



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 05

CTC
Market Report
· Good demand.
· Selective Assams maintaining quality around last. Remainder tended easier following decline in quality.
· Medium and plainer sorts irregular around last levels.

Buying Analysis
· Western India : Good support
· Hindustan Unilever : Fair enquiry TCPL : Operated primarily on medium and plainer sorts
· Exporters : Some enquiry on bolder broken and fannings Other Internal & Local: Operated

Orthodox
Market Report
· Strong demand.
· Few clean, well made and earlier Whole leaf and Broken on offer readily absorbed at levels similar to last. Remainder browner, stalkier Whole leaf and Broken irregular and at times tended lower following quality.
· Leafier Fannings and secondary grades sold at firm rates. Smaller browner and stalkier fannings irregularly lower.

Buying Analysis
· Middle East : Active
· CIS: Good Support.
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DUST
Market Report
· Good demand.
· Selective lines maintaining quality around last. Remainder irregularly easier following quality.
· Doors followed similar trend.

Buying Analysis
· Major blenders: Active
· Western India : Operated
· Other Internal and Local : Fair support

Darjeeling
Market Report
· Good demand.
· All sorts tended easier with decline in quality.
· Local and Other Internal : Main stay of the market. Exporters : Active.

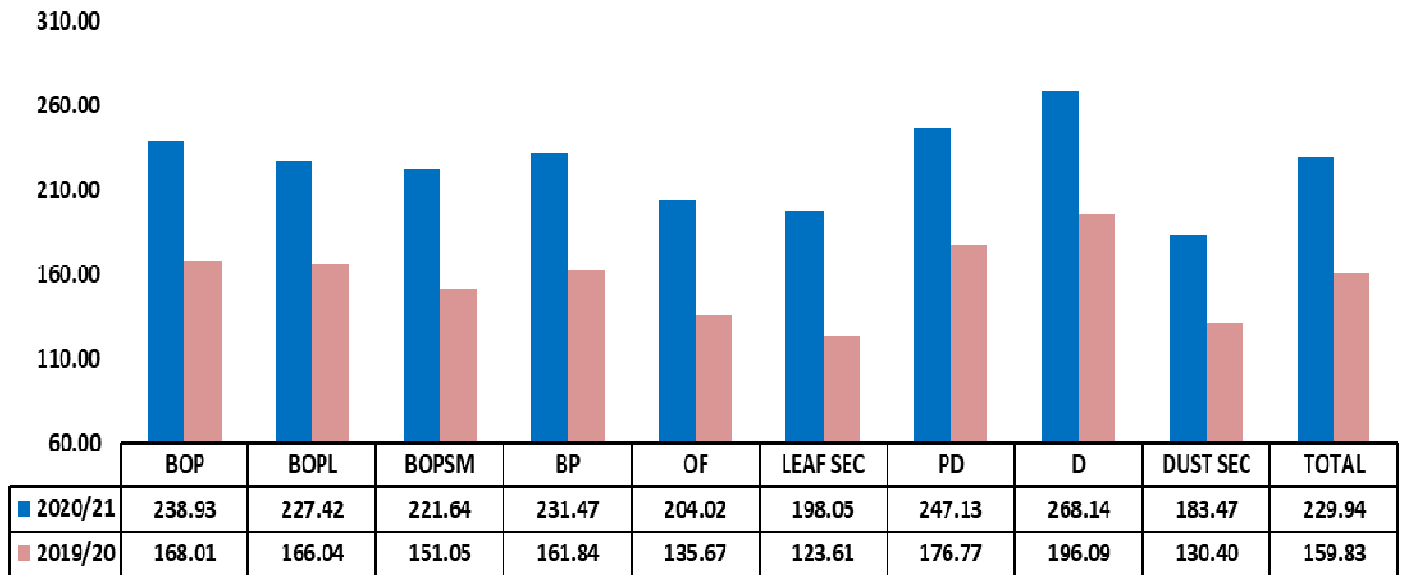
AUCTION AVERAGES

	2020/21			2019/20			UPTO SALE 05		
	SALE 05	SALE 04	+/-	SALE 05	SALE 04	+/-	2020/21	2019/20	2018/19
CTC LEAF	175.84	191.50	-15.66	126.94	128.54	-1.60	227.27	156.26	156.89
DUST	162.07	166.41	-4.34	120.68	128.75	-8.07	236.30	169.39	167.36
TOTAL	171.46	184.65	-13.20	125.28	128.59	-3.31	229.94	159.83	160.12
ORTHODOX	193.15	211.36	-18.22	138.39	135.40	2.99	258.84	217.21	209.34
DARJEELING	174.74	209.67	-34.93	196.87	194.64	2.22	340.49	327.28	424.70
ALL TEAS	174.91	190.20	-15.30	128.94	130.25	-1.32	238.62	175.64	171.69

