



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 19/2023

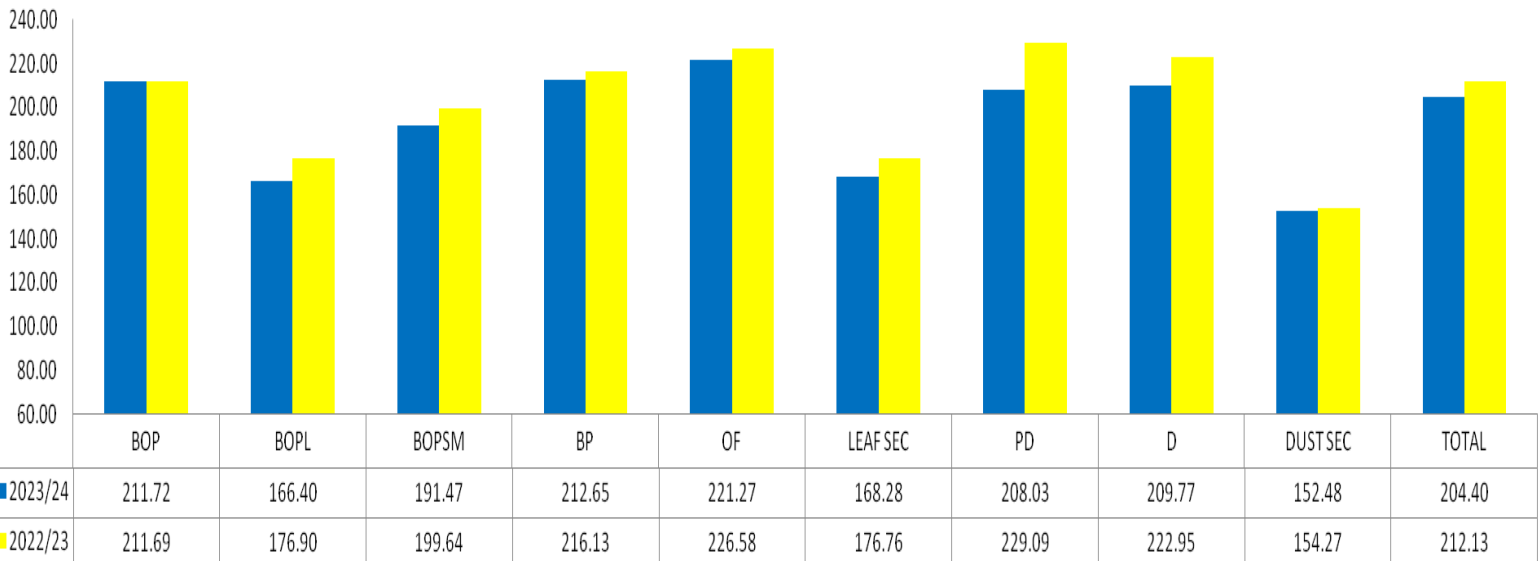
Market Report	
LEAF	DUST
* Market witnessed fair demand.	* Market witnessed fair demand.
* Select best varieties appreciated with competition.	* All varieties tended easier.
* Remainder easier.	

Buying Analysis	
LEAF	DUST
* TCPL: Active.	* HUL : Operated.
* HUL : Selective.	* TCPL: Very Selective
* WI : Operated on liquoring sorts.	* WI : Operated on liquoring sorts.
* Internals : Fair support.	* Internals : Operated.
* Exporters: : Some export enquiry on broken grades.	

AUCTION AVERAGES												
	2023/24			2022/23			2021/22			UPTO Sale 19		
	Sale 19	Sale 18	+/-	Sale 19	Sale 18	+/-	Sale 19	Sale 18	+/-	2023/24	2022/23	2021/22
LEAF	193.37	196.11	-2.74	186.06	194.05	-7.99	215.18	205.92	9.26	206.16	210.87	207.48
DUST	187.60	188.86	-1.26	183.69	206.12	-22.43	202.34	199.37	2.97	199.75	216.60	198.85
TOTAL	191.74	193.93	-2.19	185.46	196.46	-10.99	211.60	204.17	7.43	204.40	212.13	205.28

