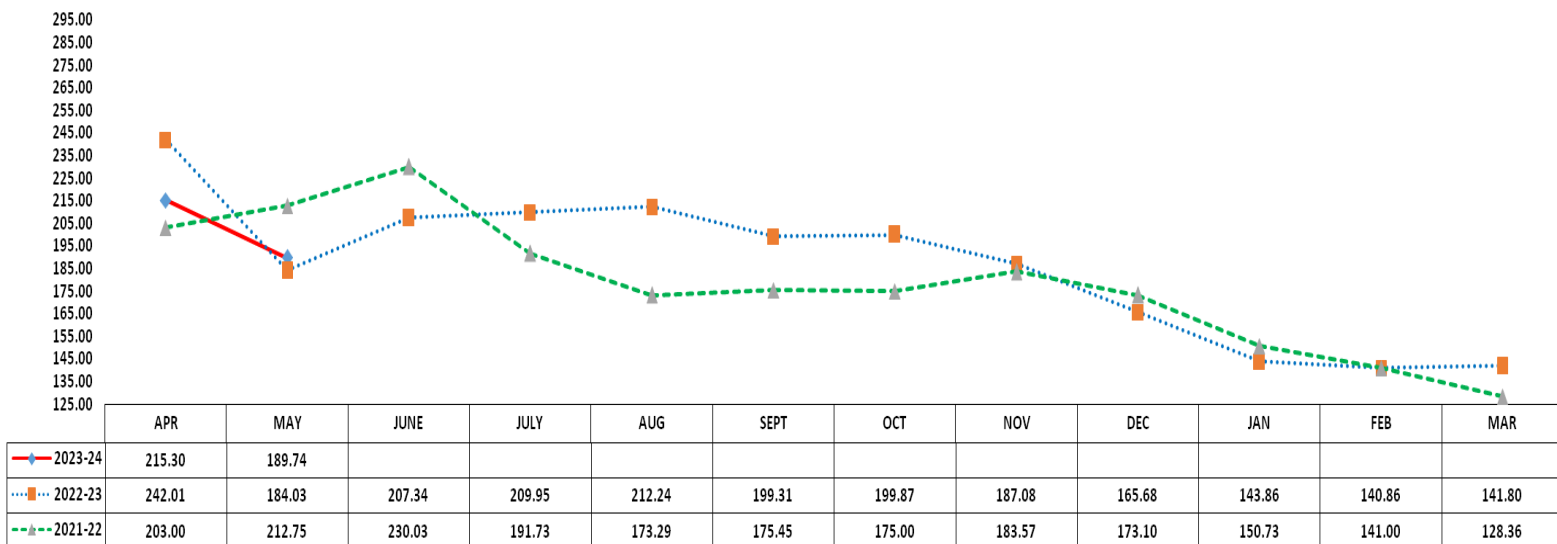
PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2023/24		UP TO Sale 20			2023/24		UP TO Sale 20		
	Sale 20	Sale 19	2023/24	2022/23	2021/22	Sale 20	Sale 19	2023/24	2022/23	2021/22
BELOW 100	0.20	0.58	0.17	0.03	0.00	0.00	0.00	0.03	0.00	0.00
BETWEEN 100.00-119.99	6.70	5.44	3.64	2.88	0.01	4.04	5.80	3.60	3.17	0.07
BETWEEN 120.00-139.99	19.60	13.83	12.48	7.93	0.19	25.82	12.65	14.94	10.68	0.14
BETWEEN 140.00-159.99	13.86	16.29	14.72	15.23	3.77	15.61	13.89	13.96	11.53	6.78
BETWEEN 160.00-179.99	11.24	11.81	10.87	14.01	21.02	11.84	15.40	12.00	14.16	28.36
BETWEEN 180.00-199.99	8.19	7.00	8.37	12.10	23.85	10.27	8.64	8.80	12.45	22.44
BETWEEN 200.00-219.99	10.67	10.34	10.06	12.87	19.21	11.81	14.51	11.93	11.20	14.17
BETWEEN 220.00-239.99	10.04	12.76	12.40	9.00	11.52	9.71	14.18	12.07	9.03	9.46
BETWEEN 240.00-259.99	5.70	8.13	8.92	8.41	6.19	4.90	7.34	9.02	6.74	7.76
BETWEEN 260.00-279.99	5.95	3.81	6.81	5.27	4.92	1.87	3.81	5.33	4.93	4.44
BETWEEN 280.00-299.99	2.59	4.28	3.82	3.30	3.71	2.01	1.22	2.99	4.73	3.09
300 AND ABOVE	5.25	5.72	7.76	8.98	5.62	2.13	2.56	5.33	11.37	3.28