KOLKATA AUCTION AVERAGES

SALE	01	02	03	04	05	06
CTC LEAF	2020/21	183.73	187.95	185.62	191.50	175.84
	2019/20	141.04	136.74	129.84	128.54	126.94
DUST	2020/21	182.69	171.24	171.99	166.41	162.07
	2019/20	153.21	151.27	137.81	128.75	120.68
TOTAL	2020/21	183.47	183.20	181.98	184.65	171.46
	2019/20	143.66	140.19	131.79	128.59	125.28
ORTHODOX	2020/21	215.74	219.63	223.17	211.36	193.15
	2019/20	181.00	155.86	147.64	135.40	138.39
DARJEELING	2020/21	252.98	226.39	198.06	209.67	174.74
	2019/20	234.53	194.82	154.76	194.64	196.87

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 05



KOLKATA GRADE WISE ORTHODOX AVERAGES UPTO SALE 05

GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1319021.4	313.90	1733847.9	283.91	FBOP	5120895.9	272.50	5206986.7	237.58	GBOP1/FBOP1	2047455.6	179.79	2927593.8	109.35
TGFOP	2618106.7	305.47	3182042.3	263.75	GFBOF	1904620.1	267.80	2641440.1	241.42	BOF/GOF/FOF	2698304.0	201.40	3268397.5	172.96
GFOP	1512093.4	280.25	2113328.7	249.23	GBOP	2413632.3	264.63	3362733.2	227.49					
FOP	1497198.0	244.11	2314185.7	176.37	BPS	707572.7	277.90	866342.4	221.33					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	15,54,007	13,11,784	177.04	16%	14,13,381	12,30,066	195.18	13%	5,80,52,855	4,35,25,418	230.17	25%
FANNINGS	3,62,139	3,01,550	183.54	17%	3,30,853	2,85,550	193.42	14%	1,62,54,279	1,18,97,838	229.19	27%
LEAF SEC.	2,31,822	2,23,210	158.40	4%	1,89,389	1,80,508	163.40	5%	58,70,728	50,97,458	198.05	13%
LEAF TOTAL	21,47,967.8	18,36,545.2	175.84	14%	19,33,623.5	16,96,124.0	191.50	12%	8,01,77,862.0	6,05,20,713.7	227.27	25%
DUST	6,47,750	5,29,454	182.04	18%	5,19,931	3,81,117	187.99	27%	2,37,64,753	1,78,53,904	258.53	25%
DUST SEC.	3,62,245	3,29,271	129.95	9%	3,07,244	2,55,560	134.24	17%	97,53,758	75,14,040	183.47	23%
DUST TOTAL	10,09,994.7	8,58,725.0	162.07	15%	8,27,174.3	6,36,676.6	166.41	23%	3,35,18,510.9	2,53,67,944.3	236.30	24%
TOTAL	31,57,962.5	26,95,270.2	171.46	15%	27,60,797.8	23,32,800.6	184.65	16%	11,36,96,372.9	8,58,88,658.0	229.94	24%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	1,85,265	1,70,106	208.90	8%	2,13,240	1,95,601	223.17	8%	1,28,20,476	1,09,05,719	283.96	15%
BROKENS	1,66,830	1,56,941	222.58	6%	2,54,556	2,45,037	230.95	4%	1,54,34,525	1,29,69,044	267.40	16%
FANNINGS	32,062	30,294	147.02	6%	55,564	51,426	143.85	7%	36,16,017	29,39,652	199.84	19%
SECONDARY	1,60,486	1,52,978	154.58	5%	1,02,061	89,250	170.61	13%	27,47,931	25,45,749	175.78	7%
ORTH. TOTAL	5,44,643.0	5,10,318.9	193.15	6%	6,25,420.9	5,81,314.5	211.36	7%	3,46,18,948.7	2,93,60,163.1	258.84	15%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	4,625	4,344	332.57	6%	17,474	14,287	320.60	18%	12,76,183	6,36,762	532.10	50%
BROKENS	8,707	5,802	175.97	33%	7,086	5,685	165.86	20%	5,86,858	4,11,049	225.99	30%
FANNINGS	17,424	10,810	110.65	38%	18,533	13,358	109.67	28%	7,83,319	4,45,397	172.23	43%
DARJ. TOTAL	30,756.2	20,956.0	174.74	32%	43,093.0	33,329.6	209.67	23%	26,46,360.0	14,93,208.1	340.49	44%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	2147967.8	1836545.2	175.84	14%	1933623.5	1696124.0	191.50	12%	80177862.0	60520713.7	227.27	25%
2019-20	2726528.8	1719568.4	126.94	37%	3101727.5	2099191.3	128.54	32%	114732345.2	82176235.3	156.26	28%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1009994.7	858725.0	162.07	15%	827174.3	636676.6	166.41	23%	33518510.9	25367944.3	236.30	24%
2019-20	1002468.0	620212.0	120.68	38%	1090199.6	743645.6	128.75	32%	40934976.7	30741796.7	169.39	25%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	544643.0	510318.9	193.15	6%	625420.9	581314.5	211.36	7%	34618948.7	29360163.1	258.84	15%
2019-20	1175073.1	861985.0	138.39	27%	1212762.0	777682.2	135.40	36%	45138963.8	35943857.7	217.21	20%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	30756.2	20956.0	174.74	32%	43093.0	33329.6	209.67	23%	2646360.0	1493208.1	340.49	44%
2019-20	30711.6	5926.6	196.87	81%	40691.2	11038.2	194.64	73%	3345686.5	1911725.1	327.28	43%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	3733361.7	3226545.1	174.91	14%	3429311.7	2947444.7	190.20	14%	150961681.6	116742029.2	238.62	23%
2019-20	4934781.5	3207692.0	128.94	35%	5445380.3	3631557.3	130.25	33%	204151972.3	150773614.7	175.64	26%