GTAC AUCTION AVERAGES										
SALE		14	15	16	17	18	19	20	21	
LEAF	2023/24	242.60	237.01	219.12	202.15	196.11	193.37			
	2022/23	282.49	290.94	262.89	215.37	194.05	186.06			
DUST	2023/24	235.44	230.34	212.96	202.17	188.86	187.60			
	2022/23	318.46	295.45	271.38	224.33	206.12	183.69			
TOTAL	2023/24	240.82	235.42	217.59	202.16	193.93	191.74			
	2022/23	290.27	292.04	264.75	217.18	196.46	185.46			

GTAC Grade Wise Averages Upto Sale 19



**OFFER / SOLD QUANTITY & AVERAGE PRICE (2023/24)**

	THIS SALE				LAST SALE				UPTO Sale 19			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>BROKENS</b>	1271074.6	838918.8	192.73	34%	1340056.5	792150.6	197.95	41%	5593432.9	3381345.4	205.52	40%
<b>FANNINGS</b>	340058.8	234005.5	211.29	31%	419895.3	265802.4	205.93	37%	1649360.3	1174425.8	221.27	29%
<b>LEAF SEC.</b>	102697.4	83233.3	149.44	19%	119219.9	96260.0	153.84	19%	386803.1	326479.4	158.38	16%
<b>LEAF TOTAL</b>	<b>1713830.8</b>	<b>1156157.6</b>	<b>193.37</b>	<b>33%</b>	<b>1879171.7</b>	<b>1154213.0</b>	<b>196.11</b>	<b>39%</b>	<b>7629596.2</b>	<b>4882250.5</b>	<b>206.16</b>	<b>36%</b>

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>DUST</b>	692616.6	366862.9	196.63	47%	752575.9	396906.8	199.72	47%	2795275.9	1541066.1	208.86	45%
<b>DUST SEC.</b>	116667.5	88162.5	150.00	24%	119429.5	99328.5	145.47	17%	373145.0	296880.0	152.48	20%
<b>DUST TOTAL</b>	<b>809284.1</b>	<b>455025.4</b>	<b>187.60</b>	<b>44%</b>	<b>872005.4</b>	<b>496235.3</b>	<b>188.86</b>	<b>43%</b>	<b>3168420.9</b>	<b>1837946.1</b>	<b>199.75</b>	<b>42%</b>
<b>TOTAL</b>	<b>2523114.9</b>	<b>1611183.0</b>	<b>191.74</b>	<b>36%</b>	<b>2751177.1</b>	<b>1650448.3</b>	<b>193.93</b>	<b>40%</b>	<b>10798017.1</b>	<b>6720196.6</b>	<b>204.40</b>	<b>38%</b>

**OFFER / SOLD QUANTITY & AVERAGE PRICE**

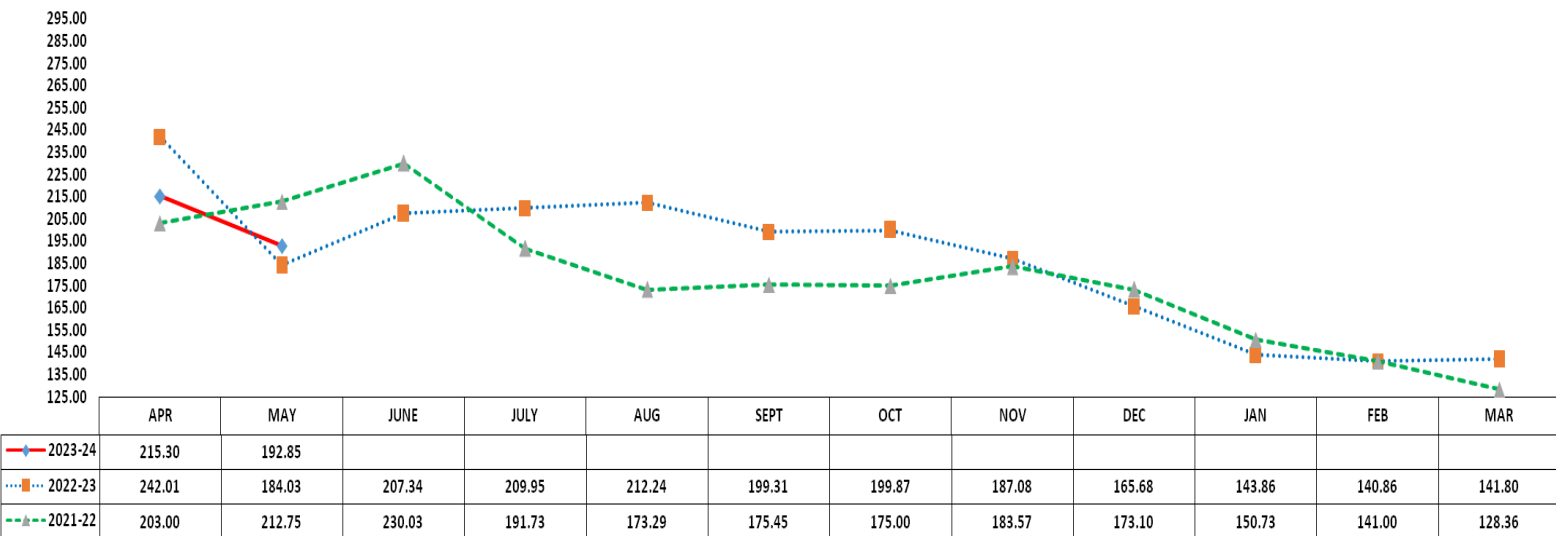
LEAF	THIS SALE				LAST SALE				UPTO Sale 19			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2023/24</b>	1713830.8	1156157.6	193.37	33%	1879171.7	1154213.0	196.11	39%	7629596.2	4882250.5	206.16	36%
<b>2022/23</b>	2438294.8	1416501.5	186.06	42%	2787526.3	1561498.1	194.05	44%	8554142.2	5115509.0	210.87	40%