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2022			LAST YEAR-2021			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
21	50292	17015	67307	64093	22765	86858	-13801	-5750	-19551
22	54648	17088	71736	46165	15794	61959	8483	1294	9777
23	72835	22280	95115	56483	19076	75559	16352	3204	19556
TOTAL	177775	56383	234158	166741	57635	224376	11034	-1252	9782

GTAC Monthly Price Movement



* Please note May 2023-24 Price is calculated on Sale 18,19,20 Only

GTAC BUYING (NEW TEAS) FOR THE Sale 20

CTC LEAF				DUST				TOTAL						
OFFER	17,94,117.8			Kgs	OFFER	8,81,300.7			Kgs	OFFER	26,75,418.5			Kgs
SOLD	12,56,585.7			Kgs	SOLD	4,80,795.6			Kgs	SOLD	17,37,381.3			Kgs
SOLD %	70%				SOLD %	55%				SOLD %	65%			
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%			
TCPL	28,589.7	139.73	2%	TCPL	14,715.0	154.03	3%	TCPL	43,304.7	144.59	2%			
HUL	75,389.8	141.04	6%	HUL	37,970.5	200.30	8%	HUL	1,13,360.3	160.89	7%			
W.India	2,25,268.7	213.68	18%	W.India	73,175.5	188.88	15%	W.India	2,98,444.2	207.60	17%			
Wl.Pack	1,23,922.4	200.94	10%	Wl.Pack	66,509.5	189.11	14%	Wl.Pack	1,90,431.9	196.81	11%			
N.India	4,12,354.1	177.84	33%	N.India	1,35,920.7	165.94	28%	N.India	5,48,274.8	174.89	32%			
Nl.Pack	1,40,831.8	208.81	11%	Nl.Pack	21,447.0	177.25	4%	Nl.Pack	1,62,278.8	204.64	9%			
Packeteers	74,126.5	152.53	6%	Packeteers	54,016.4	160.23	11%	Packeteers	1,28,142.9	155.78	7%			
C.India	38,298.5	185.12	3%	C.India	17,461.0	178.86	4%	C.India	55,759.5	183.16	3%			
Exports	24,741.8	175.89	2%	Exports	16,501.0	150.50	3%	Exports	41,242.8	165.73	2%			
Local	80,786.5	192.73	6%	Local	25,861.0	188.37	5%	Local	1,06,647.5	191.67	6%			
S.India	9,052.4	157.52	1%	S.India	2,892.5	166.75	1%	S.India	11,944.9	159.75	1%			
Others	23,223.5	206.87	2%	Others	14,325.5	162.08	3%	Others	37,549.0	189.78	2%			
TOTAL	12,56,585.7	186.98	100%	TOTAL	4,80,795.6	175.88	100%	TOTAL	17,37,381.3	183.91	100%			

ASSAM BATTING ORDER (GTAC+CTTA) Sale 20

MARK	2023-24			2022-23		
	RANK	KGS	AVG	RANK	KGS	AVG
Gatoonga	1	21,543.3	417.20	1	42,804.0	405.47
Mokrung	2	8,158.6	395.12	2	18,417.4	389.68
Halmari	3	44,264.6	389.37	3	46,496.0	388.50
Sotai	4	2,534.1	382.62	4	13,203.3	368.30
Deckiajuli	5	36,196.9	377.68	7	24,445.7	352.30
HOOKHMOL	6	12,265.6	375.86	8	15,544.2	351.57
Banamalie	7	8,551.3	363.17	6	8,039.1	352.59
Duflating	8	11,341.7	341.17	5	18,079.8	353.95
Salkathoni	9	18,498.2	338.32	11	51,826.1	333.90
Doomni	10	30,114.0	334.43	15	46,054.3	315.62
HAJUA	11	18,766.2	333.83	27	16,070.2	301.23
KAMARBUND	12	6,159.5	333.24	9	7,497.3	341.79
Bettybari	13	56,357.7	322.82	102	23,578.9	255.69
Majuli	14	14,463.5	317.71	26	65,219.4	304.32
Kharikatia	15	21,855.6	316.67	44	49,717.3	284.84
DILLICLONAL	16	26,745.5	315.69	18	18,366.5	310.49
Borbam	17	39,879.4	314.42	31	50,621.8	297.94
Deha	18	21,503.4	312.23	33	29,298.8	296.93
Duklingia	19	42,121.1	310.18	112	70,309.8	252.13
Borjan	20	32,251.6	309.02	17	81,474.6	311.52
Nagriajuli	21	15,118.9	308.17	93	45,241.1	259.25
Ghillidary	22	15,967.0	306.90	25	32,709.8	304.38
AMGOORIE	23	64,134.0	306.80	20	42,290.5	307.78
Gelakey	24	19,603.7	303.55	12	15,631.9	325.38
TINGALIHILLS	25	18,527.0	303.04	75	5,369.0	268.83

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