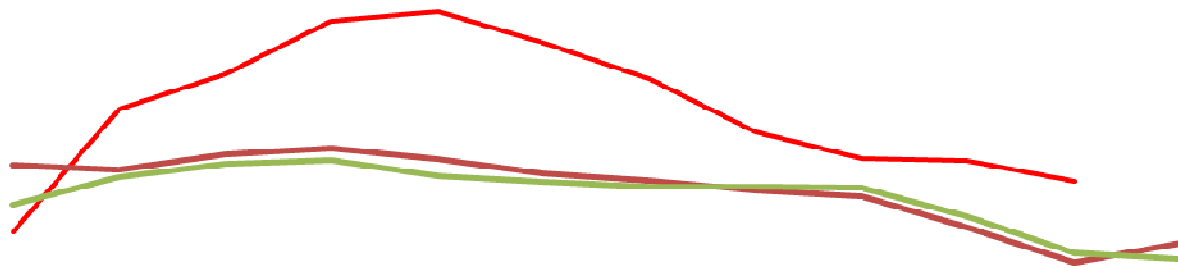
PRICE RANGE	CTC LEAF					DUST				
% OF TEAS SOLD	2020/21		UP TO SALE 05			2020/21		UP TO SALE 05		
	SALE 05	SALE 04	2020/21	2019/20	2018/19	SALE 05	SALE 04	2020/21	2019/20	2018/19
	BELOW 160	39.82	23.41	19.49	54.35	58.27	47.02	47.08	17.56	47.79
BETWEEN 160.00-179.99	25.18	27.87	11.52	12.10	15.09	26.28	23.32	11.10	11.07	12.95
BETWEEN 180.00-199.99	12.49	14.23	8.30	12.23	11.86	12.85	10.13	8.50	8.22	13.29
BETWEEN 200.00-219.99	10.04	11.64	8.62	10.07	7.46	7.13	7.86	8.06	9.12	15.67
BETWEEN 220.00-139.99	6.46	8.32	12.11	6.00	3.66	3.16	4.71	8.65	12.91	10.06
BETWEEN 240.00-259.99	2.93	6.80	9.22	2.48	1.62	1.30	2.24	9.32	9.11	1.87
BETWEEN 260.00-279.99	1.14	1.90	8.26	1.19	0.85	1.33	1.79	7.76	1.38	0.47
ABOVE 280	1.93	5.83	22.46	1.58	1.19	0.92	2.87	29.04	0.40	0.18