% OF TEAS SOLD	PRICE RANGE									
	LEAF					DUST				
	2023/24		UP TO Sale 19			2023/24		UP TO Sale 19		
	Sale 19	Sale 18	2023/24	2022/23	2021/22	Sale 19	Sale 18	2023/24	2022/23	2021/22
<b>BELOW 100</b>	0.58	0.07	0.16	0.02	0.00	0.00	0.16	0.04	0.00	0.00
<b>BETWEEN 100.00-119.99</b>	5.44	3.69	2.85	1.71	0.01	5.80	5.24	3.48	1.80	0.08
<b>BETWEEN 120.00-139.99</b>	13.83	16.15	10.64	6.17	0.22	12.65	18.85	12.10	9.31	0.18
<b>BETWEEN 140.00-159.99</b>	16.29	15.04	14.94	14.44	4.06	13.89	12.98	13.53	9.44	6.93
<b>BETWEEN 160.00-179.99</b>	11.81	9.66	10.78	13.20	22.71	15.40	12.37	12.04	11.43	31.93
<b>BETWEEN 180.00-199.99</b>	7.00	8.48	8.41	11.46	24.63	8.64	6.10	8.41	11.74	19.85
<b>BETWEEN 200.00-219.99</b>	10.34	9.43	9.90	13.55	18.70	14.51	10.42	11.96	11.63	14.48
<b>BETWEEN 220.00-239.99</b>	12.76	13.20	13.01	9.83	10.43	14.18	13.47	12.69	10.50	9.96
<b>BETWEEN 240.00-259.99</b>	8.13	11.12	9.74	9.34	5.82	7.34	8.79	10.09	7.68	6.72
<b>BETWEEN 260.00-279.99</b>	3.81	4.79	7.03	5.84	4.72	3.81	5.55	6.24	5.77	4.24
<b>BETWEEN 280.00-299.99</b>	4.28	2.90	4.14	3.71	3.82	1.22	2.10	3.25	5.97	3.04
<b>300 AND ABOVE</b>	5.72	5.48	8.40	10.74	4.88	2.56	3.98	6.17	14.73	2.58

**FUTURE FRESH OFFERING (IN PACKAGES)**

SALE NO	THIS YEAR-2022			LAST YEAR-2021			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
<b>20</b>	44750	17998	<b>62748</b>	75739	27182	<b>102921</b>	-30989	-9184	<b>-40173</b>
<b>21</b>	50292	17015	<b>67307</b>	64093	22765	<b>86858</b>	-13801	-5750	<b>-19551</b>
<b>22</b>	54648	17088	<b>71736</b>	46165	15794	<b>61959</b>	8483	1294	<b>9777</b>
<b>TOTAL</b>	<b>149690</b>	<b>52101</b>	<b>201791</b>	<b>185997</b>	<b>65741</b>	<b>251738</b>	<b>-36307</b>	<b>-13640</b>	<b>-49947</b>