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2020/21		UP TO SALE 05			% OF TEAS SOLD	2020/21		UP TO SALE 05
	SALE 05	SALE 04	2020/21	2019/20	2018/19		SALE 05	SALE 04	2020/21
	BELOW 200	53.87	37.47	15.09	33.88		33.29	BELOW 300.00	85.32
BETWEEN 200.00-219.99	8.35	7.54	4.70	11.33	19.80	BETWEEN 301.00-400.99	10.66	15.34	11.06
BETWEEN 220.00-239.99	10.29	17.08	11.62	14.55	21.34	BETWEEN 401.00-500.99	3.52	7.48	10.37
BETWEEN 240.00-259.99	17.82	25.69	19.91	13.16	12.02	BETWEEN 501.00-600.99	0.50	1.15	7.13
BETWEEN 260.00-279.99	5.50	8.61	13.43	11.66	7.29	BETWEEN 601.00-700.99	0.00	0.00	12.46
ABOVE 280	4.17	3.62	35.24	15.43	6.26	ABOVE 701.00	0.00	0.00	5.95

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2020					LAST YEAR-2019					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
06	67790	11863	904	23987	104544	98758	47302	837	29574	176471	-30968	-35439	67	-5587	-71927
07	74518	3746	1152	25389	104805	83819	44713	287	31167	159986	-9301	-40967	865	-5778	-55181
08	73453	1917	320	25940	101630	67065	19423	116	29312	115916	6388	-17506	204	-3372	-14286
TOTAL	215761	17526	2376	75316	310979	249642	111438	1240	90053	452373	-33881	-93912	1136	-14737	-141394

Kolkata Monthly Price Movement All Teas

320.00
310.00
300.00
290.00
280.00
270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00
180.00
170.00
160.00
150.00
140.00
130.00
120.00
110.00
100.00



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2020	135.40	229.93	256.90	298.01	305.68	281.24	253.52	212.91	191.84	190.75	174.91	
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	138.46	111.75	126.52
2018	156.43	177.98	187.56	191.03	178.80	173.63	170.75	170.58	169.27	146.87	119.00	114.22

CTTA BUYING (ALL TEAS) FOR THE SALE 05

	CTC LEAF			DUST				TOTAL			
	SALE 05										
OFFER	21,48,012.2 Kgs			10,10,018.2 Kgs				31,58,030.4 Kgs			
SOLD	18,37,441.3 Kgs			8,58,725.0 Kgs				26,96,166.3 Kgs			
SOLD %	86%			85%				85%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
Local	4,16,429.8	179.60	23%	W.India	2,07,293.6	150.27	24%	W.India	5,92,351.7	178.57	22%
W.India	3,85,058.1	193.80	21%	TGBL	1,69,207.4	163.64	20%	Local	5,05,339.0	173.81	19%
TGBL	2,58,262.0	148.62	14%	Exports	1,00,260.2	160.00	12%	TGBL	4,27,469.4	154.57	16%
N.India	1,91,782.5	166.87	10%	Local	88,909.2	146.68	10%	N.India	2,70,681.5	162.18	10%
Exports	1,67,835.4	173.47	9%	N.India	78,899.0	150.79	9%	Exports	2,68,095.6	168.43	10%
HUL	1,58,086.2	181.28	9%	Wl.Pack	67,464.0	183.38	8%	HUL	2,15,912.8	182.14	8%
Others	93,475.1	180.63	5%	Others	62,697.0	192.88	7%	Others	1,56,172.1	185.55	6%
Packeteers	80,020.6	168.20	4%	HUL	57,826.6	184.49	7%	Wl.Pack	1,20,779.0	181.54	4%
Wl.Pack	53,315.0	179.21	3%	S.India	16,613.6	170.03	2%	Packeteers	89,575.0	165.85	3%
S.India	32,143.6	167.72	2%	Packeteers	9,554.4	146.11	1%	S.India	48,757.2	168.51	2%
Nl.Pack	1,033.0	209.17	0%					Nl.Pack	1,033.0	209.17	0%
Grand Total	18,37,441.3	175.83	100%	TOTAL	8,58,725.0	162.07	100%	TOTAL	26,96,166.3	171.45	100%

	ORTHODOX			DARJEELING			
	SALE 05						
OFFER	5,44,660.0 Kgs			30,757.2 Kgs			
SOLD	5,11,072.1 Kgs			20,956.0 Kgs			
SOLD %	94%			68%			
ZONE	Kgs	AVG	%		Kgs	AVG	%
Others	1,73,906.0	179.22	34%	Local	12,777.8	161.52	61%
Middle East	92,174.9	194.07	18%	Exports	4,408.8	177.45	21%
N.India	75,290.4	170.45	15%	Others	2,092.6	203.62	10%
Local	61,674.4	212.22	12%	Domestic	597.2	422.45	3%
CIS	40,485.5	202.19	8%	N.India	550.4	92.25	3%
Exports	30,114.1	221.52	6%	W.India	529.2	163.30	3%
Domestic	19,029.8	253.61	4%				
Other Exports	11,068.2	225.26	2%				
W.India	6,939.1	219.21	1%				
S.India	389.7	214.40	0%				
TOTAL	5,11,072.1	193.24	100%	TOTAL	20,956.0	174.74	100%

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 05

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
HALMARI	549607	372.56	669918	289.40
DOOMUR DULLUNG	389514	364.29	520338	255.98
HAJUA	317724	359.78	408200	218.56
HOOKHMOL	350972	357.79	410818	265.44
MOKRUNG	567789	351.10	543145	260.91
GATOONGA	935776	342.09	1078789	245.02
KHOOMTAIE 'A'	154020	337.32	187896	198.39
BEHUBOR	112691	333.27	0	0.00
GELAKEY	117833	329.77	143207	234.95
DUBBA	204888	327.95	11832	160.83
BISHNUPRIYAPREMIUM	89462	326.37	63422	241.77
KOTALGOORIE	256743	326.16	236485	224.32
SOTAI	124636	322.56	217458	227.57
DEHA	348239	318.33	309998	238.23
CINNATOLLIH	40893	312.10	1704	185.71
LUKWAH	852006	311.57	1010123	237.88
DUFLATING	429856	311.08	704514	246.19
UDAYAN	66400	310.99	112794	230.58
NAMROOP	734413	310.34	406776	201.36
SALKATHONI	673131	309.77	897459	210.38
MACKEYPORE	239507	309.72	220958	197.99
BANAMALIE	182920	309.24	241008	241.48
KHARIKATIA	524121	308.77	446492	241.82
MOHOKUTIE	227546	305.76	211599	208.83
GHILLIDARY	276417	303.59	258560	241.30

* Above 25,000 Kgs.

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 05

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	467215	286.89	445051	225.55
GULMA	944266	283.93	1059314	212.63
GHATIA ROYAL	557474	279.36	578602	230.34
JITI	848536	270.98	1087918	193.00
ANANDAPURROYAL	252446	270.85	178237	200.08
ETHELBARIBEST	57532	268.63	5660	194.41
HOPE	658014	266.29	603785	186.57
KUMARGRAM	820124	265.68	810624	197.19
CHULSA	519204	265.23	423806	171.63
BARADIGHI	831570	261.72	819489	209.91
MAUSAM	366389	258.89	548657	167.61
PAHARGOOMIAH	978349	258.75	1221197	220.31
BINAGURI	1356832	256.96	1461063	201.43
RAIMOHAN	167790	256.16	187333	192.97
KURTI	405778	253.60	507144	194.10
NOWERA NUDDY	510726	250.92	543251	194.60
RYDAK	1079001	250.22	982612	204.84
CHALOUNI	553719	250.17	626296	176.12
MATRI GOLD	437350	249.82	550659	187.50
AIBHEEL	1186191	246.89	1213768	189.06
NEW DOOARS	682969	246.45	903658	179.66
DALGAON	1077557	246.26	944119	205.21
NANGDALA	460666	245.79	473269	201.04
MARAPURROYAL	50062	245.42	0	0.00
ENGO (GOLD)	171182	245.27	40219	169.11

* Above 25,000 Kgs.