**GTAC Monthly Price Movement**



\* Please note May 2023-24 Price is calculated on Sale 18,19 Only

**GTAC BUYING (NEW TEAS) FOR THE Sale 19**

CTC LEAF			DUST				TOTAL				
OFFER	17,13,830.8	Kgs	OFFER	8,09,284.1	Kgs	OFFER	25,23,114.9	Kgs			
SOLD	11,56,157.6	Kgs	SOLD	4,55,025.4	Kgs	SOLD	16,11,183.0	Kgs			
SOLD %	67%		SOLD %	56%		SOLD %	64%				
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	1,18,551.3	171.22	10%	TCPL	2,612.5	115.00	1%	TCPL	1,21,163.8	170.00	8%
HUL	43,743.9	141.06	4%	HUL	47,928.5	208.44	11%	HUL	91,672.4	176.29	6%
W.India	2,43,560.3	217.76	21%	W.India	86,420.9	188.87	19%	W.India	3,29,981.2	210.19	20%
WI.Pack	1,27,539.1	207.96	11%	WI.Pack	94,668.4	200.98	21%	WI.Pack	2,22,207.5	204.98	14%
N.India	2,99,186.1	180.14	26%	N.India	91,476.8	193.44	20%	N.India	3,90,662.9	183.25	24%
NI.Pack	1,22,492.9	197.87	11%	NI.Pack	17,455.0	176.05	4%	NI.Pack	1,39,947.9	195.14	9%
Packeteers	24,509.1	172.50	2%	Packeteers	22,501.0	171.78	5%	Packeteers	47,010.1	172.16	3%
C.India	26,636.1	201.73	2%	C.India	12,020.5	168.58	3%	C.India	38,656.6	191.43	2%
Exports	48,397.8	200.13	4%	Exports	15,925.0	158.45	3%	Exports	64,322.8	189.81	4%
Local	77,933.1	187.47	7%	Local	24,048.8	152.35	5%	Local	1,01,981.9	179.19	6%
S.India	2,155.8	183.89	0%	S.India	14,349.5	155.17	3%	S.India	16,505.3	158.92	1%
Others	21,452.1	238.37	2%	Others	25,618.5	181.48	6%	Others	47,070.6	207.41	3%
TOTAL	11,56,157.6	193.37	100%	TOTAL	4,55,025.4	187.60	100%	TOTAL	16,11,183.0	191.74	100%

**ASSAM BATTING ORDER (GTAC+CTTA) Sale 19**

MARK	2023-24			2022-23		
	RANK	KGS	AVG	RANK	KGS	AVG
Mokrung	1	3,424.8	413.60	3	14,831.6	392.41
Gatoonga	2	15,509.1	412.69	1	27,933.4	414.32
Halmari	3	38,911.0	392.55	2	38,694.1	392.87
Sotai	4	2,534.1	382.62	4	10,916.4	375.78
Deckiajuli	5	29,666.3	378.48	5	16,957.6	358.08
HOOKHMOL	6	10,726.0	377.73	6	13,264.6	356.37
Banamalie	7	7,643.1	365.19	8	6,817.0	353.28
Duflating	8	5,568.9	353.51	7	15,041.8	354.40
Salkathoni	9	9,364.8	352.94	12	42,474.9	335.52
KAMARBUND	10	4,541.3	341.39	10	3,938.2	346.49
HAJUA	11	17,854.6	336.50	29	12,158.0	309.99
Doomni	12	22,433.4	336.25	18	39,710.4	318.57
Bettybari	13	46,913.9	327.66	118	16,910.8	258.43
Majuli	14	9,245.8	319.23	27	52,523.0	311.03
DILLICLONAL	15	19,640.2	319.07	19	15,378.7	318.49
Duklingia	16	36,009.5	316.66	91	45,447.7	269.15
Kharikatia	17	15,504.4	316.29	28	27,884.3	310.02
Borbam	18	37,020.8	315.52	40	46,755.0	299.56
Deha	19	18,940.6	313.42	31	22,066.8	308.37
Borjan	20	25,128.9	310.94	23	71,010.4	314.15
AMGOORIE	21	57,518.2	310.43	26	36,479.1	311.35
Gelakey	22	16,829.6	309.60	14	13,790.5	328.22
Ghillidary	23	13,080.6	309.08	24	28,154.9	313.63
Borsapori	24	11,103.7	308.52	57	44,131.0	285.64
Nagrijiuli	25	15,118.9	308.17	68	30,770.5	278.85

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